Problem Statement

Context

AllLife Bank is a US bank that has a growing customer base. The majority of these customers are liability customers (depositors) with varying sizes of deposits. The number of customers who are also borrowers (asset customers) is quite small, and the bank is interested in expanding this base rapidly to bring in more loan business and in the process, earn more through the interest on loans. In particular, the management wants to explore ways of converting its liability customers to personal loan customers (while retaining them as depositors).

A campaign that the bank ran last year for liability customers showed a healthy conversion rate of over 9% success. This has encouraged the retail marketing department to devise campaigns with better target marketing to increase the success ratio.

You as a Data scientist at AllLife bank have to build a model that will help the marketing department to identify the potential customers who have a higher probability of purchasing the loan.

Objective

To predict whether a liability customer will buy personal loans, to understand which customer attributes are most significant in driving purchases, and identify which segment of customers to target more.

NameError X

•••



You

Please explain the error:

NameError: name '____' is



Gemini

Hypothesis

The error NameError: name

'____' is not defined is occurring because the code is attempting to use a variable named '__' which has not been defined in the current scope. It seems like the user was prompted to fill in a value for ccp_alpha represented by the placeholder '__'.

Since the user's goal is to add the correct ccp_alpha value, and a variable ccp_alpha exists in their environment with a float value, it's highly likely they were expected to use this value when defining estimator_2.

Suggested Changes

estimator_2 = DecisionTree(

ccp_alpha=ccp_alpha, cl

Data Dictionary

- ID: Customer ID
- Age: Customer's age in completed years
- Experience: #years of professional experience
- Income: Annual income of the customer (in thousand dollars)
- ZIP Code: Home Address ZIP code.
- Family: the Family size of the customer
- CCAvg: Average spending on credit cards per month (in thousand dollars)
- Education: Education Level. 1: Undergrad; 2: Graduate:3: Advanced/Professional
- Mortgage: Value of house mortgage if any. (in thousand dollars)
- Personal_Loan: Did this customer accept the personal loan offered in the last campaign? (0: No, 1: Yes)
- Securities_Account: Does the customer have securities account with the bank? (0: No, 1: Yes)
- CD_Account: Does the customer have a certificate of deposit (CD) account with the bank? (0: No, 1: Yes)
- Online: Do customers use internet banking facilities? (0: No, 1: Yes)
- CreditCard: Does the customer use a credit card issued by any other Bank (excluding All life Bank)? (0: No, 1: Yes)

Please read the instructions carefully before starting the project.

```
)
estimator_2.fit(X_train, y_
```

Use code with caution

▶ Sources

Rate this answer





This is a commented Jupyter IPython Notebook file in which all the instructions and tasks to be performed are mentioned.

- Blanks '___' are provided in the notebook that needs to be filled with an appropriate code to get the correct result. With every '___' blank, there is a comment that briefly describes what needs to be filled in the blank space.
- Identify the task to be performed correctly, and only then proceed to write the required code.
- Fill the code wherever asked by the commented lines like "# write your code here" or "# complete the code".
 Running incomplete code may throw error.
- Please run the codes in a sequential manner from the beginning to avoid any unnecessary errors.
- Add the results/observations (wherever mentioned) derived from the analysis in the presentation and submit the same.

Importing necessary libraries

Installing the libraries with the specified vers
!pip install numpy==1.25.2 pandas==1.5.3 matplotl:

Note:

- After running the above cell, kindly restart the notebook kernel (for Jupyter Notebook) or runtime (for Google Colab) and run all cells sequentially from the next cell.
- On executing the above line of code, you might see a
 warning regarding package dependencies. This error
 message can be ignored as the above code ensures
 that all necessary libraries and their dependencies
 are maintained to successfully execute the code in
 this notebook.

```
# Libraries to help with reading and manipulating
import pandas as pd
import numpy as np
# libaries to help with data visualization
import matplotlib.pyplot as plt
import seaborn as sns
# Library to split data
from sklearn.model_selection import train_test_spl
# To build model for prediction
from sklearn.tree import DecisionTreeClassifier
from sklearn import tree
# to tune different models
from sklearn.model_selection import GridSearchCV
# To get diferent metric scores
from sklearn.metrics import (
    f1_score,
    accuracy_score,
    recall_score,
    precision score,
    confusion_matrix,
)
# to suppress unnecessary warnings
import warnings
warnings.filterwarnings("ignore")
```

Loading the dataset

```
# uncomment the following lines if Google Colab is
from google.colab import drive
drive.mount('/content/drive')

Drive already mounted at /content/drive; to at
Loan = pd.read_csv('/content/drive/MyDrive/AIML Colored
```

copying data to another variable to avoid any ch
data = Loan.copy()

Data Overview

View the first and last 5 rows of the dataset.

data.head() ## Complete the code to view top 5 |

→		ID	Age	Experience	Income	ZIPCode	Family
	0	1	25	1	49	91107	4
	1	2	45	19	34	90089	3
	2	3	39	15	11	94720	1
	3	4	35	9	100	94112	1
	4	5	35	8	45	91330	4

Next				
	code	data	recommended	interactiv
steps:	•-1			

data.tail() ## Complete the code to view last 5

→		ID	Age	Experience	Income	ZIPCode	Fε
	4995	4996	29	3	40	92697	
	4996	4997	30	4	15	92037	
	4997	4998	63	39	24	93023	
	4998	4999	65	40	49	90034	
	4999	5000	28	4	83	92612	

Understand the shape of the dataset.

data.shape ## Complete the code to get the shape (

→ (5000, 14)

Check the data types of the columns for the dataset

data.info() ## Complete the code to view the dat

<< class 'pandas.core.frame.DataFrame'>
 RangeIndex: 5000 entries, 0 to 4999
 Data columns (total 14 columns):

#	Column	Non-N	Null Count	Dtyp∈
0	ID	5000	non-null	int64
1	Age	5000	non-null	int64
2	Experience	5000	non-null	int64
3	Income	5000	non-null	int64
4	ZIPCode	5000	non-null	int64
5	Family	5000	non-null	int64
6	CCAvg	5000	non-null	float
7	Education	5000	non-null	int64
8	Mortgage	5000	non-null	int64
9	Personal_Loan	5000	non-null	int64
10	Securities_Account	5000	non-null	int64
11	CD_Account	5000	non-null	int64
12	Online	5000	non-null	int64
13	CreditCard	5000	non-null	int64
4+,,,,	oc. floo+64/1) in+6	4/12)		

dtypes: float64(1), int64(13)

memory usage: 547.0 KB

Checking the Statistical Summary

data.describe().T ## Complete the code to print 1

_		_
•	4	_
-	⇛	$\overline{}$
	•	_

	count	mean	st
ID	5000.0	2500.500000	1443.52000
Age	5000.0	45.338400	11.46316
Experience	5000.0	20.104600	11.46795
Income	5000.0	73.774200	46.03372
ZIPCode	5000.0	93169.257000	1759.45508
Family	5000.0	2.396400	1.14766
CCAvg	5000.0	1.937938	1.74765
Education	5000.0	1.881000	0.83986
Mortgage	5000.0	56.498800	101.71380
Personal_Loan	5000.0	0.096000	0.29462
Securities_Account	5000.0	0.104400	0.30580
CD_Account	5000.0	0.060400	0.23825
Online	5000.0	0.596800	0.49058
CreditCard	5000.0	0.294000	0.45563

data.duplicated().sum() ## Complete the code to

→ (

data.isnull().sum() ## Complete the code to check

→		0
	ID	0
	Age	0
	Experience	0
	Income	0
	ZIPCode	0
	Family	0
	CCAvg	0
	Education	0
	Mortgage	0
	Personal_Loan	0
	Securities_Account	0
	CD_Account	0
	Online	0
	CreditCard	0

dtype: int64

Dropping columns

data = data.drop(['ID'], axis=1) ## Complete the

Data Preprocessing

Checking for Anomalous Values

data["Experience"].unique()

```
array([ 1, 19, 15, 9, 8, 13, 27, 24, 10, 39, 5, 23, 32, 41, 30, 14, 18, 21, 28, 31, 11, 16, 20, 35, 6, 25, 7, 12, 26, 37, 17, 2, 36, 29, 3, 22, −1, 34, 0, 38, 40, 33, 4, −2, 42, −3, 43])
```

checking for experience <0
data[data["Experience"] < 0]["Experience"].unique</pre>

$$\rightarrow$$
 array([-1, -2, -3])

```
# Correcting the experience values
data["Experience"].replace(-1, 1, inplace=True)
data["Experience"].replace(-2, 2, inplace=True)
data["Experience"].replace(-3, 3, inplace=True)
```

data["Education"].unique()

$$\rightarrow$$
 array([1, 2, 3])

