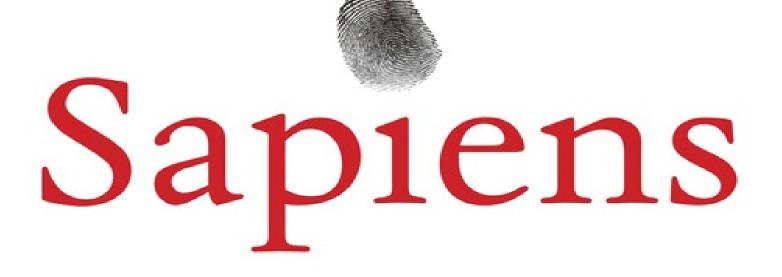
A Brief History of Humankind



Yuval Noah Harari

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Sapiens

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In loving memory of my father, Shlomo Harari

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Timeline of History

Years	
Before	
the	
Present	
13.5	Matter and energy appear. Beginning of physics. Atoms and molecules
billion	appear. Beginning of chemistry.
4.5 billion	Formation of planet Earth.
3.8 billion	Emergence of organisms. Beginning of biology.
6 million	Last common grandmother of humans and chimpanzees.
2.5 million	Evolution of the genus <i>Homo</i> in Africa. First stone tools.
2	Humans spread from Africa to Eurasia. Evolution of different human
million	species.
500,000 Neanderthals evolve in Europe and the Middle East.	
300,000 Daily usage of fire.	
200,000 Homo sapiens evolves in East Africa.	
70,000	The Cognitive Revolution. Emergence of fictive language. Beginning of history. Sapiens spread out of Africa.
45,000	Sapiens settle Australia. Extinction of Australian megafauna.
30,000	Extinction of Neanderthals.

16,000 Sapiens settle America. Extinction of American megafauna. Extinction of *Homo floresiensis*. Homo sapiens the only surviving human 13,000 species. The Agricultural Revolution. Domestication of plants and animals. 12,000 Permanent settlements. 5,000 First kingdoms, script and money. Polytheistic religions. 4,250 First empire – the Akkadian Empire of Sargon. Invention of coinage – a universal money. The Persian Empire – a universal political order 'for the benefit of all humans'. 2,500 Buddhism in India – a universal truth 'to liberate all beings from suffering'. 2,000 Han Empire in China. Roman Empire in the Mediterranean. Christianity. Islam. 1,400 The Scientific Revolution. Humankind admits its ignorance and begins to acquire unprecedented power. Europeans begin to conquer America and 500 the oceans. The entire planet becomes a single historical arena. The rise of capitalism. The Industrial Revolution. Family and community are replaced by state 200 and market. Massive extinction of plants and animals. Humans transcend the boundaries of planet Earth. Nuclear weapons The threaten the survival of humankind. Organisms are increasingly shaped Present

by intelligent design rather than natural selection.

The

Future replaced by superhumans?

Intelligent design becomes the basic principle of life? Homo sapiens is

Part One The Cognitive Revolution



1. A human handprint made about 30,000 years ago, on the wall of the Chauvet-Pont-d'Arc Cave in southern France. Somebody tried to say, 'I was here!'

An Animal of No Significance

ABOUT 13.5 BILLION YEARS AGO, MATTER, energy, time and space came into being in what is known as the Big Bang. The story of these fundamental features of our universe is called physics.

About 300,000 years after their appearance, matter and energy started to coalesce into complex structures, called atoms, which then combined into molecules. The story of atoms, molecules and their interactions is called chemistry.

About 3.8 billion years ago, on a planet called Earth, certain molecules combined to form particularly large and intricate structures called organisms. The story of organisms is called biology.

About 70,000 years ago, organisms belonging to the species *Homo sapiens* started to form even more elaborate structures called cultures. The subsequent development of these human cultures is called history.

Three important revolutions shaped the course of history: the Cognitive Revolution kick-started history about 70,000 years ago. The Agricultural Revolution sped it up about 12,000 years ago. The Scientific Revolution, which got under way only 500 years ago, may well end history and start something completely different. This book tells the story of how these three revolutions have affected humans and their fellow organisms.

There were humans long before there was history. Animals much like modern humans first appeared about 2.5 million years ago. But for countless generations they did not stand out from the myriad other organisms with which they shared their habitats.

On a hike in East Africa 2 million years ago, you might well have encountered a familiar cast of human characters: anxious mothers cuddling their babies and clutches of carefree children playing in the mud; temperamental youths chafing against the dictates of society and weary elders who just wanted to be left in peace; chest-thumping machos trying to impress the local beauty and wise old matriarchs who had already seen it all. These archaic humans loved, played, formed close friendships and competed for status and power – but so did chimpanzees, baboons and elephants. There was nothing special about them.

Nobody, least of all humans themselves, had any inkling that their descendants would one day walk on the moon, split the atom, fathom the genetic code and write history books. The most important thing to know about prehistoric humans is that they were insignificant animals with no more impact on their environment than gorillas, fireflies or jellyfish.

Biologists classify organisms into species. Animals are said to belong to the same species if they tend to mate with each other, giving birth to fertile offspring. Horses and donkeys have a recent common ancestor and share many physical traits. But they show little sexual interest in one another. They will mate if induced to do so – but their offspring, called mules, are sterile. Mutations in donkey DNA can therefore never cross over to horses, or vice versa. The two types of animals are consequently considered two distinct species, moving along separate evolutionary paths. By contrast, a bulldog and a spaniel may look very different, but they are members of the same species, sharing the same DNA pool. They will happily mate and their puppies will grow up to pair off with other dogs and produce more puppies.

