

Solving The Enterprise Data Dilemma

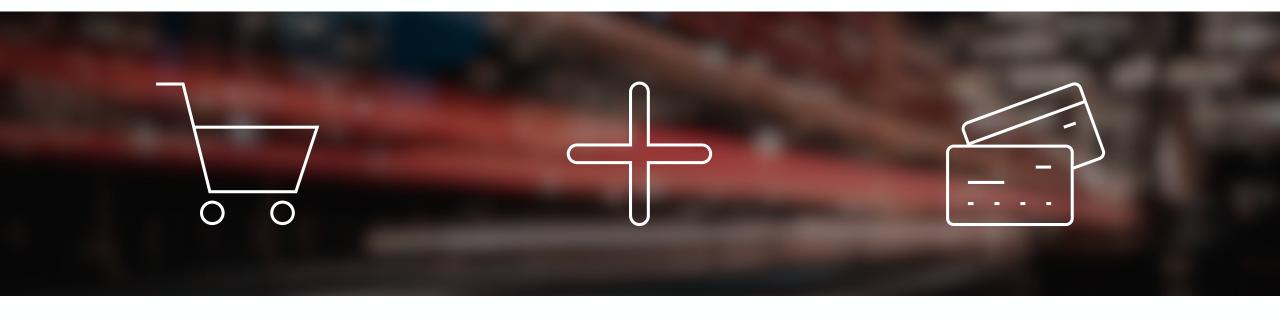
ADAM FAMULARO



Data Is The "New Oil"



If Mined, Millions In Untapped Potential



Retailers that leverage the full power of big data could increase their operating margins by as much as 60%.

Estimates suggest that by better integrating big data, healthcare could save as much as \$300 billion a year.

For a typical Fortune 1000 company, just a 10% increase in data accessibility will result in more than \$65 million in additional net income.



Key Drivers For Analytics Projects









Poor data is a major obstacle to delivering actionable insight with 50% of companies citing this as a major challenge.

The Enterprise Data Dilemma: What Data Do We Have and Where Is It?



1000s of undocumented applications and databases



1000s of business terms across different business units



Harvest data

Collect data schema and business terms





Analyze data

Mapping data and attributes





Structure data

Standardize on specific business terms and definitions



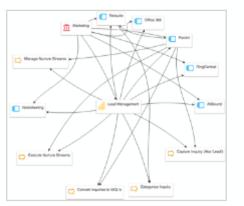




Govern data

Develop a governance model to manage standards and set best practices





Visualize data

Enable all stakeholders to see data in one place in their own context





Sample erwin Use Case





The Business Problem

- As a result of significant M&A and dramatic business growth, this financial services giant had thousands of undocumented applications and databases sprawled across the enterprise
- □ They had limited visibility to what data they had, where and how it was stored and how and where it was being used
- □ This made it virtually impossible to search data across lines of business and regions
- In addition, data lacked business context and was not understandable nor leverageable by business users

The erwin Solution: Enterprise Data Governance

- □ Implemented erwin Data Governance to provide an enterprise-wide solution for both business and technical data consumers
- □ This enabled JPMC to:
 - · Harvest data from a variety of enterprise sources, regardless of location or data type
 - Automatically generate a visual model for every application and centralize this data in a single repository, providing lineage, usage and impact analysis for audit and regulatory purposes
 - Enrich this data with plain-English context making it intuitive and useful to line-ofbusiness
 - Create a powerful, searchable and relevant index of enterprise data for analytics, reporting and growth initiatives

