





Sharing Quality Services: Improving Efficiency and Effectiveness of Mission Support Services Across Government

Goal Leaders:

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CAP Goal Leadership

OMB: Suzette Kent **GSA**: Emily Murphy

Implementation Officials

OMB: Tim Wang **GSA**: Earl Pinto

Financial & Grants Management

OMB Officials: Tim Soltis

Key Personnel: Regina Kearney Victoria Collin

Human Resources Transactions

OMB Officials: Peter Warren

Key Personnel: Dustin Brown

Assisted
Acquisitions &
Contract Writing

OMB Official:Michael Wooten

Key Personnel: Lesley Field

Cybersecurity

OMB Officials:Grant Schneider

Key Personnel:

TBD





Goal Statement: To create a mission-driven government with modern technology and services that enable the workforce to better serve the American taxpayer.

Challenge: Outdated processes and technology, coupled with a culture of compliance, have created an inflexible mission-support environment.

- Common mission support services such as processing hiring transactions, managing finances, closing contracts, and processing payroll cost more than \$25B annually.
- Rather than economizing by sharing across the Federal government, we duplicate contracts, people, and technology across hundreds of locations.
- Thirty eight percent of Federal leaders report low satisfaction with mission support.

Opportunity: Improve the efficiency and effectiveness of the Federal government's mission support services in the short and long term, leading to improved performance, customer experience, and operational costs.





Connecting the Strategies From Laying the Foundation to Service Optimization

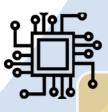
Strategy 1: OMB designates Standards Leads to work with agencies to develop government-wide capabilities for new service areas.

Strategy 2: Once capabilities are agreed upon, QSMOs are designated to offer modern technology and transaction processing solutions to drive scale, standardization, and efficiency.

Strategy 3: Services are mature, demonstrate value, and are customercentric, thereby qualifying as an "existing service" and use is increased.



Service Optimization



Strategy 3

Increase use of existing services



Strategy 2

Create better capabilities for the future



Strategy 1

Agree on what we can share





Stakeholder Environment

The shared services stakeholder environment is expansive and complex. Members of the stakeholder environment include executive sponsors, the Congress, OMB, GSA OSSPI, providers of existing shared services, Governance Boards/Councils, Quality Service Management Offices and most importantly – agency customers.







Governance & Operating Model

Office of Management and Budget (OMB)

General Services Administration (GSA)

President's Management Council (PMC):

OMB and GSA serve as the Mission Support CAP Goal Leaders

SSGC	ОРРМ	OFFM	ОРРМ	OFPP	OFCIO
Shared Services Governance Board (SSGB)	PIC	CFO Council	CHCO Council	CAO Council	CIO Council

Business Standards Council (BSC)

Standards Leads

Coordinate through Cross-Agency governance to establish and maintain standards following a common framework

Federal Agencies

Provide expert representatives to standards working groups and change control boards (as designated by CXO Councils)

Governance Objectives

Define overall strategy for mission support services and identify key priorities.

Designate QSMOs by Functional Area and align policy with CAP Goal strategy and other management initiatives.

Set Council goals specific to community of practice (FM, HR, etc.) and in alignment with PMC goals.

Advise on cross-functional implementation of mission support services goals, includes GSA for implementation strategies.

Provide subject matter expertise and cross-functional integration of standards.

Define and coordinate government-wide standards through the management of Change Control Boards.

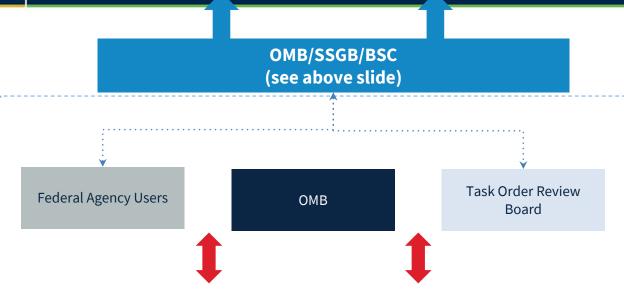
Identify ongoing and emerging operational needs via the working groups and change control boards.



