

Climate Change and Conceptual Change

Dav Clark

December 31, 2011

Chapter 3

Completed Work: Two Routes to Improved Numerical Estimates

As described in section 1.4, cognition can occur in a relatively local or special-purpose manner, or alternatively in an integrated fashion that (among other things) affords volitional or conscious access. In Clark and Ranney (2010), we provide some preliminary evidence and argumentation for separable learning processes which might be differentially involved when learning numerical information. Below, I present an overview of two experiments in abbreviated form, noting those details that are relevant to the questions posed above. Specifically, these results demonstrate our ability to observe, and potentially guide cognition between heavily conceptual *episodic* or *semantic* modes of operation on one hand, and less conceptual emotional processing on the other.

3.1 Overview

In short, participants saw textual descriptions of numeric items and provided their best estimate. After this, they received the true value, and indicated the degree to which they found the true value *surprising*. After a period including at least one night's sleep, participants were presented with the previously shown textual descriptions. Here, participants indicated their *metacognitive assessment of their memory* from the item from the day before, in addition to re-estimating (or potentially recalling) the value.

3.2 Experimental Methods

The following experiment was designed to assess whether estimative improvement occurs even with respect to items for which no feedback was received—as was found in curricular NDI studies (e.g., Munnich et al., 2004; Ranney et al., 2008). The experiment (1) addresses the effects of surprise and the timing of feedback on subsequent improvements in numerical estimation—as well as (2) probes whether these improvements are necessarily mediated by explicit recollection. A subset of the EPIC procedure was used to explore these issues; participants engaged only in

estimation (“E”) and feedback (“I”), leaving aside personal preference (“P” and “C”).

3.2.1 Participants

Twelve people (seven female) participated, including UC Berkeley undergraduates and members of the general public recruited via online recruitment systems (RPP and RSVP). They received either course credit or \$20 for their participation in two one-hour sessions over two consecutive days. Ages ranged from 18-56 years.

3.2.2 Materials

Numerical facts (106 of them) were selected from Ranney et al. (2008) . An example is “The current percentage of deaths in the U.S. that are caused by lung cancer.” Three statistical facts were set aside for the basis of example items (namely US population, world population, and US Gross National Income). Items ranged over a number of topics, and included politics, population dynamics, economics, the environment, education, crime etc. Most items were expressed in percentage form, with the rest being counts of dollars, people, events or things. For numbers above 999, a comma was used, as in “13,600.” For numbers in the millions, billions, or trillions, the appropriate word was used to indicate the order of magnitude (e.g., “300 million”). This was intended to minimize possible confusions about the exact value of the number.

3.2.3 Procedure

Custom software utilizing Vision Egg (Straw, 2008) presented all materials and collected responses. (Source code available upon request,) Descriptions of numerical facts were presented in 1-4 lines of text (with less than 55 characters per line). A prompt for numeric entry was located below the description. Feedback concerning the veridical value was provided in a third location, between the description and the text-entry area.

Blocks of Items

Items were randomly distributed into the following four kinds of blocks. Each of these blocks was involved in two or more runs over the course of the experiment. E: Participants only provided Estimates in a single run. EI: Participants provided Estimates followed immediately by correct numerical Information as feedback (i.e., feedback was provided in the same run as the initial estimation). E_I: Participants provided Estimates, then received correct numerical Information in a run that was well-separated from the run in which they provided their Estimate (i.e., “_” signifies a temporal delay). New: A block of items was reserved in both experiments to provide a gauge of false recognition or false recollection.

Experimental Runs

Participants engaged in a number of self-paced runs on each of the two consecutive days, as figure 3.1 depicts. The presentation of stimuli and responses made were uniform across a given run. During the first day, analogous to a “study” phase, participants completed three partially similar runs of numerical estimation and/or informative feedback. The second day was analogous to a “test” phase, in which participants learning was assessed.

