Pierre Doleans
Detailed resume online:
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French citizenship, single, 33 years old
Current Position : Available, world mobility.

IT project Manager

Personal Profile

Through various experiences, I developed both sales and technical skills. As a projects designer, I learnt how to coordinate teams integrating the marketing, technical and administrative aspects of a project. Perfectly comfortable with design, planning, management and organization, I am a team worker. I am now looking for new challenges and would like to work with different cultures abroad. Voluntary and determined, I get involved with passion with projects that I undertake.

Work Experience

November 2011 to May 2012	1001 Listes / Galeries Lafayette (18M€, 80 people, France, Paris)
▪ **CTO**	1001 Listes is a wedding list manager company

- Stand in for the CTO for 6 month, Team management (10 people), IS project manager for the merge of Galeries Lafayette wedding space / 1001 Listes.
- Settling 1001 Listes staff into GL wedding shop space.
- GL Data migration into 1001 Listes, hosting environment migration, Process improvement.

November 2010 to August 2011	EOS (500K€, 6 people, Mauritius)
▪ **CTO**	EOS is an offshore Web Agency.

- Project management and team management, installing development and management processes.
- Setting up development environment.
- Specification gathering, business analysing.

March to September 2010	Collabforge ($200K AUD, 8 people, Melbourne, Australia)
▪ **CTO**	Collabforge develop collaborative strategies and websites for the governments.

- Development of the IT branch of the company from scratch. Using abroad contractors from China, India, Pakistan, Russia... .Project realised among others: Scag (Californie, USA), Future Melbourne (Victoria, Australie), AUDP (Victoria, Australie), VPS hub (Victoria, Australie).

May to October 2009	SAS Le journal du sport (1M€, 60 people, France, Paris)
▪ **CTO**	Sports weekly magazine and website www.le10sport.com

- Website overhaul with Joomla!, specification development and tender process (in different countries). Moved the office to another location and set up all the IT equipment, installation of a new system under Windows Server and IT asset management administration (40 pc). Team management.

February 2007 to January 2009	SA Hi-Media (300M€, 400 people, France, Paris)
▪ **Project manager**	Allopass.com is the leading service for micro payments in Europe, with more than one transaction made each second.

- Team manager, organization and follow-up projects, gathering and analysis of requirements, participation in the functional specifications, writing specifications.
- Overhaul and outsourcing of payment systems to a redundant and independent platform, follow-up project and programming. During my employment, the sales has increased from 49 to 85M € (+73%).
- Creation of project "Webmaster Toolbox", merging Hi-Media services. Gathering information on all services of the group. Writing specifications.
- Installation of Omniture Web Analytics software on all group websites.

2003 to January 2007	SS2L SARL ISVTEC (150K€, 5 people, France, Paris)
▪ **CEO**	SS2L - Web Agency

- Creation of the first massive and evoluting hosting service with phone payment: jexiste.fr. Original idea, marketing study, creation and development of the company. Development of white brands service.

  Webmarketing: SEO, SEM (Google AdWords, Overture, Comclick), ROI optimization, affiliation, keeping up with rivals, partnerships, viral marketing, CRM-Marketing, Web Analytics (Google Analytics).

  Design of the first platform version, frontend and backend creation. Recruitment of the technical team. Off-shore remote management of the teams. 30,000 accounts opened.

- Creation of OScreation, WebAgency. References: Alice Adsl, development of the personal pages. Laguiole, development of the online shop.

- Creation of Share your office, Coworking plans. The purpose of this service is to connect professionals who are looking to share their premises : on one hand, some small facilities are looking to expand, on the other, some business have some space to offer. The service now belongs to Fabernovel.

  Original idea, launch project, design of the first platform version.

- Creation of the branch office SARL META X (Madagascar, Antananarivo), development and hotline offshore. Recruitment of 5 people on site (project manager, developers and hotliners). Remote management of the teams.

- Creation of the branch office SARL OSVNET (Polynesia, Tahiti, Papeete), Network solutions and Webagency. References : SA Robert Wan, MANAO TAHITI ...

1998 to 2003	Retailing
▪ **Trainee, salesperson, head of department**	Carrefour (France), Hypermarket "Les portes du soleil de Juvignac" (France)

- Sales team management, products management, customers relationship, computers section development.

Education

2010 to 2011   IT Degree (CIM) University Paris 8, France

Areas of Expertise

Project management	• Knowledge of projects process management: AGILE/SCRUM.
	• Founder of the (new) open process for web project Hera Process. Ability to setup project management methods from scratch or improve the existing setup.
Systems Administration	• Systems administration on small infrastucture Debian GNU/Linux, Windows.
	• Setup web servers, firewalls, filesystems and databases servers.
	• Software : Apache, PostgreSQL, MySQL, NFS, Subversion (SVN), OpenSSH, SAMBA ...
Marketing & Sales	• Organization, development and sales services creation, launching new products. Create business plan, financial specification.
	• Customer relationship management, activity reports, sales administration.
	• Referencing and online promotion awareness (SEO, SEM, ROI).

Languages

- English, Good level (especially IT).
- French, mother tongue.

Interests and Activities

- Sports : tennis, badminton, ski, roller skate, street hockey, Kite surfing, swimming.
- Travels : England, Italy, Spain, Swiss, Belgium, Germany, French Polynesia, Japon, China, Réunion (overseas department), Madagascar, Australia, New Zealand, Africa, Thailand, Mexico, USA … .
- Free Software culture, member of "l'APRIL", Couchsurfing, keeping up with technological innovations.