→ Feature Engineering

checking the number of uniques in the zip code
data["ZIPCode"].nunique()

```
data["ZIPCode"] = data["ZIPCode"].astype(str)
print(
    "Number of unique values if we take first two d
   data["ZIPCode"].str[0:2].nunique(),
data["ZIPCode"] = data["ZIPCode"].str[0:2]
data["ZIPCode"] = data["ZIPCode"].astype("category"
Number of unique values if we take first two c
## Converting the data type of categorical features
cat_cols = [
   "Education",
    "Personal_Loan",
    "Securities_Account",
    "CD Account",
    "Online",
    "CreditCard",
    "ZIPCode",
data[cat_cols] = data[cat_cols].astype("category")
```

data.info() #checking the data to see if data types

<class 'pandas.core.frame.DataFrame'> RangeIndex: 5000 entries, 0 to 4999 Data columns (total 13 columns):

#	Column	Non-Null Count	Dtyp€			
0	Age	5000 non-null	int64			
1	Experience	5000 non-null	int64			
2	Income	5000 non-null	int64			
3	ZIPCode	5000 non-null	categ			
4	Family	5000 non-null	int64			
5	CCAvg	5000 non-null	float			
6	Education	5000 non-null	cateç			
7	Mortgage	5000 non-null	int64			
8	Personal_Loan	5000 non-null	cateç			
9	Securities_Account	5000 non-null	cateç			
10	CD_Account	5000 non-null	cateç			
11	Online	5000 non-null	cateç			
12	CreditCard	5000 non-null	cateç			
dtyp	es: category(7), flo	at64(1) , int64(5)			
m 0 m 0	moment usage 260 0 KB					

memory usage: 269.8 KB

Exploratory Data Analysis (EDA)

 ✓ Univariate Analysis

```
def histogram_boxplot(data, feature, figsize=(12,
    Boxplot and histogram combined
    data: dataframe
    feature: dataframe column
    figsize: size of figure (default (12,7))
    kde: whether to show the density curve (defau)
    bins: number of bins for histogram (default No
    .....
    f2, (ax_box2, ax_hist2) = plt.subplots(
        nrows=2, # Number of rows of the subplot
        sharex=True, # x-axis will be shared amor
        gridspec_kw={"height_ratios": (0.25, 0.75)
        figsize=figsize.
    ) # creating the 2 subplots
    sns.boxplot(
        data=data, x=feature, ax=ax_box2, showmear
    ) # boxplot will be created and a star will :
    sns.histplot(
        data=data, x=feature, kde=kde, ax=ax_hist2
    ) if bins else sns.histplot(
        data=data, x=feature, kde=kde, ax=ax hist?
      # For histogram
    ax_hist2.axvline(
        data[feature].mean(), color="green", lines
       # Add mean to the histogram
    ax hist2.axvline(
        data[feature].median(), color="black", lir
    ) # Add median to the histogram
# function to create labeled barplots
def labeled_barplot(data, feature, perc=False, n=N
    Barplot with percentage at the top
    data: dataframe
    feature: dataframe column
    perc: whether to display percentages instead (
    n: displays the top n category levels (default
    .....
```

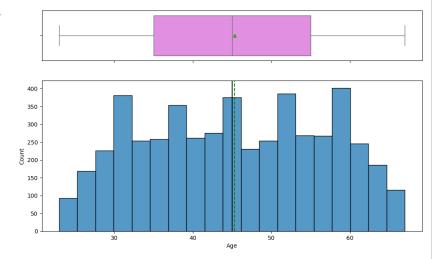
```
total = len(data[feature]) # length of the co
count = data[feature].nunique()
if n is None:
    plt.figure(figsize=(count + 1, 5))
else:
    plt.figure(figsize=(n + 1, 5))
plt.xticks(rotation=90, fontsize=15)
ax = sns.countplot(
    data=data,
    x=feature,
    palette="Paired",
    order=data[feature].value_counts().index[:
)
for p in ax.patches:
    if perc == True:
        label = "{:.1f}%".format(
            100 * p.get_height() / total
           # percentage of each class of the (
    else:
        label = p.get_height() # count of eac
    x = p.get_x() + p.get_width() / 2 # width
    y = p.get_height() # height of the plot
    ax.annotate(
        label,
        (x, y),
        ha="center",
        va="center",
        size=12,
        xytext=(0, 5),
        textcoords="offset points",
    ) # annotate the percentage
plt.show() # show the plot
```

Observations on Age

Start coding or generate with AI.

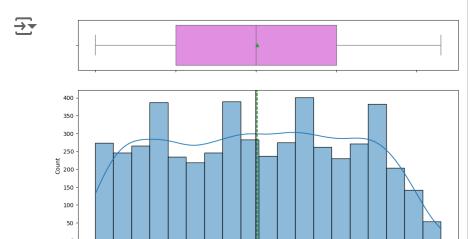
histogram_boxplot(data, "Age")





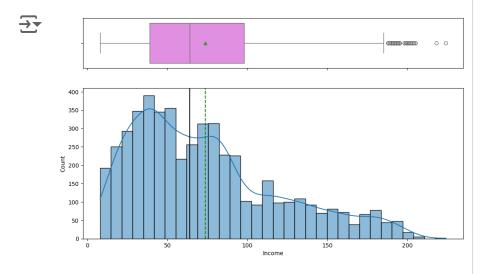
Observations on Experience

histogram_boxplot(data, "Experience", kde=True)



→ Observations on Income

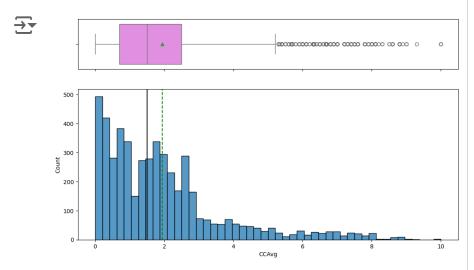
histogram_boxplot(data, 'Income', kde=True) ## Co



Start coding or generate with AI.

