

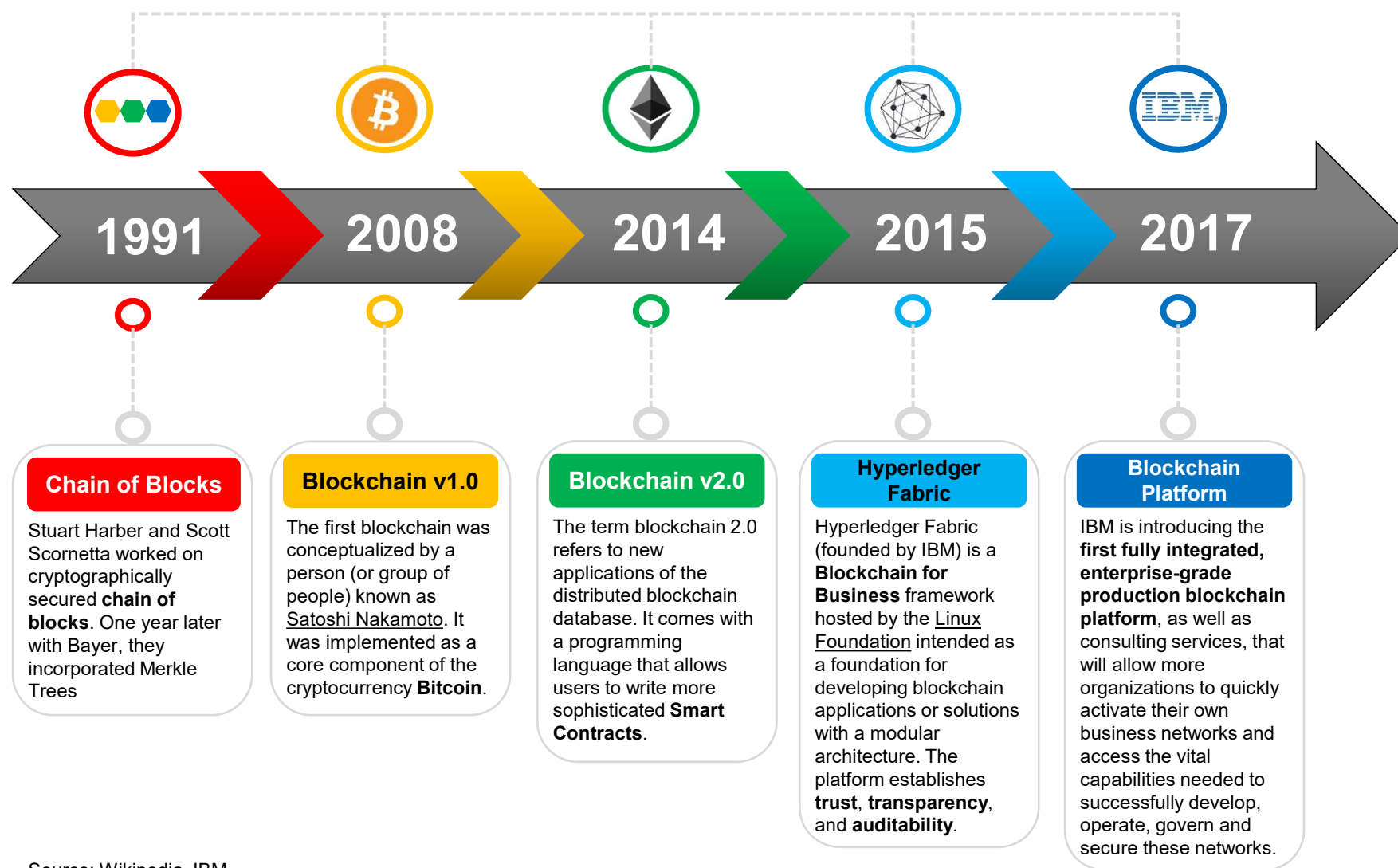
# Introducing Blockchain for Business

**Andre Jenie**

*Banking Architect / Country Blockchain Leader*  
jjenie@id.ibm.com

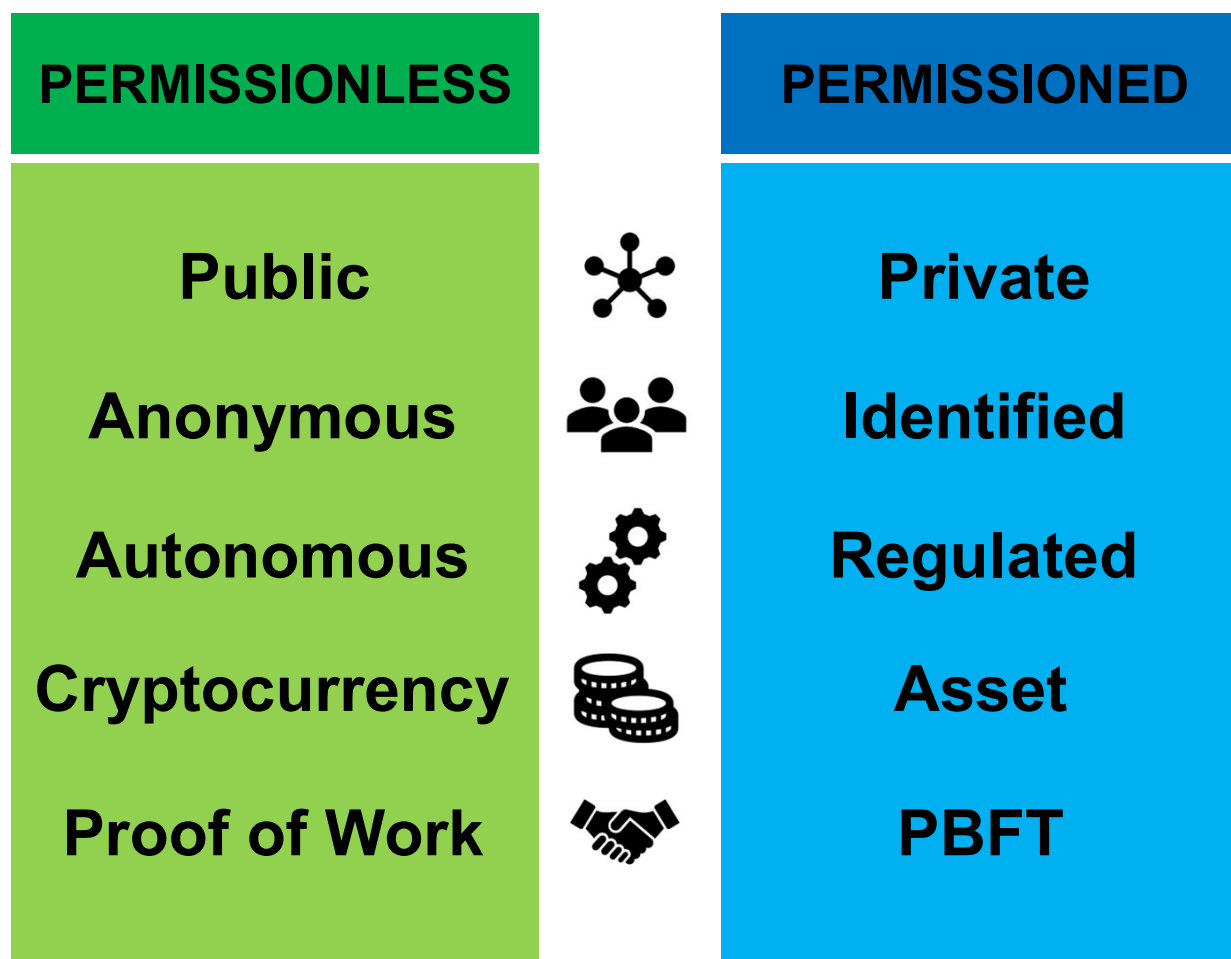


