Category Management SUM/BIC change, FY16 to FY17
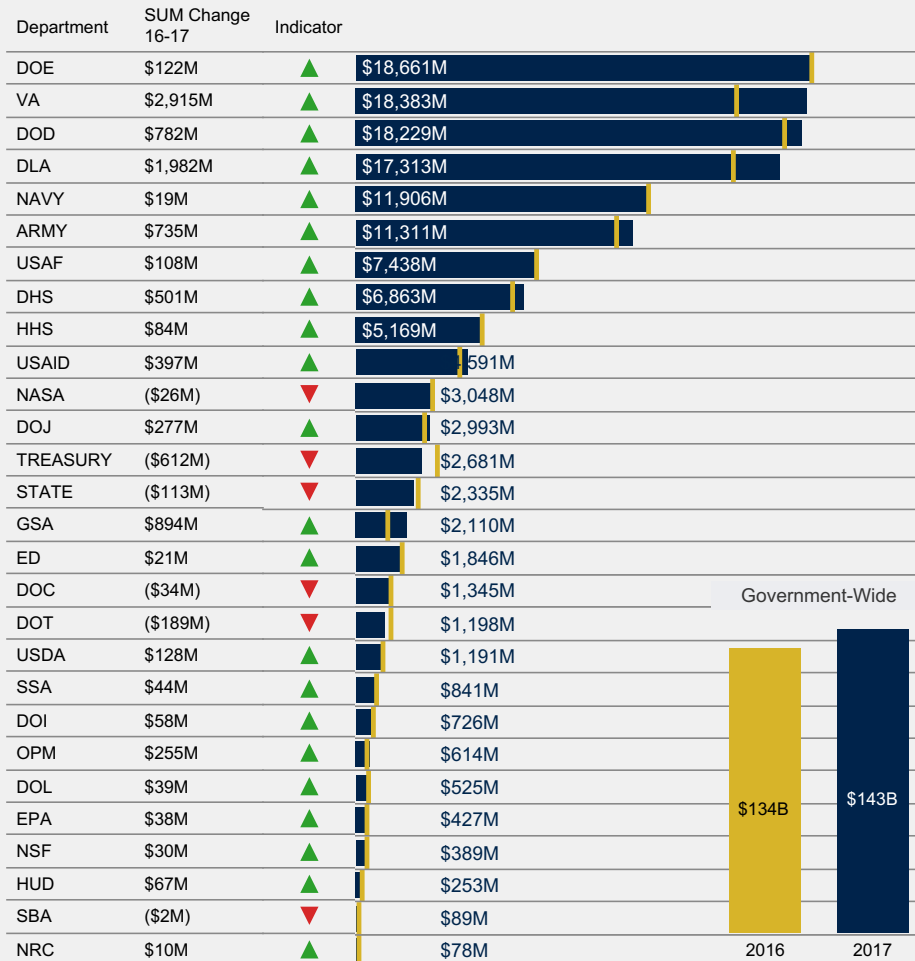
Note: Text labels show FY17 values

