

Test Digital Music Observatory Music Professionals Survey 2023

Welcome

Welcome to our survey, conducted as part of the OPEN MUSIC EUROPE project. The aim of this survey is to compare concert opportunities, royalties, and funding opportunities for musicians in different countries in Europe. We will ask you questions about your musical activities, commercially released recordings, live performances and events, musical works and lyrics, and sources of income, as well as some attitudes towards life in general.

Why are we conducting this survey? In some countries and through some distribution channels, artists receive fair compensation - as required by international copyright law. However, we also see cases where musicians receive less compensation than is fair and equitable.

Your responses to this survey will help decision makers assess where they need to initiate changes in royalties. To help us do this, we need the following information from as many music professionals as possible:

- 1. The income you generate through the sale of sound recordings.**
- 2. Number of recordings you own. On the one hand, we will ask you about the number of recordings you have published in 2022. On the other hand, we would also like to document how many recordings you own in total.**

This is the most important data we will collect. Most people do not usually have this data in their heads, but have to look it up. Therefore, in order to get the most accurate data possible, we ask that you research this information before beginning the survey.

This survey is completely anonymous: no personally identifiable information will be collected, recorded, or shared.

We would appreciate it if you would forward this survey to your colleagues.

However, we ask that you do not post the link to this survey on social media, in the press, or elsewhere, as we only want to receive responses from people who work in the music industry.

1. In which year were you born?

2. Are you...

- ☐ male ☐ female ☐ I identify as another gender ☐ I would prefer not to answer this

3. Would you say you live in...?

4. Do you live now in the same country as you lived in 2022?

- ☐ Yes
☐ No

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Country choice (moved since 2022)

Please select the country you lived in during 2022. This is the country where you have spent the most time. You will be redirected to the questionnaire for this country. If you live in a country that is not on the list below, select OTHER COUNTRY.

5. Where did you live in 2022?

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Country Choice (did not move since 2022)

Please select the country you lived in during 2022 and live in 2023. This is the country where you have spent the most time. You will be redirected to the questionnaire for this country. If you live in a country that is not on the list below, select OTHER COUNTRY.

6. Where do you live?

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Österreich

These questions only relate to respondents living in Austria.

7. Where within Austria do you live?

8. Are you a member of one of the following organizations?

- | | |
|--|--|
| <input type="checkbox"/> AKM/AUME | <input type="checkbox"/> Österreichische Gesellschaft für
Zeitgenössische Musik |
| <input type="checkbox"/> LSG Interpreten und Produzenten von
Tonträgern und Musikvideos | <input type="checkbox"/> ÖKB - Österreichischer Komponistenbund |
| <input type="checkbox"/> IG World Music Austria | <input type="checkbox"/> None of the above |
| <input type="checkbox"/> Musikergilde Musiker-Komponisten-
AutorenGilde | |

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Bulgaria

9. Where do you live within Bulgaria?

10. In which organization are you a member as an individual person (You can mark more than organizations.)

- ☐ Музикаутор - Musicautor
- ☐ БАМП - BAMP
- ☐ ПРОФОН - Prophon
- ☐ Българска музикална асоциация - Bulgarian Music Association
- ☐ БХХА - Bulgarian Hip Hop Association
- ☐ АПДЛУМАД - Асоциация на професионалните дисководеци и лица упражняващи музикално-артистична дейност

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Estonia

11. Where within Estonia do you live?

12. Are you a member of one of the following organizations?

☐ Eesti Autorite Ühing

☐ Eesti Kunstnike Liit

☐ EEL

☐ None of the above

☐ Eesti Jazz Liit

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Magyarország

These questions only relate to respondents living in Hungary.

13. Where within Hungary do you live?

14. Are you a member of one of the following organizations?

☐ Artisjus

☐ DJ Szövetség

☐ EJI

☐ Zenészbázis

☐ Mahasz

☐ HANOSZ

☐ Magyar Jazz Szövetség

☐ MPRT

If you are a creator or performer of music, or you work with specific music as a technician or manager, please try to identify the playlist that your music would most likely be found. Some of these playlists exist; others resemble actual playlists from other countries.

