Appendix with the Code - Classification model predicting High Value Properties

Damian Trzcinski

2022-06-05

```
library(MASS)
library(ROCR)
library(nnet)
library(st514)
library(readx1)
```

#A brief summary of the data (among other things: background information, attributes (which can be served as categorical and which can be potential classifiers)) etc.

Check data types, based on the data description and familiarizing myself with the dataset

- Numerical (they are all INT dont change anything):
- 1. id_num, 2. price, 3. area, 4. bedrooms, 5. bathrooms, 7. garage, 9. year, 12. lot,
- Categorical:
- 6. aircon, 8. pool, 11. style, 13. highway
- Ordinal:
- 10. quality,

```
# loading the file, transformed from txt to csv in Excel
realestate = read.table("realestate.txt", header=FALSE)

# adding column names
colnames(realestate) = c("id_num", "price", "area", "bedrooms", "bathrooms", "aircon", "garrage", "pool
column_names = colnames(realestate)

for (i in 1:length(realestate)){
    print(paste(column_names[i],": ",typeof(realestate[,i])))
```

```
## [1] "id_num : integer"
## [1] "price : integer"
## [1] "area: integer"
## [1] "bedrooms : integer"
## [1] "bathrooms : integer"
## [1] "aircon: integer"
## [1] "garrage : integer"
## [1] "pool : integer"
## [1] "year : integer"
## [1] "quality: integer"
## [1] "style : integer"
## [1] "lot : integer"
## [1] "highway : integer"
summary(realestate)
##
        id_num
                       price
                                                       bedrooms
                                          area
   Min. : 1.0
                         : 84000
                                          : 980
                                                   Min.
                                                          :0.000
   1st Qu.:131.2
                   1st Qu.:180000
                                     1st Qu.:1701
                                                   1st Qu.:3.000
  Median :261.5
                   Median :229900
                                     Median:2061
                                                   Median :3.000
##
  Mean
          :261.5
                   Mean
                          :277894
                                    Mean
                                          :2261
                                                   Mean
                                                          :3.471
   3rd Qu.:391.8
                   3rd Qu.:335000
                                     3rd Qu.:2636
                                                   3rd Qu.:4.000
##
   Max.
          :522.0
                   Max.
                          :920000
                                    Max.
                                           :5032
                                                   Max.
                                                          :7.000
##
     bathrooms
                       aircon
                                       garrage
                                                       pool
##
  Min.
         :0.000
                          :0.0000
                                    Min.
                                          :0.0
                                                  Min.
                                                          :0.00000
                   \mathtt{Min}.
                   1st Qu.:1.0000
   1st Qu.:2.000
                                     1st Qu.:2.0
                                                   1st Qu.:0.00000
## Median :3.000
                   Median :1.0000
                                     Median :2.0
                                                  Median :0.00000
   Mean
         :2.642
                   Mean
                          :0.8314
                                     Mean
                                          :2.1
                                                  Mean
                                                          :0.06897
                                     3rd Qu.:2.0
                                                   3rd Qu.:0.00000
   3rd Qu.:3.000
                   3rd Qu.:1.0000
   Max.
          :7.000
                   Max.
                          :1.0000
                                     Max.
                                           :7.0
                                                   Max.
                                                         :1.00000
##
        year
                      quality
                                       style
                                                        lot
                        :1.000
##
   Min.
          :1885
                  Min.
                                  Min.
                                        : 1.000
                                                   Min.
                                                          : 4560
   1st Qu.:1956
                   1st Qu.:2.000
                                   1st Qu.: 1.000
                                                    1st Qu.:17205
  Median:1966
                  Median :2.000
                                  Median : 2.000
                                                   Median :22200
                                  Mean : 3.345
##
  Mean :1967
                  Mean :2.184
                                                   Mean
                                                         :24370
##
   3rd Qu.:1981
                  3rd Qu.:3.000
                                  3rd Qu.: 7.000
                                                   3rd Qu.:26787
##
   Max.
          :1998
                  Max. :3.000
                                  Max. :11.000
                                                   Max. :86830
##
      highway
##
   Min.
          :0.00000
##
   1st Qu.:0.00000
  Median :0.00000
         :0.02107
## Mean
   3rd Qu.:0.00000
## Max.
          :1.00000
# all data are now INT, we need to assign them the right datatypes
## CHANGING TYPES for categorical
### 6. aircon, 8. pool, 11. style, 13. highway
realestate$aircon = factor(realestate$aircon)
realestate$pool = factor(realestate$pool)
```