# History of Blockchain



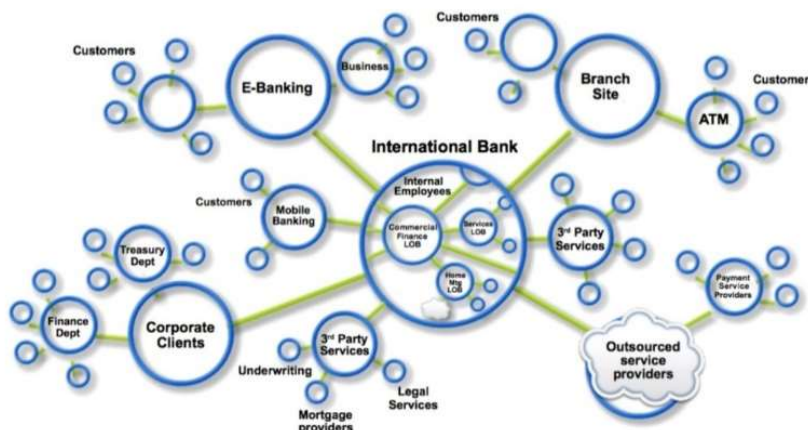
Source: Wikipedia, IBM

## Public vs Private Blockchain



# Business Network, Market, and Wealth

## Business Networks



Business