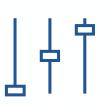


Key Challenges To Data Success in the Real World



Data Chaos

300 applications, 50 different databases and different schema for each one



Unstructured Control

No contextual governance framework to govern data flows across the enterprise



Data Regulation

No standard business processes around data usage



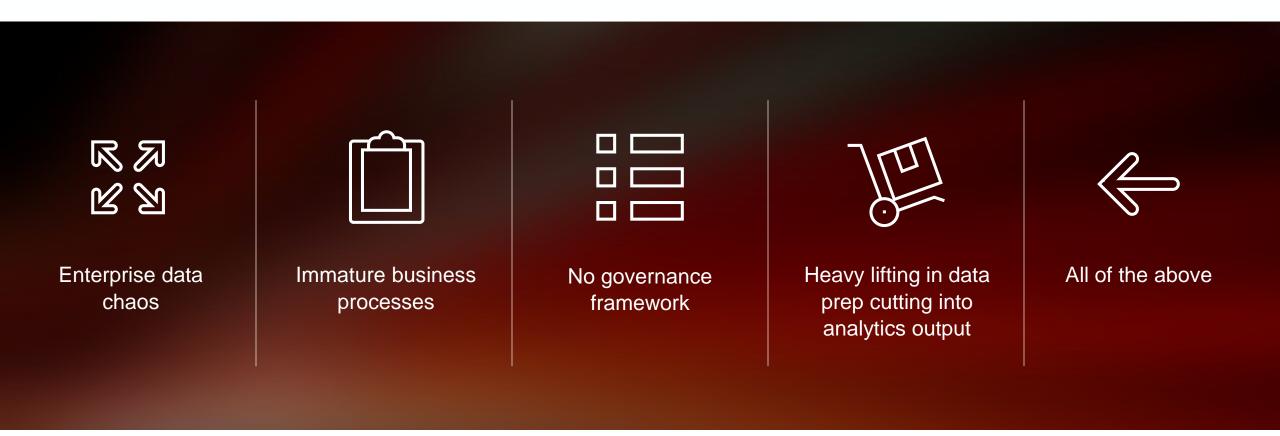
Laborious Ground Work

Time-consuming, manual data preparation and limited views of data lineage



Audience Poll

WHAT IS THE BIGGEST OBSTACLE FACING YOUR BUSINESS TODAY?



Three-Pronged Strategy for Data Success



Optimizing
Data
Operations

Automatically harvesting data regardless of format or location and creating a dynamic metadata catalog



Implementing Contextual Governance

Understanding what it means, the rules that apply, what its journey has been, changes that were made, and how it's being used



Improving Analytics Outcomes

Automatically delivering governed, high-quality and relevant data within a business context to every user to achieve the desired outcomes

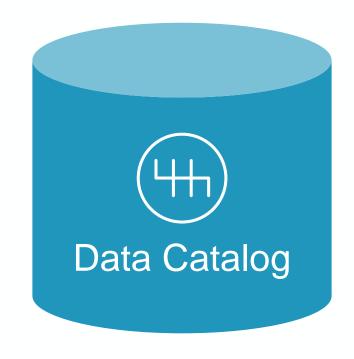


A Critical "Self-Service" Enabler: Metadata Cataloging

THE ENTERPRISE METADATA LANDSCAPE

DATA MANAGEMENT

Drives the design, deployment and operation of systems that deliver operational and analytical data assets



HARVESTED METADATA REPRESENTS:

"Data at Rest" - Data Stores and Data Models "Data in Motion" - Data Movement Processes

DATA GOVERNANCE

Delivers these data assets within a business context, tracking their physical existence and lineage and maximizing their security, quality and value.



Natural Language Data Mapping To Harness "Data In Motion"