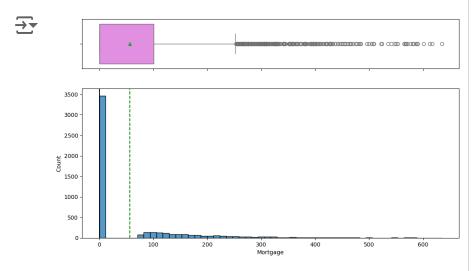
→ Observations on CCAvg

histogram_boxplot(data,'CCAvg') ## Complete the <



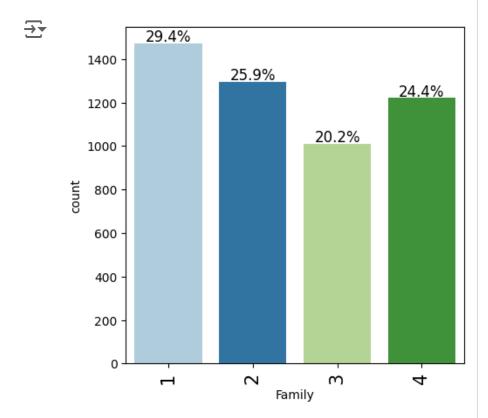
→ Observations on Mortgage

histogram_boxplot(data,'Mortgage') ## Complete th



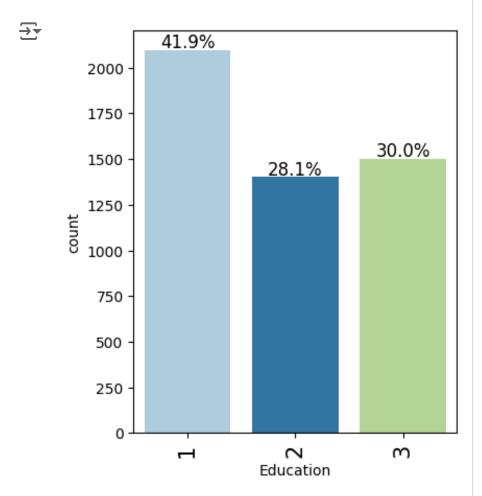
→ Observations on Family

labeled_barplot(data, "Family", perc=True)



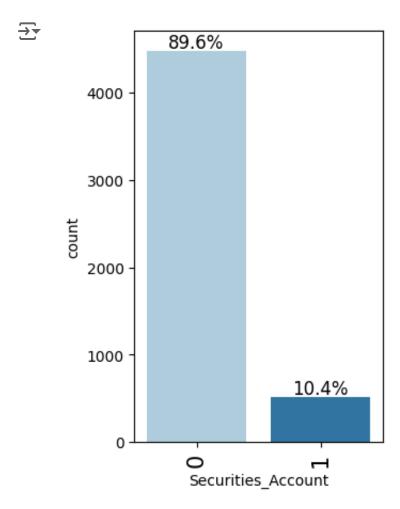
Observations on Education

labeled_barplot(data,'Education', perc=True) ##



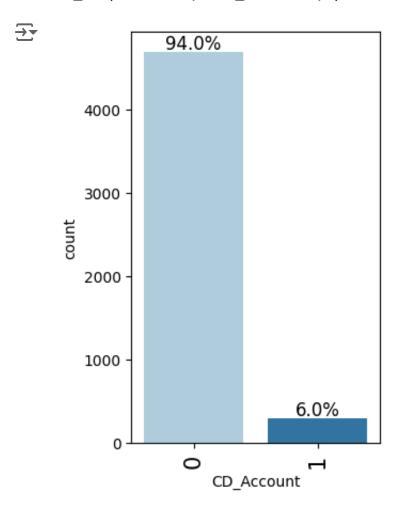
Observations on Securities_Account

labeled_barplot(data, 'Securities_Account', perc=)



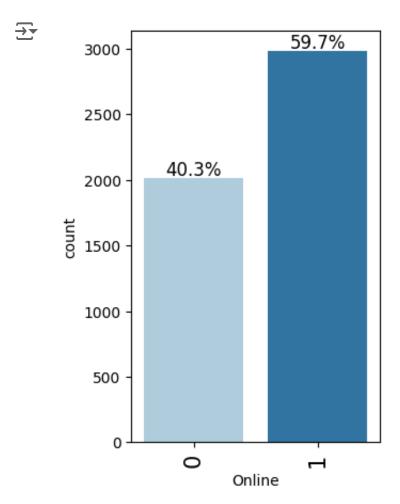
Observations on CD_Account

labeled_barplot(data, 'CD_Account', perc=True) #



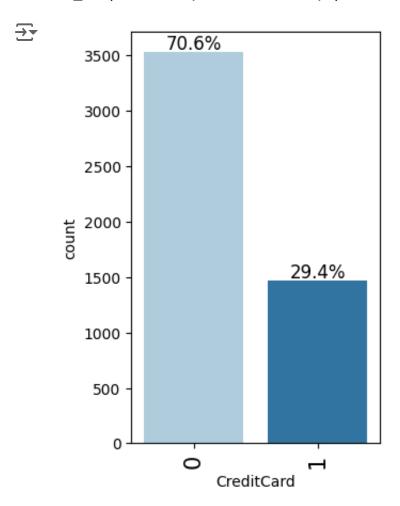
→ Observations on Online

labeled_barplot(data, 'Online', perc=True) ## Co



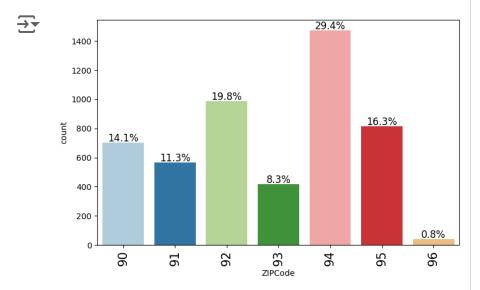
Observation on CreditCard

labeled_barplot(data, 'CreditCard', perc=True) #



→ Observation on ZIPCode

labeled_barplot(data, 'ZIPCode', perc=True) ## (



Bivariate Analysis

```
def stacked_barplot(data, predictor, target):
            Print the category counts and plot a stacked k
            data: dataframe
             predictor: independent variable
             target: target variable
             count = data[predictor].nunique()
             sorter = data[target].value counts().index[-1]
             tab1 = pd.crosstab(data[predictor], data[targe
                          by=sorter, ascending=False
             )
             print(tab1)
             print("-" * 120)
             tab = pd.crosstab(data[predictor], data[target
                          by=sorter, ascending=False
             tab.plot(kind="bar", stacked=True, figsize=(co
             plt.legend(
                          loc="lower left", frameon=False,
             plt.legend(loc="upper left", bbox to anchor=(:
             plt.show()
### function to plot distributions wrt target
def distribution_plot_wrt_target(data, predictor,
             fig, axs = plt.subplots(2, 2, figsize=(12, 10)
            target_uniq = data[target].unique()
            axs[0, 0].set_title("Distribution of target for the content of target for target for the content of target for target for the content of target for 
             sns.histplot(
                          data=data[data[target] == target_uniq[0]],
                         x=predictor,
                          kde=True,
                         ax=axs[0, 0],
                          color="teal",
                          stat="density",
             )
```

```
axs[0, 1].set_title("Distribution of target for
sns.histplot(
    data=data[data[target] == target_uniq[1]],
    x=predictor,
    kde=True,
    ax=axs[0, 1],
    color="orange",
    stat="density",
)
axs[1, 0].set_title("Boxplot w.r.t target")
sns.boxplot(data=data, x=target, y=predictor,
axs[1, 1].set_title("Boxplot (without outliers
sns.boxplot(
    data=data,
    x=target,
    y=predictor,
    ax=axs[1, 1],
    showfliers=False,
    palette="gist_rainbow",
)
plt.tight_layout()
plt.show()
```

Correlation check

plt.figure(figsize=(15, 7))
sns.heatmap(data.corr(numeric_only=True), annot=True), plt.show()

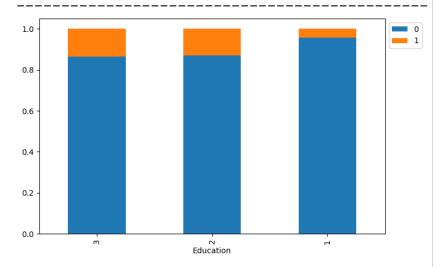




Let's check how a customer's interest in purchasing a loan varies with their education

stacked_barplot(data, "Education", "Personal_Loan'