participants come together in a network

## Assets



**Tangible**  
e.g. house, car

**Intangible**  
e.g. digital music, photos

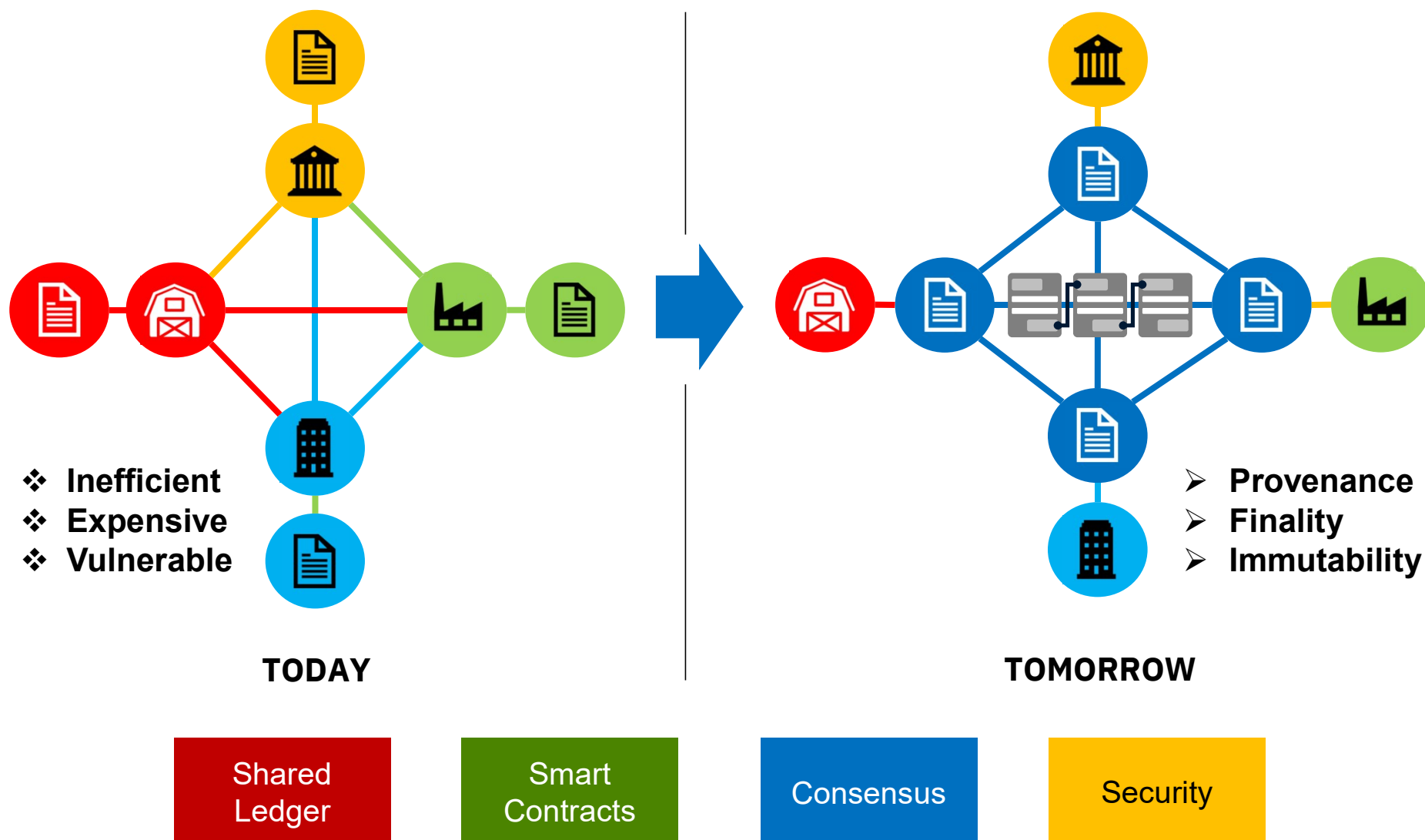
Assets are transferred across the network