▲ Increase from Previous Year ▼ Decrease from Previous Year ■ No Change from Previous Year
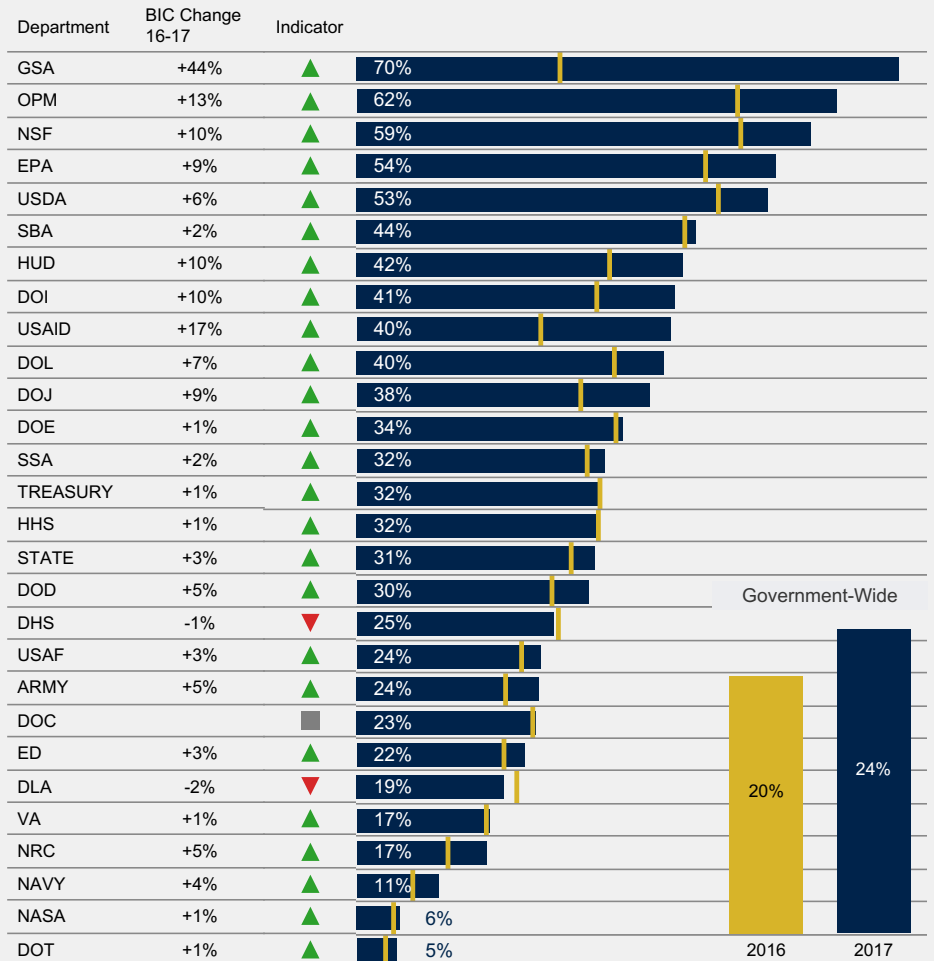
■ FY16 ■ FY17

Spend Under Management (SUM)

Obligation (in millions) on contracts that meet defined criteria for management maturity and data sharing. SUM is defined by a tiered maturity model, which includes three tiers that address five attributes: leadership, strategy, data, tools, and metrics.

Department	SUM Change 16-17	Indicator	FY17 Value
DOE	$122M	▲	$18,661M
VA	$2,915M	▲	$18,383M
DOD	$782M	▲	$18,229M
DLA	$1,982M	▲	$17,313M
NAVY	$19M	▲	$11,906M
ARMY	$735M	▲	$11,311M
USAF	$108M	▲	$7,438M
DHS	$501M	▲	$6,863M
HHS	$84M	▲	$5,169M
USAID	$397M	▲	$591M
NASA	($26M)	▼	$3,048M
DOJ	$277M	▲	$2,993M
TREASURY	($612M)	▼	$2,681M
STATE	($113M)	▼	$2,335M
GSA	$894M	▲	$2,110M
ED	$21M	▲	$1,846M
DOC	($34M)	▼	$1,345M
DOT	($189M)	▼	$1,198M
USDA	$128M	▲	$1,191M
SSA	$44M	▲	$841M
DOI	$58M	▲	$726M
OPM	$255M	▲	$614M
DOL	$39M	▲	$525M
EPA	$38M	▲	$427M
NSF	$30M	▲	$389M
HUD	$67M	▲	$253M
SBA	($2M)	▼	$89M
NRC	$10M	▲	$78M

Government-Wide

2016: $134B
2017: $143B

Best In Class (BIC)

Best in Class is a designation by the Office of Management and Budget (OMB) for a preferred government-wide solution that: Allows acquisition experts to take advantage of pre-vetted, government-wide contract solutions; Supports a government-wide migration to solutions that are mature and market-proven; Assists in the optimization of spend, within the government-wide category management framework; and increases the transactional data available for agency level and government-wide analysis of buying behavior.