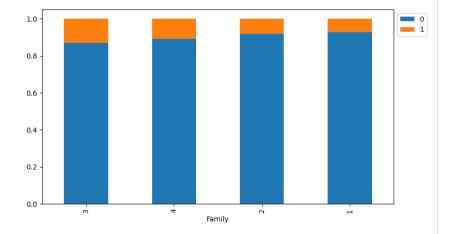
→	Personal_Loan Education	0	1	All
	All	4520	480	5000
	3	1296	205	1501
	2	1221	182	1403
	1	2003	93	2096



Personal_Loan vs Family

stacked_barplot(data, 'Family','Personal_Loan') #

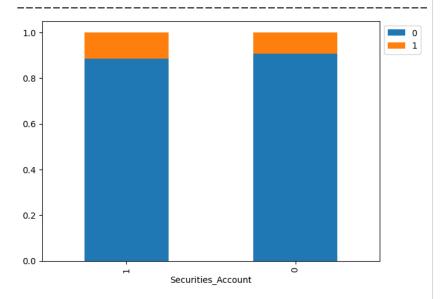
Personal_Loan Family	0	1	All	
All	4520	480	5000	
4	1088	134	1222	
3	877	133	1010	
1	1365	107	1472	
2	1190	106	1296	
	Family All 4	Family All 4520 4 1088 3 877 1 1365	Family All 4520 480 4 1088 134 3 877 133 1 1365 107	Family All 4520 480 5000 4 1088 134 1222 3 877 133 1010



Personal_Loan vs Securities_Account

stacked_barplot(data, 'Securities_Account','Persor

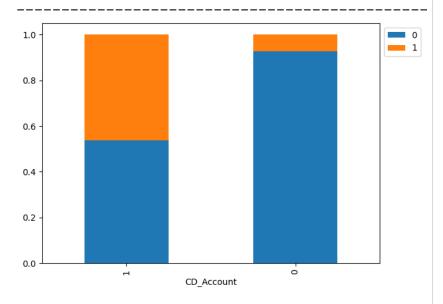
All
5000
4478
522
)



Personal_Loan vs CD_Account

stacked_barplot(data,'CD_Account','Personal_Loan')

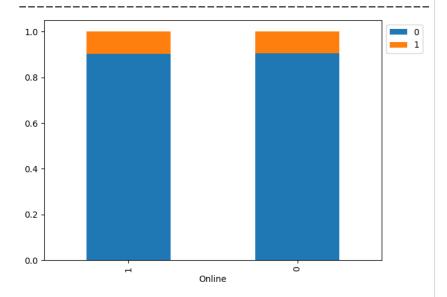
→	Personal_Loan	0	1	All
	CD_Account			
	All	4520	480	5000
	0	4358	340	4698
	1	162	140	302



Personal_Loan vs Online

stacked_barplot(data,'Online','Personal_Loan') ##

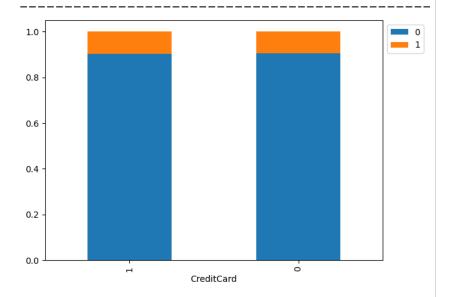
→	Personal_Loan Online	0	1	All
	All	4520	480	5000
	1	2693	291	2984
	0	1827	189	2016



Personal_Loan vs CreditCard

stacked_barplot(data,'CreditCard','Personal_Loan')

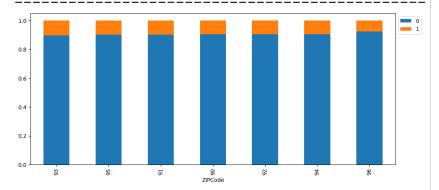
→	Personal_Loan CreditCard	0	1	All
	All	4520	480	5000
	0	3193	337	3530
	1	1327	143	1470



Personal_Loan vs ZIPCode

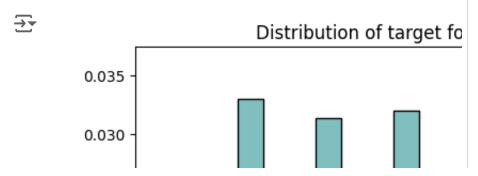
stacked_barplot(data,'ZIPCode','Personal_Loan') ##

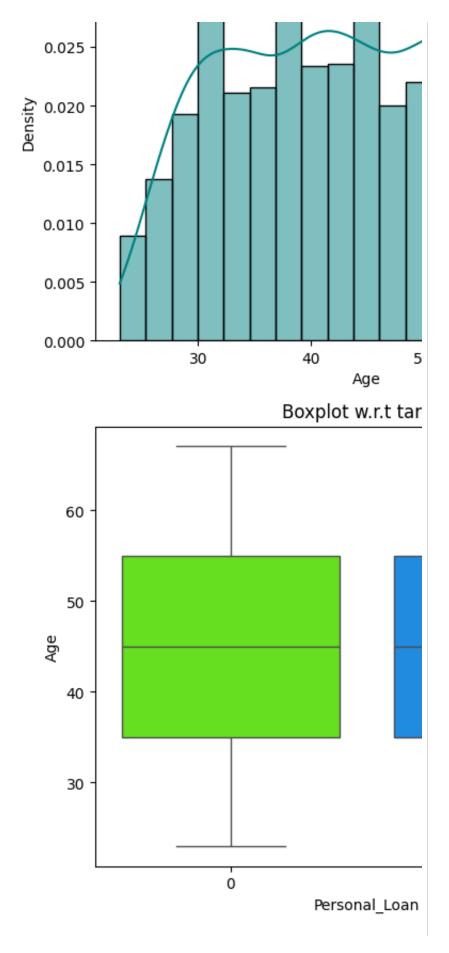
₹	Personal_Loan ZIPCode	0	1	All
	All	4520	480	5000
	94	1334	138	1472
	92	894	94	988
	95	735	80	815
	90	636	67	703
	91	510	55	565
	93	374	43	417
	96	37	3	40



Let's check how a customer's interest in purchasing a loan varies with their age

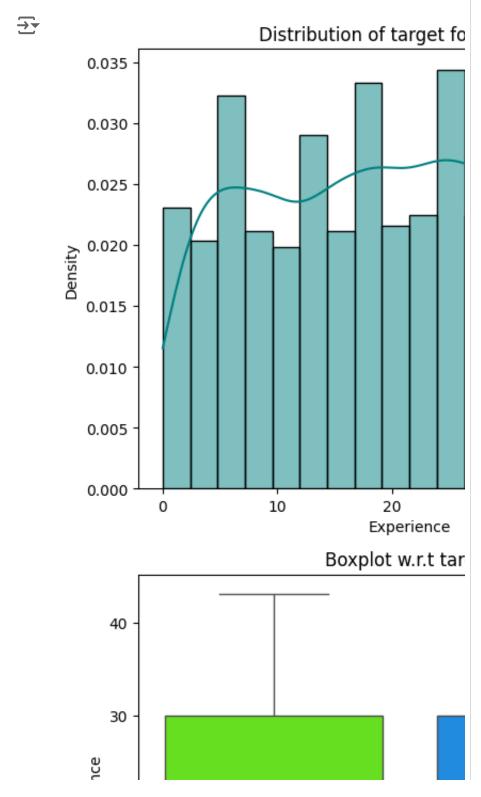
distribution_plot_wrt_target(data, "Age", "Persona