Species that evolved from a common ancestor are bunched together under the heading 'genus' (plural genera). Lions, tigers, leopards and jaguars are different species within the genus *Panthera*. Biologists label organisms with a two-part Latin name, genus followed by species. Lions, for example, are called *Panthera leo*, the species *leo* of the genus *Panthera*. Presumably, everyone reading this book is a *Homo sapiens* – the species *sapiens* (wise) of the genus *Homo* (man).

Genera in their turn are grouped into families, such as the cats (lions, cheetahs, house cats), the dogs (wolves, foxes, jackals) and the elephants (elephants, mammoths, mastodons). All members of a family trace their lineage back to a founding matriarch or patriarch. All cats, for example, from the smallest house kitten to the most ferocious lion, share a common feline ancestor who lived about 25 million years ago.

Homo sapiens, too, belongs to a family. This banal fact used to be one of history's most closely guarded secrets. Homo sapiens long preferred to view itself as set apart from animals, an orphan bereft of family, lacking siblings or cousins, and most importantly, without parents. But that's just not the case. Like it or not, we are members of a large and particularly noisy family called the great apes. Our closest living relatives include chimpanzees, gorillas and orang-utans. The chimpanzees are the closest. Just 6 million years ago, a single female ape had two daughters. One became the ancestor of all chimpanzees, the other is our own grandmother.

Skeletons in the Closet

Homo sapiens has kept hidden an even more disturbing secret. Not only do we possess an abundance of uncivilised cousins, once upon a time we had quite a few brothers and sisters as well. We are used to thinking about ourselves as the only humans, because for the last 10,000 years, our species has indeed been the only human species around. Yet the real meaning of the word human is 'an animal belonging to the genus Homo', and there used to be many other species of this genus besides Homo sapiens. Moreover, as we shall see in the last chapter of the book, in the not so distant future we might again have to contend with non-sapiens humans. To clarify this point, I will often use the term 'Sapiens' to denote members of the species Homo sapiens, while reserving the term 'human' to refer to all extant members of the genus Homo.

Humans first evolved in East Africa about 2.5 million years ago from an earlier genus of apes called *Australopithecus*, which means 'Southern Ape'. About 2 million years ago, some of these archaic men and women left their homeland to journey through and settle vast areas of North Africa, Europe and Asia. Since survival in the snowy forests of northern Europe required different traits than those needed to stay alive in Indonesia's steaming jungles, human populations evolved in different directions. The result was several distinct species, to each of which scientists have assigned a pompous Latin name.



2. Our siblings, according to speculative reconstructions (left to right):

Homo rudolfensis (East Africa); Homo erectus (East Asia); and Homo neanderthalensis (Europe and western Asia). All are humans.

Humans in Europe and western Asia evolved into Homo neanderthalensis ('Man

from the Neander Valley), popularly referred to simply as 'Neanderthals'. Neanderthals, bulkier and more muscular than us Sapiens, were well adapted to the cold climate of Ice Age western Eurasia. The more eastern regions of Asia were populated by *Homo erectus*, 'Upright Man', who survived there for close to 2 million years, making it the most durable human species ever. This record is unlikely to be broken even by our own species. It is doubtful whether *Homo sapiens* will still be around a thousand years from now, so 2 million years is really out of our league.

On the island of Java, in Indonesia, lived *Homo soloensis*, 'Man from the Solo Valley', who was suited to life in the tropics. On another Indonesian island – the small island of Flores – archaic humans underwent a process of dwarfing. Humans first reached Flores when the sea level was exceptionally low, and the island was easily accessible from the mainland. When the seas rose again, some people were trapped on the island, which was poor in resources. Big people, who need a lot of food, died first. Smaller fellows survived much better. Over the generations, the people of Flores became dwarves. This unique species, known by scientists as *Homo floresiensis*, reached a maximum height of only one metre and weighed no more than twenty-five kilograms. They were nevertheless able to produce stone tools, and even managed occasionally to hunt down some of the island's elephants – though, to be fair, the elephants were a dwarf species as well.

In 2010 another lost sibling was rescued from oblivion, when scientists excavating the Denisova Cave in Siberia discovered a fossilised finger bone. Genetic analysis proved that the finger belonged to a previously unknown human species, which was named *Homo denisova*. Who knows how many lost relatives of ours are waiting to be discovered in other caves, on other islands, and in other climes.

While these humans were evolving in Europe and Asia, evolution in East Africa did not stop. The cradle of humanity continued to nurture numerous new species, such as *Homo rudolfensis*, 'Man from Lake Rudolf', *Homo ergaster*, 'Working Man', and eventually our own species, which we've immodestly named *Homo sapiens*, 'Wise Man'.

The members of some of these species were massive and others were dwarves. Some were fearsome hunters and others meek plant-gatherers. Some lived only on a single island, while many roamed over continents. But all of them belonged to the genus *Homo*. They were all human beings.

It's a common fallacy to envision these species as arranged in a straight line of descent, with Ergaster begetting Erectus, Erectus begetting the Neanderthals, and the Neanderthals evolving into us. This linear model gives the mistaken impression that at any particular moment only one type of human inhabited the earth, and that all earlier species were merely older models of ourselves. The truth

is that from about 2 million years ago until around 10,000 years ago, the world was home, at one and the same time, to several human species. And why not? Today there are many species of foxes, bears and pigs. The earth of a hundred millennia ago was walked by at least six different species of man. It's our current exclusivity, not that multi-species past, that is peculiar – and perhaps incriminating. As we will shortly see, we Sapiens have good reasons to repress the memory of our siblings.