Link And Sync With Data Governance

Automated Lineage Capture
Business-Oriented Visualizations



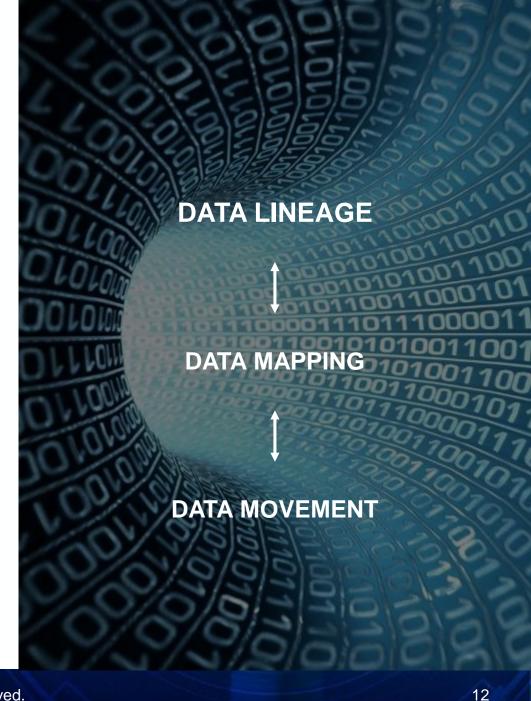
Business-Driven Data Integration

Standardized & Reusable Mappings Easily Understood Transformations



Round-Trip Engineering Across Platforms

Multi-Platform Code Generation and Migration Automated Data Mapping Discovery



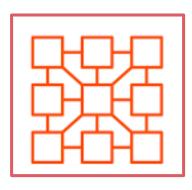


Sample erwin Use Case



- Building an intelligent data hub to provide access, management and stewardship over data assets
- Assembling a comprehensive set of business terms and taxonomy for the business to provide a common understanding
- Harvesting technical data assets from various existing physical data stores
- Automatically managing ever-changing physical assets
- Checking data quality against business rules and specifying remediation plans
- Understanding the impact of regulation, environmental and index timings on key application and data assets







Intelligent Automation: Creating A Sustainable Operating Framework



Improved Visibility

- A holistic view of data movement
- Technology independent
- Discovery and categorization of critical data elements
- Accelerated compliance and audit response



Code Automation & Lifecycle Integration

- Metadata-driven engineering of data management code
- Automated deployment and maintenance of data management infrastructure



Metadata Lifecycle Management & Integration

- Automated scanning and integration of metadata assets
- Scheduling and versioning of metadata updates



Optimized Data Now Feeds the Value Chain



INTELLIGENT AUTOMATION

Enhanced Capability

Increased Efficiency

Effective Collaboration



Sample erwin Use Case

- Global utility company needed one-stop data access and lineage from enterprise data lake fed by ERP, CRM, BI, ticketing and customer service systems
- Includes delivering IOT data from one million smart energy meters to responsible departments – from field services to marketing to accounts receivable – to improve service, develop incentives and enhance financial reporting
- Assembling a comprehensive set of business terms and taxonomy
- Implementing erwin DG for comprehensive metadata management, data harvesting and automated data lineage capabilities





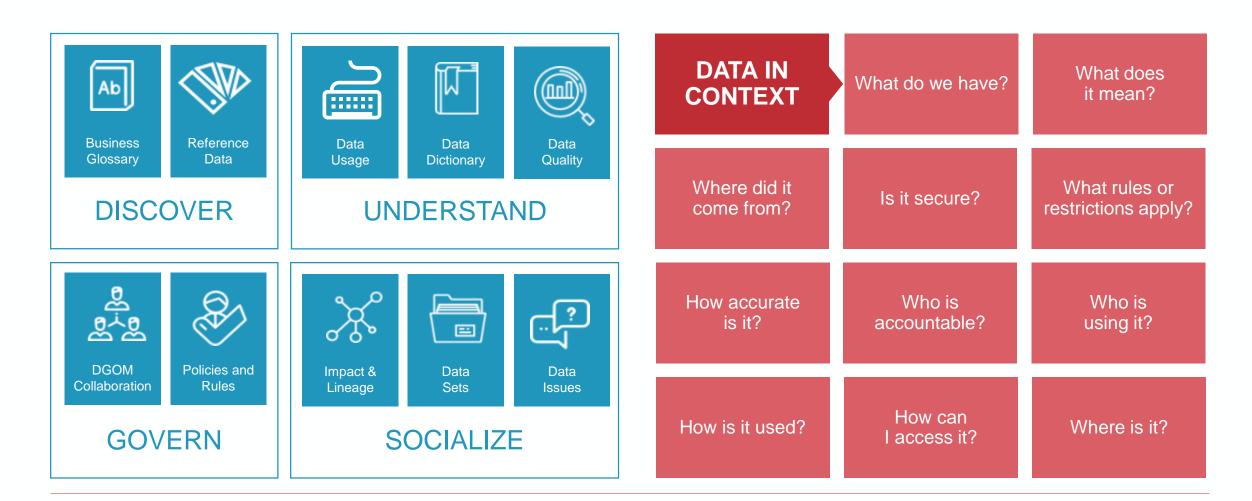
E.ON's goal: save 30 percent on external data management costs and reduce data discovery time by 50%



Enabling an Enterprise Data Governance Experience



Data Governance in the Context of the Business



VISIBILITY, CONTEXT, CONTROL & COLLABORATION UNLOCK BUSINESS VALUE



Sample erwin Use Case





The Business Problem

- □ Fast growth through acquisition led to duplicate data across functions
- □ Lack of data quality and multiple sources of truth across the business
- Need to understand what data is available throughout the organization and who has access

The erwin Solution: Enterprise Data Governance

- Develop stakeholder ownership and decision mechanism across commercial executives, management and users.
- □ Improve data discovery and ease of use for commercial data assets within the company's internal analytics marketplace.
- Establish simple and consistent rules and decision rights over all targeted commercial data.
- Implement clear and purposeful access control while ensuring data integrity and availability to all users



Our Prescription: 7 Steps To Better Analytics Outcomes With Integrated Data Management & Governance

Integrating data management and data governance is still a new concept for many organizations, but the advantages are clear.

