# Lab 3: Wrangling sales data

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# Exercise 1

```
select(coffeeshop, !cogs)
```

```
## # A tibble: 1,844 x 8
##
      date
                 market
                          product_line product
                                                     sales state total_expenses type
##
      <date>
                 <chr>
                          <chr>
                                       <chr>
                                                     <dbl> <chr>
                                                                           <dbl> <chr>
##
   1 2012-01-01 Central Beans
                                       Decaf Irish~
                                                       234 Colo~
                                                                              38 Decaf
   2 2012-01-01 Central Beans
                                       Decaf Irish~
                                                       234 Illi~
                                                                              52 Decaf
##
   3 2012-01-01 Central Beans
##
                                       Decaf Espre~
                                                       180 Colo~
                                                                              55 Decaf
   4 2012-01-01 Central Beans
                                       Decaf Espre~
                                                       456 Illi~
                                                                              88 Decaf
## 5 2012-01-01 Central Beans
                                       Decaf Espre~
                                                       130 Ohio
                                                                              56 Decaf
##
   6 2012-01-01 East
                          Beans
                                       Decaf Irish~
                                                       200 Flor~
                                                                              49 Decaf
## 7 2012-01-01 East
                          Beans
                                       Decaf Espre~
                                                       180 Flor~
                                                                              53 Decaf
## 8 2012-01-01 South
                                       Decaf Irish~
                                                       190 Texas
                                                                              39 Decaf
                          Beans
## 9 2012-01-01 South
                          Beans
                                       Decaf Espre~
                                                       134 Texas
                                                                              26 Decaf
## 10 2012-01-01 West
                                       Decaf Espre~
                                                       546 Cali~
                                                                             109 Decaf
                          Beans
## # ... with 1,834 more rows
```

It extract column without 'cogs' variable.

```
select(coffeeshop, starts_with('prod'))
```

```
## # A tibble: 1,844 x 2
##
      product_line product
##
      <chr>>
                    <chr>
    1 Beans
##
                   Decaf Irish Cream
    2 Beans
                   Decaf Irish Cream
##
    3 Beans
                   Decaf Espresso
##
    4 Beans
                   Decaf Espresso
##
    5 Beans
                   Decaf Espresso
    6 Beans
                   Decaf Irish Cream
   7 Beans
                   Decaf Espresso
##
```

```
## 8 Beans Decaf Irish Cream
## 9 Beans Decaf Espresso
## 10 Beans Decaf Espresso
## # ... with 1,834 more rows
```

It makes the chart starts from 'product' variable.

```
select(coffeeshop, contains("pe"))
```

```
## # A tibble: 1,844 x 2
##
     total_expenses type
##
               <dbl> <chr>
                  38 Decaf
## 1
## 2
                 52 Decaf
## 3
                 55 Decaf
## 4
                 88 Decaf
## 5
                 56 Decaf
## 6
                 49 Decaf
## 7
                 53 Decaf
## 8
                 39 Decaf
## 9
                 26 Decaf
## 10
                109 Decaf
## # ... with 1,834 more rows
```

It sort out the variable that contains letter "pe". The function extract the colomns, which contains "pe".

```
select(coffeeshop, caffeination = type)
```

```
## # A tibble: 1,844 x 1
##
      caffeination
      <chr>
##
## 1 Decaf
## 2 Decaf
## 3 Decaf
## 4 Decaf
## 5 Decaf
## 6 Decaf
## 7 Decaf
## 8 Decaf
## 9 Decaf
## 10 Decaf
## # ... with 1,834 more rows
```

The caffeination = type part, rename the name of 'type' column to 'caffeination'.