The Cost of Thinking

Despite their many differences, all human species share several defining characteristics. Most notably, humans have extraordinarily large brains compared to other animals. Mammals weighing sixty kilograms have an average brain size of 200 cubic centimetres. The earliest men and women, 2.5 million years ago, had brains of about 600 cubic centimetres. Modern Sapiens sport a brain averaging 1,200–1,400 cubic centimetres. Neanderthal brains were even bigger.

That evolution should select for larger brains may seem to us like, well, a nobrainer. We are so enamoured of our high intelligence that we assume that when it comes to cerebral power, more must be better. But if that were the case, the feline family would also have produced cats who could do calculus. Why is genus *Homo* the only one in the entire animal kingdom to have come up with such massive thinking machines?

The fact is that a jumbo brain is a jumbo drain on the body. It's not easy to carry around, especially when encased inside a massive skull. It's even harder to fuel. In *Homo sapiens*, the brain accounts for about 2–3 per cent of total body weight, but it consumes 25 per cent of the body's energy when the body is at rest. By comparison, the brains of other apes require only 8 per cent of rest-time energy. Archaic humans paid for their large brains in two ways. Firstly, they spent more time in search of food. Secondly, their muscles atrophied. Like a government diverting money from defence to education, humans diverted energy from biceps to neurons. It's hardly a foregone conclusion that this is a good strategy for survival on the savannah. A chimpanzee can't win an argument with a *Homo sapiens*, but the ape can rip the man apart like a rag doll.

Today our big brains pay off nicely, because we can produce cars and guns that enable us to move much faster than chimps, and shoot them from a safe distance instead of wrestling. But cars and guns are a recent phenomenon. For more than 2 million years, human neural networks kept growing and growing, but apart from some flint knives and pointed sticks, humans had precious little to show for it.

What then drove forward the evolution of the massive human brain during those 2 million years? Frankly, we don't know.

Another singular human trait is that we walk upright on two legs. Standing up, it's easier to scan the savannah for game or enemies, and arms that are unnecessary for locomotion are freed for other purposes, like throwing stones or signalling. The more things these hands could do, the more successful their owners were, so evolutionary pressure brought about an increasing concentration of nerves and finely tuned muscles in the palms and fingers. As a result, humans can perform very intricate tasks with their hands. In particular, they can produce and use sophisticated tools. The first evidence for tool production dates from about 2.5 million years ago, and the manufacture and use of tools are the criteria by which archaeologists recognise ancient humans.

Yet walking upright has its downside. The skeleton of our primate ancestors developed for millions of years to support a creature that walked on all fours and had a relatively small head. Adjusting to an upright position was quite a challenge, especially when the scaffolding had to support an extra-large cranium. Humankind paid for its lofty vision and industrious hands with backaches and stiff necks.

Women paid extra. An upright gait required narrower hips, constricting the birth canal – and this just when babies' heads were getting bigger and bigger. Death in childbirth became a major hazard for human females. Women who gave birth earlier, when the infants brain and head were still relatively small and supple, fared better and lived to have more children. Natural selection consequently favoured earlier births. And, indeed, compared to other animals, humans are born prematurely, when many of their vital systems are still underdeveloped. A colt can trot shortly after birth; a kitten leaves its mother to forage on its own when it is just a few weeks old. Human babies are helpless, dependent for many years on their elders for sustenance, protection and education.

This fact has contributed greatly both to humankind's extraordinary social abilities and to its unique social problems. Lone mothers could hardly forage enough food for their offspring and themselves with needy children in tow. Raising children required constant help from other family members and neighbours. It takes a tribe to raise a human. Evolution thus favoured those capable of forming strong social ties. In addition, since humans are born underdeveloped, they can be educated and socialised to a far greater extent than any other animal. Most mammals emerge from the womb like glazed earthenware emerging from a kiln – any attempt at remoulding will scratch or break them. Humans emerge from the womb like molten glass from a furnace. They can be spun, stretched and shaped with a surprising degree of freedom. This is why today we can educate our children to become Christian or Buddhist, capitalist or

*

We assume that a large brain, the use of tools, superior learning abilities and complex social structures are huge advantages. It seems self-evident that these have made humankind the most powerful animal on earth. But humans enjoyed all of these advantages for a full 2 million years during which they remained weak and marginal creatures. Thus humans who lived a million years ago, despite their big brains and sharp stone tools, dwelt in constant fear of predators, rarely hunted large game, and subsisted mainly by gathering plants, scooping up insects, stalking small animals, and eating the carrion left behind by other more powerful carnivores.

One of the most common uses of early stone tools was to crack open bones in order to get to the marrow. Some researchers believe this was our original niche. Just as woodpeckers specialise in extracting insects from the trunks of trees, the first humans specialised in extracting marrow from bones. Why marrow? Well, suppose you observe a pride of lions take down and devour a giraffe. You wait patiently until they're done. But it's still not your turn because first the hyenas and jackals – and you don't dare interfere with them scavenge the leftovers. Only then would you and your band dare approach the carcass, look cautiously left and right – and dig into the edible tissue that remained.

This is a key to understanding our history and psychology. Genus *Homo*'s position in the food chain was, until quite recently, solidly in the middle. For millions of years, humans hunted smaller creatures and gathered what they could, all the while being hunted by larger predators. It was only 400,000 years ago that several species of man began to hunt large game on a regular basis, and only in the last 100,000 years – with the rise of *Homo sapiens* – that man jumped to the top of the food chain.

That spectacular leap from the middle to the top had enormous consequences. Other animals at the top of the pyramid, such as lions and sharks, evolved into that position very gradually, over millions of years. This enabled the ecosystem to develop checks and balances that prevent lions and sharks from wreaking too much havoc. As lions became deadlier, so gazelles evolved to run faster, hyenas to cooperate better, and rhinoceroses to be more bad-tempered. In contrast, humankind ascended to the top so quickly that the ecosystem was not given time to adjust. Moreover, humans themselves failed to adjust. Most top predators of the planet are majestic creatures. Millions of years of dominion have filled them with self-confidence. Sapiens by contrast is more like a banana republic dictator.