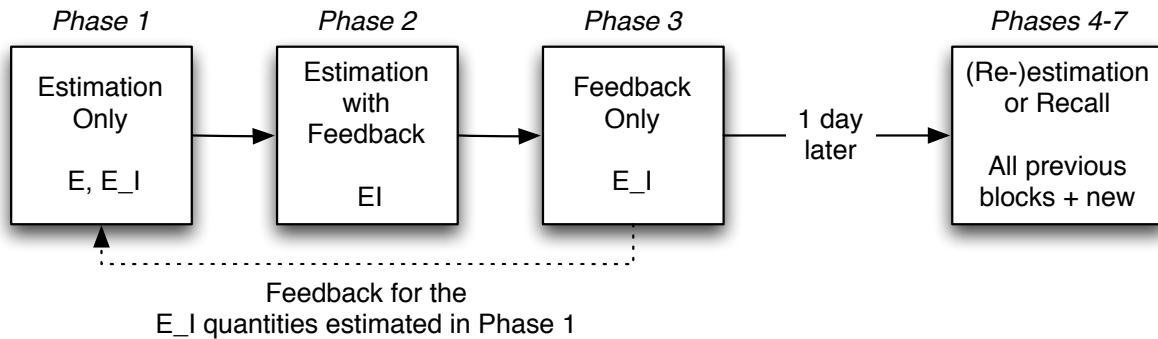


Figure 3.1: A schematic of the experiment’s seven runs. Run 1: Estimates were obtained for the E and E.I blocks of items (23 each), randomly intermixed in one run. Run 2: Participants provided 23 Estimates that were immediately followed by Informing the participant of the correct value. Run 3: Feedback (I) was provided for the 23 items from the E.I block that had been Estimated in Run 1. Runs 4-7: Subjects estimated (or recalled) quantities and provided explicit memory ratings for all previous items as well as 34 new items.

During estimation (Runs 1 and 2, with 23 items each), subjects were given a textual description of an item’s quantity, followed by a prompt to provide an estimate. For Run 2, feedback was provided 500 milliseconds after each estimate was entered. For Run 3 (with 23 items), the correct numerical value was provided prior to the textual description in order to minimize covert estimation.

In Runs 2 and 3 (thus, for blocks including “I”), surprise ratings were elicited regarding the values given as feedback. Three possible levels of surprise were collected:

1. Little or no surprise
2. Genuine surprise
3. “Visceral” or intense surprise

On day 2, trials were similar to the estimation-only trials in Run 1 described above—no additional feedback was provided. An additional 34 items from the “new” block were randomly intermixed with the items presented during study. Additionally, participants rated their memory for the item according to the following 4 levels:

1. “The item is new to me”
2. “The item was presented yesterday, but I have no sense of the value provided as feedback”
3. “The item was presented yesterday, and I have some sense of the correct value”
4. “The item was presented yesterday, and I have a fairly accurate recollection of the value.”

Choice 1 indicates no recognition or recollection. This is equivalent to labeling the item as “new,” and it is the correct response for items from the new block. Choices 2-4 as a group indicate that the item is “old,” but with varying levels of familiarity and/or recall. These are correct responses for the E, EI and E-I blocks (although choices 3 and 4 entail a belief that the participant actually received feedback at study, and so might also be considered incorrect for the E block). Choices 2 and 3 indicate perceived recognition, but at least a partial failure in recall. Choice 4 indicates a subjective sense of fairly complete recall.

Note that the estimation task used here is somewhat different than item recognition or cued recall tasks used in many learning and memory studies. The closest point of comparison is likely the notion of *source* memory, in which details surrounding the initial experience of the experimental item are well correlated with hippocampal activity at encoding (Davachi, Mitchell, & Wagner, 2003). In particular, we are *not* asking participants to attempt to recall a particular item from memory. Indeed, these memory ratings can be viewed as a form of metacognition regarding the estimation process and it’s relationship to the participants previous experience with the item (i.e., source memory for the item).