GSA OSSPI

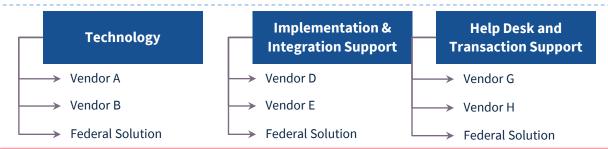
^{*} OSSPI coordinates governance, executes CAP Goal program management, and develops processes to support development and implementation of OMB policy as it relates to mission support services.

Governance & Operating Model



Quality Service Management Office (QSMO)

QSMO services: Customer Service, IAAs, Vendor Management, Service Integration, Subject Matter Expertise, Standardization, Demand Management, Develop Microservices, Software Authorization Official, PMO, Configuration Manager



* Coordinates governance, executes program management and develops processes to support development and implementation of OMB policy as it relates to mission support services.

Roles and Responsibilities

Define overall strategy for mission support services and identify key priorities.

Purchase mission support services through the Service Management Office. Adopt and implement standards.

Use OSSPI's QSMO assessments to hold SMOs accountable for continuously executing on the QSMO performance criteria.

Review all task orders for compliance with standards and approve any Federal-unique requirement. TORB is run out of the QSMO with government-wide governance and participation.

Federal storefront to the shared solutions. Subject Matter Experts drive standardization (per FIBF), respond to user concerns, manage the creation of Federal unique micro-services, and manage the integration of commercial suppliers. Accountable for overall performance of service.

COMMON SOLUTIONS**: Deliver services to the Federal government that enable the QSMO to scale, innovate, and help drive standardization and cost reductions in mission support functions.

** Number of vendors is notional; however competition is necessary.





Voice of the Customer (VoC)

The "**Voice of the Customer**" is comprised of three distinct groups, representing various customer perspectives. Though they each play a different role in the governance and customer feedback processes, collectively they will work together to ensure QSMOs are responsive to the needs of customer agencies and provide valuable insights regarding customers' needs.

Shared Services
Governance Board

Representatives from the CXO councils, responsible for making recommendations to OMB on potential sharing opportunities.

Agency executive leaders, responsible for coordinating adoption of shared services within their agency.

Senior Accountable Point of Contacts

Customer Community of Practice*

End Users provide recommendations and input on the needs of customers and inform the development and delivery of services in the marketplace.



^{*} Customer Community of Practice will be stood up in Q2 FY 2020.



Strategy 1: Agree on What We Can Share Progress on FIBF Development

An integrated FIBF, which leverages the work that has been done to date, will be completed for the following areas to help inform next steps. Cross-functional analysis will be ongoing and updates to the FIBF will be made

accordingly.

	Designated	FIBF Component									
Functional Area	Standards Lead	Federal Business Lifecycle	Business Capabilities	Business Use Cases	Standard Data Elements	Performance Metrics					
Core Financial Management	Treasury FIT	✓	√	✓	<u>*</u>	(°)					
Contract Writing Systems	DHS	✓		<u></u>		(A)					
Travel	GSA	✓				(*					
HR Management Services*	ОРМ			<u>**</u>							
Cybersecurity Services	DHS	<u> </u>		₽	₽	₽					
Grants Management	ОМВ	✓	√	✓	✓	₽					
Electronic Records Management	NARA	<u>k</u>		<u>k</u>	<u>k</u>	<u>k</u>					