realestate\$style = factor(realestate\$style)

```
realestate$highway = factor(realestate$highway)
## CHANGING TYPES for ordinal
### 10. quality
summary(realestate$quality)
##
                                             Max.
     Min. 1st Qu. Median
                             Mean 3rd Qu.
##
    1.000
           2.000
                    2.000
                            2.184
                                    3.000
                                            3.000
# assigning ordinal type to quality variable and defining levels in the order 3, 2, 1, as 3 indicates t
realestate$quality = factor(realestate$quality, ordered = TRUE, levels = c(3,2,1))
summary(realestate$quality)
##
    3
        2
            1
## 164 290 68
# results are printed, ordered from the low quality score to high quality score (3,2,1)
# SUMMARY of all data after assigning the right data types to each column
summary(realestate)
##
       id_num
                       price
                                                      bedrooms
                                         area
                                           : 980
                                                         :0.000
##
  Min.
         : 1.0
                   Min.
                         : 84000
                                    Min.
                                                  Min.
                                                  1st Qu.:3.000
   1st Qu.:131.2
                   1st Qu.:180000
                                   1st Qu.:1701
## Median :261.5
                   Median :229900
                                   Median:2061
                                                  Median :3.000
                          :277894
## Mean
          :261.5
                                           :2261
                                                         :3.471
                  Mean
                                    Mean
                                                  Mean
##
  3rd Qu.:391.8
                   3rd Qu.:335000
                                    3rd Qu.:2636
                                                   3rd Qu.:4.000
          :522.0 Max.
                          :920000
                                           :5032
                                                          :7.000
## Max.
                                    Max.
                                                  Max.
##
##
     bathrooms
                   aircon
                              garrage
                                         pool
                                                      year
                                                               quality
##
  Min. :0.000
                   0:88
                           Min.
                                  :0.0
                                        0:486
                                                        :1885
                                                               3:164
                                                 Min.
  1st Qu.:2.000
##
                   1:434
                           1st Qu.:2.0
                                         1: 36
                                                 1st Qu.:1956
                                                               2:290
## Median :3.000
                           Median :2.0
                                                 Median:1966
                                                               1: 68
                                 :2.1
## Mean
         :2.642
                           Mean
                                                 Mean :1967
  3rd Qu.:3.000
                           3rd Qu.:2.0
                                                 3rd Qu.:1981
  Max.
          :7.000
                                :7.0
                                                        :1998
##
                           Max.
                                                 Max.
##
##
       style
                      lot
                                 highway
                        : 4560
                                 0:511
##
  1
          :214
                 Min.
   7
          :136
                 1st Qu.:17205
                                 1: 11
##
          : 64
##
  3
                 Median :22200
##
  2
           : 58
                 Mean
                       :24370
##
  5
           : 18
                 3rd Qu.:26787
##
   6
          : 18
                 Max.
                       :86830
```

Check if ID column present, it should not be considered for modeling

YES, column 1

(Other): 14

Check for missing data

Based on the summary of the dataset above, there are no missing values in the data set. If there were any missing values in any of the columns, the function would give an information on how many "NA" values there are for a particular column.

What is the target value (Y - what we wanna predict)

According to the description of the dataset attached to the Description of the Final project for DS805, our target value should be the column 2 - Sales price of a house in US dollars. The remaining columns (apart from the id_num column) will be considered as potential predictors (11 in total). However, that would indicate that we will build a regression model.

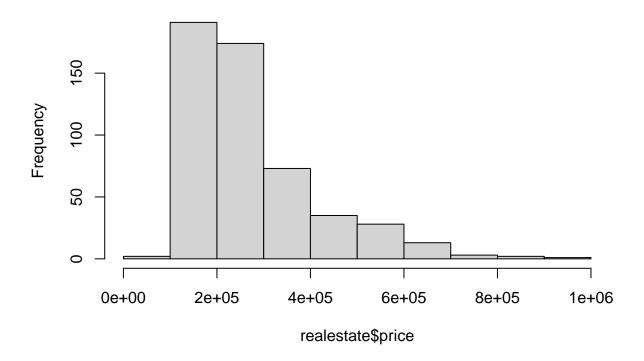
I understand that the description of the Final Project asks for building a Classification model. Therefore, if I am to use Sales Price as a target value, I would need to transform it into a categorical variable

summary(realestate\$price)

```
## Min. 1st Qu. Median Mean 3rd Qu. Max.
## 84000 180000 229900 277894 335000 920000
```

hist(realestate\$price)

Histogram of realestate\$price



Based on the histogram, mean and median of the variable Sales Price (price in the data frame), I have selected 70th percentile as a threshold for the transformation of the numerical variable into a categorical