Having so recently been one of the underdogs of the savannah, we are full of fears and anxieties over our position, which makes us doubly cruel and dangerous. Many historical calamities, from deadly wars to ecological catastrophes, have resulted from this over-hasty jump.

A Race of Cooks

A significant step on the way to the top was the domestication of fire. Some human species may have made occasional use of fire as early as 800,000 years ago. By about 300,000 years ago, *Homo erectus*, Neanderthals and the forefathers of *Homo sapiens* were using fire on a daily basis. Humans now had a dependable source of light and warmth, and a deadly weapon against prowling lions. Not long afterwards, humans may even have started deliberately to torch their neighbourhoods. A carefully managed fire could turn impassable barren thickets into prime grasslands teeming with game. In addition, once the fire died down, Stone Age entrepreneurs could walk through the smoking remains and harvest charcoaled animals, nuts and tubers.

But the best thing fire did was cook. Foods that humans cannot digest in their natural forms – such as wheat, rice and potatoes – became staples of our diet thanks to cooking. Fire not only changed food's chemistry, it changed its biology as well. Cooking killed germs and parasites that infested food. Humans also had a far easier time chewing and digesting old favourites such as fruits, nuts, insects and carrion if they were cooked. Whereas chimpanzees spend five hours a day chewing raw food, a single hour suffices for people eating cooked food.

The advent of cooking enabled humans to eat more kinds of food, to devote less time to eating, and to make do with smaller teeth and shorter intestines. Some scholars believe there is a direct link between the advent of cooking, the shortening of the human intestinal track, and the growth of the human brain. Since long intestines and large brains are both massive energy consumers, it's hard to have both. By shortening the intestines and decreasing their energy consumption, cooking inadvertently opened the way to the jumbo brains of Neanderthals and Sapiens.¹

Fire also opened the first significant gulf between man and the other animals. The power of almost all animals depends on their bodies: the strength of their muscles, the size of their teeth, the breadth of their wings. Though they may harness winds and currents, they are unable to control these natural forces, and are always constrained by their physical design. Eagles, for example, identify thermal columns rising from the ground, spread their giant wings and allow the

hot air to lift them upwards. Yet eagles cannot control the location of the columns, and their maximum carrying capacity is strictly proportional to their wingspan.

When humans domesticated fire, they gained control of an obedient and potentially limitless force. Unlike eagles, humans could choose when and where to ignite a flame, and they were able to exploit fire for any number of tasks. Most importantly, the power of fire was not limited by the form, structure or strength of the human body. A single woman with a flint or fire stick could burn down an entire forest in a matter of hours. The domestication of fire was a sign of things to come.

Our Brothers' Keepers

Despite the benefits of fire, 150,000 years ago humans were still marginal creatures. They could now scare away lions, warm themselves during cold nights, and burn down the occasional forest. Yet counting all species together, there were still no more than perhaps a million humans living between the Indonesian archipelago and the Iberian peninsula, a mere blip on the ecological radar.

Our own species, *Homo sapiens*, was already present on the world stage, but so far it was just minding its own business in a corner of Africa. We don't know exactly where and when animals that can be classified as *Homo sapiens* first evolved from some earlier type of humans, but most scientists agree that by 150,000 years ago, East Africa was populated by Sapiens that looked just like us. If one of them turned up in a modern morgue, the local pathologist would notice nothing peculiar. Thanks to the blessings of fire, they had smaller teeth and jaws than their ancestors, whereas they had massive brains, equal in size to ours.

Scientists also agree that about 70,000 years ago, Sapiens from East Africa spread into the Arabian peninsula, and from there they quickly overran the entire Eurasian landmass.

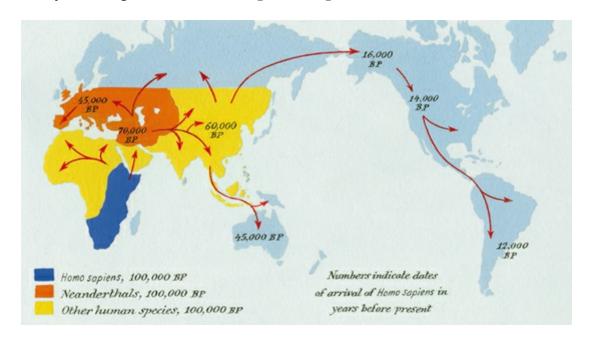
When *Homo sapiens* landed in Arabia, most of Eurasia was already settled by other humans. What happened to them? There are two conflicting theories. The 'Interbreeding Theory' tells a story of attraction, sex and mingling. As the African immigrants spread around the world, they bred with other human populations, and people today are the outcome of this interbreeding.

For example, when Sapiens reached the Middle East and Europe, they encountered the Neanderthals. These humans were more muscular than Sapiens, had larger brains, and were better adapted to cold climes. They used tools and fire, were good hunters, and apparently took care of their sick and infirm. (Archaeologists have discovered the bones of Neanderthals who lived for many

years with severe physical handicaps, evidence that they were cared for by their relatives.) Neanderthals are often depicted in caricatures as the archetypical brutish and stupid 'cave people', but recent evidence has changed their image.

According to the Interbreeding Theory, when Sapiens spread into Neanderthal lands, Sapiens bred with Neanderthals until the two populations merged. If this is the case, then today's Eurasians are not pure Sapiens. They are a mixture of Sapiens and Neanderthals. Similarly, when Sapiens reached East Asia, they interbred with the local Erectus, so the Chinese and Koreans are a mixture of Sapiens and Erectus.