3.2.4 Analysis

We modeled improvement as a binomial outcome (as did Munnich et al., 2005). This allows for the treatment of items that have differing distributions within a unified framework (e.g., a linear model would have difficulty modeling both percentages and values in the billions, particularly given our sample size). Items were labeled as to whether estimates improved or not. These labels were fit with a binomial generalized linear model, using the lme4 package in the R statistical environment (R Development Core Team, 2009). This treatment allows for a full multi-factorial mixed-effects analysis. Below, participants are always included as a random effect, and other factors are treated as fixed effects. Linear contrasts were evaluated using the multcomp package, which controls for family-wise error rate (Hothorn, Bretz, & Westfall, 2008).

Unless otherwise noted, data were pre-processed to remove ties. This was done to allow for a null hypothesis that 50% of the remaining items randomly improved and 50% randomly worsened. If we counted ties as failures to improve, then random drift would end up spuriously suggesting the lack of an effect. Removing ties allowed for tests of whether estimates improved, on average, more than they worsened both formally and when examining graphs. Otherwise, the removal had little effect on the results, except where explicitly noted below.

3.3 Results

3.3.1 Improvements in Accuracy of Estimation

We can easily reject a null model in favor of a model predicting different improvements across “I,” “EI,” and “E.I” feedback conditions ($\chi^2(2) = 25.9, p < 10^{-6}$). Post-hoc comparisons between each condition and chance levels, as well as between condition comparisons (as in a Tukey HSD test) were performed simultaneously. In the no-feedback case (E), estimation improvement did not differ significantly from chance ($p = 0.39$), although improvement with Immediate (EI) and Delayed (E.I) feedback were clearly above chance ($p < 10^{-4}$). This may seem unsurprising, but it might have been the case that improvements were at least partially driven by general improvements in estimation skill, and this would have led to at least some modest improvements even without feedback on test items. Indeed, this kind of skill development was the successfully accomplished goal of various EPIC-based curricula (e.g., Munnich et al., 2004; Ranney et al., 2008). In this less extensive experimental manipulation, though, we understandably elicit no such skill improvements. Thus, we assume that these improvements are driven almost entirely by item-specific learning.

3.3.2 Predicting learning from surprise and meta-cognitive memory assessment

As is often the case, the participants’ forced familiarity judgments appeared to be superior to their own assessment of their memory. In participant debriefings, several individuals claimed to be uncertain whether items were old even from Run 1 to Run 3 for items in the E.I block that is, over an interval of less than 30 minutes! However, participants were excellent at discriminating between old and new items a day later when given a forced choice; 76% of new items were identified as new on Day 2, compared to an average of less than 9% regarding previously seen items. This level of recognition accuracy is not surprising given the considerable depth of processing involved, and the rich pre-existing memory structures available for scaffolding these episodes.

As the lack of feedback yielded non-significant changes in estimation accuracy, here, we consider only items from conditions including feedback (“I”). These effects are depicted in Figure 3. A model that predicts estimation improvements on the basis of both surprise and declarative memory responses is well-supported by the data. We readily reject a reduced model excluding memory ($\chi^2(3) = 34.8, p < 10^{-7}$), as well as one excluding surprise ($\chi^2(2) = 295.22, p < 10^{-16}$). An inclusion of an interaction term does not yield a significantly better model ($\chi^2(6) = 2.85, p = 0.8$).

It should be noted, that there is a small (but non-significant) difference in surprise ratings between EI and E.I blocks: subjects rated 64% of EI block items as surprising (“2” or “3”) vs. 59% for E.I (although no straightforward effect was observed with metacognition on memory). This result mirrors the result obtained in the above study on climate change cognition, in which prior estimation increased participant reports of surprise (cf. Rinne et al., 2006). Thus, the timing of feedback may have an effect on estimation improvement that is mediated by surprise; these issues seem best addressed in a subsequent study, though. Below, we only consider comparisons within surprise level and memory ratings independent from one another.