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Slovensko

15. Where within Slovakia do you live?

16. Are you a member of one of the following organizations?

☐

SOZA

☐

NA CONXYPAN

☐

SLOVGRAM

☐

Slovenská jazzová spoločnosť

☐

OZIS

☐

None of the above

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Česká republika

17. Where within Czechia do you live?

18. Are you a member of one of the following organizations?

☐

OSA

☐

Česká Jazzová Společnost

☐

Intergram

☐

None of the above

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Lithuania

19. Where within Lithuania do you live?

20. Are you a member of one of the following organizations?

☐ LATGA

☐ Lietuvos džiazo federacija

☐ AGATA

☐ None of the above

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Other countries

21. In which country did you live in 2022?

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Role in the music scene

22. What is your current job? Which statement best describes your current work situation?

23. What was your primary role in the music scene in the country you lived in 2022?

24. Would you describe this music role as...

25. If you have an additional role in the music scene in your country, how would you define it? (If you have more, choose the 2nd most important.)

26. In which year was your first... ?

approximate year

... live performance
where you got paid?

... your first recorded
performance for
money?

... work or lyrics that
was officially
registered in the
hope of future
royalty payments?

... earning as part of
the technical team of
a musical event or
studio recording
(sound, lighting,
stage, etc.)?

... earning as a
music-related
manager?

27. Have you ever had a paid job in the field of classical music (as a musician, conductor, composer, technician, etc.)?

- ☐ Yes, regularly
- ☐ Yes, but irregularly
- ☐ No, never

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What kind of music do you create, perform, or work with as a professional?

If you are a creator, performer of music, or you work with a specific music as technician or manager, please try to identify the playlist that your music would most likely be found. Some of these playlists do exist, others resemble actual playlists from other countries.

28. Please pick the imaginary or actual playlist where we can **most likely** find your music:

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Creators of sound recordings

On this page, we ask questions about commercially released songs. Such songs have a unique ISRC number assigned by a label, digital distributor, collective management organization, or registered by self-releasing artists. If your music is present on Spotify or Apple Music and has a distributor, it is undoubtedly a commercial release. Simply uploading music to Bandcamp without the ISRC codes is not considered legally as a commercial release.

29. Have you ever been involved in the creation of a commercially released recording?

- ☐ Yes
- ☐ No
- ☐ I do not know

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Sound recordings

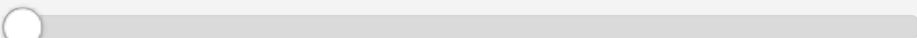
These questions are asked only if you replied to the previous question with "yes."

30. How many commercially released tracks (not entire albums) did you record in 2022?
And how many do you estimate you've recorded and released commercially over the
course of your career?

	Number of tracks released in 2022	Number of tracks released throughout your career
As a CREDITED ARTIST for a label or producer	<input type="text"/>	<input type="text"/>
As a CREDITED ARTIST for your own label, or without a label	<input type="text"/>	<input type="text"/>
As an UNCREDITED performer, e.g. studio/session musician	<input type="text"/>	<input type="text"/>
As a producer	<input type="text"/>	<input type="text"/>
As a sound engineer	<input type="text"/>	<input type="text"/>

31. If you released new recordings in 2022, approximately what percentage of these recordings were sung in (one of) your official national languages?

0% 50% 100%



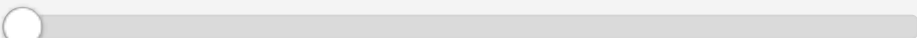
32. To your knowledge, have your works and recordings been registered with...?

answers

A collecting society for performers and producers in your country	<input type="text"/>
A collecting society of authors, composers and music publishers in your country	<input type="text"/>
YouTube using Official Artist ID	<input type="text"/>

33. What percentage of your releases made in 2022 (distributed on a licensed streaming platform or in physical format with an ISRC code) were self-released by yourself or your band, i.e. not based on an (exclusive) recording agreement with a label?

0% 50% 100%



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Sound recordings 2

34. Through which channels, platforms, or devices did your music best reach your audience? Please select all that apply.

- ☐ CD
DV
D
- ☐ Vinyl
- ☐ Cassette
- ☐ Radio
- ☐ Television
- ☐ Bandcamp
- ☐ free
e
do
wnl
oad
- ☐ iTunes
- ☐ Spotify
- ☐ YouTube
- ☐ Deezer
- ☐ Apple
Music
- ☐ Tidal
- ☐ SoundCloud

35. Which were the two most important markets for your recording? The two most important markets are the two countries where you had the most revenues or the biggest visibility in 2022.

	1st market	2nd market
Most important	<input type="text"/>	<input type="text"/>

How much revenue have you earned from online platforms for all your sound recordings? If you have shared earnings with someone, enter here **only the share that you have received** for yourself, **personally**.

36. Currency of your answers

37. Your share of the earnings in 2022 in the currency you stated above. If you do not know the exact breakup of a source, add it to 'Total revenue from platforms other than those mentioned above'.