variable which is 300.000 USD. The new categorical variable "high_value" will indicate if a price of a real estate is above the given threshold, which we can interpret as a high value real estate.

```
# checking value for the 70th / 71tha percentile
quantile(realestate$price,0.7)
## 299900
quantile(realestate$price,0.71)
##
      71%
## 307000
high_value_thereshold = 300000
# our categorical variable high_value considers homes above 70th percentile, hence thereshold 300000
# adding the new variable high_value
realestate$high_value = factor(ifelse(realestate$price > high_value_thereshold,1,0))
# removing the numerical variable "price"
realestate = realestate[,-c(2)]
# summary
summary(realestate$high_value)
##
     0
         1
## 367 155
#Check necessary assumptions, e.g. normality, homogeneity of covariance matrices
# creating a copy of the same data set and applying jitter function to make the overlapping data points
realestate pairs = realestate
realestate_pairs$high_value = jitter(as.numeric(realestate$high_value),0.5)
# plotting scatterplots of pairs of columns only for the numerical variables + categorical target varia
pdf("realestate_pairs_1.pdf")
pairs(realestate_pairs[,-c(1,2,3,4,5,6)])
#pairs(realestate[,-c(1,7,8,9,10,11,12)])
#pairs(realestate[,-c(1,5,7,9,10,12)])
dev.off()
## pdf
##
pdf("realestate_pairs_2.pdf")
#pairs(realestate_pairs[,-c(1,2,3,4,5,6)])
pairs(realestate_pairs[,-c(1,7,8,9,10,11,12)])
#pairs(realestate[,-c(1,5,7,9,10,12)])
dev.off()
```

```
## pdf
##
     2
mvec <- colMeans(realestate[,-c(1,5,7,9,10,12,13)]) #sample mean vector#</pre>
mvec
##
                     bedrooms
                                  bathrooms
           area
                                                 garrage
                                                                   year
                                                                                  lot
##
    2260.626437
                     3.471264
                                   2.641762
                                                 2.099617
                                                           1966.904215 24369.704981
covM \leftarrow cov(realestate[,-c(1,5,7,9,10,12,13)])
                                                       #sample covariance matrix#
corM \leftarrow cor(realestate[,-c(1,5,7,9,10,12,13)])
                                                   #sample correlation matrix#
##### plot association between variables high_value and area, as area seems to have the highest correla
pdf("./centrality_price_sale_realestate.pdf")
plot(realestate$area, as.numeric(as.character(realestate$high_value)), col='blue', lwd=2)
dev.off()
## pdf
##
```

As we have 11 variables in our data set, checking all the necessarily assumption of eg. normality and homogenity for all variables and then pairs of 2 variables etc would be time consuming. In order to avoid unnecessary computations, I will concentrate on the variables that are the most promising from the initial analysis of the scatter plots for the pairs of variables.

Based on that, I will focus on 4 variables: area, quality, highway and year

After conducing the initial analysis, I will verify if adding some of the eliminated variables from the initial analysis would improve the accuracy of predictions in the classification model.

```
# Assessing univariate normality for area #

x <- sort(realestate$area)
q <- qnorm((1:522-0.5)/522)

pdf('qqplot_area.pdf')
plot(q,x,xlab="Standard normal quantile",ylab="Ordered data")
qqline(x)
title("(a)")
dev.off()

## pdf
## 2

cor_area <- cor(q,x)</pre>
```

According to the table 4.2 from the book (ref in report), for the population 300 the critical value is 0.9953 for significance level 0.95 (alpha = 0.05), so for the population size 522 it would be even higher.

The correlation between the theoretical quarantines and ordered values of variable area is lower than the critical value (0.9568 < 0.9953), therefore we reject the null hypothesis that the data are normally distributed.

```
# Assessing univariate normality for area #

x <- sort(realestate$year)
q <- qnorm((1:522-0.5)/522)

pdf('qqplot_year.pdf')
plot(q,x,xlab="Standard normal quantile",ylab="Ordered data")
qqline(x)
title("(a)")
dev.off()

## pdf
## 2

cor_year <- cor(q,x)</pre>
```