Strategy 1: Agree on What We Can Share Key Milestones

Key Milestones	Milestone Due Date	Milestone Status	Change From Last Quarter	Standards Lead	Anticipated Barriers or Other Issues Related to Milestone Completion
Complete Initial FIBF for Core Financial Management	FY 20 Q1	Y	Delayed	Treasury FIT	Path forward agreed to on FM Data Standards. Conclusion of BSC review anticipated Q1 FY20.
Complete Initial FIBF for Contract Writing Systems	FY 20 Q2	G	No change	DHS	Dependent on outcomes and timeline of cross-functional analysis currently underway.
Complete Initial FIBF for Travel	FY 20 Q2	G	No change	GSA	Dependent on outcomes and timeline of cross-functional analysis currently underway.
Complete Initial FIBF for HR Management Services	FY 20 Q1	Y	Delayed	ОРМ	70% complete. Targeting FY20 Q4, pending content alignment to FIBF template for BSC review.
Complete Initial FIBF for Cybersecurity Services	TBD	G	No change	DHS	
Publish version 1.0 of core standard data elements for Grants Management	FY 19 Q4	В	Completed	ОМВ	
Complete Initial FIBF for Electronic Records Management	FY 20 Q3	G	No change	NARA	Dependent on outcomes and timeline of cross-functional analysis currently underway.



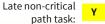


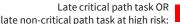


















Strategy 2: Create Better Capabilities for the Future

<u>Create centralized capabilities</u> for functions that have agreed upon standards, and designate Quality Service Management Offices (QSMOs) to offer and manage competitive solutions that drive standardization, integrate solutions, and respond to agency business needs. Centralized capabilities are envisioned for the following functions:

iottowing functions.									
Phase	Description	Policy Office	Standards Lead ¹	QSMO	Functional Area				
Formal Designation	Planning has been completed and QSMO has begun implementation of services.	TBD	TBD	TBD	TBD				
	designation status and prepare a 5 year plan in alignment with	ОРРМ	OPM	GSA	Civilian HR Transaction Services Operational Support for: Talent Acquisition, Talent Development, Employee Performance Management, and Compensation and Benefits Management				
		completed to identify the lead agencies and assessment is underway. QSMOs receive Predesignation status and prepare	completed to identify the lead agencies and assessment is underway. QSMOs receive Predesignation status and prepare a 5 year plan in alignment with the designation criteria within	OFFM	Treasury FIT	Treasury	 Core Financial Management Accounts Payable, Accounts Receivable, General Ledger, Reporting 		
Assessment & Pre- Designation				underway. QSMOs receive Predesignation status and prepare a 5 year plan in alignment with the designation criteria within	underway. QSMOs receive Predesignation status and prepare a 5 year plan in alignment with the designation criteria within	OFFM	ОМВ	HHS	➤ Grants Management Grant Program Administration and Oversight, Management of Grant Pre-Award, Award, Post-Award & Closeout, Grant Recipient Oversight (initial focus may be a Single Audit Solution)
3 months of the predesignation.	OFCIO	DHS	DHS	Cybersecurity Services Network Defense, Vulnerability Management, Security Operations, Incident Management, Threat Intelligence, Enterprise Intrusion Detection/Prevention, Cyber Supply Chain Risk Management, DNS Services, Hardware/Software Asset Management, Digital Identity and Access Management, Data Protection, Mobile Security Services					
Initiation & Research	Initial research about the possibility of a centralized capability for a functional area is underway.	OFPP OFPP GSA OPPM USDS OFFM	TBD DHS GSA TBD GSA GSA	Post-Research Phase	 ➢ Assisted Acquisition ➢ Contract Writing Systems ➢ Travel ➢ FOIA ➢ Customer Experience ➢ Real Property Management 				





Strategy 2: Create Better Capabilities for the Future How Agencies will get Support from the QSMO



Quality Service Management Office

Quality Service Management Offices (QSMOs) are located in agencies with the mission and expertise to deliver standard capabilities for other agencies. QSMOs will offer **competitive services** that **drive standardization**, **integrate solutions**, and **respond to agency business needs**. The QSMO will offer **choice** as to what services or technology agencies can purchase and will be a mix of Federal and commercial support.





