

# Jason Lewris

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## SUMMARY OF QUALIFICATIONS

**Skills:** Python, R, SAS, HTML, Microsoft Project, Visio, Access, Microsoft Office Suite, Google Analytics, SPSS, SQL, Hadoop, Data Visualization, Tableau, Microstrategy Express

**Operating Systems:** Linux, Windows, iOS, Android, OS X

**Certifications:** Certified Scrum Master: "Professional Scrum Master 1"

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## EDUCATION

UNIVERSITY OF VIRGINIA, Data Science Institute, Charlottesville, VA  
**Masters in Data Science; GPA 4.0**

May 2016

AMERICAN UNIVERSITY, Kogod School of Business, Washington, DC  
**Master of Business Administration; GPA 3.8**

May 2015

JAMES MADISON UNIVERSITY, Harrisonburg, VA  
June 2010  
**Bachelors in Business Administration**

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## EXPERIENCE

**YourDealBox**

March 2014 – Present

**Founder/Owner**

- Launched company based on consumer purchasing behavior on retail items that inflate in price after general release
- Within 12 months, generated revenues in excess of \$60,000 all while retaining a customer satisfaction score of 100% on over 350 unique transactions

**Kogod Consulting Practicum: Hawaiian Aerospace Advisory Committee**  
**Project Manager**

August 2014 – December 2014

- *Industry Analysis:* Generated analysis of the Aerospace Industry to identify industry trends; analysis being used to make strategic recommendations to the State of Hawaii to maximize their position over the next 5 years
- *Data Analytics:* Captured, cleaned, prioritized, and analyzed data sets used to infer trends within the Aerospace Industry

**LC Technologies, Inc.**

May 2014 – September 2014

**Business Analyst**

- *Business Process Analysis:* Through departmental interviews and observation, developed business process map identifying product fulfillment processes to reduce duplicative efforts across departments; ultimately decreased fulfillment times by 20%
- *Process Re-engineering:* Re-engineered product fulfillment business processes; utilized open-source cloud, commercial CRM, and automation to improve processing time
- *Process Implementation:* Implemented processes to drive potential clients to company website more than doubling website activity and increasing lead generation by 25%
- *Strategic Initiatives:* Created a white paper on the commercialization of a robust and miniaturized eye tracker for a Joint Development Agreement with a Fortune 100 Company

**Enterprise Rent-A-Car, Bethesda, MD**

June 2010 – December 2012

**Branch Manager**

Promoted 5 times based on leadership; oversaw profitability, cost control, customer relations, account relations, growth, inventory management, and personnel management

- *Strategic Initiatives:* Developed plan to purchase luxury cars in response to customer feedback; presented plan to GM of Jaguar and RVP of Enterprise, which ultimately was a successful endeavor based on my recommendation
- *Efficiency Optimization:* Re-engineered inventory fulfillment process, improving processing time by approximately 20%