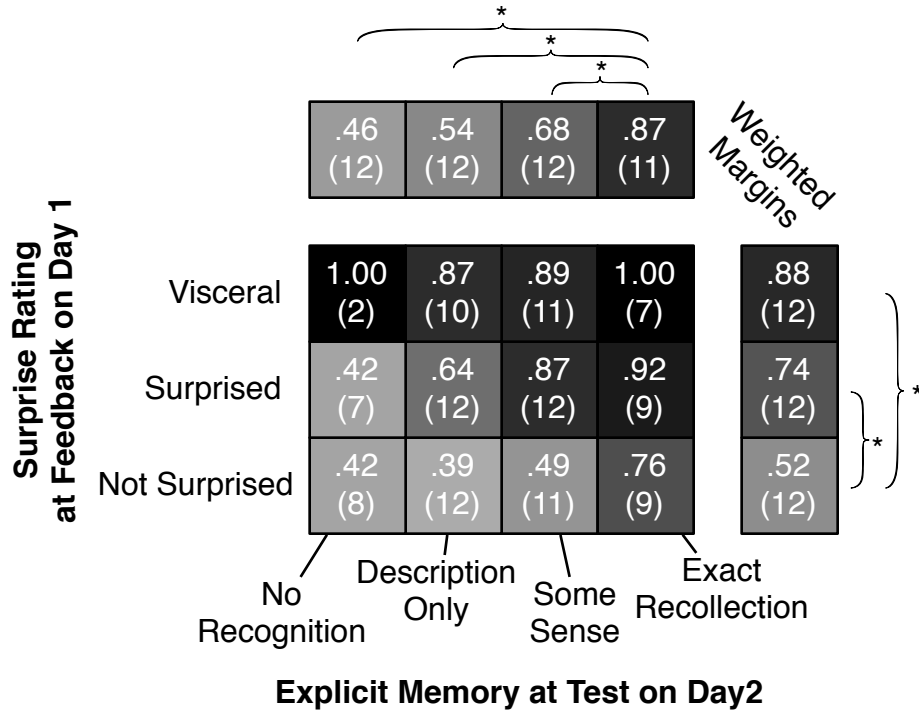


Figure 3.2: Fraction of items improving across different levels of surprise rating and metacognitive memory assessment. The number in parentheses represents the number of subjects (out of 12) contributing to that cell. Margins are appropriately weighted according to the number of items in each bin, and as such are not the simple mean of the row or column in the central table. Significant differences between levels of individual factors are marked with an asterisk.

Recall of the exact value (memory response “4”) as compared to other memory was a highly significant predictor of improved estimation (all p ’s < 0.001 for the lower two ratings, $p = 0.01$ when compared with response “3”). No other comparisons between memory levels are significant. For surprise, both moderate and visceral ratings yielded significantly greater improvement than for no-surprise rated items ($p < 0.002$ in both cases), but did not differ significantly from one another. Note that participants provided the exact numerical figure given as feedback only 35% of the time when selecting choice 4. Even if we broaden this liberally to items where participants are within 15% of the true value, they were only correct about 74% of the time.

Finally, if we consider the relation between surprise and metacognition on memory, there appears to be very little correlation. The correlation of fixed effects between memory and surprise terms in our model was consistently smaller in magnitude than 0.1. This, combined with the lack of significance of an interaction term, provides some evidence for independent learning processes.

While both *surprise* and *metacognitive memory assessment* were predictive of improved estimation from the first to the second session, these measures did not interact significantly, and moreover were uncorrelated with one another (i.e., progressive darkening from the lower-left to upper-right corner in Fig. 3.2).

On its own, this result would be insufficient to make strong claims about multiple cognitive routes for learning. But, this result fits well with an ever increasing literature (an overview of which was provided in section 1.4).

3.3.3 Exclusions

As many as three items lacked estimates from some subjects or exhibited a clear lack of understanding (e.g., a number such as 10 million for a question asking for percentage) and these items were excluded from the analyses above. Due to a technical issue, participant 01 was not run on the standard E manipulation, but was included in memory and surprise-related analyses, as these analyses did not include E trials.

3.4 Discussion

Given the overall improvements in estimation ability evidenced in curricular studies by Munnich et al. (2004) and Ranney et al. (2008), it is of interest that we see no statistically significant improvement in items that didn't receive feedback (the "E" block). In other words, it appears that participants did not improve their estimation skills in the absence of feedback particular to a given item. Nonetheless, it seems that learning in this considerably shorter experiment was largely item-specific and related to the integration of feedback. This lack of improvement in the present experiment may be due to a lack of time for reflection or development of strategies which were highlighted, taught, and fostered in the curricular studies. (Munnich et al., 2004; Ranney et al., 2008 also focused, to a fair degree, on preferences and personalized policies which may engage a web of related concepts.)