Service = Technology

Vendor Vendor Federal A B Solution

Service = Technology + Processing

Vendor Vendor Federal A B Solution Service = Processing + Subject Matter Experts

Vendor Vendor Federal A B Solution





Strategy 2: Create Better Capabilities for the Future Key Milestones

Key Milestones	Milestone Due Date	Milestone Status	Change From Last Quarter	Owner	Anticipated Barriers or Other Issues Related to Milestone Completion
Create Centralized Capability for HR Transaction					
Contingent Designation of QSMO	April 2019	В	No change	ОМВ	
Contingent QSMO Delivers 5-Year Plan	September 2019	В	No change	GSA	
GSA OSSPI and SSGB Review the QSMO 5-Year Plan and Make Recommendation on Approval to OMB	Q1 FY 2020	В	Completed	GSA OSSPI and SSGB	
OMB Makes Final Designation Decision	FY 2020	G	No change	ОМВ	
Create Centralized Capability for Cybersecurity	y Services				
Contingent Designation of QSMO	April 2019	В	No change	ОМВ	
Contingent QSMO Delivers 5-Year Plan	September 2019	В	No change	DHS	
GSA OSSPI and SSGB Review the QSMO 5-Year Plan and Make Recommendation on Approval to OMB	Q1 FY 2020	В	Completed	GSA OSSPI and SSGB	
OMB Makes Final Designation Decision	FY 2020	G	No change	ОМВ	

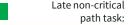


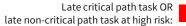














Strategy 2: Create Better Capabilities for the Future Key Milestones

Key Milestones	Milestone Due Date	Milestone Status	Change From Last Quarter	Owner	Anticipated Barriers or Other Issues Related to Milestone Completion					
Create Centralized Capability for Core Financial Management										
Contingent Designation of QSMO	April 2019	В	No change	ОМВ						
Contingent QSMO Delivers 5-Year Plan	September 2019	G	No change	Treasury						
GSA OSSPI and SSGB Review the QSMO 5-Year Plan and Make Recommendation on Approval to OMB	Q1 FY 2020	В	Completed	GSA OSSPI and SSGB						
OMB Makes Final Designation Decision	FY 2020	G	No change	ОМВ						
Create Centralized Capability for Grants Manag	gement									
Contingent Designation of QSMO	April 2019	В	No change	ОМВ						
Contingent QSMO Delivers 5-Year Plan	April 2020	G	No change	HHS	HHS is engaging customer agencies to develop a vision that will then inform its 5-Year Plan.					
GSA OSSPI and SSGB Review the QSMO 5-Year Plan and Make Recommendation on Approval to OMB	Q4 FY 2020	G	On track	GSA OSSPI and SSGB						
OMB Makes Final Designation Decision	FY 2021	G	On track	ОМВ						



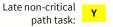


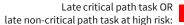
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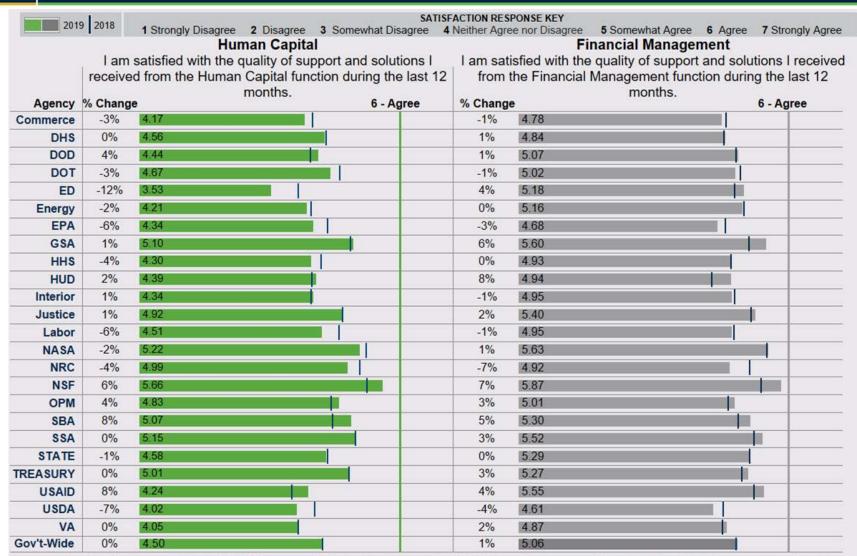