Department	BIC Change 16-17	Indicator	FY17 Value
GSA	+44%	▲	70%
OPM	+13%	▲	62%
NSF	+10%	▲	59%
EPA	+9%	▲	54%
USDA	+6%	▲	53%
SBA	+2%	▲	44%
HUD	+10%	▲	42%
DOI	+10%	▲	41%
USAID	+17%	▲	40%
DOL	+7%	▲	40%
DOJ	+9%	▲	38%
DOE	+1%	▲	34%
SSA	+2%	▲	32%
TREASURY	+1%	▲	32%
HHS	+1%	▲	32%
STATE	+3%	▲	31%
DOD	+5%	▲	30%
DHS	-1%	▼	25%
USAF	+3%	▲	24%
ARMY	+5%	▲	24%
DOC		■	23%
ED	+3%	▲	22%
DLA	-2%	▼	19%
VA	+1%	▲	17%
NRC	+5%	▲	17%
NAVY	+4%	▲	11%
NASA	+1%	▲	6%
DOT	+1%	▲	5%

Government-Wide

2016: 20%
2017: 24%

Data Updated 2/1/2019 3:50:21 PM; Data Through 9/30/2018

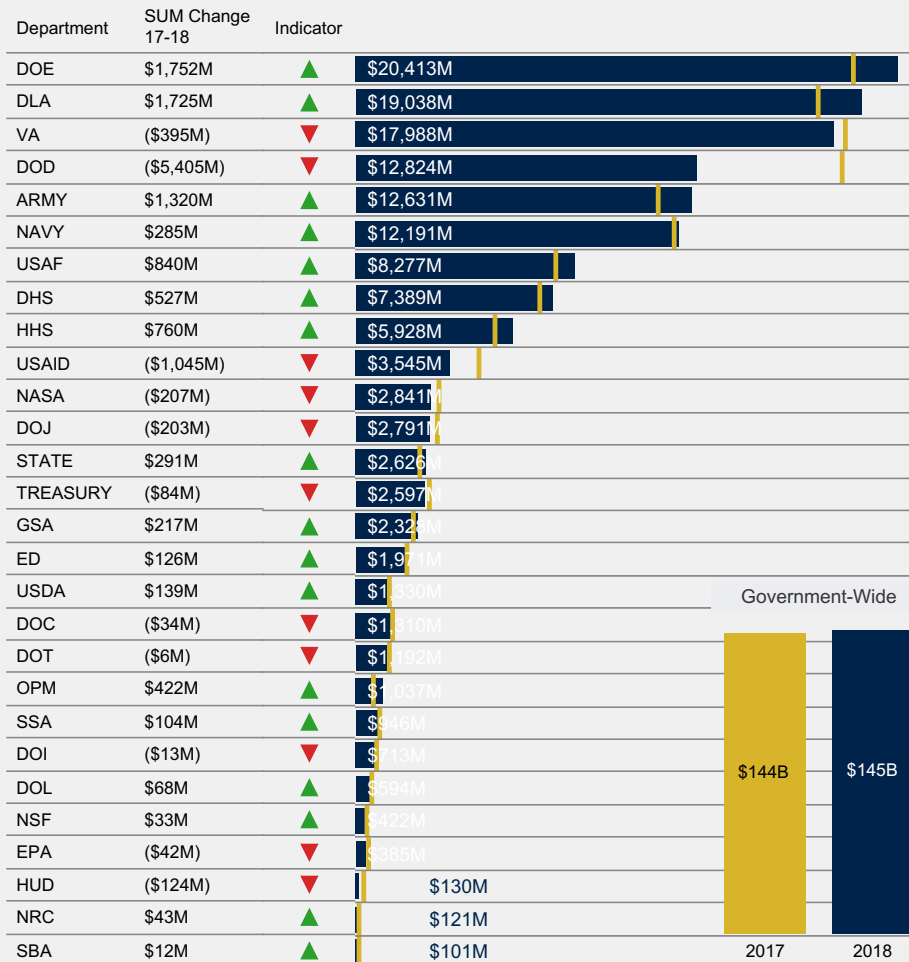# Category Management SUM/BIC change, FY17 to FY18