3.4.1 Learning Without Metacognitive Report of Recall

From the point of view of a memory theory, the most interesting result is perhaps the existence of learning even when participants claimed no sense of the numerical value provided at feedback—rather like a memorial analog to blindsight. This argues against the notion that improvements in estimation are simply the result of explicit episodic memory. The result is reminiscent of extant dual-process memory models. For example, Davachi et al. (2003) suggest that successful recognition could occur through a process of recollection and/or a sense of familiarity. These processes moreover appear to be subserved by distinct sub-regions in the medial temporal lobe. In the present study, though, we see improvement in numerical estimation—which is perhaps most akin to a cued recall task for EI and E.I items—without full recall of the number presented on the previous day. Thus, the task here is perhaps more naturally expressed in the language of the remember/know distinction Knowlton (1998). That is, while participants appear not to remember a specific (usually multi-digit) number from the previous day, there is still a sense in which they know the number better than they knew it the day before.

Based on the significance of the existing results, however, it seems reasonable to posit that a non-episodic form of learning undergirds some of the improvement in participants abilities to

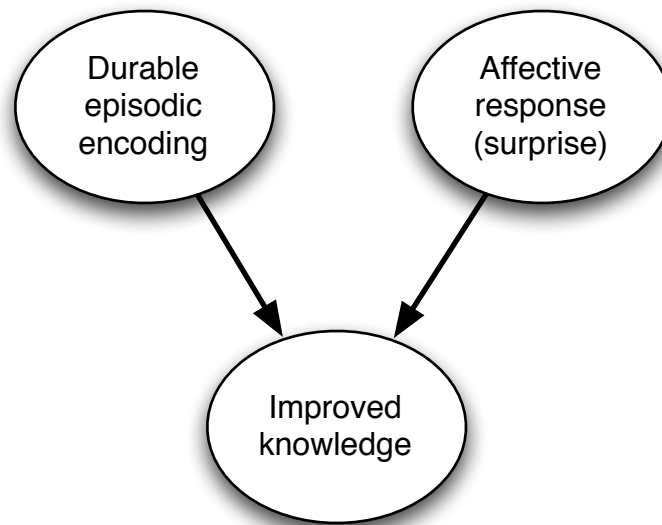


Figure 3.3: A graphical model representing the relationship between forms of psychological processing of factual information observed in chapter 3. Arrows represent conditional probability relationships and *not necessarily causation*.

estimate accurately. Further, the learning for improved estimation (or memory) seems to occur often without an explicit, precise recollection of the feedback from the prior day. This argues for some implicit and/or rapidly semanticized learning in support of these improvements. In particular, this appears to have something of a “less conceptual” flavor. This line of reasoning is reminiscent of studies of children applying abstract mathematical rules before they are aware of doing so (Siegler, 2000).

Of course there is also a clear role for explicit episodic recall in learning numerical information. In particular, how well participants believed they could recall the number was indeed predictive of improved estimation. But instructional materials that elicit surprise in students may allow students to learn without conscious awareness that they have learned anything—at least in domains that are scaffolded by nontrivial preexisting knowledge. If the material is unsurprising, it appears that episodic encoding may be a critical step in successful improvement. It should be noted that surprise might be too specific a notion. It may be that the relevant feature has more to do with general emotional salience, or how interesting the material is to students. Certainly, however, it seems that there are multiple routes to learning even relatively concise facts. Thus, our development of climate change interventions might usefully engage factors such as surprise and engagement with pre-existing knowledge to bolster more rote forms of learning.