## Ledger



The system of record for a business.

# Introducing **Blockchain for Business**



## Example: Shared reference data

- What**
- Competitors/collaborators in a business network need to share reference data, e.g. bank routing codes
  - Each member maintains their own codes, and forwards changes to a central authority for collection and distribution
  - An information subset can be owned by organizations

- How**
- Each participant maintains their own codes within a Blockchain network
  - Blockchain creates single view of entire dataset

### Benefits

1. Consolidated, consistent dataset reduces errors
2. Near real-time access to reference data
3. Naturally supports code editing and routing code transfers between participants

# Example: Supply chain



- What
- Provenance of each component part in complex system hard to track
  - Manufacturer, production date, batch and even the manufacturing machine program

- How
- Blockchain holds complete provenance details of each component part
  - Accessible by each manufacturer in the production process, the aircraft owners, maintainers and government regulators

## Benefits

1. Trust increased, no authority "owns" provenance
2. Improvement in system utilization
3. Recalls "specific" rather than cross fleet

## Example: Audit and compliance



### What

- Financial data in a large organization dispersed throughout many divisions and geographies
- Audit and Compliance needs indelible record of all key transactions over reporting period

### How

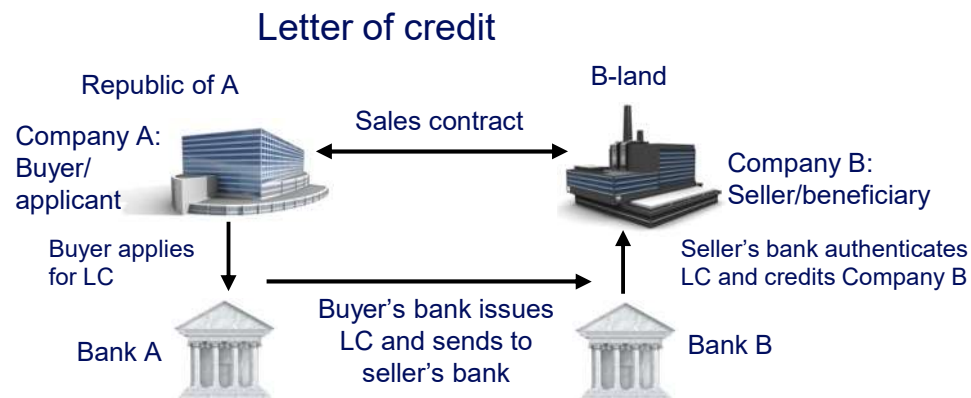
- Blockchain collects transaction records from diverse set of financial systems
- Append-only and tamperproof qualities create high confidence financial audit trail
- Privacy features to ensure authorized user access

### Benefits

1. Lowers cost of audit and regulatory compliance
2. Provides “seek and find” access to auditors and regulators
3. Changes nature of compliance from passive to active



# Example: Letter of credit



- What**
- Bank handling letters of credit (LOC) wants to offer them to a wider range of clients including startups
  - Currently constrained by costs & the time to execute

- How**
- Blockchain provides common ledger for letters of credit
  - Allows all counter-parties to have the same validated record of transaction and fulfillment