Checking normality for multivariate normallity of year and area

```
##### find critical value for chi-square distribution ####
##set up the proper n and p, different datasets different n and p of course#
n0 <- 522
p0 <- 2
alpha1 <- 0.05 #upper quantile/significant level#
NO <- 1000 #iteration 1000 times, you could increase it, in fact should do it for different N until inc
FindcrikChi <- function(n=n0, p=p0, alpha=alpha1, N=N0){
    cricvec <- rep(0, N) #vector for the rQ result collection#</pre>
    for(i in 1:N){
        #iteration to estimate rQ#
        numvec <- rchisq(n, p) #generate a data set of size n, degree of freedom=p#
        d <- sort(numvec)</pre>
        q \leftarrow qchisq((1:n-0.5)/n, p)
        cricvec[i] <- cor(d,q)</pre>
    }
    scricvec <- sort(cricvec)</pre>
    cN <- ceiling(N* alpha) #to be on the safe side I use ceiling instead of floor(), take the 'worst'
    cricvalue <- scricvec[cN]</pre>
    result <- list(cN, cricvalue, scricvec)</pre>
    return(result)
}
```

```
result1 <- FindcrikChi(n0,p0,alpha1,N0)
val1 <- result1[[1]]</pre>
val2 <- result1[[2]]</pre>
# Evaluate bivariate normality: scatterplot with 0.25, 0.50 and 0.75 probability ellipse
bivar_norm_eval <- data.frame(area = realestate$area, year = realestate$year)
summary(bivar_norm_eval)
##
         area
                        year
## Min. : 980 Min. :1885
## 1st Qu.:1701 1st Qu.:1956
## Median :2061 Median :1966
## Mean :2261 Mean :1967
## 3rd Qu.:2636
                  3rd Qu.:1981
## Max. :5032
                  Max. :1998
m <- colMeans(bivar_norm_eval)</pre>
pdf("scatter_bivar_norm_eval.pdf")
    plot(bivar_norm_eval$area,bivar_norm_eval$year,xlab="Area",ylab="Year",xlim=c(900,5500),ylim=c(1880
    lines(c(m[1],m[1]),c(-10,m[2]),lty=2) #dotted line for showing the center, i.e. sample mean vector
    lines(c(-10,m[1]),c(m[2],m[2]),lty=2) #dotted line for showing the center, i.e. sample mean vector#
    points(m[1],m[2],pch=4)
dev.off()
## pdf
##
c <- cov(bivar_norm_eval)</pre>
cinv <- solve(c) #the inverse matrix of covariance matrix#</pre>
##### prepare to draw the contours ###
x1 \leftarrow seq(900,5500,40)
x2 \leftarrow seq(1885,2000,1)
n <- length(x1)
f \leftarrow matrix(0,n,n)
for (i in 1:n){
    for (j in 1:n){
        xv \leftarrow c(x1[i], x2[j])
        f[i,j] <- t(xv-m)%*%cinv%*%(xv-m) #quadrtic form#
```

```
}
}
pdf("bivar_norm_eval_DataContour.pdf")
    chiq \leftarrow qchisq(seq(.25,.75,.25),2)
    contour(x1,x2,f,levels=chiq,xlab="Area",ylab="Year")
    points(bivar_norm_eval$area,bivar_norm_eval$year)
    lines(c(m[1], m[1]), c(-10, m[2]), lty=2)
    lines(c(-10,m[1]),c(m[2],m[2]),lty=2)
    points(m[1],m[2],pch=4)
dev.off()
## pdf
##
     2
### comparison ###
# #
# # Evaluate bivariate normality: count the number of points
\# # in the 0.25, 0.50 and 0.75 probability ellipse
# #
d \leftarrow rep(0,522)
for (i in 1:522){
    xv <- t(bivar_norm_eval[i,])</pre>
    d[i] <- t(xv-m)%*%cinv%*%(xv-m) ##squared mahalanobis distance, the quadratic form for this data s
}
count1 \leftarrow sum(d < qchisq(.25,2))
count2 \leftarrow sum(d < qchisq(.5,2))
count3 <- sum(d < qchisq(.75,2))</pre>
exp_count1 = round(0.25*522)
exp_count2 = round(0.5*522)
exp_count3 = round(0.75*522)
#EXP VS ACTUAL is different for exp_count 2 and 3 which could indicate the data is not normally distrib
# Evaluate bivariate normality: Q-Q plot of squared Mahalanobis distances,
# note that theoretical quantile should be chi-square
pdf("QQplotchisquare_bivar_norm_eval.pdf")
d <- sort(d)</pre>
q \leftarrow qchisq((1:522-0.5)/522,2) #p=2 here as the 2nd parameter, but can be applicable for even higher d
plot(q,d,xlab="Chi-square quantiles",ylab="Ordered squared Mahalanobis distances")
abline(0,1)
dev.off()
## pdf
```

##

2

```
rQcor <- cor(d,q)
# rQcor is lower than the critical value, calculated using FindChiCrik function 0.9446 < 0.9915
# we reject the HO that the bivariate distribution is normal
```

Neither Univariate nor Bivariate distributions are normal, therefore I will now verify if Box Cox transformation will help to transform those distributions to normal distributions.

```
# create function to loop over and get plot + correlation value
qq_function <- function(x, name_variable){</pre>
  qq_plot <- qqnorm(x, plot.it = F)</pre>
  my_cor <- cor(qq_plot$x, qq_plot$y) # step 4</pre>
 plot(qq plot,
     main = paste0("Q-Q plot for ", name_variable),
     ylab = "Observed quantiles",
     xlab = "Theoretical quantiles") # plot the data
  legend('topleft', paste0("r = ", round(my_cor,4))) # add the correlation value to the chart
qq_norm_box_cox <- function(x, name){
  boxcoxTransc <- boxcox(x~1,</pre>
                          lambda = seq(-.5, 1.5, .01),
                          plotit = F)
  flagidx <- which(boxcoxTransc$y==max(boxcoxTransc$y))</pre>
  # uses the index value of the max to get the corresponding value
  optlam <- boxcoxTransc$x[flagidx]</pre>
  transvec <- (x^optlam-1)/optlam</pre>
  qq function(transvec, name)
}
pdf("QQplots_post_boxcox.pdf", width=10)
par(mfrow=c(1,2))
area_boxcox = qq_norm_box_cox(bivar_norm_eval$area, "area")
year_boxcox = qq_norm_box_cox(bivar_norm_eval$year, "year")
dev.off()
## pdf
```

The correlation value from the qq plot for the variable area has improved significantly from 0.9568 to 0.9934 but it's still below the critical value of 0.9953, indicating that the variable is not normally distributed, considering critical value for alpha 0.05. The correlation from QQ plot for variable year is negligible.