YouTube	<input type="text"/>
Spotify	<input type="text"/>
Deezer	<input type="text"/>
Apple Music	<input type="text"/>
iTunes	<input type="text"/>
Bandcamp	<input type="text"/>
Facebook	<input type="text"/>
Tidal	<input type="text"/>
TikTok	<input type="text"/>
Local paid download page	<input type="text"/>
Total revenue from platforms other than those mentioned above	<input type="text"/>

38. In the year 2022, to your knowledge, how much did it cost you on average to make a sound recording (a song, a single phrase in classical music)?

Sum	<input type="text"/>
Currency	<input type="text"/>

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Music professionals in live performances

39. Were you paid to perform in 2022 as a musician or DJ, or did you work on a music event for pay in 2022 (e.g., as a technician or manager)?

- ☐ Yes
- ☐ No
- ☐ I do not know

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Live performances

These questions are only shown to respondents who had at least one paid gig in 2022.

40. How many paid gigs did you have in 2022? Leave blank those fields for which you cannot provide any information.

	number
In the capital of your country	<input type="text"/>
Outside the capital of your country	<input type="text"/>
Abroad	<input type="text"/>

41. What percentage of your concerts and music events in 2022 were free to the public because they were paid for by the community, government, or a corporate sponsor?

0%	50%	100%	<input type="text"/>
----	-----	------	----------------------

42. What was the average number of paying spectators at your performances in 2022? Leave blank those fields for which you cannot provide any information.

	number
In the capital of your country	<input type="text"/>
Outside the capital of your country	<input type="text"/>
Abroad	<input type="text"/>

43. What was the average price of a ticket in your local currency at your performances in 2022? Leave blank those fields for which you cannot provide any information.

	number	currency
In the capital of your country	<input type="text"/>	<input type="text"/>
Outside the capital of your country	<input type="text"/>	<input type="text"/>
Abroad	<input type="text"/>	<input type="text"/>

44. Apart from the artists, how many people were employed on average at these music events or concerts (e.g. technicians, managers, security personnel, other help, etc.)?

45. What was the approximate percentage breakdown of funding for your performances, events, or tours in 2022? Please add up the percentages to make sure they equal 100.

(50% should be entered as 50 without the % sign.)

Ticket sales or paid by
a concert promoter

Sponsorship by a
company

Public sponsorship,
scholarship, grant

Record label
supported tour

Friends and private
savings

46. Did you have a paid performance abroad and/or work for pay at music event(s) abroad in 2022?

☐ Yes

☐ No

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Performances and events abroad

Only asked from respondents who had at least one paid performance abroad and/or work for pay at music event(s) abroad in 2022.

47. In which countries did you work or perform at a music event in 2022?

<input type="checkbox"/> AL - Albania	<input type="checkbox"/> AM - Armenia	<input type="checkbox"/> AT - Austria	<input type="checkbox"/> BA - Bosnia - Herzegovina	<input type="checkbox"/> BE - Belgium	<input type="checkbox"/> BG - Bulgaria	<input type="checkbox"/> BR - Brazil	<input type="checkbox"/> CY - Cyprus	<input type="checkbox"/> CZ - Czechia
<input type="checkbox"/> DE - Germany								
<input type="checkbox"/> DK - Denmark	<input type="checkbox"/> EE - Estonia	<input type="checkbox"/> ES - Spain	<input type="checkbox"/> EU S - Spain - Basque County	<input type="checkbox"/> FI - Finland	<input type="checkbox"/> FR - France	<input type="checkbox"/> GB - United Kingdom	<input type="checkbox"/> GB W - Wales, UK	<input type="checkbox"/> GR - Greece
<input type="checkbox"/> HR - Croatia								
<input type="checkbox"/> HU - Hungary	<input type="checkbox"/> IE - Ireland	<input type="checkbox"/> IT - Italy	<input type="checkbox"/> IS - Iceland	<input type="checkbox"/> LI - Liechtenstein	<input type="checkbox"/> LT - Lithuania	<input type="checkbox"/> LU - Luxembourg	<input type="checkbox"/> LV - Latvia	<input type="checkbox"/> MD - Moldova
<input type="checkbox"/> ME - Montenegro								
<input type="checkbox"/> MK - North Macedonia	<input type="checkbox"/> MT - Malta	<input type="checkbox"/> NL - Netherlands	<input type="checkbox"/> NO - Norway	<input type="checkbox"/> PL - Poland	<input type="checkbox"/> PT - Portugal	<input type="checkbox"/> RO - Romania	<input type="checkbox"/> RS - Serbia	<input type="checkbox"/> SE - Sweden

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Are you an author of musical works or lyrics?