## Benefits

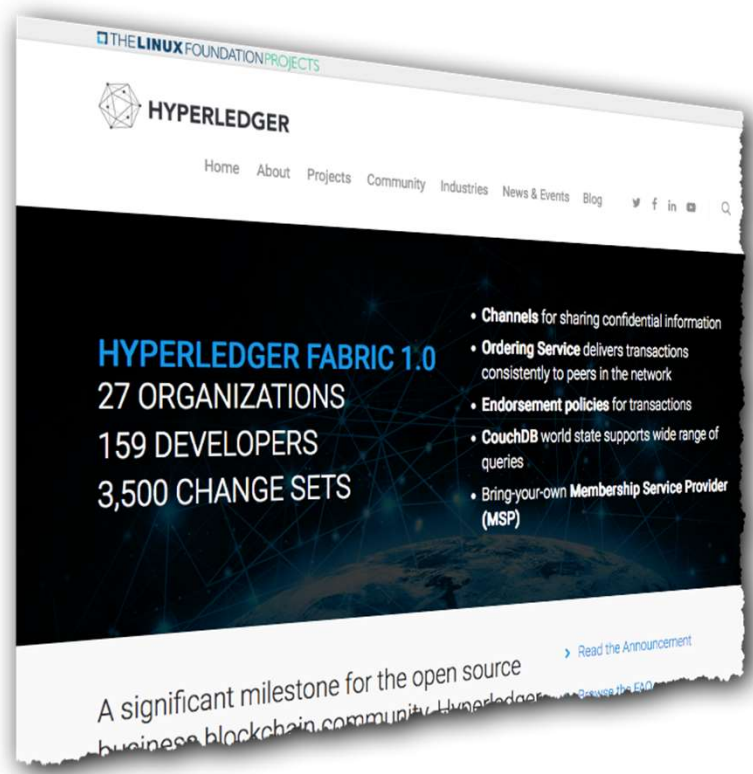
1. Increase speed of execution (less than 1 day)
2. Vastly reduced cost
3. Reduced risk, e.g. currency fluctuations
4. Value added services, e.g. incremental payment

## Further examples by (selected) industry



Financial	Public Sector	Retail	Insurance	Manufacturing
<ul style="list-style-type: none"> <li>• Trade Finance</li> <li>• Cross currency payments</li> <li>• Mortgages</li> </ul>	<ul style="list-style-type: none"> <li>• Asset Registration</li> <li>• Citizen Identity</li> <li>• Medical records</li> <li>• Medicine supply chain</li> </ul>	<ul style="list-style-type: none"> <li>• Supply chain</li> <li>• Loyalty programs</li> <li>• Information sharing (supplier – retailer)</li> </ul>	<ul style="list-style-type: none"> <li>• Claims processing</li> <li>• Risk provenance</li> <li>• Asset usage history</li> <li>• Claims file</li> </ul>	<ul style="list-style-type: none"> <li>• Supply chain</li> <li>• Product parts</li> <li>• Maintenance tracking</li> </ul>

# Hyperledger Fabric: Distributed ledger platform



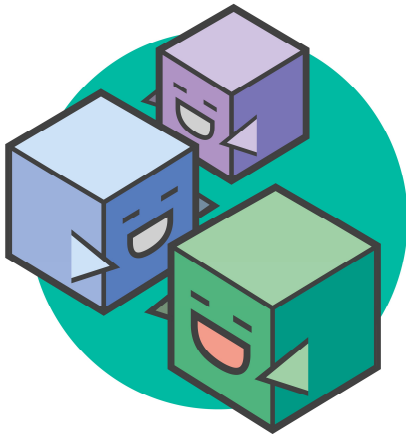
- An implementation of blockchain technology that is a foundation for developing blockchain applications
- Emphasis on ledger, smart contracts, consensus, confidentiality, resiliency and scalability.
- V1.0 released July 2017
  - 159 developers from 27 organizations
  - IBM is one contributor of code, IP and development effort to Hyperledger Fabric
- V1.1 released March 2018