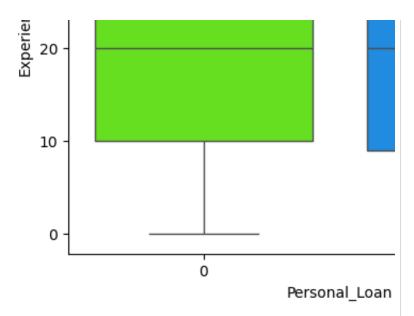




Personal Loan vs Experience

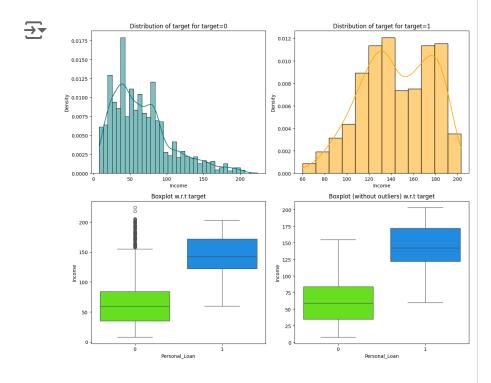
distribution_plot_wrt_target(data,'Experience','Pe





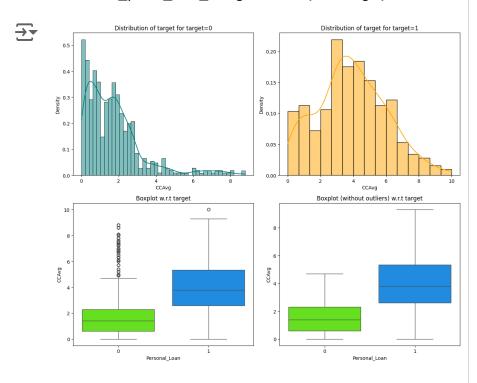
→ Personal Loan vs Income

distribution_plot_wrt_target(data,'Income','Persor



Personal Loan vs CCAvg

distribution_plot_wrt_target(data,'CCAvg','Persona



- Data Preprocessing (contd.)
- Outlier Detection

```
Q1 = data.select_dtypes(include=["float64", "int64
Q3 = data.select_dtypes(include=["float64", "int64
IQR = Q3 - Q1 # Inter Quantile Range (75th perent
lower = (
    01 - 1.5 * IOR
) # Finding lower and upper bounds for all values
upper = Q3 + 1.5 * IQR
(
    (data.select_dtypes(include=["float64", "int64
    | (data.select_dtypes(include=["float64", "int
).sum() / len(data) * 100
\overline{\Rightarrow}
                    0
         Age
                 0.00
      Experience 0.00
       Income
                 1.92
       Family
                 0.00
       CCAvg
                 6.48
      Mortgage
                 5.82
     dtype: float64
```

Data Preparation for Modeling

```
# dropping Experience as it is perfectly correlate
X = data.drop(["Personal_Loan", "Experience"], ax:
Y = data["Personal Loan"]
X = pd.get_dummies(X, columns=["ZIPCode", "Educat:
X = X.astype(float)
# Splitting data in train and test sets
X_train, X_test, y_train, y_test = train_test_spl:
    X, Y, test_size=0.30, random_state=1
)
print("Shape of Training set : ", X_train.shape)
print("Shape of test set : ", X_test.shape)
print("Percentage of classes in training set:")
print(y_train.value_counts(normalize=True))
print("Percentage of classes in test set:")
print(y test.value counts(normalize=True))
\rightarrow Shape of Training set: (3500, 17)
    Shape of test set: (1500, 17)
    Percentage of classes in training set:
    Personal_Loan
         0.905429
         0.094571
    Name: proportion, dtype: float64
    Percentage of classes in test set:
    Personal Loan
         0.900667
         0.099333
    Name: proportion, dtype: float64
```

Model Building

Model Evaluation Criterion

 mention the model evaluation criterion here with proper reasoning First, let's create functions to calculate different metrics and confusion matrix so that we don't have to use the same code repeatedly for each model.

- The model_performance_classification_sklearn function will be used to check the model performance of models.
- The confusion_matrix_sklearnfunction will be used to plot confusion matrix.

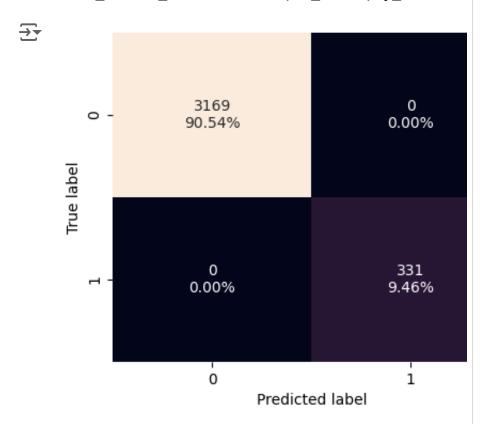
```
# defining a function to compute different metrics
def model_performance_classification_sklearn(mode)
    .....
   Function to compute different metrics to check
   model: classifier
    predictors: independent variables
   target: dependent variable
   # predicting using the independent variables
   pred = model.predict(predictors)
   acc = accuracy_score(target, pred) # to compu
    recall = recall_score(target, pred) # to comp
    precision = precision score(target, pred) # 1
    f1 = f1_score(target, pred) # to compute F1-9
   # creating a dataframe of metrics
   df perf = pd.DataFrame(
        {"Accuracy": acc, "Recall": recall, "Prec:
        index=[0].
    )
    return df_perf
```

```
def confusion_matrix_sklearn(model, predictors, ta
    To plot the confusion_matrix with percentages
    model: classifier
    predictors: independent variables
    target: dependent variable
    y_pred = model.predict(predictors)
    cm = confusion_matrix(target, y_pred)
    labels = np.asarray(
        ſ
            ["{0:0.0f}".format(item) + "\n{0:.2%}"]
            for item in cm.flatten()
    ).reshape(2, 2)
    plt.figure(figsize=(6, 4))
    sns.heatmap(cm, annot=labels, fmt="")
    plt.ylabel("True label")
    plt.xlabel("Predicted label")
```

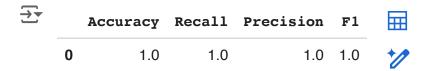
Decision Tree (sklearn default)

Checking model performance on training data

confusion_matrix_sklearn(model, X_train, y_train)



decision_tree_perf_train = model_performance_class
 model, X_train, y_train
)
decision_tree_perf_train



Visualizing the Decision Tree

feature_names = list(X_train.columns)
print(feature_names)

['Age', 'Income', 'Family', 'CCAvg', 'Mortgage

plt.figure(figsize=(20, 30))
out = tree.plot_tree(

```
model,
    feature_names=feature_names,
    filled=True,
    fontsize=9,
    node_ids=False,
    class_names=None,
)
# below code will add arrows to the decision tree
for o in out:
    arrow = o.arrow_patch
    if arrow is not None:
        arrow.set_edgecolor("black")
        arrow.set_linewidth(1)
plt.show()
\rightarrow
```

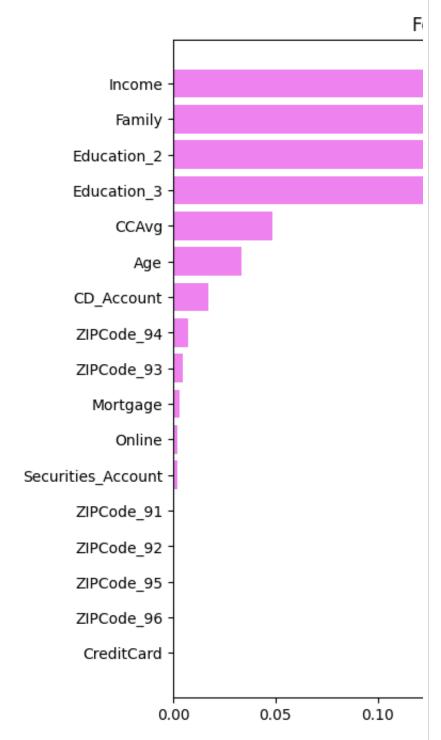
Text report showing the rules of a decision tre@
print(tree.export_text(model, feature_names=feature)

```
|--- Income <= 116.50
    |--- CCAvg <= 2.95
        |--- Income <= 106.50
            |--- weights: [2553.00, 0.00] clas
        --- Income > 106.50
            |--- Family <= 3.50
                |--- ZIPCode 93 <= 0.50
                    |--- Age <= 28.50
                        |--- Education_2 <= 0.
                            |--- weights: [5.0
                        |--- Education_2 > 0.
                        | |--- weights: [0.0
                     --- Age > 28.50
                        |--- CCAvg <= 2.20
                            |--- weights: [48.
                         --- CCAvg > 2.20
                             |--- Education_3 <
                                |--- weights:
```