Strategy 3: Create Better Capabilities for the Future Key Performance Indicators

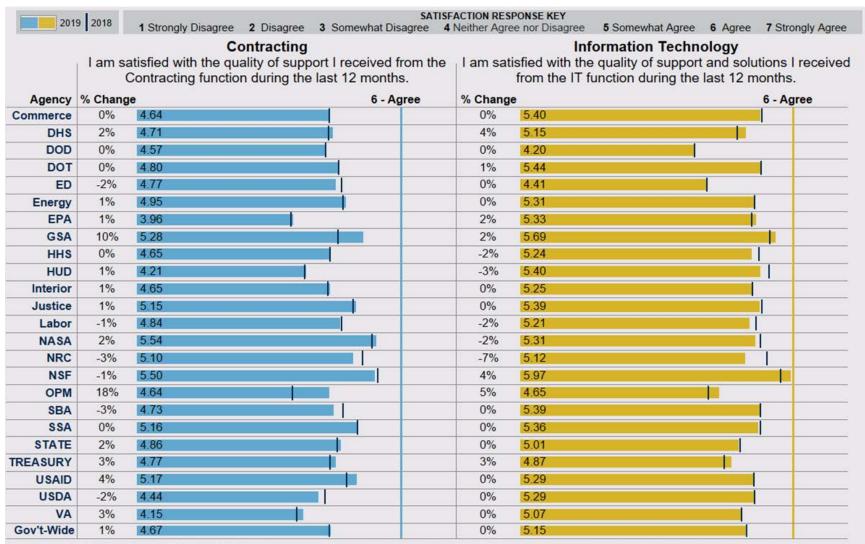


Customer Satisfaction Survey (CSS): In 2019, GSA surveyed all federal employees at the CFO-Act Agencies to assess their satisfaction with mission-support services during the previous 12 months. Collectively, the responses provide a detailed picture of satisfaction for 24 service areas across the Contracting, Financial Management, Human Capital, and IT functions. Please note that for DOD, the survey was only deployed to senior supervisory employees (GS-13 to GS-15 supervisors, SES, and equivalents) and that USAID did not participate in the 2019 CSS but shares results from their own survey.





Strategy 3: Create Better Capabilities for the Future Key Performance Indicators, continued



Customer Satisfaction Survey (CSS): In 2019, GSA surveyed all federal employees at the CFO-Act Agencies to assess their satisfaction with mission-support services during the previous 12 months. Collectively, the responses provide a detailed picture of satisfaction for 24 service areas across the Contracting, Financial Management, Human Capital, and IT functions. Please note that for DOD, the survey was only deployed to senior supervisory employees (GS-13 to GS-15 supervisors, SES, and equivalents) and that USAID did not participate in the 2019 CSS but shares results from their own survey.





Strategy 3: Increase Use of Existing Services Services that Work Today

Agencies will submit a rolling annual plan to identify which of the following services the agency will prioritize for adoption on an annual basis (beginning in 2020/21). Agencies will be measured on their progress for the areas they select.

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Service Area	Lead Agency	Goal	Key Performance Indicators					
Security Operations Center (SOC) as a Service	DOJ	Enhance adoption of SOC as a Service for detection, analysis, and response activities, and contribute to government-wide cybersituational awareness.	# of authorized systems monitored by the SOC					
Enterprise Infrastructure Solutions	GSA	Centralize voice and data services ordering to reduce operational costs and improve government spending.	% of disconnected legacy services # of EIS solicitations released for modernization					
Electronic Records Management	GSA	Increase adoption of electronic records management solutions under GSA Multiple Award Schedule SIN 51 600	\$ increase in annual sales					
Fleet	GSA	Consolidate Federal fleet management to reduce costs and increase efficiencies through purchasing power and centralized maintenance.	# of vehicles studied/ # of vehicles consolidated					
GSA SmartPay®	GSA	Reduce administrative burden through central access to tools, processes, or other actions related to purchase card management.	\$ increase in annual refund to agencies					
Optimize Federal Disbursing	Treasury	Increase electronic payments and Treasury- disbursed payments.	% of Treasury-disbursed payments % electronic payments processed					
Centralized Receivables	Treasury	Centralize Federal Government non-tax, non-loan receivables.	# increase in receivables processed through CRS					