Data included in this view has a reporting lag of 3 calendar months in order to help account for delayed department data. Text labels show FY18 values.

▲ Increase from Previous Year ▼ Decrease from Previous Year ▪ No Change from Previous Year ▮ FY17 minus 3mos ▮ FY18 minus 3mos
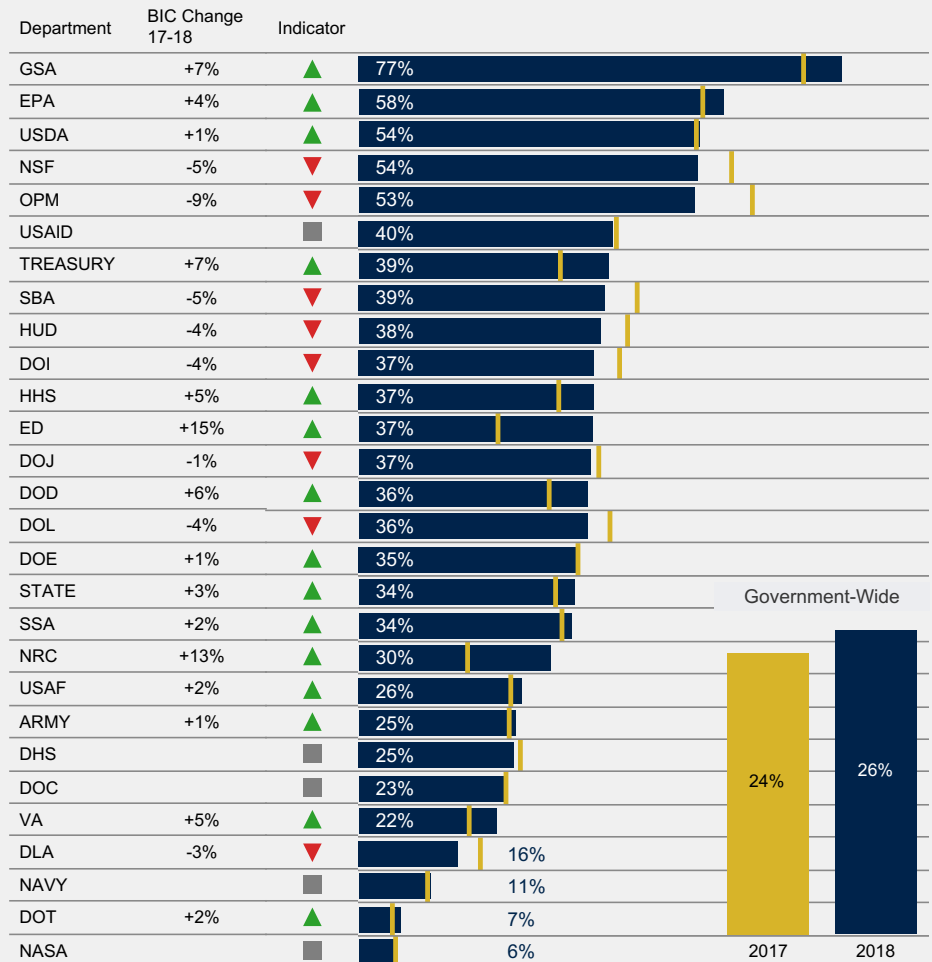
Spend Under Management (SUM) - 3 Months Lag

Obligation (in millions) on contracts that meet defined criteria for management maturity and data sharing. SUM is defined by a tiered maturity model, which includes three tiers that address five attributes: leadership, strategy, data, tools, and metrics.

