

(Easting house) Easting house sells air conditioners. The annual demand for air conditioners in each region of the country is as follows: East, 100,000; South, 150,000; Midwest, 110,000; and West, 90,000. Easting house is considering building its air conditioners in four different cities: New York, Atlanta, Chicago, and Los Angeles. The cost of producing an air conditioner in a city and shipping it to a region of the country is given in the file P06\_57.xlsx. Any factory can produce up to 150,000 air conditioners per year. The annual fixed cost of operating a factory in each city is given in the same file. At least 50,000 units of the Midwest demand for air conditioners must come from New York, and at least 50,000 units of the Midwest demand must come from Atlanta. Determine how Easting house can minimize the annual cost of meeting demand for air conditioners.



P06\_57.xlsx

From\To	East	South	Midwest	West
NY	\$206	\$225	\$230	\$290
Atlanta	\$225	\$206	\$221	\$270
Chicago	\$230	\$221	\$208	\$262
LA	\$290	\$270	\$262	\$215

	Annual fixed costs
NY	\$6,000,000
Atlanta	\$5,500,000
Chicago	\$5,800,000
LA	\$6,200,000

### Discussion: -

In this problem, our objective is to minimize the total cost. Total cost is summation of annual fixed cost and shipping cost. To calculate the Annual fixed cost, we need to decide on the cities where production needs to be done. So, our first decision variable is binary which will decide the cities which were used for production of air conditioners. To calculate the shipping cost we need to decide on the units that were shipped from each city to location.

### Mathematical Model: -

#### Parameters (Inputs):

$i \in 1,2,3,4$  (  $i$ : Index for cities {NY, Atlanta, Chicago, LA} )

$j \in 1,2,3,4$  (  $j$ : Index for regions {East, south, midwest, west} )

$F_i$  : Fixed cost to produce air conditioners from city  $i$

$V_{ij}$  : Per unit shipping cost for the units shipped from city  $i$  to region  $j$

$C$  : Production capacity, 150000

$D_j$  : Demand in region  $j$

$A_{13} \& A_{23} = 50000$ , Min products that should be shipped from NY and Atlanta to Midwest

Decision Variables: $x_i$  : Decision on whether producing product in city  $i$  $y_{ij}$  : Units shipped from city  $i$  to region  $j$ Objective:

$$\text{Minimize total cost} = \sum_{i=1}^4 (x_i * F_i) + \sum_{j=1}^4 \sum_{i=1}^4 (y_{ij} * V_{ij})$$

Constraints:

$$\sum_{i=1}^4 y_{ij} \geq D_j \quad ; \text{ For } j \in \{1,2,3,4\} \quad (1) \text{ Demand Constraint}$$

$$x_i \in \{0,1\} \quad (2) \text{ Binary Constraint}$$

$$\sum_{j=1}^4 y_{ij} \leq C * x_i \quad ; \text{ For } i \in \{1,2,3,4\} \quad (3) \text{ Capacity constraint}$$

$$y_{13} \geq A_{13} \text{ \& } y_{23} \geq A_{23} \quad (4) \text{ Min units from NY to Midwest \& Atlanta to Midwest}$$

In constraint 3, if we don't multiply the decision variable  $x_i$  on R.H.S of the constraint, as it is a minimization problem, our optimal solution will make sure that there is no Annual fixed cost by consider all the binary decisions as Zero (0)

Excel Implementation: Please find the attached spreadsheet for solution.



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Air conditioner data					Inputs		
Unit production and shipping costs					Decision variables		
From\To	East	South	Midwest	West	Calculated Variables		
NY	\$206	\$225	\$230	\$290	Annual Fixed Cost	17700000	Constraints
Atlanta	\$225	\$206	\$221	\$270	Unit Production & Shipping Cost	99220000	Objective
Chicago	\$230	\$221	\$208	\$262	Total Cost	116,920,000	
LA	\$290	\$270	\$262	\$215			
Demand							
	100,000	150,000	110,000	90,000			
	Annual fixed costs	Decision to produce		Production Capacity	Constraint	Midwest	
NY	\$6,000,000	1		150,000	NY	50,000	
Atlanta	\$5,500,000	1		150,000	Atlanta	50,000	
Chicago	\$5,800,000	0		150,000			
LA	\$6,200,000	1		150,000			
From\To	East	South	Midwest	West			
NY	100,000	0	50,000	-	150,000	<=	150,000
Atlanta	-	100,000	50,000	-	150,000	<=	150,000
Chicago	-	-	-	-	-	<=	-
LA	-	50,000	10,000	90,000	150,000	<=	150,000
	100,000	150,000	110,000	90,000			
	>=	>=	>=	>=			
	100,000	150,000	110,000	90,000			