Key Milestones	Milestone Due Date	Milestone Status	Change From Last Quarter	Owner	Anticipated Barriers or Other Issues Related to Milestone Completion					
Security Operations Center (SOC) as a Service										
Standardize On-boarding: Developing Easily Deployable Capabilities with a Repeatable Workflow to Onboard Federal Customers Quickly with Consistent Results: Standard Processes, Documentation, Cost Model, SLAs, Reports, etc.	Q2 FY 2019	В	Completed	DOJ						
Define Quality of Service Metrics	Q3 FY 2019	В	Completed	DOJ						
Complete the Onboarding of a Pilot Agency	Q4 FY 2019	В	Completed	DOJ/Pilot Agency						
Enhance the Cybersecurity Posture of Federal Agencies by Providing Security Operation Center (SOC) services from DOJ's SOC	FY 2020	G	No change	DOJ						



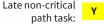


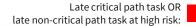
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Key Milestones	Milestone Due Date	Milestone Status	Change From Last Quarter	Owner	Anticipated Barriers or Other Issues Related to Milestone Completion						
Enterprise Infrastructure Solutions											
Establish a Method to Assess and Track Federal Network Modernization	Q1 FY 2019	В	Completed	GSA	The method has been established and is now being tracked as an ongoing activity.						
Accelerate Modernization of Federal Networks with Collaborative Forums and Ongoing Government and Industry Dialogue	Q3 FY 2019	В	Completed	GSA	Industry / Government forum was held on 07/10/19.						
Enhance the Cybersecurity Posture of Federal Networks by Providing Modernized Security Services Through EIS	Q3 FY 2019	Y	Delayed	GSA	Three components: 1. Cybersecurity offerings already defined on EIS, especially managed security. 2. EIS vendor systems security FISMA Assessments & Authorizations - 6 of 9 EIS vendors have received ATOs (as of 11/2019). Remaining vendors are targeted to receive ATOs Q1 FY2020. Agencies can still release solicitations and make awards to vendors with ATOs. 3. Awaiting defined use cases for TIC policy which should accelerate the use of EIS.						
Enhance Shared Systems and Services to Improve the Purchase Efficiency of Network Services	Q4 FY 2019	В	Completed	GSA	Two components to this measurement: 1. Conexus released 2. Conexus training and adoption made available to customer agencies						



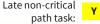


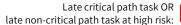


















Key Milestones	Milestone Due Date	Milestone Status	Change From Last Quarter	Owner	Anticipated Barriers or Other Issues Related to Milestone Completion						
Electronic Records Management											
Perform outreach and training on newly approved records management PSCs	Q4 FY 19	В	Completed	GSA	Sent announcement through OMB to the Category Management Leadership Council (CMLC) in reference to Memo M-19-21 and informing the records officer community of the new PSCs. As a follow-up to the CMLC announcement, provided PSC training to records officers at NARA conference. While this milestone has been marked complete based on previous outreach, we expect this milestone to be an ongoing effort.						
Create stakeholder engagement plan to increase government awareness of Records Management offerings.	Q1 FY 20	G	No change	GSA	Briefed GSA CASE network on new ERM offerings, requesting their assistance in marketing this solution. Attending conferences, in partnership with NARA, to engage with agencies face to face and assist with their requirements. Conducted an email marketing campaign to increase awareness and will continue to disseminate.						
Strategically target key RM vendors to strengthen current offerings under the schedules program and support customer requirements.	Q2 FY 20	G	No change	GSA	MAS Transformation will have a major impact on the addition of new vendors to the existing records management offerings. Existing schedule contractors are reluctant to submit new offers under schedule 36, knowing that MAS transformation will soon consolidate their contracts.						
Utilizing new PSC Codes, capture and share transactional data, analyze federal spend, and implement initiatives to improve federal buying behavior.	Q3 FY 20	G	No change	GSA	The new PSC codes should offer data that will inform decisions related to government records management. We expect this data will identify potential gaps in schedule coverage, as well as highlight opportunities for customers to better utilize the schedule.						