##

As Box Cox transformations for Univariate distributions did not help us to achieve normal distribution for neither of the variable, in the next step I am going to check if removing outliers for the bivariate distribution of area and year helps to increase the correlation value hence bring us closer to the normal distribution of those variables.

```
bivar_norm <- function(x1, x2, alpha, name, remove_outlier = FALSE) {
    df <- data.frame(x1,x2) # create dataframe
    n <- nrow(df) # obersvations
    p <- ncol(df) # number of variables</pre>
```

```
D2 <- mahalanobis(df,
                     center = colMeans(df),
                     cov = cov(df)) # generalized squared distance
  if(remove outlier == TRUE){
    D2 <- D2[-which.max(D2)]
  chi_plot <- qqplot(qchisq(ppoints(n, a = .5), df = p), D2,</pre>
                      plot.it = F) # chi square plot values.
                       # ppoints: j-1/2/n = 1: length(x)-1/2/length(x)
  my_cor <- cor(chi_plot$x, chi_plot$y) # correlation value</pre>
  critical_value <- qchisq(p = alpha,</pre>
                            df = p,
                            lower.tail = F) # calculate critical value
  prop_within_contour <- round(length(D2[D2 <= critical_value]) / length(D2),4)</pre>
  plot(chi_plot,
       ylab = 'Mahalanobis distances',
       xlab = 'Chi-square quantiles',
       main = paste0(name, ' alpha = ',alpha)) # plot chi square plot
  legend("topleft",
         paste0("r = ", round(my_cor, 4), "\n",
                     "% D2 <= c^2: ", prop_within_contour, "\n",
                     "Expected if normal: ", 1-alpha),
         cex = 0.75,
         bty = "n") # add legend to plot
}
pdf("QQplots_comparison_bivariate_outliers.pdf", width=10)
par(mfrow=c(1,2))
bivar_norm(bivar_norm_eval$area,bivar_norm_eval$year, .05, "Area & Year", F)
bivar_norm(bivar_norm_eval$area,bivar_norm_eval$year, .05, "Area & Year (removed outlier)", T)
dev.off()
## pdf
##
###Test Homogeneous covariance matrices###
g <- 2 #we have groups above or below high value price thereshold
p <- 2 #two attributes, year, area
estate_group1 <- realestate[realestate$high_value==0, c(2,8)]
estate_group2 <- realestate[realestate$high_value==1, c(2,8)]</pre>
s1 <- cov(estate_group1)</pre>
s2 <- cov(estate_group2)</pre>
n1 <- nrow(estate_group1)</pre>
n2 <- nrow(estate_group2)</pre>
n \leftarrow n1+n2
w \leftarrow (n1-1)*s1+(n2-1)*s2 #Within matrix#
```

```
spooled <- w/(n-g)
#
# Compute M (6-50)
#

M <- (n-g)*log(det(spooled))-(n1-1)*log(det(s1))-(n2-1)*log(det(s2))
#
# Compute correction factor (6-51)
#
u <- (1/(n1-1)+1/(n2-1)-1/(n-g))*(2*p^2+3*p-1)/(6*(p+1)*(g-1))
#
# Test statistic
#
C <- (1-u)*M
#
# critical value
#
critvalue <- qchisq(.95,p*(p+1)*(g-1)/2) #v=p*(p+1)*(g-1)/2#
### final decision ####
decisionflag <- (C > critvalue) #TRUE, therefore we should REJECT the HO, which means these are not h
```

The covariances are not homogenous for the numerical variables area and year.

