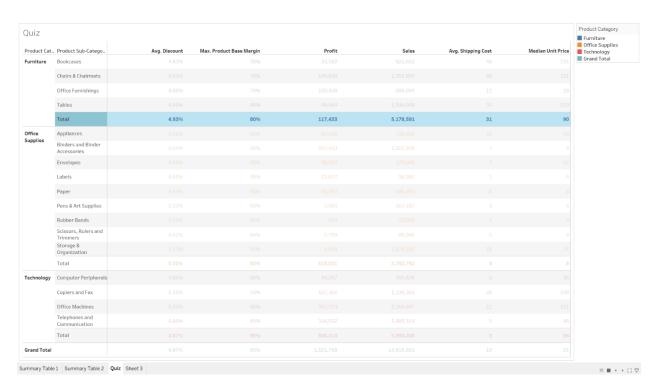
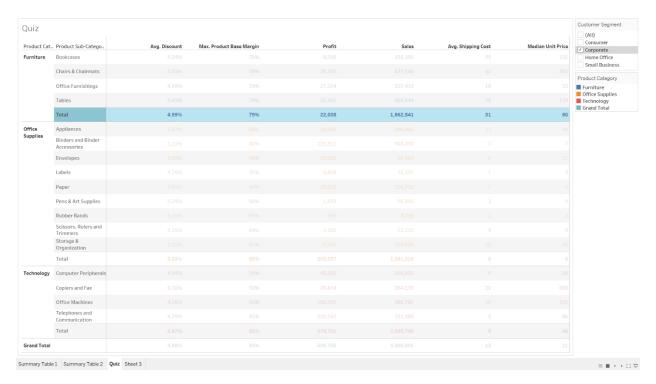
QUIZ-I

Product Cat	Product Sub-Catego	Avg. Discount	Max. Product Base Margin	Profit	Sales	Avg. Shipping Cost	Median Unit Price	Furniture Office Supplies Technology
Furniture	Bookcases	4.81%	78%	-33,582	822,652	46	131	Grand Total
	Chairs & Chairmats	5.03%	78%	149,650	1,761,837	40	151	
	Office Furnishings	4.88%	79%	100,428	698,094	11	18	
	Tables	4.99%	80%	-99,063	1,896,008	57	213	
	Total	4.93%	80%	117,433	5,178,591	31	90	
Office Supplies	Appliances	5.06%	60%	97,158	736,992	16	43	
	Binders and Binder Accessories	5.04%	40%	307,413	1,022,958	7	9	
	Envelopes	4.89%	40%	48,183	174,086	7	12	
	Labels	4.95%	39%	13,677	38,982	1	4	
	Paper	4,94%	40%	45,263	446,453	6	6	
	Pens & Art Supplies	5.13%	60%	7,565	167,107	3	4	
	Rubber Bands	5.15%	85%	-103	15,007	1	3	
	Scissors, Rulers and Trimmers	4.92%	84%	-7,799	80,996	5	9	
	Storage & Organization	5.11%	85%	6,664	1,070,183	18	35	
	Total	5.02%	85%	518,021	3,752,762	8	8	
Technology	Computer Peripherals	4.86%	80%	94,287	795,876	5	30	
	Copiers and Fax	5.15%	5496	167,361	1,130,361	28	550	
	Office Machines	5.05%	60%	307,713	2,168,697	21	151	
	Telephones and Communication	4.80%	85%	316,952	1,889,314	5	86	
	Total	4.87%	85%	886,314	5,984,248	9	66	
Grand Total		4.97%	85%	1,521,768	14,915,601	13	21	

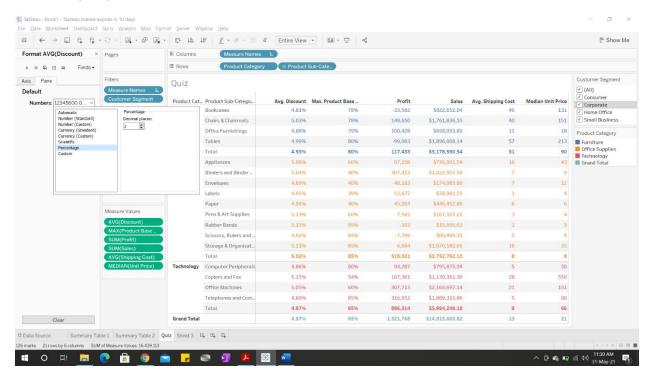
1. The Total Sales of the Store are: \$14,915,601 Canadian Dollars



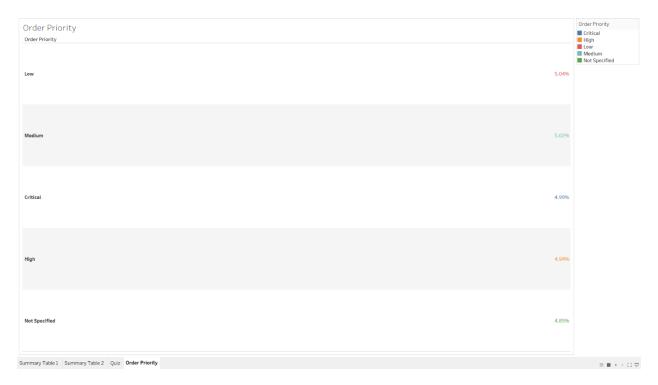
2. The total sales of Furniture category are: \$5,178,591 Canadian Dollars



3. The total sales of furniture category products sold to Corporate Customers are: \$1,862,841 Canadian Dollars

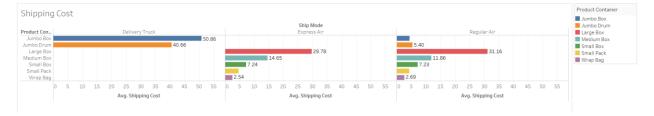


4. Default Setting of Discount format is fixed to two decimal places



5. LOW ORDER PRIORITY HAS HIGH AVERAGE DISCOUNT i.e., 5.04%. We can easily understand the relation b/w priority and discount "that if priority is high obviously product is offered at lower discount compared to others & vice versa".





- 1. For the Large Box category, the Average shipping cost of EXPRESS AIR IS 29.78 which is less compared to Regular Air.
- 2. For the Medium Box category, the Average shipping cost of REGULAR AIR IS 11.86 which is less compared to Express Air.
- 3. Only the DELIVERY TRUCK shipping mode delivers the JUMBO-SIZED product categories.
- 4. EXPRESS AIR Shipping mode doesn't deliver JUMBO SIZED products as we can see it from the above figure.