48. Are you an author of musical works (songs, compositions) or lyrics?

☐ Yes

☐ No

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Composers and lyricists

49. Are you represented with a contract by a music publisher? A music publisher usually tries to sell your music to be placed in films, television shows, and drama theatres or tries to find you paid assignments as a composer.

☐ Yes

☐ I prefer not to say

☐ No

☐ I do not know

50. Which of the following applies to you? Please select all that apply.

☐ I don't register my works anywhere

☐ I work on film, advertising, and game productions

☐ I register my works with my National Society of Authors

☐ None of these applies to me

☐ I register my works with a foreign society for authors

☐ I'd rather not answer

☐ My music publisher takes care of the registration of my work

51. For what did you receive royalty income in 2022?

☐ Musical compositions

☐ Lyrics

☐ Literary text (not music lyrics)

☐ Music used in film or theatre

☐ Production music for commercials, video games and others

☐ None of this applies to me

☐ I prefer not to answer

52. Have your works ever been printed? The question is not limited to the year 2022, but covers your entire career.

☐ Yes, sheet music

☐ Yes, lyrics

☐ No, never

53. How many of your musical works are protected by authors' rights (or copyright) and can be licensed?

	Works composed in 2022	Throughout your career
Works registered with my national authors' society, which have also been released on sound recordings performed by me personally	<input type="text"/>	<input type="text"/>
Works registered with my national authors' society, which have also been released on sound recordings performed by another performer	<input type="text"/>	<input type="text"/>
Soundtracks for movies or TV series	<input type="text"/>	<input type="text"/>
Production music for TV spots, radio spots, commercials, or similar	<input type="text"/>	<input type="text"/>
Production music for games	<input type="text"/>	<input type="text"/>
Works that have not yet been registered	<input type="text"/>	<input type="text"/>

How much royalty income did you earn in the year 2022?

54. Earnings (number)

55. Currency

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Music grant applications in 2022

56. In 2022, did you apply for a grant offered by a ministry, cultural or music fund, foundation, EU, or similar organization for musicians or music-related professions?

☐ Yes

☐ No

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Why have not applied for a grant in 2022?

57. Why haven't you applied for such a grant?

- | | |
|--|---|
| <input type="checkbox"/> I did not need any support. | <input type="checkbox"/> The grant amount was not high enough. |
| <input type="checkbox"/> No grant was offered that fit my needs. | <input type="checkbox"/> The application process was too complicated. |
| <input type="checkbox"/> I am not at a stage in my career where applying for a grant would be appropriate. | <input type="checkbox"/> The application process took too much time. |
| <input type="checkbox"/> I did not feel confident that the grant application process was fair. | <input type="checkbox"/> I do not want my art to be funded by grants (i.e., public institutions.) |
| <input type="checkbox"/> I did not feel that my chances of getting a grant were high enough . | <input type="checkbox"/> I prefer not to respond. |

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Grants in 2022

The following questions are for grants you applied for in 2022 or the results of a grant application you received in 2022. If you applied for multiple grants, please provide information on your most successful grant application.

58. What type of organization has tendered the (most important) grant?

- | | |
|---|---|
| <input type="radio"/> Municipality (village, town, city) | <input type="radio"/> European Union |
| <input type="radio"/> Regional, district, district municipality | <input type="radio"/> International Visegrad Fund |
| <input type="radio"/> State or federal government | <input type="radio"/> Other international organization |
| <input type="radio"/> Cultural or music fund, social fund for artists,
music export office | <input type="radio"/> Do not know or prefer not to answer |

59. What was the **most important** goal of your grant application?

60. Has at least one of your grant applications been approved?

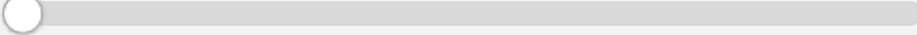
- ☐ Yes
- ☐ No
- ☐ I am still waiting for the results

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Successfully applied grants in 2022

61. To what extent (in %) did the funding cover your development (funding) goal, project, or program from a financial point of view?

0% 50% 100%

A horizontal slider bar with a circular handle at the 0% position. The bar is light gray with a darker gray track. The handle is a white circle with a gray border.

62. If the same grant was advertised in the future, would you recommend it to a colleague or musician you know who had similar goals as you?