Selection of optimal classification rule

Logistic Regression is an appropriate classification alghoritm, as we do not normally distributed variables

```
n <- nrow(realestate)
# fit logistic regression model

result <- glm(high_value~area+year+quality+highway,realestate,family=binomial(link="logit"))
# fitted values are predictions for the full data set

summary(result)

## ## Call:
## glm(formula = high_value ~ area + year + quality + highway, family = binomial(link = "logit"),
## data = realestate)
##</pre>
```

```
## Deviance Residuals:
       Min
             10
##
                        Median
                                       30
                                                Max
## -1.69961 -0.26360 -0.10419 0.00001
                                            2.95872
##
## Coefficients:
                Estimate Std. Error z value Pr(>|z|)
##
## (Intercept) -1.018e+02 3.233e+02 -0.315 0.752952
               4.458e-03 5.195e-04
                                      8.582 < 2e-16 ***
## area
## year
               4.875e-02 1.276e-02
                                      3.820 0.000133 ***
## quality.L
              1.335e+01 6.837e+02 0.020 0.984420
## quality.Q
               7.611e+00 3.947e+02 0.019 0.984617
               7.877e-01 1.153e+00 0.683 0.494519
## highway1
## ---
## Signif. codes: 0 '*** 0.001 '** 0.01 '* 0.05 '.' 0.1 ' 1
## (Dispersion parameter for binomial family taken to be 1)
##
##
       Null deviance: 635.01 on 521 degrees of freedom
## Residual deviance: 203.54 on 516 degrees of freedom
## AIC: 215.54
##
## Number of Fisher Scoring iterations: 18
# only 2 variables seem to be statistically significant (area and year)
p <- result$fitted.values</pre>
# returns vector of probabilities if an observation belongs to class 1
y <- realestate$high_value
# actual classes of observations
# compute the apparent error rate
#setting up a thereshold for assigning fitted observations to 0/1 classes
pr \leftarrow as.numeric(p >= .5)
# table of misclassifications
table(y,pr)
##
## y
       0
           1
##
    0 349 18
    1 27 128
pred <- prediction(p,y)</pre>
# preparing data for ROCR package to use it
perf <- performance(pred, "tpr", "fpr")</pre>
# based on the data of predictions and actual data (labels), we check how ration between True Positive
# False Positive Rate is changing, when we change a threshold used for the classification
pdf("Realestate_LogiRoc.pdf")
    plot(perf,colorize=F,lwd=3)
dev.off()
```

```
## pdf
##
# compute the area under the curve
AUC_realestate <- performance(pred, measure="auc")
AUC_realestate_1 <- AUC_realestate@y.values #0.9679
#area under curve - probability when we present the model with 2 obs, one with class 1 and one with cla
# cross-validation
prcv <- rep(0,n)</pre>
for (i in 1:n){
    realestate1 <- realestate[-i,]</pre>
    res1 <- glm(high_value~area+year+quality+highway,realestate1,family=binomial(link="logit"))
    xc \leftarrow realestate[i,c(2,8,9,12)]
    prcv[i] = predict(res1,xc,type="response")
    \#lp \leftarrow predict(res1,xc)
    \#prcv[i] \leftarrow exp(lp)/(1+exp(lp))
    #prcv2[i] = predict(res1,xc,type="response")
}
# odds ratio for a particular observation is ratio of a probability that's is positive (class 1) divide
# compute the CV error rate
pr <- as.numeric( prcv >= .5)
table(y,pr)
##
      pr
## y
         0
            1
##
    0 349 18
     1 29 126
##
# Plot the CV ROC curve
pred1 <- prediction(prcv,y)</pre>
perf1 <- performance(pred1, "tpr", "fpr")</pre>
pdf("realestate_LogiROCcv.pdf")
    plot(perf,colorize=T,lwd=3)
    plot(perf1,colorize=F,lwd=3, add=T)
dev.off()
## pdf
##
    2
# compute the area under the curve
```

```
AUC_realestate_CV <- performance(pred1, measure="auc")
AUC_realestate_CV1 <- AUC_realestate_CV@y.values

#looks like the coloful one is better 0.9679 > 0,9580, with a bigger area under the curve#
```

An additional classification rule for further comparison

```
x = realestatearea
boxcoxTransc <- boxcox(x~1,</pre>
                         lambda = seq(-.5, 1.5, .01),
                         plotit = F)
flagidx <- which(boxcoxTransc$y==max(boxcoxTransc$y))</pre>
# uses the index value of the max to get the corresponding value
optlam <- boxcoxTransc$x[flagidx]</pre>
area_transformed_boxcox <- (x^optlam-1)/optlam</pre>
realestate_boxcox = realestate
realestate_boxcox$area = area_transformed_boxcox
n_2 <- nrow(realestate_boxcox)</pre>
# fit logistic regression model
result_2 <- glm(high_value~area+year,realestate_boxcox,family=binomial(link="logit"))
# fitted values are predictions for the full data set
summary(result_2)
##
## Call:
## glm(formula = high_value ~ area + year, family = binomial(link = "logit"),
       data = realestate boxcox)
##
## Deviance Residuals:
        Min
                  1Q
                         Median
                                       3Q
                                                 Max
## -1.89011 -0.25390 -0.06717 0.16216
## Coefficients:
                 Estimate Std. Error z value Pr(>|z|)
## (Intercept) -1.217e+03 1.196e+02 -10.172 < 2e-16 ***
               5.656e+02 5.843e+01 9.679 < 2e-16 ***
## area
## year
                5.475e-02 1.085e-02 5.045 4.54e-07 ***
## Signif. codes: 0 '*** 0.001 '** 0.01 '* 0.05 '.' 0.1 ' ' 1
## (Dispersion parameter for binomial family taken to be 1)
##
       Null deviance: 635.01 on 521 degrees of freedom
## Residual deviance: 229.43 on 519 degrees of freedom
## AIC: 235.43
```

```
##
## Number of Fisher Scoring iterations: 7
# only 2 variables seem to be statistically significant (area and year)
p_2 <- result_2$fitted.values</pre>
# returns vector of probabilities if an observation belongs to class 1
y_2 <- realestate_boxcox$high_value
\# actual classes of observations
# compute the apparent error rate
#setting up a thereshold for assigning fitted observations to 0/1 classes
pr_2 \leftarrow as.numeric(p_2 >= .5)
# table of misclassifications
table(y_2,pr_2)
     pr_2
##
## y_2 0
##
   0 343 24
   1 26 129
##
pred_2 <- prediction(p_2,y_2)</pre>
# preparing data for ROCR package to use it
perf_2 <- performance(pred_2, "tpr", "fpr")</pre>
# based on the data of predictions and actual data (labels), we check how ration between True Positive
\# False Positive Rate is changing, when we change a threshold used for the classification
pdf("Realestate_LogiRoc_mod2.pdf")
    plot(perf,colorize=F,lwd=3)
dev.off()
## pdf
##
     2
# compute the area under the curve
AUC_realestate_mod2 <- performance(pred_2, measure="auc")
AUC_realestate_1_mod2 <- AUC_realestate_mod2@y.values #0.9630
#area under curve - probability when we present the model with 2 obs, one with class 1 and one with cla
# cross-validation
prcv_2 <- rep(0,n_2)
for (i in 1:n_2){
```

```
realestate1_boxcox_2 <- realestate_boxcox[-i,]</pre>
    res1 <- glm(high_value~area+year,realestate1_boxcox_2,family=binomial(link="logit"))
    xc <- realestate_boxcox[i,c(2,8)]</pre>
    prcv_2[i] = predict(res1,xc,type="response")
    #lp <- predict(res1,xc)</pre>
    \#prcv[i] \leftarrow exp(lp)/(1+exp(lp))
    #prcv2[i] = predict(res1,xc,type="response")
}
# odds ratio for a particular observation is ratio of a probability that's is positive (class 1) divide
# that something is negative (class 0)
# compute the CV error rate
pr_2 \leftarrow as.numeric(prcv_2 >= .5)
table(y_2,pr_2)
      pr_2
## y_2 0
            1
     0 343 24
##
     1 26 129
# Plot the CV ROC curve
pred1_mod2 <- prediction(prcv_2,y_2)</pre>
perf1_mod2 <- performance(pred1_mod2, "tpr", "fpr")</pre>
pdf("realestate_LogiROCcv_mod2.pdf")
    plot(perf,colorize=T,lwd=3)
    plot(perf1,colorize=F,lwd=3, add=T)
dev.off()
## pdf
# compute the area under the curve
AUC_realestate_CV_mod2 <- performance(pred1_mod2, measure="auc")
AUC_realestate_CV1_mod2 <- AUC_realestate_CV_mod2@y.values
#looks like the coloful one is better 0.9630 > 0,9610, with a bigger area under the curve#
```