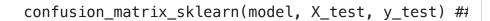
	Age <= 37.50 weights: [2.00, 0
	Age > 37.50 Income <= 112.00 weights: [0.0
	Age <= 32.50
	weights: [12.00, CCAvg > 2.40
	weights: [0.00, 1 Age > 32.50
	Age <= 60.00 weights: [0.00, 6
	Age > 60.00 weights: [4.00, 0
CCAvg :	> 2.95 come <= 92.50
	- CD_Account <= 0.50
	Age <= 26.50
	weights: [0.00, 1.00] Age > 26.50
	CCAvg <= 3.55
i i i i	CCAvg <= 3.35
į į į	Age <= 37.50
i i i i	
	Age > 37.50
i i i i	

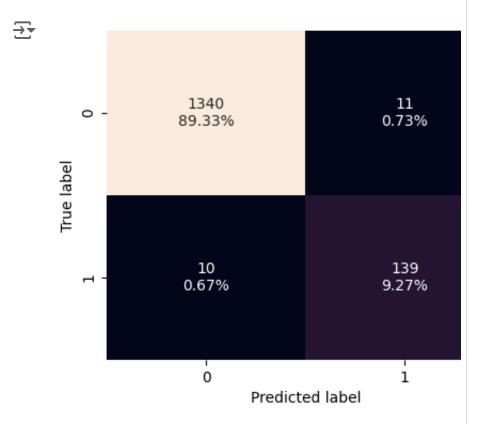
```
# importance of features in the tree building ( Th
# (normalized) total reduction of the criterion but
print(
    pd.DataFrame(
        model.feature_importances_, columns=["Imp'
    ).sort_values(by="Imp", ascending=False)
)
                              Imp
    Income
                         0.308098
    Family
                         0.259255
    Education_2
                         0.166192
    Education_3
                         0.147127
    CCAvg
                         0.048798
    Age
                         0.033150
    CD Account
                         0.017273
    ZIPCode_94
                         0.007183
    ZIPCode_93
                         0.004682
    Mortgage
                         0.003236
    Online
                         0.002224
    Securities_Account 0.002224
    ZIPCode 91
                         0.000556
    ZIPCode 92
                         0.000000
    ZIPCode 95
                         0.000000
    ZIPCode_96
                         0.000000
    CreditCard
                         0.000000
importances = model.feature_importances_
indices = np.argsort(importances)
plt.figure(figsize=(8, 8))
plt.title("Feature Importances")
plt.barh(range(len(indices)), importances[indices]
plt.yticks(range(len(indices)), [feature_names[i]
plt.xlabel("Relative Importance")
plt.show()
```





Checking model performance on test data





decision_tree_perf_test = model_performance_class:
decision_tree_perf_test

→		Accuracy	Recall	Precision	F1	
	0	0.986	0.932886	0.926667	0.929766	+//

Model Performance Improvement

Pre-pruning

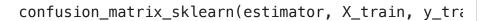
Note: The parameters provided below are a sample set. You can feel free to update the same and try out other combinations.

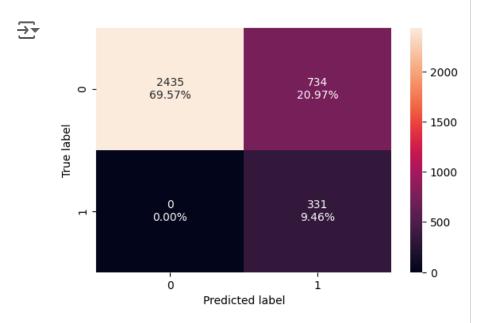
```
# Define the parameters of the tree to iterate over
max_depth_values = np.arange(2, 7, 2)
max_leaf_nodes_values = [50, 75, 150, 250]
min samples split values = [10, 30, 50, 70]
# Initialize variables to store the best model and
best estimator = None
best score diff = float('inf')
best_test_score = 0.0
# Iterate over all combinations of the specified |
for max depth in max depth values:
    for max_leaf_nodes in max_leaf_nodes_values:
        for min_samples_split in min_samples_split
            # Initialize the tree with the current
            estimator = DecisionTreeClassifier(
                max_depth=max_depth,
                max_leaf_nodes=max_leaf_nodes,
                min samples split=min samples spl:
                class_weight='balanced',
                random_state=42
            )
            # Fit the model to the training data
            estimator.fit(X_train, y_train)
            # Make predictions on the training and
            y_train_pred = estimator.predict(X_train_predict)
            y_test_pred = estimator.predict(X_test
            # Calculate recall scores for training
            train_recall_score = recall_score(y_ti
            test_recall_score = recall_score(y_tes
            # Calculate the absolute difference be
            score_diff = abs(train_recall_score -
            # Update the best estimator and best s
            if (score_diff < best_score_diff) & (1</pre>
                best_score_diff = score_diff
                best_test_score = test_recall_scor
                best_estimator = estimator
```

Print the best parameters

```
print("Best parameters found:")
print(f"Max depth: {best_estimator.max_depth}")
print(f"Max leaf nodes: {best_estimator.max_leaf_r
print(f"Min samples split: {best_estimator.min_samples split: {best_est_estimator.min_samples split: {best_estimator.min_samples split: {best_est_estimator.min_samples split: {best_estimator.min_samples split: {best_estim
print(f"Best test recall score: {best_test_score}'
  → Best parameters found:
                     Max depth: 2
                     Max leaf nodes: 50
                     Min samples split: 10
                      Best test recall score: 1.0
# Fit the best algorithm to the data.
estimator = best estimator
estimator.fit(X_train,y_train) ## Complete the cod
                                                                                                                                                            DecisionTreeClassi
                        DecisionTreeClassifier(class_weight='balanced
                                                                                                                                    min samples split=10, 1
```

Checking performance on training data





decision_tree_tune_perf_train = model_performance_
decision_tree_tune_perf_train

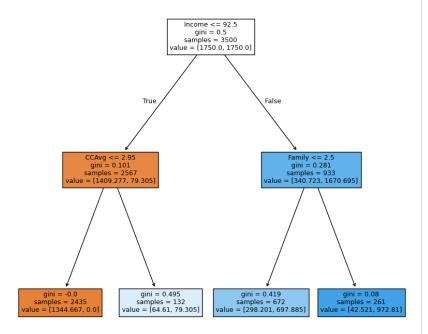
→		Accuracy	Recall	Precision	F1	
	0	0.790286	1.0	0.310798	0.474212	+/

Visualizing the Decision Tree

```
plt.figure(figsize=(10, 10))
out = tree.plot_tree(
        estimator,
        feature_names=feature_names,
        filled=True,
        fontsize=9,
        node_ids=False,
        class_names=None,
)
# below code will add arrows to the decision tree
```

```
for o in out:
    arrow = o.arrow_patch
    if arrow is not None:
        arrow.set_edgecolor("black")
        arrow.set_linewidth(1)
plt.show()
```

