

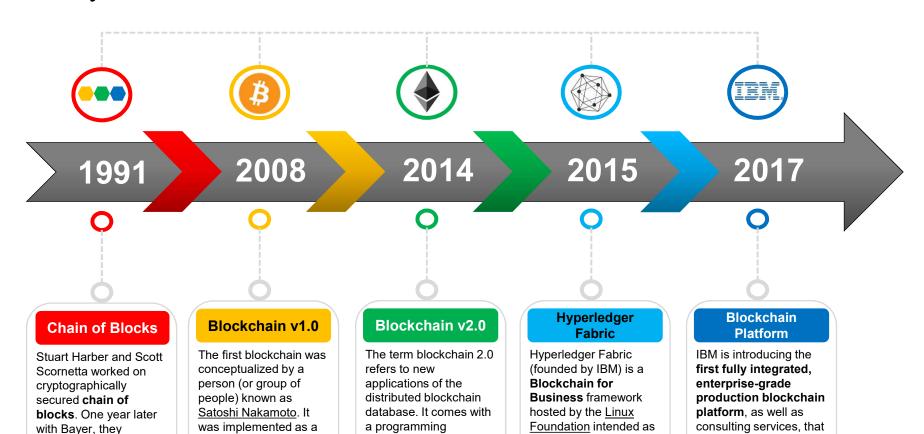
Introducing Blockchain for Business

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History of Blockchain



language that allows

sophisticated Smart

users to write more

Contracts.

a foundation for

with a modular

architecture. The

and auditability.

platform establishes

trust, transparency,

developing blockchain

applications or solutions

Source: Wikipedia, IBM

incorporated Merkle

Trees

core component of the

cryptocurrency Bitcoin.

will allow more

activate their own

access the vital

organizations to quickly

business networks and

capabilities needed to

successfully develop,

operate, govern and secure these networks.

Public vs Private Blockchain

PERMISSIONLESS

Public

Anonymous

Autonomous

Cryptocurrency

Proof of Work

PERMISSIONED

*









Private

Identified

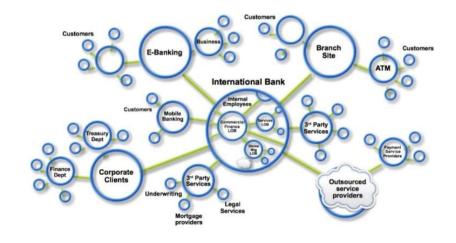
Regulated

Asset

PBFT

Business Network, Market, and Wealth

Business Networks



Business participants come together in a network

Assets



Tangible

e.g. house, car

Intangible

e.g. digital music, photos

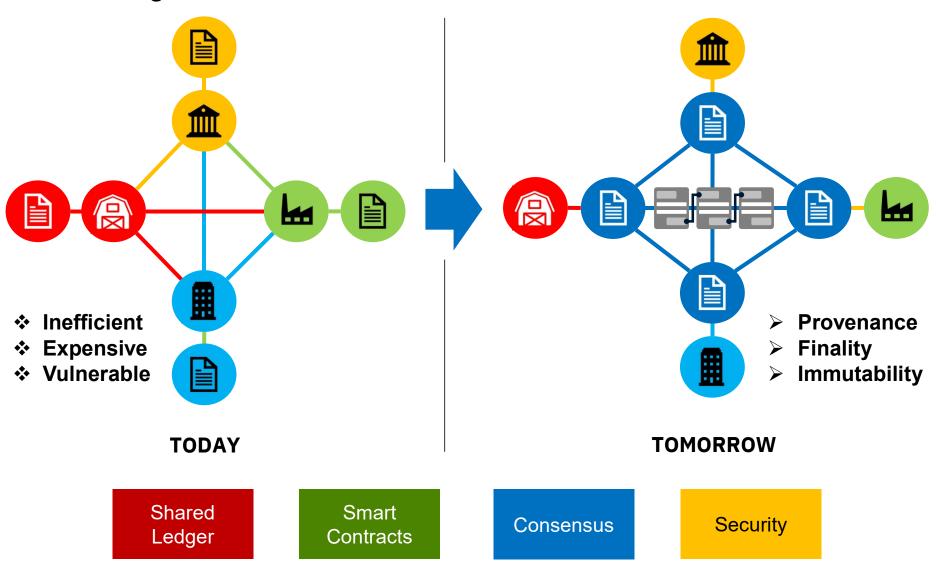
Assets are transferred across the network

Ledger



The system of record for a business.

Introducing Blockchain for Business



Example: Shared reference data



What

- Competitors/collaborators in a business network need to share reference data, e.g. bank routing codes
- Each member maintains their own codes, and forwards changes to a central authority for collection and distribution
- An information subset can be owned by organizations

How

- Each participant maintains their own codes within a Blockchain network
- Blockchain creates single view of entire dataset

Benefits

- 1. Consolidated, consistent dataset reduces errors
- Near real-time access to reference data
- Naturally supports code editing and routing code transfers between participants

Example: Supply chain



What

- Provenance of each component part in complex system hard to track
- Manufacturer, production date, batch and even the manufacturing machine program

How

- Blockchain holds complete provenance details of each component part
- Accessible by each manufacturer in the production process, the aircraft owners, maintainers and government regulators

Benefits

- Trust increased, no authority "owns" provenance
- 2. Improvement in system utilization
- 3. Recalls "specific" rather than cross fleet

Example: Audit and compliance



What

- Financial data in a large organization dispersed throughout many divisions and geographies
- Audit and Compliance needs indelible record of all key transactions over reporting period