#### Exercise 2

```
coffeeshop %>% select(caffeination = type)
## # A tibble: 1,844 x 1
##
      caffeination
##
      <chr>
## 1 Decaf
## 2 Decaf
## 3 Decaf
## 4 Decaf
## 5 Decaf
## 6 Decaf
## 7 Decaf
## 8 Decaf
## 9 Decaf
## 10 Decaf
## # ... with 1,834 more rows
coffeeshop %>% select(starts_with('prod')) %>%
            filter(product == "Darjeelisng")
## # A tibble: 0 x 2
## # ... with 2 variables: product_line <chr>, product <chr>
Exercise 3
coffeeshop %>%
 mutate(product_profit = sales - (cogs + total_expenses))
## # A tibble: 1,844 x 10
##
       cogs date
                       market product_line product sales state total_expenses type
##
      <dbl> <date>
                       <chr> <chr>
                                           <chr>
                                                   <dbl> <chr>
                                                                         <dbl> <chr>
         95 2012-01-01 Centr~ Beans
                                           Decaf ~
                                                      234 Colo~
                                                                            38 Decaf
##
   1
         95 2012-01-01 Centr~ Beans
## 2
                                           Decaf ~
                                                      234 Illi~
                                                                            52 Decaf
##
  3
        72 2012-01-01 Centr~ Beans
                                           Decaf ~
                                                      180 Colo~
                                                                            55 Decaf
## 4
        228 2012-01-01 Centr~ Beans
                                           Decaf ~
                                                      456 Illi~
                                                                            88 Decaf
## 5
        58 2012-01-01 Centr~ Beans
                                           Decaf ~
                                                                            56 Decaf
                                                      130 Ohio
## 6
        84 2012-01-01 East
                                           Decaf ~
                                                      200 Flor~
                                                                            49 Decaf
                              Beans
  7
        77 2012-01-01 East
                                           Decaf ~
                                                                            53 Decaf
##
                              Beans
                                                      180 Flor~
        83 2012-01-01 South Beans
                                           Decaf ~
                                                      190 Texas
                                                                            39 Decaf
## 9
        54 2012-01-01 South Beans
                                           Decaf ~
                                                      134 Texas
                                                                            26 Decaf
## 10
        234 2012-01-01 West
                              Beans
                                           Decaf ~
                                                      546 Cali~
                                                                           109 Decaf
## # ... with 1,834 more rows, and 1 more variable: product_profit <dbl>
```

```
mutate(sales - (cogs + total_expenses))
## # A tibble: 1,844 x 10
##
       cogs date
                       market product_line product sales state total_expenses type
##
      <dbl> <date>
                       <chr>
                               <chr>
                                            <chr>
                                                     <dbl> <chr>
                                                                          <dbl> <chr>
                                                                              38 Decaf
##
         95 2012-01-01 Centr~ Beans
                                            Decaf ~
                                                       234 Colo~
   1
   2
##
         95 2012-01-01 Centr~ Beans
                                            Decaf ~
                                                       234 Illi~
                                                                              52 Decaf
         72 2012-01-01 Centr~ Beans
   3
##
                                            Decaf ~
                                                       180 Colo~
                                                                              55 Decaf
##
        228 2012-01-01 Centr~ Beans
                                            Decaf ~
                                                       456 Illi~
                                                                             88 Decaf
##
         58 2012-01-01 Centr~ Beans
                                            Decaf ~
                                                       130 Ohio
                                                                              56 Decaf
##
   6
         84 2012-01-01 East
                               Beans
                                            Decaf ~
                                                       200 Flor~
                                                                             49 Decaf
                                                       180 Flor~
##
         77 2012-01-01 East
                               Beans
                                            Decaf ~
                                                                             53 Decaf
## 8
         83 2012-01-01 South
                              Beans
                                            Decaf ~
                                                       190 Texas
                                                                             39 Decaf
##
  9
         54 2012-01-01 South Beans
                                            Decaf ~
                                                       134 Texas
                                                                             26 Decaf
## 10
        234 2012-01-01 West
                               Beans
                                            Decaf ~
                                                       546 Cali~
                                                                            109 Decaf
## # ... with 1,834 more rows, and 1 more variable:
       'sales - (cogs + total_expenses)' <dbl>
```

The upper code chunk assign sales - (cogs + total\_expenses)) to product\_profit. So mutate function create new column that name is "product\_profit". However, second doesn't designate the specific column name.

Therefore, sales - (cogs + total\_expenses)) itself became a name of the column.

