# Daulet Sagatay, PMP

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#### **EDUCATION**

#### **University of Exeter** (Exeter, United Kingdom)

September 2012 – June 2016

**Bachelor of Science** 

Major in Economics and Finance, First Class Honours, awarded with Dean's Commendation for academic excellence

#### Kazakh-British Technical University (Almaty, Kazakhstan)

September 2011 – June 2012

Bachelor of Science (unfinished due to transition)

- Major in Computer Science, GPA 3.51 (out of 4.00), awarded with fully funded state scholarship

#### Republican Physics and Mathematics School (Almaty, Kazakhstan)

September 2009 - May 2011

Secondary education

- Specialized in Physics and Mathematics, GPA 5.0 (out of 5.0), awarded with "Altyn Belgi" distinction award

#### **WORK EXPERIENCE**

#### Independent Investment advisor

June 2019 - Present

- Supported business from:
  - construction sector in facilitation of attracting equity financing for \$10mn capital project (February 2023 March 2023)
  - machine building sector in decision making on available financing options on the market (June 2022 August 2022)
  - mining sector in facilitation of attracting debt and equity financing for \$25mn capital project (May 2021 June 2021)
  - government sector in development of 5-year strategy document with scenario-based projections (June 2019 September 2019)

by developing business-plan, financial model and negotiating the transaction terms with investor/investors and other key stakeholders

#### IMB Center (Astana, Kazakhstan)

June 2021 - Present

Acting Chief Financial Officer

- IMB Center is the consortium of three major oil and gas operators in Kazakhstan:
  - Tengizchevroil LLP, North Caspian Operating Company N.V. and Karachaganak Petroleum Operating B.V.
- Managing the annual budget of \$1.5M from planning to execution (optimized budget utilization by 35% in 2021 and by 20% in 2022)
- Advising management on financial planning & investments, and supervising corporate finance, accounting and procurement departments
- Managing the development and monitoring the implementation of the company's short-term, mid-term and long-term strategies
- Developed the investment decision making tool in the form of financial scenario-based model

## Astana International Financial Centre - AIFC (Astana, Kazakhstan)

June 2020 - June 2021

Senior manager at Investments division

 Led the team of 2 managers conducting sector and country overview analyses to support pool of bankable projects (both brownfield and greenfield) for \$500M in mining, agriculture, real estate, tourism sectors for potential investors planning to invest in CIS

## Center for Strategic Initiatives (Astana, Kazakhstan)

November 2017 - June 2020

Project Manager at Management/Strategy consulting division

- Executed 4 consulting projects with a budget of \$1M each with a team of 7+ management consultants in TMT and banking sectors
- Advocated industry barriers on government level that resulted in amendments in state legislation and approved by RoK President

## <u>Deloitte</u> (Moscow, Russia)

September 2016 – November 2017

Forensic and Financial fraud investigation consultant

 Engaged in various financial fraud investigation projects in chemical, automative, retail and energy sectors in CIS region through applying forensic, AML, ethics & compliance, ethical and financial due diligence techniques

#### **PROJECTS**

- ChatAI: Chat bot application for interacting with AI developed using OpenAI's API, ChatGPT
- SoileS: Chat application developed using React and SASS on front-end and Firebase on back-end
- <u>DStream</u>: Platform for video searching and browsing developed using React, Material-UI, RapidAPI and Axios
- <u>Family Dash</u>: Fully functioning social media MVP developed using Node and Express on server/api side and React, Redux on client side

#### **SKILLS**

- Corporate finance: Financial modeling and Valuation, Financial due diligence, M&A transactions
- Project Management: Traditional/waterfall, Agile & Hybrid project management techniques, Risk management, Stakeholder management, etc.
- Programming: MERN stack (MongoDB, Express, React.js, Node.js), C++, Data structures & algorithms, Solved 400+ problems on Leetcode
- Languages with professional proficiency or above: English, Kazakh, Russian

## **CERTIFICATIONS & AWARDS**

- Web development: Completed The App Brewery's Web development Bootcamp (2022)
- PMP certification: Certified <u>Project Management Professional</u> by PMI (2022)
- Awards:
  - The International Zhautykov Olympiad in Computer Science (2011)
  - First and Second Eurasian Olympiads in Computer Science (2010, 2011)