References

- Boroditsky, L. (2001). Does language shape thought?: Mandarin and english speakers' conceptions of time. *Cognitive psychology*, 43(1), 122.
- Casasanto, D. (2009). Embodiment of abstract concepts: Good and bad in right-and left-handers. *Journal of Experimental Psychology: General*, 138(3), 351.
- Chi, M. T. H. (2005). Commonsense conceptions of emergent processes: Why some misconceptions are robust. *The Journal of the Learning Sciences*, 14(2), 161-199.
- Clark, D., & Ivry, R. B. (2010). Multiple systems for motor skill learning. *Wiley Interdisciplinary Reviews: Cognitive Science*, 1(4), 461-467.
- Clark, D., & Ranney, M. A. (2010). Known knowns and unknown knowns: Multiple memory routes to improved numerical estimation. In K. Gomez, L. Lyons, & J. Randinsky (Eds.), *Learning in the disciplines: Proceedings of the ninth international conference of the learning sciences (ICLS 2010)* (Vols. 1, Full Papers, pp. 460-467). Chicago, IL: International Society of the Learning Sciences, Inc.
- Clark, D., & Wagner, A. D. (2003). Assembling and encoding word representations: fMRI subsequent memory effects implicate a role for phonological control. *Neuropsychologia*, 41(3), 304-317.
- Davachi, L., Mitchell, J. P., & Wagner, A. D. (2003). Multiple routes to memory: Distinct medial temporal lobe processes build item and source memories. *Proceedings of the National Academy of Sciences*, 100(4), 2157-2162.
- diSessa, A. A., & Sherin, B. L. (1998). What changes in conceptual change? *International Journal of Science Education*, 20(10), 1155-1191.
- Garcia de Osuna, J., Ranney, M. A., & Nelson, J. (2004). Qualitative and quantitative effects of surprise: (Mis) estimates, rationales, and feedback-induced preference changes while considering abortion. In K. Forbus, D. Gentner, & T. Regier (Eds.), *Proceedings of the Twenty-Sixth annual conference of the cognitive science society* (pp. 422-427). Mahwah, NJ: Erlbaum.
- Hothorn, T., Bretz, F., & Westfall, P. (2008). Simultaneous inference in general parametric models. *Biometrical Journal*, 50(3), 346-363.
- Kahneman, D. (2003). A perspective on judgment and choice: Mapping bounded rationality. *American psychologist*, 58(9), 697.
- Knowlton, B. J. (1998, April). The relationship between remembering and knowing: A cognitive neuroscience perspective. *Acta psychologica*, 98(2-3), 253-265.
- Leiserowitz, A., Maibach, E., & Roser-Renouf, C. (2010). Climate change in the american mind: Americans global warming beliefs and attitudes in january 2010. *Yale University*