Department	SUM Change 17-18	Indicator	Value
DOE	$1,752M	▲	$20,413M
DLA	$1,725M	▲	$19,038M
VA	($395M)	▼	$17,988M
DOD	($5,405M)	▼	$12,824M
ARMY	$1,320M	▲	$12,631M
NAVY	$285M	▲	$12,191M
USAF	$840M	▲	$8,277M
DHS	$527M	▲	$7,389M
HHS	$760M	▲	$5,928M
USAID	($1,045M)	▼	$3,545M
NASA	($207M)	▼	$2,841M
DOJ	($203M)	▼	$2,791M
STATE	$291M	▲	$2,626M
TREASURY	($84M)	▼	$2,597M
GSA	$217M	▲	$2,328M
ED	$126M	▲	$1,971M
USDA	$139M	▲	$1,330M
DOC	($34M)	▼	$1,310M
DOT	($6M)	▼	$1,192M
OPM	$422M	▲	$1,037M
SSA	$104M	▲	$946M
DOI	($13M)	▼	$713M
DOL	$68M	▲	$594M
NSF	$33M	▲	$422M
EPA	($42M)	▼	$385M
HUD	($124M)	▼	$130M
NRC	$43M	▲	$121M
SBA	$12M	▲	$101M

Government-Wide: 2017 $144B — 2018 $145B

Best In Class (BIC) - 3 Months Lag

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Department	BIC Change 17-18	Indicator	Value
GSA	+7%	▲	77%
EPA	+4%	▲	58%
USDA	+1%	▲	54%
NSF	-5%	▼	54%
OPM	-9%	▼	53%
USAID		▪	40%
TREASURY	+7%	▲	39%
SBA	-5%	▼	39%
HUD	-4%	▼	38%
DOI	-4%	▼	37%
HHS	+5%	▲	37%
ED	+15%	▲	37%
DOJ	-1%	▼	37%
DOD	+6%	▲	36%
DOL	-4%	▼	36%
DOE	+1%	▲	35%
STATE	+3%	▲	34%
SSA	+2%	▲	34%
NRC	+13%	▲	30%
USAF	+2%	▲	26%
ARMY	+1%	▲	25%
DHS		▪	25%
DOC		▪	23%
VA	+5%	▲	22%
DLA	-3%	▼	16%
NAVY		▪	11%
DOT	+2%	▲	7%
NASA		▪	6%

