

Dawid Maciejewski

Digitalization & Automation Specialist

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Process & Project

Soft & Leadership

UiPath

Power Automate

Power Apps

Power BI

Python

VBA

SQL

SAP

Ariba

ServiceNow

Excel

SharePoint

Process standardization

SOP development

backlog management

testing & implementation

Cross-functional stakeholder management

change-management

project leadership

agile facilitation

Summary

Dynamic digital-transformation leader with 3+ years of end-to-end experience in procurement, SaaS, and engineering sectors. Proven record of designing and deploying enterprise-scale RPA, analytics, and process-automation solutions that cut manual effort by up to 60 % and accelerate key KPIs. Adept at translating business requirements into data-driven technology roadmaps, collaborating with stakeholders across Americas, Asia, and Europe, and delivering measurable impact for global firms such as Danfoss and Philips. ---

Experience

Digital Specialist – Digitalization & Automation • Danfoss, Global

Mar 2025 – Present

- Spearheaded global RPA program, delivering 150 + bots that reduced manual tasks by 40 % and cut processing time for procurement workflows.
- Designed and launched a real-time Power BI dashboard that feeds executive stakeholders with live KPIs, improving decision speed by 25 %.
- Partnered with SAP/Ariba teams to integrate data pipelines, ensuring accurate, real-time reporting across 12 regions.

Key impact

- Spearheaded global RPA program, delivering 150 + bots that reduced manual tasks by 40 % and cut processing time for procurement workflows.
- Designed and launched a real-time Power BI dashboard that feeds executive stakeholders with live KPIs, improving decision speed by 25 %.
- Partnered with SAP/Ariba teams to integrate data pipelines, ensuring accurate, real-time reporting across 12 regions.

Procurement Specialist – Digital Procurement • Danfoss, Poland

Apr 2024 – Mar 2025

- Automated vendor-onboarding and invoice reconciliation using Python scripts, shrinking backlog by 60 % and increasing compliance across 3 regional teams.
- Developed SOPs and facilitated workshops that unified processes, boosting adoption rate to > 90 % among cross-regional stakeholders.
- Implemented UiPath automation for material creation, cutting cycle time from 3 days to 4 hours.

Key impact

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- Implemented UiPath automation for material creation, cutting cycle time from 3 days to 4 hours.

- Delivered global procurement services, managing quotes and parts for over 2000 customer requests per quarter.
- Automated ticket-resolution workflow in ServiceNow, reducing average resolution time by 25 %; led go-live of Ariba procurement module in 2023.
- Created data-driven insights in ClickView and Excel, enabling proactive quality monitoring.

Key impact

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Projects**Procurement Analytics Control Tower — Power BI, SQL, SAP**

- Centralized real-time dashboard for supplier performance; enabled predictive insights that saved > €300k annually.

PO & FO Automation for SAP — Python, SAP

- Automated PO/FO closure, cutting closure cycle from 5 days to 30 minutes; improved data accuracy by 98 %.

Power Apps Contact Management Tool — Power Apps, SharePoint, Power Automate

- Unified cross-regional contact database; reduced lookup time by 70 %.

Process Documentation & Standardization — SharePoint

- Created a single source of truth for procurement processes, slashing documentation time by 80 %.

Power Apps & Power BI Real Estate PM — Power Apps, Power BI, Azure

- Integrated data collection & approval workflows; improved project visibility and budget adherence by 15 %.
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Core Skills

Technical: UiPath, Power Automate, Power Apps, Power BI, Python, VBA, SQL, SAP, Ariba, ServiceNow, Excel, SharePoint

Process & Project: Process standardization, SOP development, backlog management, testing & implementation

Soft & Leadership: Cross-functional stakeholder management, change-management, project leadership, agile facilitation

Education**Certifications**

- Google Data Analytics Professional Certificate – 2024
- Google AI Essentials – 2024
- SAP Technology Consultant – Enrolled
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Languages

- English – Fluent
- Polish – Native
- Danish – Fluent

Interests

- AI tools
- emerging technologies
- global travel
- continuous learning
- family & friends.

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