0 (not at all) 5 (neutral) 10 (certainly)

A horizontal slider bar with a circular handle at the 0 position. The bar is light gray with a darker gray track. The handle is a white circle with a gray border.

Test Digital Music Observatory Music Professionals Survey 2023

Income

To determine the extent of royalty losses and other income disparities and their causes, we need your anonymous data. National organizations do not have this data. Our work aims to help collecting societies and ministries, and regional councils to increase revenue for musicians in the future and to help granting agencies provide better funding opportunities.

63. What percentage of your income (annual income, including pension, stipend, etc.) can be attributed to music, performance fees, royalties, hourly fees, or similar?

0% 50% 100%

64. If you have a shared income for a band, orchestra, choir: How many artists, technicians and managers do you share it with?

65. During the last twelve months, would you say you had difficulties to pay your bills at the end of the month...?

66. Would you be willing to answer three more detailed questions about income?

- ☐ Yes, I will answer them
- ☐ Let me see them first
- ☐ No, I prefer not to answer them

If you add it all up: What is your **average monthly net income** overall, including income from **music and non-music jobs together**? This refers to the sum resulting from wages, salaries, income from self-employment, social benefits, pension or pension, in each case after deduction of taxes and social security contributions.

67. Net monthly income

68. Currency

Please enter your personal net income generated by music for the year 2022. Please do not state the total amount received by your band, orchestra or group, but only what you have personally received.

69. Net monthly income from music

70. Currency

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Equal opportunities

These questions relate to fairness in the music sector.

71. To promote equal opportunity, are you in favor of quotas that prescribe ...

	Against	In favor	Do not know
At least 50% female managers in the music industry	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
A minimum quota for artists from your country in festival line-ups	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
A minimum quota for women and gender-specific minorities in festival line-ups	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
A minimum quota for artists from your country in radio airplay	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
A minimum quota for women and gender-specific minorities in radio airplay	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

72. Have you ever had to pay money or provide free tickets or other valuable favors ("pay to play") ...

	No	Yes	I prefer not to answer
... to be played on radio	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
... to be added to a streaming playlist	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
... to be featured in television or YouTube shows	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
... to be featured in a podcast	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
... to play in a venue or festival	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
... to receive a music grant	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

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Comparative questions

The following questions are usually asked in not music-related surveys and research. Answering them is optional, but it helps us to compare how musicians leave and see their situation compared to other professions and citizens of your country and the EU as a whole.

If you do not want to answer these questions, press the “Next” field at the bottom of the page.

73. Which of the following best corresponds to your own current situation?

74. How old were you when you stopped full-time education?

75. Are you involved in a music-related business that employs at least one person in addition to you [i.e., not a sole proprietorship].?

<input type="checkbox"/> Music school	<input type="checkbox"/> Concert promotion or booking agency	<input type="checkbox"/> Music distribution agency	<input type="checkbox"/> Record label	<input type="checkbox"/> Musical instrument store or repair shop	<input type="checkbox"/> Music publishing company	<input type="checkbox"/> Joint venture with my band	<input type="checkbox"/> Music management, talent manager agency	<input type="checkbox"/> Music club or disco
<input type="checkbox"/> Merchandise production for bands (T-shirts, stickers, etc.)								
<input type="checkbox"/> I am not involved in such a business	<input type="checkbox"/> I prefer not to answer							

76. What are your expectations for the next 12 months: Will the next 12 months be better, worse or the same when it comes to ... goes?

	Better	Same	Worse	I prefer not to answer
... your life in general	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
... the economic situation in the country you lived in 2022	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
... the situation of people in the music scene of the country you lived in 2022	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
... the economic situation of your household	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
... employment opportunities in the country you lived in 2022	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
... employment opportunities in the country you lived in 2022	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

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Optional Questions 2

77. Which statement applies to you? You can decide once in each line

	1 - completely wrong, that's not me!	2	3	4	5	6	7	8	9	10 - completely good, that's me!
I like to take risks.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
I am a creative person.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
I am a well-organized person.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
I am a talkative person.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
I am a compassionate person.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
I am a calm person.	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

78. Have you ever studied classical music, or received lessons or training in classical music?

- ☐ Yes, in a formal educational institution or program (e.g., music school)
- ☐ Yes, but informally (e.g., from a family member or friend)
- ☐ No, never

79. On the whole, are you satisfied with the life you lead?

80. Generally speaking, would you say things are going ...

Good or wrong direction

... in the European Union	<input type="text"/>
... in the country where you live	<input type="text"/>
... in the music scene of the country where you live	<input type="text"/>