Government-Wide: 2017 24% — 2018 26%

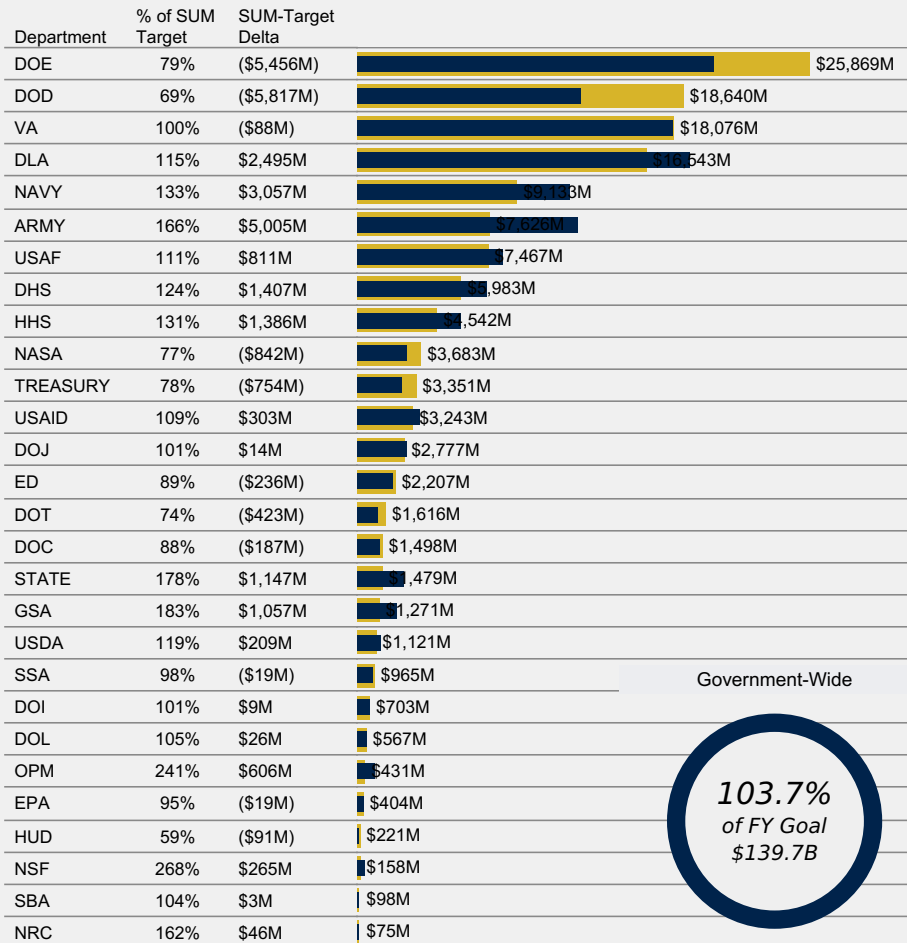*Data Updated 2/1/2019 3:50:21 PM; Data Through 9/30/2018*

Category Management SUM/BIC, FY18 Progress to Targets

Data included in this view indicates current YTD progress (dark bars) toward OMB targets (light bars).
Text labels show Target values. Charts sorted by Target value descending.
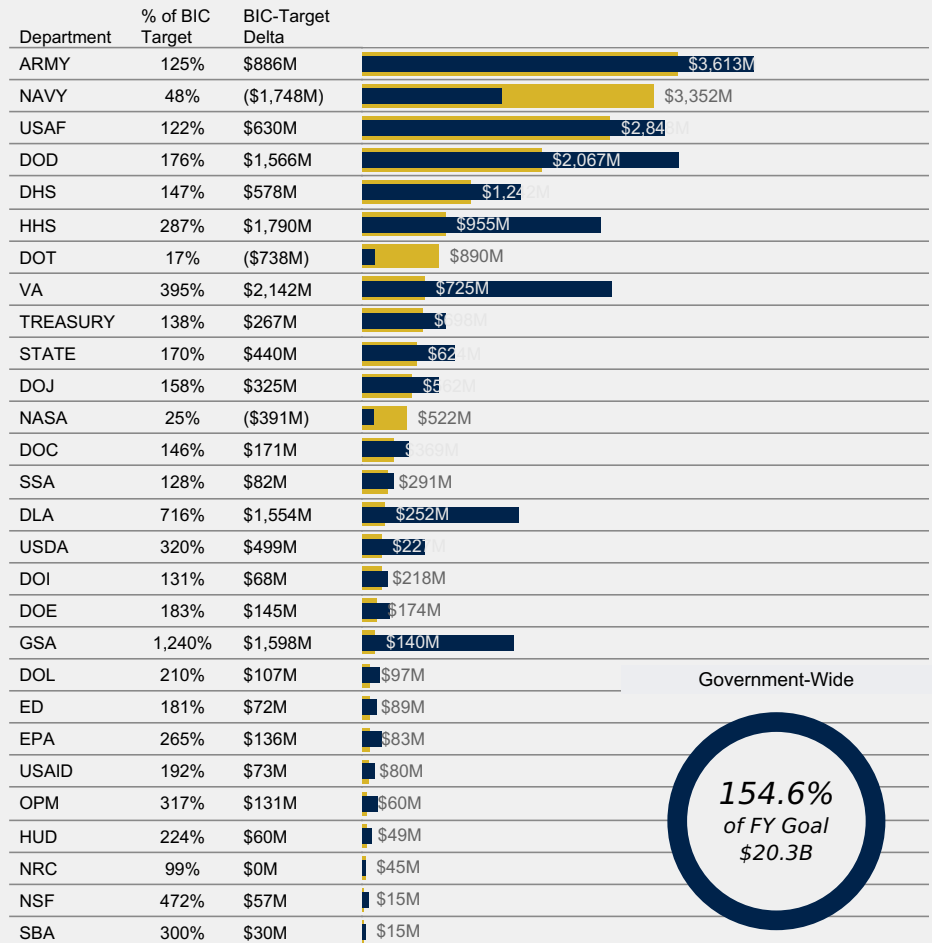
■ FY18 OMB Target   ■ FY18 Actual