Conclusion: BoxCox transformation of variable area did not improve the accuracy of the model, it requires data transformation that makes the interpretation of the coefficients of the model more difficult.

3rd model - additional model with fitting all variables

Fitting the model with ALL variables in the DF realestate. It is possible as Logistic Regression doesn't rely on the normality assumption, hence I do not need to check it for all numerical variables to use the model

I eliminate from the original DF column 1 - ID - as it is not a variable but an identification number for the observations. I will also eliminate variable "style" as there are some styles that occur only once, therefore it causes troubles when doing cross validation of the fitted model (alternatively we could also remove problematic observations)

```
# fit logistic regression model
realestate_no_id = realestate[,c(2,3,4,5,6,7,8,9,11,12,13)]
result <- glm(high_value~.,realestate_no_id,family=binomial(link="logit"))
# fitted values are predictions for the full data set
n_3 <- nrow(realestate_no_id)</pre>
summary(result)
##
## Call:
## glm(formula = high_value ~ ., family = binomial(link = "logit"),
##
       data = realestate_no_id)
##
## Deviance Residuals:
##
       Min
                   10
                         Median
                                       30
                                                Max
## -2.25809 -0.21873 -0.05707
                                  0.00002
                                            2.88831
##
## Coefficients:
##
                 Estimate Std. Error z value Pr(>|z|)
## (Intercept) -1.474e+02 3.356e+02 -0.439
                                               0.6604
                4.555e-03 6.707e-04
                                       6.791 1.11e-11 ***
## area
## bedrooms
                8.213e-03 2.533e-01
                                       0.032
                                               0.9741
                4.373e-02 3.366e-01
                                               0.8966
## bathrooms
                                       0.130
## aircon1
                1.433e+00 8.467e-01
                                       1.692
                                               0.0906 .
                3.847e-01 3.638e-01
                                       1.057
                                               0.2903
## garrage
## pool1
                4.575e-01
                          7.218e-01
                                       0.634
                                               0.5261
## year
                6.935e-02 1.711e-02
                                       4.053 5.05e-05 ***
                1.227e+01 7.082e+02
                                       0.017
                                               0.9862
## quality.L
## quality.Q
                7.063e+00 4.089e+02
                                       0.017
                                               0.9862
                7.404e-05 1.707e-05
                                       4.337 1.44e-05 ***
## lot
                                               0.9107
## highway1
                1.471e-01 1.311e+00
                                       0.112
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## (Dispersion parameter for binomial family taken to be 1)
##
##
       Null deviance: 635.01 on 521 degrees of freedom
## Residual deviance: 177.12 on 510 degrees of freedom
## AIC: 201.12
##
## Number of Fisher Scoring iterations: 18
# only 2 variables seem to be statistically significant (area and year)
p_3 <- result$fitted.values
# returns vector of probabilities if an observation belongs to class 1
```

```
y_3 <- realestate$high_value
# actual classes of observations
# compute the apparent error rate
#setting up a thereshold for assigning fitted observations to 0/1 classes
pr_3 \leftarrow as.numeric(p_3 >= .5)
# table of misclassifications
table(y_3,pr_3)
##
      pr_3
## y_3 0
##
    0 352 15
   1 23 132
pred_3 <- prediction(p_3,y_3)</pre>
# preparing data for ROCR package to use it
perf_3 <- performance(pred_3,"tpr","fpr")</pre>
# based on the data of predictions and actual data (labels), we check how ration between True Positive
# False Positive Rate is changing, when we change a threshold used for the classification
pdf("Realestate_LogiRoc_mod3.pdf")
    plot(perf_3, colorize=F, lwd=3)
dev.off()
## pdf
##
# compute the area under the curve
AUC_realestate_mod3 <- performance(pred_3, measure="auc")
AUC_realestate_1_mod3 <- AUC_realestate_mod3@y.values #0.9679
#area under curve - probability when we present the model with 2 obs, one with class 1 and one with cla
# cross-validation
prcv_3 \leftarrow rep(0,n_3)
for (i in 1:n_3){
    realestate_no_id1 <- realestate_no_id[-i,]</pre>
    res1 <- glm(high_value~.,realestate_no_id1,family=binomial(link="logit"))
    xc <- realestate_no_id[i,1:10]</pre>
    prcv_3[i] = predict(res1,xc,type="response")
    #lp <- predict(res1,xc)</pre>
    \#prcv[i] \leftarrow exp(lp)/(1+exp(lp))
    #prcv2[i] = predict(res1,xc,type="response")
}
# odds ratio for a particular observation is ratio of a probability that's is positive (class 1) divide
```

```
# compute the CV error rate
pr 3 \leftarrow as.numeric(prcv 3 >= .5)
table(y_3,pr_3)
##
      pr_3
## y_3 0
            1
##
    0 351 16
##
     1 25 130
# Plot the CV ROC curve
#
pred1_mod3 <- prediction(prcv_3,y_3)</pre>
perf1 mod3 <- performance(pred1 mod3, "tpr", "fpr")</pre>
pdf("realestate_LogiROCcv_mod3.pdf")
    plot(perf_3,colorize=T,lwd=3)
    plot(perf1_mod3,colorize=F,lwd=3, add=T)
dev.off()
## pdf
##
# compute the area under the curve
AUC_realestate_CV_mod3 <- performance(pred1_mod3, measure="auc")
AUC_realestate_CV1_mod3 <- AUC_realestate_CV_mod3@y.values
#looks like the coloful one is better 0.9679 > 0,9580, with a bigger area under the curve#
```