- and George Mason University. New Haven: CT. Yale Project on Climate Change. Available at: <http://environment.yale.edu/uploads/AmericansGlobalWarmingBeliefs2010.pdf>.
- Lord, C. G., Ross, L., & Lepper, M. R. (1979). Biased assimilation and attitude polarization: The effects of prior theories on subsequently considered evidence. *Journal of Personality and Social Psychology*, 37(11), 2098-2109.
- Montano, D. E., & Kasprzyk, D. (2008). Theory of reasoned action, theory of planned behavior, and the integrated behavioral model. In K. Glanz (Ed.), *Health behavior and health education*. Jossey Bass.
- Munnich, E. L., Ranney, M. A., & Appel, D. M. (2004). Numerically-Driven inferencing in instruction: The relatively broad transfer of estimation skills. In K. Forbus, D. Gentner, & T. Regier (Eds.), *Proceedings of the twenty-sixth annual conference of the cognitive science society* (p. 987-992). Mahwah, NJ: Erlbaum.
- Munnich, E. L., Ranney, M. A., & Bachman, M. L. N. (2005). The longevities of policy-shifts and memories due to single feedback numbers. In B. G. Bara, L. Barsalou, & M. Bucciarelli (Eds.), *Proceedings of the twenty-seventh annual conference of the cognitive science society* (p. 1553-1558). Mahwah, NJ: Erlbaum.
- Munnich, E. L., Ranney, M. A., Nelson, J., Garcia de Osuna, J., & Brazil, N. (2003). Policy shift through Numerically-Driven inferencing: An EPIC experiment about when base rates matter. In R. Alterman & D. Kirsh (Eds.), *Proceedings of the twenty-fifth annual conference of the cognitive science society* (p. 834-839). Mahwah, NJ: Erlbaum.
- Munnich, E. L., Ranney, M. A., & Song, M. (2007). Surprise, surprise: The role of surprising numerical feedback in belief change. In D. S. McNamara & G. Trafton (Eds.), *Proceedings of the twenty-ninth annual conference of the cognitive science society* (p. 503-508). Mahwah, NJ: Erlbaum.
- Nadel, L., & Moscovitch, M. (1997). Memory consolidation, retrograde amnesia and the hippocampal complex. *Current Opinion in Neurobiology*, 7(2), 217-227.
- Petty, R., & Wegener, D. (1999). The elaboration likelihood model: Current status and controversies. In S. Chaiken & Y. Trope (Eds.), *Dual process theories in social psychology*. Guilford Press.
- Prochaska, J., & DiClemente, C. (1986). Toward a comprehensive model of change. In W. R. Miller & N. Heather (Eds.), *Treating addictive behaviors*. Plenum Publishing.
- R Development Core Team. (2009). *R: A language and environment for statistical computing*. Vienna, Austria. Available from <http://www.R-project.org> (ISBN 3-900051-07-0)
- Ranney, M. A. (in press). Why don't Americans accept evolution as much as people in peer nations do? a theory (Reinforced theistic manifest destiny) and some pertinent evidence. In K. Rosengren, M. Evans, G. Sinatra, & S. Brem (Eds.), *Evolution challenges*. Oxford: Oxford University Press.
- Ranney, M. A., Cheng, F., Garcia de Osuna, J., & Nelson, J. (2001). *Numerically driven inferencing: A new paradigm for examining judgments, decisions, and policies involving base rates*. Paper presented at the annual meeting of the Society for Judgment and Decision Making. Orlando, FL.
- Ranney, M. A., Rinne, L., Yarnall, L., Munnich, E. L., Miratrix, L., & Schank, P. (2008). Design-

- ing and assessing numeracy training for journalists: Toward improving quantitative reasoning among media consumers. In P. Kirschner, F. Prins, V. Jonker, & G. Kanselaar (Eds.), *International perspectives in the learning sciences: Proceedings of the eighth international conference for the learning sciences*, vol. 2 (pp. 2–246 to 2-253). International Society of the Learning Sciences, Inc.
- Ranney, M. A., & Thanukos, A. (2011). Accepting evolution or creation in people, critters, plants, and classrooms: The maelstrom of american cognition about biological change. In R. S. Taylor & M. Ferrari (Eds.), *Epistemology, and science education: Understanding the evolution vs. intelligent design controversy* (pp. 143–172). New York: Routledge.
- Rinne, L. F., Ranney, M. A., & Lurie, N. H. (2006). Estimation as a catalyst for numeracy: Micro-interventions that increase the use of numerical information in decision-making. In S. Barab, K. Hay, & D. Hickey (Eds.), *Proceedings of the seventh international conference on learning sciences* (pp. 571–577). Mahwah, NJ: Erlbaum.
- Siegler, R. S. (2000). Unconscious insights. *Current Directions in Psychological Science*, 9, 79–83.
- Straw, A. D. (2008). Vision egg: An open-source library for realtime visual stimulus generation. *Frontiers in neuroinformatics*, 2.
- Thagard, P. (2006). *Hot thought: Mechanisms and applications of emotional cognition*. The MIT Press.
- Tse, D., Langston, R. F., Kakeyama, M., Bethus, I., Spooner, P. A., Wood, E. R., et al. (2007, April). Schemas and memory consolidation. *Science*, 316(5821), 76–82. Available from <http://www.sciencemag.org/cgi/content/abstract/316/5821/76>
- Wolfram Alpha LLC. (2011). *Wolfram|Alpha*. <http://www.wolframalpha.com/input/?i=us+faith>. Available from <http://www.wolframalpha.com/input/?i=us+faith>