# Exercise 4

coffeeshop %>%

```
## # A tibble: 1,844 x 11
                       market product line product sales state total expenses type
##
       cogs date
##
      <dbl> <date>
                        <chr>
                               <chr>
                                            <chr>
                                                     <dbl> <chr>
                                                                           <dbl> <chr>
##
         95 2012-01-01 Centr~ Beans
                                            Decaf ~
                                                       234 Colo~
                                                                              38 Decaf
   1
         95 2012-01-01 Centr~ Beans
                                            Decaf ~
##
                                                       234 Illi~
                                                                              52 Decaf
##
   3
         72 2012-01-01 Centr~ Beans
                                            Decaf ~
                                                       180 Colo~
                                                                              55 Decaf
##
   4
        228 2012-01-01 Centr~ Beans
                                            Decaf ~
                                                       456 Illi~
                                                                              88 Decaf
##
   5
         58 2012-01-01 Centr~ Beans
                                            Decaf ~
                                                       130 Ohio
                                                                              56 Decaf
##
                                            Decaf ~
   6
         84 2012-01-01 East
                               Beans
                                                       200 Flor~
                                                                              49 Decaf
##
   7
         77 2012-01-01 East
                                            Decaf ~
                                                                              53 Decaf
                               Beans
                                                       180 Flor~
##
   8
         83 2012-01-01 South
                               Beans
                                            Decaf ~
                                                       190 Texas
                                                                              39 Decaf
##
   9
         54 2012-01-01 South
                               Beans
                                            Decaf ~
                                                       134 Texas
                                                                              26 Decaf
        234 2012-01-01 West
                               Beans
                                            Decaf ~
                                                       546 Cali~
                                                                             109 Decaf
## # ... with 1,834 more rows, and 2 more variables: product_profit <dbl>,
       expiration_date <date>
## #
```

The expiration\_date column has been added. Added number 2, two days added to the 'date' variables.

## Exercise 5

```
coffeeshop_updated <- mutate(
  coffeeshop,
  product_profit = sales - (cogs + total_expenses)
)</pre>
```

It makes permanent change in the environment window, you can see coffeeshop\_updated data is uploaded with now variable, product\_profit. This is because we assign to the new, updated date.

## Exercise 6

```
coffeeshop_updated %>%
  group_by(product) %>%
  summarize(avg_profit = mean(product_profit))
```

```
## # A tibble: 13 x 2
##
     product
                    avg_profit
     <chr>
##
                         <dbl>
                            40.5
## 1 Amaretto
## 2 Caffe Latte
                            51.0
## 3 Caffe Mocha
                            53.0
## 4 Chamomile
                            61.7
## 5 Colombian
                            99.1
                           65.8
## 6 Darjeeling
## 7 Decaf Espresso
                            58.9
## 8 Decaf Irish Cream
                           49.7
## 9 Earl Grey
                            77.8
## 10 Green Tea
                            43.0
## 11 Lemon
                            60.4
## 12 Mint
                           65.2
## 13 Regular Espresso
                          174.
```

Amaretto has the highest average profit.

```
coffeeshop %>%
  group_by(market) %>%
  summarize(
    total_profit = sum(sales - (cogs + total_expenses)),
```

```
total_sales = sum(sales),
  profit_margin = total_profit / total_sales
) %>%
arrange(desc(profit_margin))
```

```
## # A tibble: 4 x 4
##
     market total_profit total_sales profit_margin
##
                    <dbl>
                                 <dbl>
                                                <dbl>
     <chr>
## 1 East
                    29031
                                 79894
                                               0.363
## 2 Central
                    38873
                                122112
                                               0.318
## 3 West
                    37681
                                123466
                                               0.305
## 4 South
                    13703
                                 47058
                                               0.291
```

East market has the greatest profit margin.

## Exercise 7

```
coffeeshop %>%
  group_by(product_line, type) %>%
  summarize(
   total_profit = sum(sales - (cogs + total_expenses)),
   total_sales = sum(sales),
   profit_margin = total_profit / total_sales
  ) %>%
  arrange(desc(total_profit))
```

## 'summarise()' has grouped output by 'product\_line'. You can override using the
## '.groups' argument.

```
## # A tibble: 4 x 5
     product_line type
                           total_profit total_sales profit_margin
     <chr>>
                   <chr>
##
                                   <dbl>
                                               <dbl>
                                                              <dbl>
## 1 Beans
                  Regular
                                   44748
                                              135922
                                                              0.329
## 2 Leaves
                   Decaf
                                   28491
                                               93280
                                                              0.305
## 3 Leaves
                   Regular
                                   26374
                                               79325
                                                              0.332
## 4 Beans
                   Decaf
                                   19675
                                               64003
                                                              0.307
```

The leaves has the highest profit\_margin.

The beans has the greatest total\_profit.

The Regular has higher profit\_margin than Decaf.