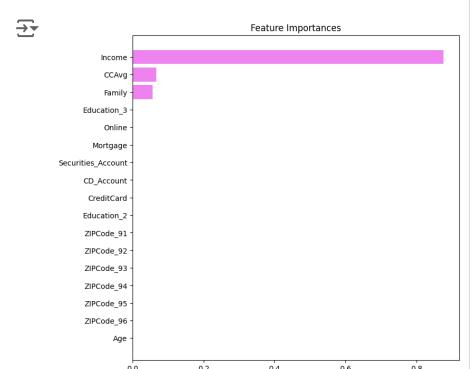




```
# Text report showing the rules of a decision treat
print(tree.export_text(estimator, feature_names=fe
     |---| Income <= 92.50
         --- CCAvq <= 2.95
             |--- weights: [1344.67, 0.00] class: ℓ
         |--- CCAvg > 2.95
         | |--- weights: [64.61, 79.31] class: 1
     --- Income > 92.50
         |---| Family <= 2.50
             |--- weights: [298.20, 697.89] class:
         |--- Family > 2.50
            |--- weights: [42.52, 972.81] class: 1
# importance of features in the tree building ( Th
# (normalized) total reduction of the criterion by
print(
    pd.DataFrame(
        estimator.feature_importances_, columns=['
    ).sort_values(by="Imp", ascending=False)
)
                              Imp
    Income
                         0.876529
    CCAvq
                         0.066940
    Family
                         0.056531
    Age
                         0.000000
    ZIPCode_92
                         0.000000
    Education_2
                         0.000000
    ZIPCode 96
                         0.000000
    ZIPCode 95
                         0.000000
    ZIPCode 94
                         0.000000
    ZIPCode 93
                         0.000000
    CreditCard
                         0.000000
    ZIPCode_91
                         0.000000
    Online
                         0.000000
    CD_Account
                         0.000000
    Securities Account 0.000000
    Mortgage
                         0.000000
    Education_3
                         0.000000
```

```
importances = estimator.feature_importances_
indices = np.argsort(importances)

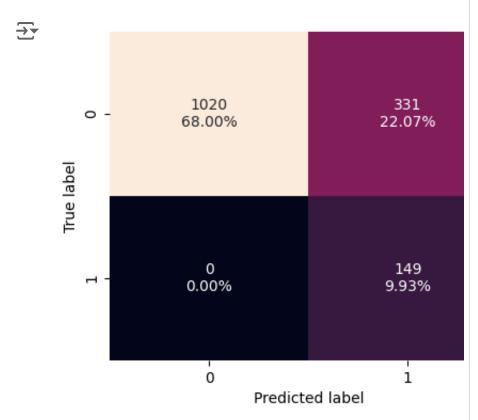
plt.figure(figsize=(8, 8))
plt.title("Feature Importances")
plt.barh(range(len(indices)), importances[indices]
plt.yticks(range(len(indices)), [feature_names[i]
plt.xlabel("Relative Importance")
plt.show()
```



Relative Importance

Checking performance on test data

confusion_matrix_sklearn(estimator, X_test, y_test



decision_tree_tune_perf_test = model_performance_decision_tree_tune_perf_test

→		Accuracy	Recall	Precision	F1	
	0	0.779333	1.0	0.310417	0.473768	+/

Post-pruning

clf = DecisionTreeClassifier(random_state=1)
path = clf.cost_complexity_pruning_path(X_train, y
ccp_alphas, impurities = path.ccp_alphas, path.imp

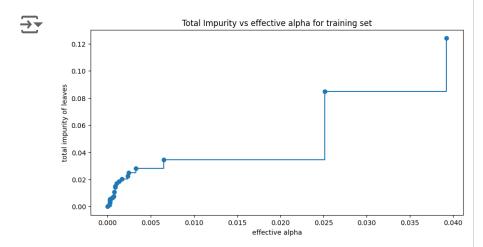
pd.DataFrame(path)



	ccp_alphas	impurities	
0	0.000000	0.000000	ılı
1	0.000186	0.001114	
2	0.000214	0.001542	
3	0.000242	0.002750	
4	0.000250	0.003250	
5	0.000268	0.004324	
6	0.000272	0.004868	
7	0.000276	0.005420	
8	0.000381	0.005801	
9	0.000527	0.006329	
10	0.000625	0.006954	
11	0.000700	0.007654	
12	0.000769	0.010731	
13	0.000882	0.014260	
14	0.000889	0.015149	
15	0.001026	0.017200	
16	0.001305	0.018505	
17	0.001647	0.020153	
18	0.002333	0.022486	
19	0.002407	0.024893	
20	0.003294	0.028187	
21	0.006473	0.034659	
22	0.025146	0.084951	
23	0.039216	0.124167	
24	0.047088	0.171255	



fig, ax = plt.subplots(figsize=(10, 5))
ax.plot(ccp_alphas[:-1], impurities[:-1], marker='
ax.set_xlabel("effective alpha")
ax.set_ylabel("total impurity of leaves")
ax.set_title("Total Impurity vs effective alpha for
plt.show()



Next, we train a decision tree using effective alphas. The last value in ccp_alphas is the alpha value that prunes the whole tree, leaving the tree, clfs[-1], with one node.

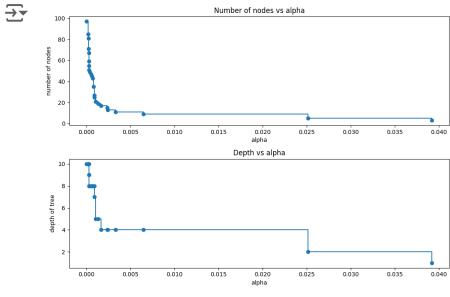
```
clfs = []
for ccp_alpha in ccp_alphas:
    clf = DecisionTreeClassifier(random_state=1, 
    clf.fit(X_train, y_train) ## Complete the
    clfs.append(clf)
print(
    "Number of nodes in the last tree is: {} with
        clfs[-1].tree_.node_count, ccp_alphas[-1]
    )
)

Number of nodes in the last tree is: 1 with cc
```

Number of flodes in the tast tree is. I with t

```
clfs = clfs[:-1]
ccp_alphas = ccp_alphas[:-1]

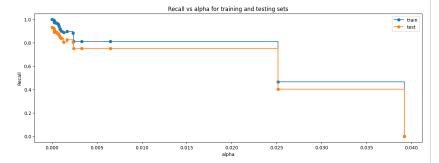
node_counts = [clf.tree_.node_count for clf in clf
depth = [clf.tree_.max_depth for clf in clfs]
fig, ax = plt.subplots(2, 1, figsize=(10, 7))
ax[0].plot(ccp_alphas, node_counts, marker="o", draws[0].set_xlabel("alpha")
ax[0].set_ylabel("number of nodes")
ax[0].set_title("Number of nodes vs alpha")
ax[1].plot(ccp_alphas, depth, marker="o", drawstylax[1].set_xlabel("alpha")
ax[1].set_ylabel("depth of tree")
ax[1].set_title("Depth vs alpha")
fig.tight_layout()
```



Recall vs alpha for training and testing sets

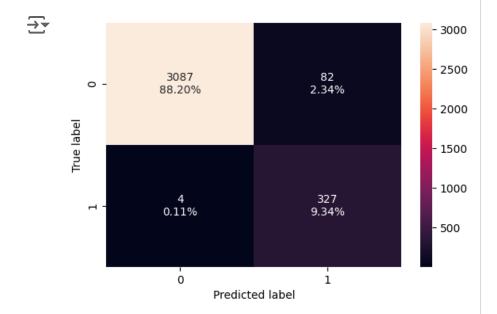
```
recall train = []
for clf in clfs:
    pred_train = clf.predict(X_train)
    values_train = recall_score(y_train, pred_tra:
    recall_train.append(values_train)
recall test = []
for clf in clfs:
    pred_test = clf.predict(X_test)
    values_test = recall_score(y_test, pred_test)
    recall_test.append(values_test)
fig, ax = plt.subplots(figsize=(15, 5))
ax.set xlabel("alpha")
ax.set_ylabel("Recall")
ax.set_title("Recall vs alpha for training and tes
ax.plot(ccp_alphas, recall_train, marker="o", labe
ax.plot(ccp_alphas, recall_test, marker="o", label
ax.legend()
plt.show()
```