Selection of classifier

Based on the proposed 3 fitted models it seems like the first model would be prefered, due to its high accuracy value and relatively simple interepration due to low number of variables. However, during the process of fitting the model of 4 variables we have discovered that the 2 variables quality and highway were not statistically significant in contrary to high statistical significance of the variables area and year.

I would suggest proceeding with the model consisting of only 2 statistically significant variables area and year

```
n_4 <- nrow(realestate)

# fit logistic regression model

result <- glm(high_value~area+year,realestate,family=binomial(link="logit"))
# fitted values are predictions for the full data set

summary(result)</pre>
```

```
##
## Call:
## glm(formula = high_value ~ area + year, family = binomial(link = "logit"),
       data = realestate)
## Deviance Residuals:
                         Median
                  10
                                       30
                                                Max
## -1.88684 -0.27856 -0.10513 0.08219
                                            2.93265
##
## Coefficients:
                 Estimate Std. Error z value Pr(>|z|)
## (Intercept) -1.269e+02 2.216e+01 -5.725 1.04e-08 ***
               4.649e-03 4.721e-04 9.848 < 2e-16 ***
                5.822e-02 1.112e-02 5.237 1.63e-07 ***
## year
## ---
## Signif. codes: 0 '*** 0.001 '** 0.01 '* 0.05 '.' 0.1 ' 1
## (Dispersion parameter for binomial family taken to be 1)
##
##
       Null deviance: 635.01 on 521 degrees of freedom
## Residual deviance: 230.09 on 519 degrees of freedom
## AIC: 236.09
##
## Number of Fisher Scoring iterations: 7
# only 2 variables seem to be statistically significant (area and year)
p_4 <- result$fitted.values</pre>
# returns vector of probabilities if an observation belongs to class 1
y_4 <- realestate$high_value
# actual classes of observations
# compute the apparent error rate
#setting up a thereshold for assigning fitted observations to 0/1 classes
pr_4 \leftarrow as.numeric(p_4 >= .5)
# table of misclassifications
table(y_4,pr_4)
##
     pr_4
## y_4 0
           1
##
    0 347 20
##
     1 27 128
pred_4 <- prediction(p_4,y_4)</pre>
# preparing data for ROCR package to use it
perf 4 <- performance(pred 4,"tpr","fpr")</pre>
# based on the data of predictions and actual data (labels), we check how ration between True Positive
# False Positive Rate is changing, when we change a threshold used for the classification
```

```
plot(perf_4,colorize=F,lwd=3)
dev.off()

## pdf
## 2

# compute the area under the curve
#

AUC_realestate_mod4 <- performance(pred_4, measure="auc")
AUC_realestate_1_mod4 <- AUC_realestate_mod4@y.values #0.9679 with 4 variables, 0.9610 with 2 variables</pre>
```

#area under curve - probability when we present the model with 2 obs, one with class 1 and one with cla

pdf("Realestate_LogiRoc_mod4.pdf")