Spend Under Management (SUM)

Obligation (in millions) on contracts that meet defined criteria for management maturity and data sharing. SUM is defined by a tiered maturity model, which includes three tiers that address five attributes: leadership, strategy, data, tools, and metrics.

Department	% of SUM Target	SUM-Target Delta	
DOE	79%	($5,456M)	$25,869M
DOD	69%	($5,817M)	$18,640M
VA	100%	($88M)	$18,076M
DLA	115%	$2,495M	$16,543M
NAVY	133%	$3,057M	$9,133M
ARMY	166%	$5,005M	$7,626M
USAF	111%	$811M	$7,467M
DHS	124%	$1,407M	$5,983M
HHS	131%	$1,386M	$4,542M
NASA	77%	($842M)	$3,683M
TREASURY	78%	($754M)	$3,351M
USAID	109%	$303M	$3,243M
DOJ	101%	$14M	$2,777M
ED	89%	($236M)	$2,207M
DOT	74%	($423M)	$1,616M
DOC	88%	($187M)	$1,498M
STATE	178%	$1,147M	$1,479M
GSA	183%	$1,057M	$1,271M
USDA	119%	$209M	$1,121M
SSA	98%	($19M)	$965M
DOI	101%	$9M	$703M
DOL	105%	$26M	$567M
OPM	241%	$606M	$431M
EPA	95%	($19M)	$404M
HUD	59%	($91M)	$221M
NSF	268%	$265M	$158M
SBA	104%	$3M	$98M
NRC	162%	$46M	$75M

Government-Wide

103.7%
of FY Goal
$139.7B

Best In Class (BIC)

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Department	% of BIC Target	BIC-Target Delta	
ARMY	125%	$886M	$3,613M
NAVY	48%	($1,748M)	$3,352M
USAF	122%	$630M	$2,84
DOD	176%	$1,566M	$2,067M
DHS	147%	$578M	$1,24
HHS	287%	$1,790M	$955M
DOT	17%	($738M)	$890M
VA	395%	$2,142M	$725M
TREASURY	138%	$267M	$998M
STATE	170%	$440M	$62
DOJ	158%	$325M	$5
NASA	25%	($391M)	$522M
DOC	146%	$171M	$369M
SSA	128%	$82M	$291M
DLA	716%	$1,554M	$252M
USDA	320%	$499M	$22
DOI	131%	$68M	$218M
DOE	183%	$145M	$174M
GSA	1,240%	$1,598M	$140M
DOL	210%	$107M	$97M
ED	181%	$72M	$89M
EPA	265%	$136M	$83M
USAID	192%	$73M	$80M
OPM	317%	$131M	$60M
HUD	224%	$60M	$49M
NRC	99%	$0M	$45M
NSF	472%	$57M	$15M
SBA	300%	$30M	$15M

Government-Wide

154.6%
of FY Goal
$20.3B

Data Updated 2/1/2019 3:50:21 PM; Data Through 9/30/2018