1

Discover Data

Identify and integrate metadata from various data management silos.

2

Harvest Data

Automate the collection of metadata from various data management silos and consolidate it into a single source

3

Classify Data

Connect physical metadata to specific business terms and definitions and reusable design standards.

4

Analyze Metadata

Understand how data relates to the business and what attributes it has.

5

Map Data Flows

Identify where to integrate data and track how it moves and transforms

6

Govern Data

Develop a governance model to manage standards and policies and set best practices.

7

Socialize Data

Enable stakeholders to see data in one place and in the context of their roles.





A & **D**

erwin, Inc. Snapshot



Founded March **2016**



Strategic **M&A** to expand portfolio and footprint



R&D for new technologies, including data governance and NoSQL



3,500+
customers with more
than 50,000 users



250+
employees in 7 offices
around the world



Industry-leadingNPSsatisfaction scores











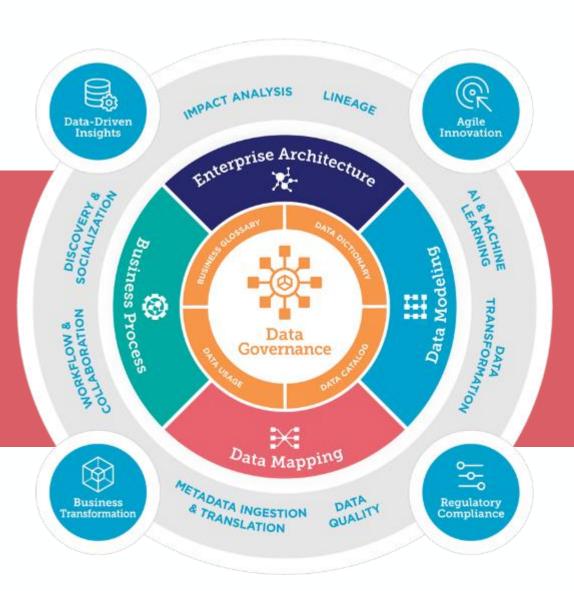






The erwin **EDGE** Platform

The industry's most connected, role-based data management and governance solution





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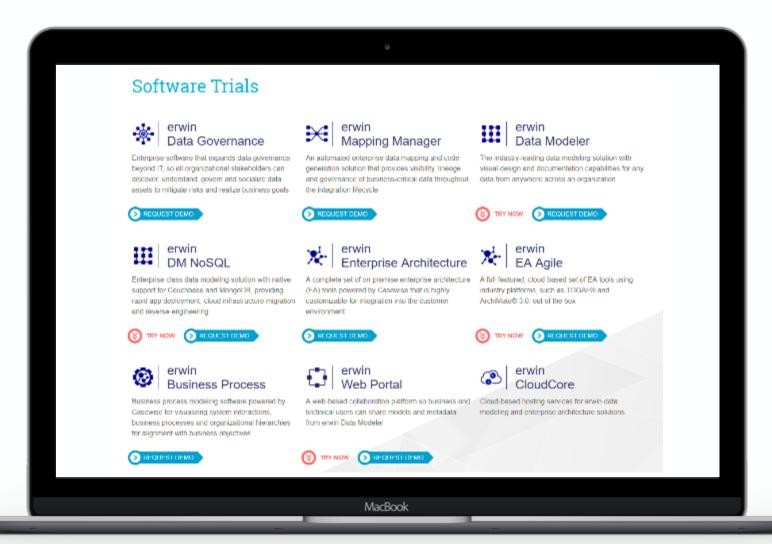
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Why erwin?

We're the only software provider to own every critical piece of the data management and governance lifecycle, so enterprises can understand and trust their data for faster speed to insights.

With automated data preparation, enterprise modeling and data governance, erwin helps you find actionable business insights to fuel compliance, innovation and transformation initiatives.