<http://hyperledger-fabric.readthedocs.io/>

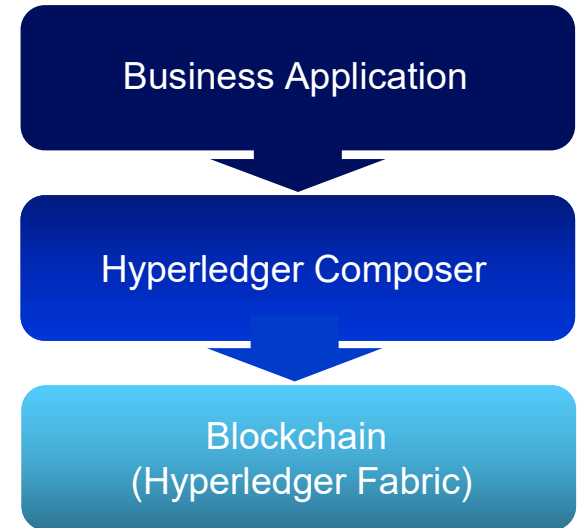
# Hyperledger Composer: Accelerating Time to Value

<https://hyperledger.github.io/composer>

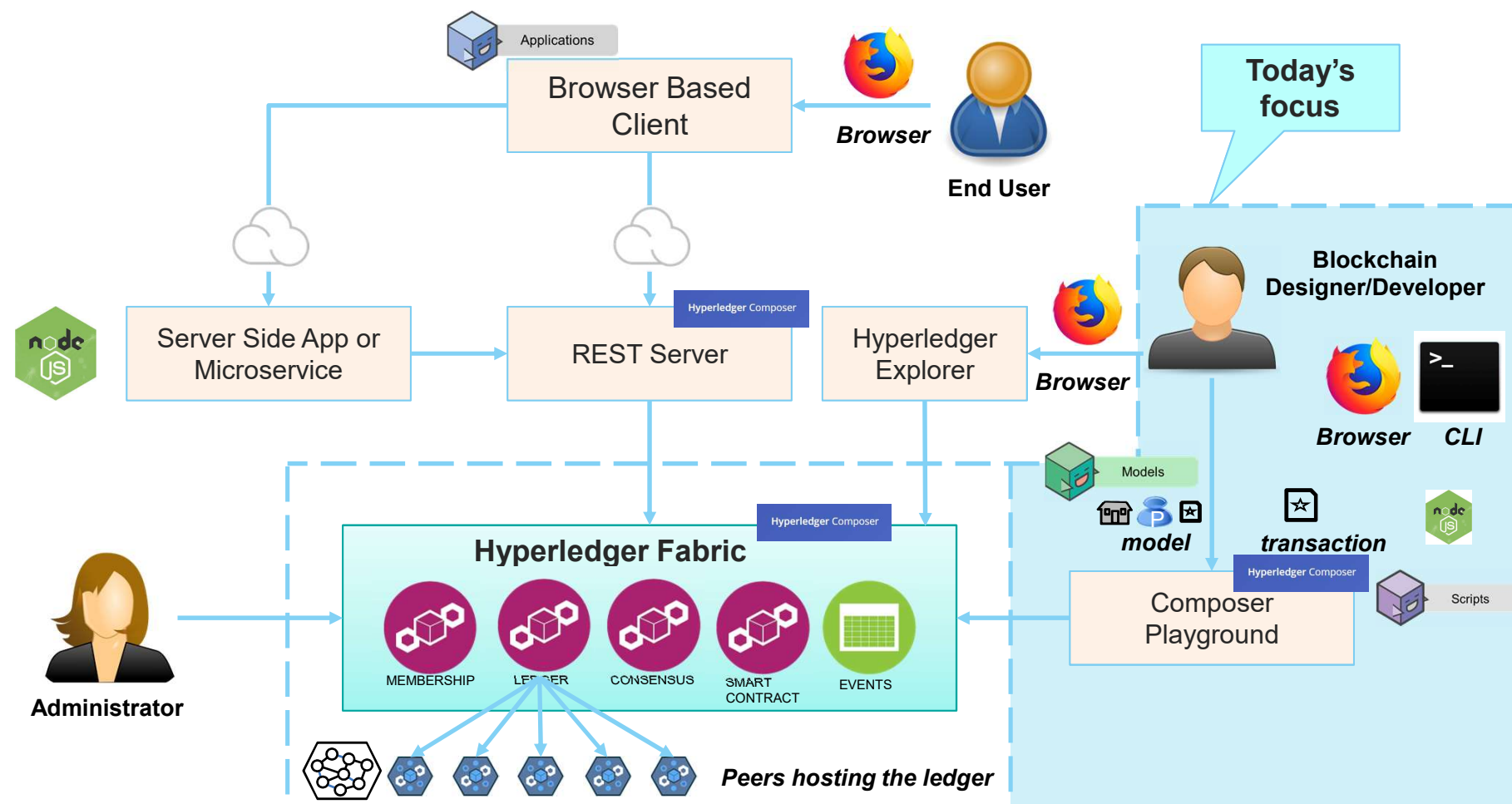
- A suite of high level application abstractions for business networks
- Emphasis on **business-centric vocabulary** for quick solution creation
- Reduce risk, and increase understanding and flexibility