The opposing view, called the 'Replacement Theory' tells a very different story – one of incompatibility, revulsion, and perhaps even genocide. According to this theory, Sapiens and other humans had different anatomies, and most likely different mating habits and even body odours. They would have had little sexual interest in one another. And even if a Neanderthal Romeo and a Sapiens Juliet fell in love, they could not produce fertile children, because the genetic gulf separating the two populations was already unbridgeable. The two populations remained completely distinct, and when the Neanderthals died out, or were killed off, their genes died with them. According to this view, Sapiens replaced all the previous human populations without merging with them. If that is the case, the lineages of all contemporary humans can be traced back, exclusively, to East Africa, 70,000 years ago. We are all 'pure Sapiens'.



Map 1. Homo sapiens conquers the globe.

A lot hinges on this debate. From an evolutionary perspective, 70,000 years is a relatively short interval. If the Replacement Theory is correct, all living humans have roughly the same genetic baggage, and racial distinctions among them are

negligible. But if the Interbreeding Theory is right, there might well be genetic differences between Africans, Europeans and Asians that go back hundreds of thousands of years. This is political dynamite, which could provide material for explosive racial theories.

In recent decades the Replacement Theory has been the common wisdom in the field. It had firmer archaeological backing, and was more politically correct (scientists had no desire to open up the Pandora's box of racism by claiming significant genetic diversity among modern human populations). But that ended in 2010, when the results of a four-year effort to map the Neanderthal genome were published. Geneticists were able to collect enough intact Neanderthal DNA from fossils to make a broad comparison between it and the DNA of contemporary humans. The results stunned the scientific community.

It turned out that 1–4 per cent of the unique human DNA of modern populations in the Middle East and Europe is Neanderthal DNA. That's not a huge amount, but it's significant. A second shock came several months later, when DNA extracted from the fossilised finger from Denisova was mapped. The results proved that up to 6 per cent of the unique human DNA of modern Melanesians and Aboriginal Australians is Denisovan DNA.

If these results are valid – and it's important to keep in mind that further research is under way and may either reinforce or modify these conclusions – the Interbreeders got at least some things right. But that doesn't mean that the Replacement Theory is completely wrong. Since Neanderthals and Denisovans contributed only a small amount of DNA to our present-day genome, it is impossible to speak of a 'merger' between Sapiens and other human species. Although differences between them were not large enough to completely prevent fertile intercourse, they were sufficient to make such contacts very rare.

How then should we understand the biological relatedness of Sapiens, Neanderthals and Denisovans? Clearly, they were not completely different species like horses and donkeys. On the other hand, they were not just different populations of the same species, like bulldogs and spaniels. Biological reality is not black and white. There are also important grey areas. Every two species that evolved from a common ancestor, such as horses and donkeys, were at one time just two populations of the same species, like bulldogs and spaniels. There must have been a point when the two populations were already quite different from one another, but still capable on rare occasions of having sex and producing fertile offspring. Then another mutation severed this last connecting thread, and they went their separate evolutionary ways.

It seems that about 50,000 years ago, Sapiens, Neanderthals and Denisovans were at that borderline point. They were almost, but not quite, entirely separate species. As we shall see in the next chapter, Sapiens were already very different

from Neanderthals and Denisovans not only in their genetic code and physical traits, but also in their cognitive and social abilities, yet it appears it was still just possible, on rare occasions, for a Sapiens and a Neanderthal to produce a fertile offspring. So the populations did not merge, but a few lucky Neanderthal genes did hitch a ride on the Sapiens Express. It is unsettling – and perhaps thrilling – to think that we Sapiens could at one time have sex with an animal from a different species, and produce children together.



3. A speculative reconstruction of a Neanderthal child. Genetic evidence hints that at least some Neanderthals may have had fair skin and hair.

But if the Neanderthals, Denisovans and other human species didn't merge with Sapiens, why did they vanish? One possibility is that *Homo sapiens* drove them to extinction. Imagine a Sapiens band reaching a Balkan valley where Neanderthals had lived for hundreds of thousands of years. The newcomers began to hunt the deer and gather the nuts and berries that were the Neanderthals' traditional staples. Sapiens were more proficient hunters and gatherers – thanks to better technology and superior social skills – so they multiplied and spread. The less resourceful Neanderthals found it increasingly difficult to feed themselves. Their population dwindled and they slowly died out, except perhaps for one or two members who joined their Sapiens neighbours.

Another possibility is that competition for resources flared up into violence and genocide. Tolerance is not a Sapiens trademark. In modern times, a small difference in skin colour, dialect or religion has been enough to prompt one group of Sapiens to set about exterminating another group. Would ancient Sapiens have been more tolerant towards an entirely different human species? It may well be

that when Sapiens encountered Neanderthals, the result was the first and most significant ethnic-cleansing campaign in history.

Whichever way it happened, the Neanderthals (and the other human species) pose one of history's great what ifs. Imagine how things might have turned out had the Neanderthals or Denisovans survived alongside *Homo sapiens*. What kind of cultures, societies and political structures would have emerged in a world where several different human species coexisted? How, for example, would religious faiths have unfolded? Would the book of Genesis have declared that Neanderthals descend from Adam and Eve, would Jesus have died for the sins of the Denisovans, and would the Qur'an have reserved seats in heaven for all righteous humans, whatever their species? Would Neanderthals have been able to serve in the Roman legions, or in the sprawling bureaucracy of imperial China? Would the American Declaration of Independence hold as a self-evident truth that all members of the genus *Homo* are created equal? Would Karl Marx have urged workers of all species to unite?