How

- Blockchain collects transaction records from diverse set of financial systems
- Append-only and tamperproof qualities create high confidence financial audit trail
- Privacy features to ensure authorized user access

Benefits

- 1. Lowers cost of audit and regulatory compliance
- 2. Provides "seek and find" access to auditors and regulators
- 3. Changes nature of compliance from passive to active



Example: Letter of credit



What

- Bank handling letters of credit (LOC) wants to offer them to a wider range of clients including startups
- Currently constrained by costs & the time to execute

How

- Blockchain provides common ledger for letters of credit
- Allows all counter-parties to have the same validated record of transaction and fulfillment

Benefits

- 1. Increase speed of execution (less than 1 day)
- 2. Vastly reduced cost
- 3. Reduced risk, e.g. currency fluctuations
- Value added services,
 e.g. incremental payment

Further examples by (selected) industry





Hyperledger Fabric: Distributed ledger platform



- An implementation of blockchain technology that is a foundation for developing blockchain applications
- Emphasis on ledger, smart contracts, consensus, confidentiality, resiliency and scalability.
- V1.0 released July 2017
 - 159 developers from 27 organizations
 - IBM is one contributor of code, IP and development effort to Hyperledger Fabric
- V1.1 released March 2018

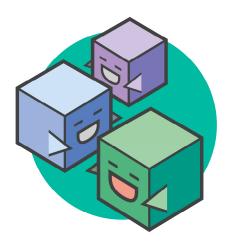
http://hyperledger-fabric.readthedocs.io/



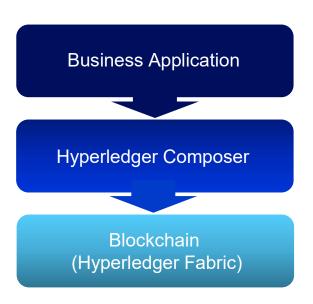
Hyperledger Composer: Accelerating Time to Value

https://hyperledger.github.io/composer

- A suite of high level application abstractions for business networks
- Emphasis on **business-centric vocabulary** for quick solution creation
- Reduce risk, and increase understanding and flexibility

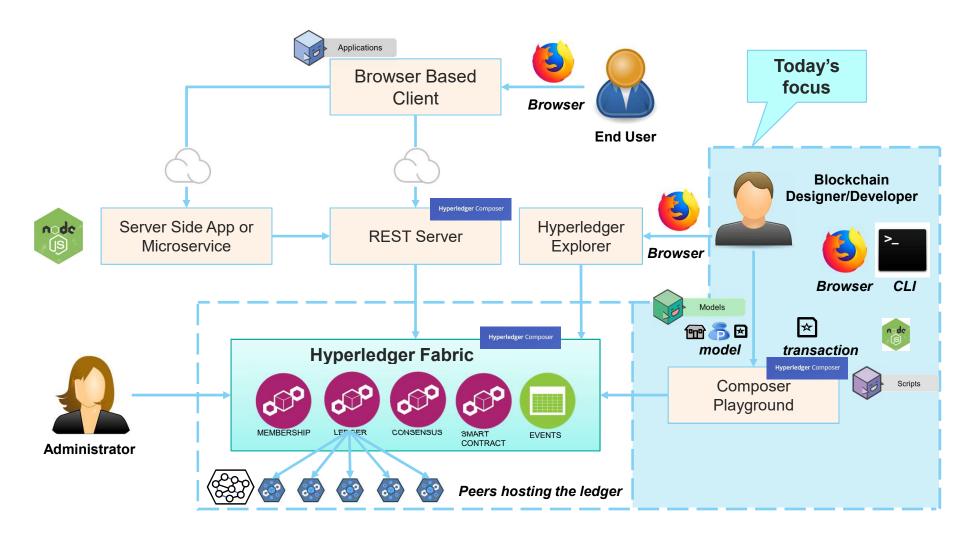


- Features
 - Model your business networks, test and expose via APIs
 - Applications invoke transactions to interact with business network
 - Integrate existing systems of record
- Fully open and part of Linux Foundation Hyperledger
- Try it in your web browser now: http://composer-playground.mybluemix.net/





Application Architecture





IBM Blockchain Strategy

Drive the development of **applications** for specific business use-cases, to be deployed to active **blockchain networks**



Services

Collaborate
with services
teams from
ideation all the
way to
production



Ecosystem

Tap into our diverse ecosystem to develop strategic partnerships and create your competitive advantage



Solutions

Solve critical industry challenges by building and joining new business networks and applications



Platform

Develop, govern and operate enterprise blockchain networks with speed and security



HYPERLEDGER

A founding, premier member of Hyperledger, IBM is committed to open source, standards & governance



Blockchain Engagement Model

IGNITE

Ideation

- 1. Assess proposed initiative.
- 2. Substantiate selected Use Case.

DESIGN

Design & Solution Workshop

- Align Business and IT goals and define the MVP Statement.
- 2. Create a concept design for the MVP.

REALIZE

First Project MVP Build

- Design, build and deploy the MVP in a short period of time.
- Validate MVP against
 a pilot user base for
 immediate feedback.
 Test and rapidly adjust
 MVP as needed.

SCALE

Scale Out

- 1. Scaling up the solution by expanding the participants and consensus procedures involved in Blockchain ecosystem.
- 2. Investigating integrations with existing systems.

—— Design Thinking —— UX and Visual Design —— Lean Startup —— Xtreme Programming —— DevOps —→



Thank You!



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