Checking performance on training data

confusion_matrix_sklearn(estimator_2, X_train, y_1



decision_tree_tune_post_train = model_performance_
decision_tree_tune_post_train

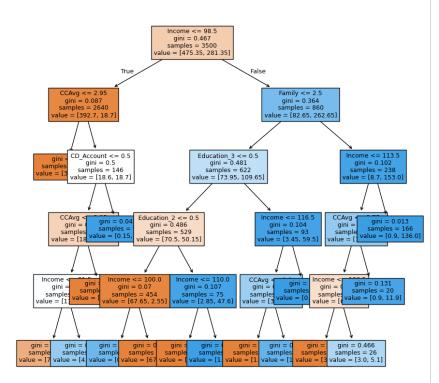
```
Accuracy Recall Precision F1

0 0.962857 0.97281 0.726862 0.832041
```

Visualizing the Decision Tree

```
plt.figure(figsize=(10, 10))
out = tree.plot_tree(
    estimator_2,
    feature_names=feature_names,
    filled=True,
    fontsize=9,
    node_ids=False,
    class_names=None,
)
# below code will add arrows to the decision tree
for o in out:
    arrow = o.arrow patch
    if arrow is not None:
        arrow.set_edgecolor("black")
        arrow.set_linewidth(1)
plt.show()
```





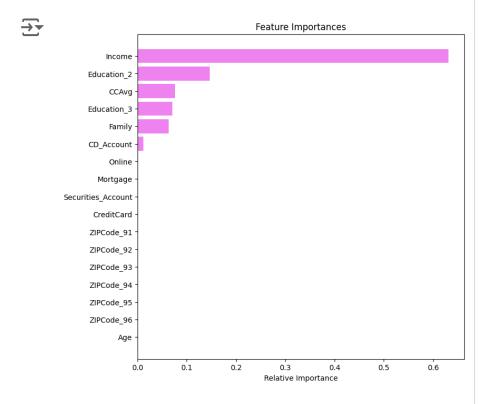
Text report showing the rules of a decision treat
print(tree.export_text(estimator_2, feature_names=

```
|--- Income <= 98.50
    --- CCAvq <= 2.95
        |--- weights: [374.10, 0.00] class: 0
       - CCAvg > 2.95
        |--- CD_Account <= 0.50
            |--- CCAvq <= 3.95
                |--- Income <= 81.50
                    |--- weights: [7.35, 2.55]
                 --- Income > 81.50
                | ---  weights: [4.35, 9.35]
            --- CCAvq > 3.95
                |--- weights: [6.75, 0.00] cla
          -- CD_Account > 0.50
            |--- weights: [0.15, 6.80] class:
--- Income > 98.50
    |--- Family <= 2.50
        |--- Education 3 <= 0.50
            --- Education 2 <= 0.50
                |--- Income <= 100.00
                    |--- weights: [0.45, 1.70]
                |--- Income > 100.00
                    |--- weights: [67.20, 0.85
             --- Education_2 > 0.50
                |--- Income <= 110.00
                    |--- weights: [1.80, 0.00]
                --- Income > 110.00
                    |--- weights: [1.05, 47.60]
        --- Education_3 > 0.50
            --- Income <= 116.50
                |--- CCAvg <= 1.10
                  |--- weights: [1.95, 0.00]
                |--- CCAvq > 1.10
                    |--- weights: [1.50, 6.80]
             --- Income > 116.50
                |--- weights: [0.00, 52.70] cl
    --- Family > 2.50
        --- Income <= 113.50
            |--- CCAvg <= 2.75
                |--- Income <= 106.50
                    |--- weights: [3.90, 0.00]
                |-- Income > 106.50
                  |--- weights: [3.00, 5.10]
            |--- CCAvg > 2.75
                |--- weights: [0.90, 11.90] cl
          -- Income > 113.50
            |--- weights: [0.90, 136.00] class
```

```
# importance of features in the tree building ( Th
# (normalized) total reduction of the criterion but
print(
    pd.DataFrame(
        estimator_2.feature_importances_, columns=
    ).sort_values(by="Imp", ascending=False)
)
                               Imp
     Income
                         0.631552
     Education 2
                         0.146714
     CCAvg
                         0.075895
     Education_3
                         0.070443
     Family
                         0.063589
     CD_Account
                         0.011806
     ZIPCode_93
                         0.000000
     ZIPCode_96
                         0.000000
     ZIPCode_95
                         0.000000
     ZIPCode_94
                         0.000000
     Age
                         0.000000
     ZIPCode_92
                         0.000000
     ZIPCode 91
                         0.000000
    Online
                         0.000000
     Securities Account 0.000000
     Mortgage
                         0.000000
     CreditCard
                         0.000000
```

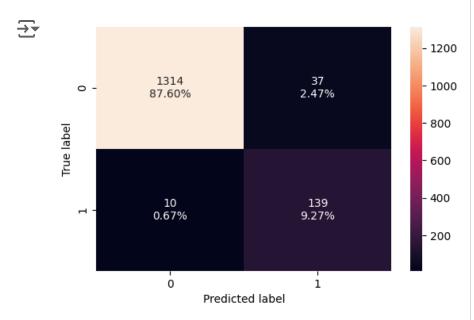
```
importances = estimator_2.feature_importances_
indices = np.argsort(importances)

plt.figure(figsize=(8, 8))
plt.title("Feature Importances")
plt.barh(range(len(indices)), importances[indices]
plt.yticks(range(len(indices)), [feature_names[i]
plt.xlabel("Relative Importance")
plt.show()
```



Checking performance on test data

confusion_matrix_sklearn(estimator_2, X_test, y_te



decision_tree_tune_post_test = model_performance_decision_tree_tune_post_test

Model Performance Comparison and Final Model Selection

```
# training performance comparison
models_train_comp_df = pd.concat(
    [decision_tree_perf_train.T, decision_tree_tur
models_train_comp_df.columns = ["Decision Tree (sl
print("Training performance comparison:")
models_train_comp_df
     Training performance comparison:
                                                   H
                 Decision Decision
                                       Decision
                                           Tree
                     Tree
                                Tree
                               (Pre-
                                         (Post-
                 (sklearn
                                                   the
                 default)
                           Pruning)
                                       Pruning)
     Accuracy
                       1.0
                             0.790286
                                        0.962857
       Recall
                       1.0
                             1.000000
                                        0.972810
     Precision
                       1.0
                             0.310798
                                        0.726862
 Next
                 models_train_comp_df
                                               recomm
           code
 steps:
```

```
# testing performance comparison
models_test_comp_df = pd.concat(
    [decision_tree_perf_test.T, decision_tree_tune_
models_test_comp_df.columns = ["Decision Tree (skle
print("Test set performance comparison:")
models_test_comp_df
     Test set performance comparison:
                                                  卌
                 Decision Decision
                                      Decision
                                           Tree
                     Tree
                                Tree
                               (Pre-
                                         (Post-
                 (sklearn
                                                  the
                 default)
                           Pruning)
                                      Pruning)
     Accuracy
                  0.986000
                             0.779333
                                        0.968667
       Recall
                  0.932886
                             1.000000
                                        0.932886
     Precision
                  0.926667
                             0.310417
                                        0.789773
 Next
                 models_test_comp_df
           code
 steps:
```

Actionable Insights and Business

Recommendations

What recommedations would you suggest to the bank?

Enter a prompt here

0 / 1000

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