Over the past 10,000 years, *Homo sapiens* has grown so accustomed to being the only human species that it's hard for us to conceive of any other possibility. Our lack of brothers and sisters makes it easier to imagine that we are the epitome of creation, and that a chasm separates us from the rest of the animal kingdom. When Charles Darwin indicated that *Homo sapiens* was just another kind of animal, people were outraged. Even today many refuse to believe it. Had the Neanderthals survived, would we still imagine ourselves to be a creature apart? Perhaps this is exactly why our ancestors wiped out the Neanderthals. They were too familiar to ignore, but too different to tolerate.

Whether Sapiens are to blame or not, no sooner had they arrived at a new location than the native population became extinct. The last remains of *Homo soloensis* are dated to about 50,000 years ago. *Homo denisova* disappeared shortly thereafter. Neanderthals made their exit roughly 30,000 years ago. The last dwarf-like humans vanished from Flores Island about 12,000 years ago. They left behind some bones, stone tools, a few genes in our DNA and a lot of unanswered questions. They also left behind us, *Homo sapiens*, the last human species.

What was the Sapiens' secret of success? How did we manage to settle so rapidly in so many distant and ecologically different habitats? How did we push all other human species into oblivion? Why couldn't even the strong, brainy, cold-proof Neanderthals survive our onslaught? The debate continues to rage. The most likely answer is the very thing that makes the debate possible: *Homo sapiens* conquered the world thanks above all to its unique language.

The Tree of Knowledge

IN THE PREVIOUS CHAPTER WE SAW THAT although Sapiens had already populated East Africa 150,000 years ago, they began to overrun the rest of planet Earth and drive the other human species to extinction only about 70,000 years ago. In the intervening millennia, even though these archaic Sapiens looked just like us and their brains were as big as ours, they did not enjoy any marked advantage over other human species, did not produce particularly sophisticated tools, and did not accomplish any other special feats.

In fact, in the first recorded encounter between Sapiens and Neanderthals, the Neanderthals won. About 100,000 years ago, some Sapiens groups migrated north to the Levant, which was Neanderthal territory, but failed to secure a firm footing. It might have been due to nasty natives, an inclement climate, or unfamiliar local parasites. Whatever the reason, the Sapiens eventually retreated, leaving the Neanderthals as masters of the Middle East.

This poor record of achievement has led scholars to speculate that the internal structure of the brains of these Sapiens was probably different from ours. They looked like us, but their cognitive abilities – learning, remembering, communicating – were far more limited. Teaching such an ancient Sapiens English, persuading him of the truth of Christian dogma, or getting him to understand the theory of evolution would probably have been hopeless undertakings. Conversely, we would have had a very hard time learning his language and understanding his way of thinking.

But then, beginning about 70,000 years ago, *Homo sapiens* started doing very special things. Around that date Sapiens bands left Africa for a second time. This time they drove the Neanderthals and all other human species not only from the Middle East, but from the face of the earth. Within a remarkably short period, Sapiens reached Europe and East Asia. About 45,000 years ago, they somehow crossed the open sea and landed in Australia – a continent hitherto untouched by humans. The period from about 70,000 years ago to about 30,000 years ago witnessed the invention of boats, oil lamps, bows and arrows and needles (essential for sewing warm clothing). The first objects that can reliably be called art date from this era (see the Stadel lion-man on this page), as does the first clear

evidence for religion, commerce and social stratification.

Most researchers believe that these unprecedented accomplishments were the product of a revolution in Sapiens' cognitive abilities. They maintain that the people who drove the Neanderthals to extinction, settled Australia, and carved the Stadel lion-man were as intelligent, creative and sensitive as we are. If we were to come across the artists of the Stadel Cave, we could learn their language and they ours. We'd be able to explain to them everything we know – from the adventures of Alice in Wonderland to the paradoxes of quantum physics – and they could teach us how their people view the world.

The appearance of new ways of thinking and communicating, between 70,000 and 30,000 years ago, constitutes the Cognitive Revolution. What caused it? We're not sure. The most commonly believed theory argues that accidental genetic mutations changed the inner wiring of the brains of Sapiens, enabling them to think in unprecedented ways and to communicate using an altogether new type of language. We might call it the Tree of Knowledge mutation. Why did it occur in Sapiens DNA rather than in that of Neanderthals? It was a matter of pure chance, as far as we can tell. But it's more important to understand the consequences of the Tree of Knowledge mutation than its causes. What was so special about the new Sapiens language that it enabled us to conquer the world?*

It was not the first language. Every animal has some kind of language. Even insects, such as bees and ants, know how to communicate in sophisticated ways, informing one another of the whereabouts of food. Neither was it the first vocal language. Many animals, including all ape and monkey species, have vocal languages. For example, green monkeys use calls of various kinds to communicate. Zoologists have identified one call that means, 'Careful! An eagle!' A slightly different call warns, 'Careful! A lion!' When researchers played a recording of the first call to a group of monkeys, the monkeys stopped what they were doing and looked upwards in fear. When the same group heard a recording of the second call, the lion warning, they quickly scrambled up a tree. Sapiens can produce many more distinct sounds than green monkeys, but whales and elephants have equally impressive abilities. A parrot can say anything Albert Einstein could say, as well as mimicking the sounds of phones ringing, doors slamming and sirens wailing. Whatever advantage Einstein had over a parrot, it wasn't vocal. What, then, is so special about our language?