- Features
  - Model your business networks, test and expose via APIs
  - Applications invoke transactions to interact with business network
  - Integrate existing systems of record
- Fully open and part of Linux Foundation Hyperledger
- Try it in your web browser now:  
<http://composer-playground.mybluemix.net/>

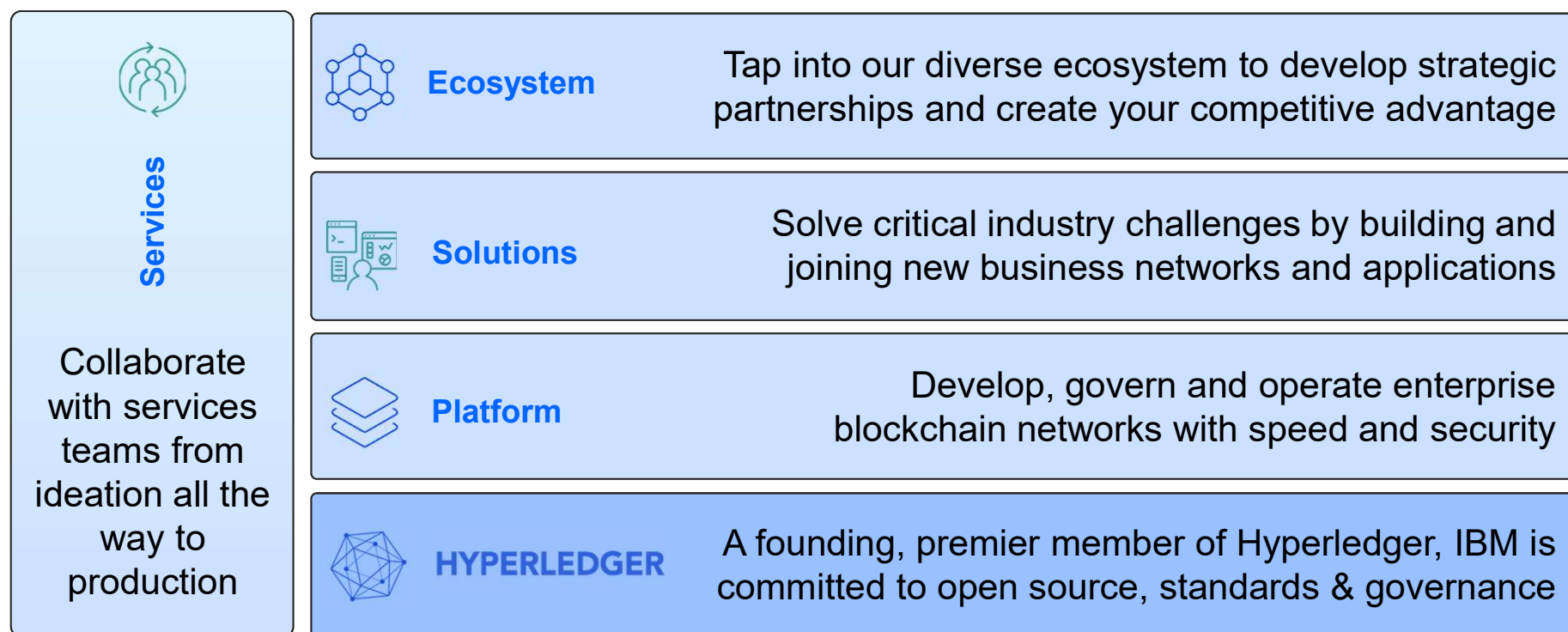


# Application Architecture

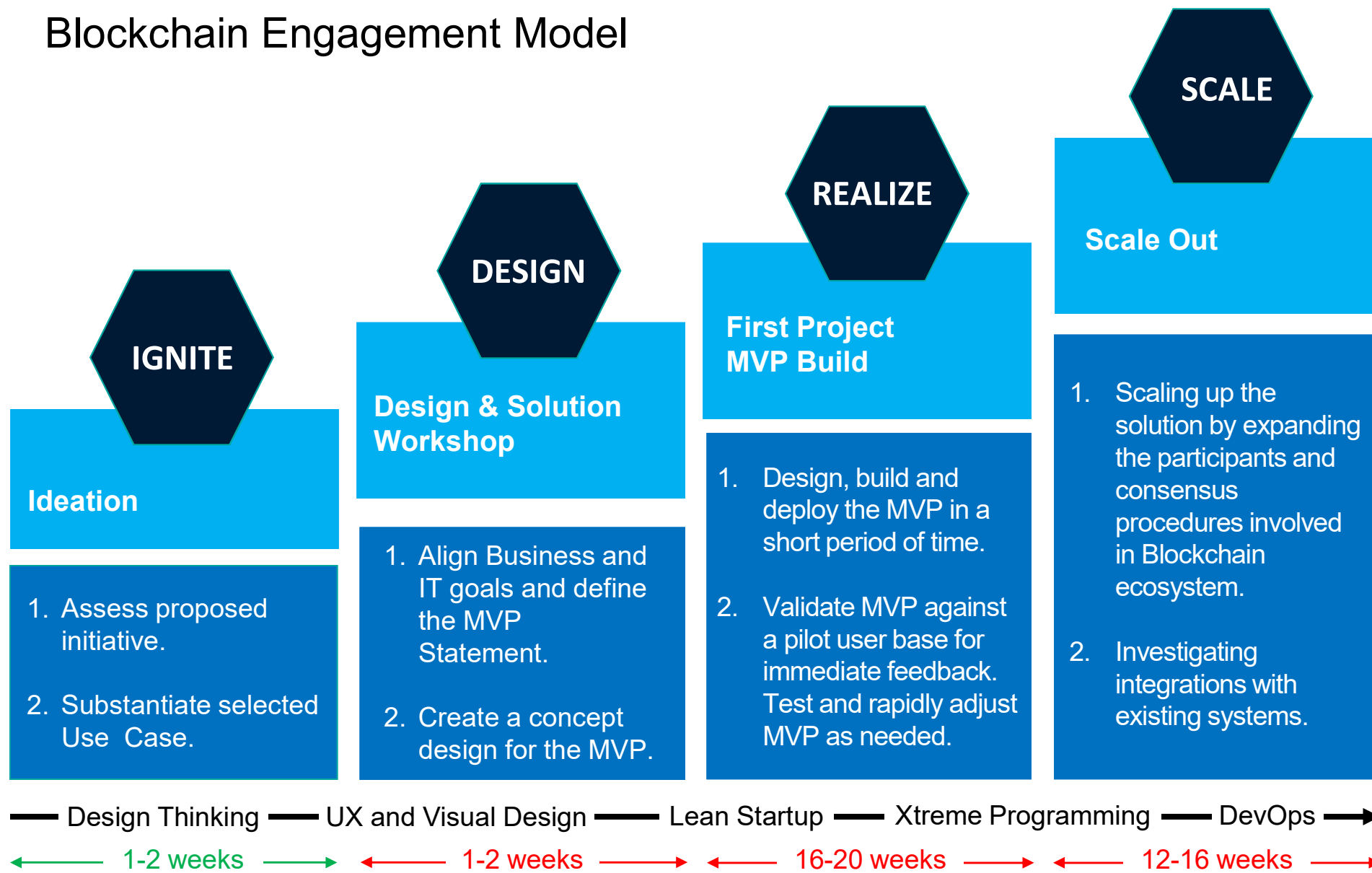


# IBM Blockchain Strategy

Drive the development of **applications** for specific business use-cases, to be deployed to active **blockchain networks**



# Blockchain Engagement Model



# Thank You!