The most common answer is that our language is amazingly supple. We can connect a limited number of sounds and signs to produce an infinite number of sentences, each with a distinct meaning. We can thereby ingest, store and communicate a prodigious amount of information about the surrounding world. A green monkey can yell to its comrades, 'Careful! A lion!' But a modern human can tell her friends that this morning, near the bend in the river, she saw a lion

tracking a herd of bison. She can then describe the exact location, including the different paths leading to the area. With this information, the members of her band can put their heads together and discuss whether they ought to approach the river in order to chase away the lion and hunt the bison.

A second theory agrees that our unique language evolved as a means of sharing information about the world. But the most important information that needed to be conveyed was about humans, not about lions and bison. Our language evolved as a way of gossiping. According to this theory *Homo sapiens* is primarily a social animal. Social cooperation is our key for survival and reproduction. It is not enough for individual men and women to know the whereabouts of lions and bison. It's much more important for them to know who in their band hates whom, who is sleeping with whom, who is honest, and who is a cheat.



ago). The body is human, but the head is leonine. This is one of the first indisputable examples of art, and probably of religion, and of the ability of the human mind to imagine things that do not really exist.

The amount of information that one must obtain and store in order to track the ever-changing relationships of a few dozen individuals is staggering. (In a band of fifty individuals, there are 1,225 one-on-one relationships, and countless more complex social combinations.) All apes show a keen interest in such social information, but they have trouble gossiping effectively. Neanderthals and archaic *Homo sapiens* probably also had a hard time talking behind each other's backs – a much maligned ability which is in fact essential for cooperation in large numbers. The new linguistic skills that modern Sapiens acquired about seventy millennia ago enabled them to gossip for hours on end. Reliable information about who could be trusted meant that small bands could expand into larger bands, and Sapiens could develop tighter and more sophisticated types of cooperation.¹

The gossip theory might sound like a joke, but numerous studies support it. Even today the vast majority of human communication – whether in the form of emails, phone calls or newspaper columns – is gossip. It comes so naturally to us that it seems as if our language evolved for this very purpose. Do you think that history professors chat about the reasons for World War One when they meet for lunch, or that nuclear physicists spend their coffee breaks at scientific conferences talking about quarks? Sometimes. But more often, they gossip about the professor who caught her husband cheating, or the quarrel between the head of the department and the dean, or the rumours that a colleague used his research funds to buy a Lexus. Gossip usually focuses on wrongdoings. Rumour-mongers are the original fourth estate, journalists who inform society about and thus protect it from cheats and freeloaders.

Most likely, both the gossip theory and the there-is-a-lion-near-the-river theory are valid. Yet the truly unique feature of our language is not its ability to transmit information about men and lions. Rather, it's the ability to transmit information about things that do not exist at all. As far as we know, only Sapiens can talk about entire kinds of entities that they have never seen, touched or smelled.

Legends, myths, gods and religions appeared for the first time with the Cognitive Revolution. Many animals and human species could previously say, 'Careful! A lion!' Thanks to the Cognitive Revolution, *Homo sapiens* acquired the ability to say, 'The lion is the guardian spirit of our tribe.' This ability to speak about fictions is the most unique feature of Sapiens language.

It's relatively easy to agree that only *Homo sapiens* can speak about things that don't really exist, and believe six impossible things before breakfast. You could never convince a monkey to give you a banana by promising him limitless

bananas after death in monkey heaven. But why is it important? After all, fiction can be dangerously misleading or distracting. People who go to the forest looking for fairies and unicorns would seem to have less chance of survival than people who go looking for mushrooms and deer. And if you spend hours praying to non-existing guardian spirits, aren't you wasting precious time, time better spent foraging, fighting and fornicating?

But fiction has enabled us not merely to imagine things, but to do so *collectively*. We can weave common myths such as the biblical creation story, the Dreamtime myths of Aboriginal Australians, and the nationalist myths of modern states. Such myths give Sapiens the unprecedented ability to cooperate flexibly in large numbers. Ants and bees can also work together in huge numbers, but they do so in a very rigid manner and only with close relatives. Wolves and chimpanzees cooperate far more flexibly than ants, but they can do so only with small numbers of other individuals that they know intimately. Sapiens can cooperate in extremely flexible ways with countless numbers of strangers. That's why Sapiens rule the world, whereas ants eat our leftovers and chimps are locked up in zoos and research laboratories.

The Legend of Peugeot

Our chimpanzee cousins usually live in small troops of several dozen individuals. They form close friendships, hunt together and fight shoulder to shoulder against baboons, cheetahs and enemy chimpanzees. Their social structure tends to be hierarchical. The dominant member, who is almost always a male, is termed the 'alpha male'. Other males and females exhibit their submission to the alpha male by bowing before him while making grunting sounds, not unlike human subjects kowtowing before a king. The alpha male strives to maintain social harmony within his troop. When two individuals fight, he will intervene and stop the violence. Less benevolently, he might monopolise particularly coveted foods and prevent lower-ranking males from mating with the females.

When two males are contesting the alpha position, they usually do so by forming extensive coalitions of supporters, both male and female, from within the group. Ties between coalition members are based on intimate daily contact – hugging, touching, kissing, grooming and mutual favours. Just as human politicians on election campaigns go around shaking hands and kissing babies, so aspirants to the top position in a chimpanzee group spend much time hugging, back-slapping and kissing baby chimps. The alpha male usually wins his position not because he is physically stronger, but because he leads a large and stable

coalition. These coalitions play a central part not only during overt struggles for the alpha position, but in almost all day-to-day activities. Members of a coalition spend more time together, share food, and help one another in times of trouble.

There are clear limits to the size of groups that can be formed and maintained in such a way. In order to function, all members of a group must know each other intimately. Two chimpanzees who have never met, never fought, and never engaged in mutual grooming will not know whether they can trust one another, whether it would be worthwhile to help one another, and which of them ranks higher. Under natural conditions, a typical chimpanzee troop consists of about twenty to fifty individuals. As the number of chimpanzees in a troop increases, the social order destabilises, eventually leading to a rupture and the formation of a new troop by some of the animals. Only in a handful of cases have zoologists observed groups larger than a hundred. Separate groups seldom cooperate, and tend to compete for territory and food. Researchers have documented prolonged warfare between groups, and even one case of 'genocidal' activity in which one troop systematically slaughtered most members of a neighbouring band.²

Similar patterns probably dominated the social lives of early humans, including archaic *Homo sapiens*. Humans, like chimps, have social instincts that enabled our ancestors to form friendships and hierarchies, and to hunt or fight together. However, like the social instincts of chimps, those of humans were adapted only for small intimate groups. When the group grew too large, its social order destabilised and the band split. Even if a particularly fertile valley could feed 500 archaic Sapiens, there was no way that so many strangers could live together. How could they agree who should be leader, who should hunt where, or who should mate with whom?

In the wake of the Cognitive Revolution, gossip helped *Homo sapiens* to form larger and more stable bands. But even gossip has its limits. Sociological research has shown that the maximum 'natural' size of a group bonded by gossip is about 150 individuals. Most people can neither intimately know, nor gossip effectively about, more than 150 human beings.

Even today, a critical threshold in human organisations falls somewhere around this magic number. Below this threshold, communities, businesses, social networks and military units can maintain themselves based mainly on intimate acquaintance and rumour-mongering. There is no need for formal ranks, titles and law books to keep order.³ A platoon of thirty soldiers or even a company of a hundred soldiers can function well on the basis of intimate relations, with a minimum of formal discipline. A well-respected sergeant can become 'king of the company and exercise authority even over commissioned officers. A small family business can survive and flourish without a board of directors, a CEO or an accounting department.

But once the threshold of 150 individuals is crossed, things can no longer work that way. You cannot run a division with thousands of soldiers the same way you run a platoon. Successful family businesses usually face a crisis when they grow larger and hire more personnel. If they cannot reinvent themselves, they go bust.

How did *Homo sapiens* manage to cross this critical threshold, eventually founding cities comprising tens of thousands of inhabitants and empires ruling hundreds of millions? The secret was probably the appearance of fiction. Large numbers of strangers can cooperate successfully by believing in common myths.

Any large-scale human cooperation – whether a modern state, a medieval church, an ancient city or an archaic tribe – is rooted in common myths that exist only in peoples collective imagination. Churches are rooted in common religious myths. Two Catholics who have never met can nevertheless go together on crusade or pool funds to build a hospital because they both believe that God was incarnated in human flesh and allowed Himself to be crucified to redeem our sins. States are rooted in common national myths. Two Serbs who have never met might risk their lives to save one another because both believe in the existence of the Serbian nation, the Serbian homeland and the Serbian flag. Judicial systems are rooted in common legal myths. Two lawyers who have never met can nevertheless combine efforts to defend a complete stranger because they both believe in the existence of laws, justice, human rights – and the money paid out in fees.

Yet none of these things exists outside the stories that people invent and tell one another. There are no gods in the universe, no nations, no money, no human rights, no laws, and no justice outside the common imagination of human beings.

People easily understand that 'primitives' cement their social order by believing in ghosts and spirits, and gathering each full moon to dance together around the campfire. What we fail to appreciate is that our modern institutions function on exactly the same basis. Take for example the world of business corporations. Modern business-people and lawyers are, in fact, powerful sorcerers. The principal difference between them and tribal shamans is that modern lawyers tell far stranger tales. The legend of Peugeot affords us a good example.

An icon that somewhat resembles the Stadel lion-man appears today on cars, trucks and motorcycles from Paris to Sydney. It's the hood ornament that adorns vehicles made by Peugeot, one of the oldest and largest of Europe's carmakers. Peugeot began as a small family business in the village of Valentigney, just 300 kilometres from the Stadel Cave. Today the company employs about 200,000 people worldwide, most of whom are complete strangers to each other. These strangers cooperate so effectively that in 2008 Peugeot produced more than 1.5 million automobiles, earning revenues of about 55 billion euros.

In what sense can we say that Peugeot SA (the company's official name) exists? There are many Peugeot vehicles, but these are obviously not the company. Even if every Peugeot in the world were simultaneously junked and sold for scrap metal, Peugeot SA would not disappear. It would continue to manufacture new cars and issue its annual report. The company owns factories, machinery and showrooms, and employs mechanics, accountants and secretaries, but all these together do not comprise Peugeot. A disaster might kill every single one of Peugeot's employees, and go on to destroy all of its assembly lines and executive offices. Even then, the company could borrow money, hire new employees, build new factories and buy new machinery. Peugeot has managers and shareholders, but neither do they constitute the company. All the managers could be dismissed and all its shares sold, but the company itself would remain intact.



5. The Peugeot Lion

It doesn't mean that Peugeot SA is invulnerable or immortal. If a judge were to mandate the dissolution of the company, its factories would remain standing and its workers, accountants, managers and shareholders would continue to live – but Peugeot SA would immediately vanish. In short, Peugeot SA seems to have no essential connection to the physical world. Does it really exist?

Peugeot is a figment of our collective imagination. Lawyers call this a 'legal fiction'. It can't be pointed at; it is not a physical object. But it exists as a legal entity. Just like you or me, it is bound by the laws of the countries in which it operates. It can open a bank account and own property. It pays taxes, and it can be sued and even prosecuted separately from any of the people who own or work for it.

Peugeot belongs to a particular genre of legal fictions called 'limited liability companies'. The idea behind such companies is among humanity's most ingenious inventions. *Homo sapiens* lived for untold millennia without them. During most of