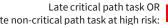
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Key Milestones	Milestone Due Date	Milestone Status	Change From Last Quarter	Owner	Anticipated Barriers or Other Issues Related to Milestone Completion						
Fleet											
First Round of Motor Vehicle Consolidation Studies Completed	(1) - (2) (1)	В	Completed	GSA	Completed the Air Force, Army, Army Corps of Engineers, Energy, and Veterans Affairs studies. All five studies recommended consolidation with GSA Fleet. DHS study was delayed due to the partial Government shutdown – completed in March 2019.						
Determination of Motor Vehicles to Consolidate from First Study	Q2 FY 2019	В	Completed	GSA	GSA Administrator sent the completed Air Force, Army, Army Corps of Engineers, Energy, and Veterans Affairs studies to the heads of agencies and requested meetings to discuss the findings and next steps. Follow up meetings have occurred with Veterans Affairs, no other agencies have agreed to meet.						
Second Round of Motor Vehicle Consolidation Studies Underway	(1) = (1) (1)	В	Completed	GSA	Agriculture, Interior, Marine Corps and Navy studies underway with the Navy and Marine Corps studies nearing completion.						
Finalize First Round of Motor Vehicle Consolidations	O1 FV 2020	R	Delayed	GSA	Year 1 agencies have been very slow to respond (or in some cases non-responsive) to requests to meet to discuss next steps. The only planned consolidation is with DOE in Oak Ridge, TN (400 vehicles - Completed October 8, 2019).						
Second Round of Vehicle Consolidation Studies Completed	Q1 FY 2020	Υ	Possible delay	GSA	Agriculture, Interior, Marine Corps, and Navy studies are expected to be completed by December 31. Justice study may go into Q2 due to extensive delays by Justice in reviewing the drafts.						



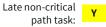


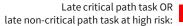
Completed:



On Track:













Key Milestones	Milestone Due Date	Milestone Status	Change From Last Quarter	Owner	Anticipated Barriers or Other Issues Related to Milestone Completion
GSA SmartPay®					
Finalize Mythbusters Campaign #1 and Post to GSA SmartPay® Website and Other Locations	Q1 FY 2019	В	Completed	GSA	
Finalize Mythbusters Campaign #2 and Post to GSA SmartPay® Website and Other Locations	Q2 FY 2019	В	Completed	GSA	
Complete Briefings with CAOC and CFOC Representatives	Q2 FY 2020	G	No change	GSA	Milestone adjustment to accommodate completion of GSA SmartPay 3 transition.
Finalize Mythbusters Campaign #3 and Post to GSA SmartPay® Website and Other Locations	Q4 FY 2019	В	Completed	GSA	
Release Results of Cardless Payment Use Survey	Q2 FY 2020	G	No change	GSA	Milestone adjustment to accommodate completion of GSA SmartPay 3 transition.
Finalize Mythbusters Campaign #4 and Post to GSA SmartPay® Website and Other Locations	Q2 FY 2020	В	Completed	GSA	



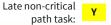


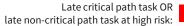


















Key Milestones	Milestone Due Date	Milestone Status	Change From Last Quarter	Owner	Anticipated Barriers or other Issues Related to Milestone Completion	
Optimize Federal Disbursing						
Convert to Treasury-Disbursed Payments Increase Treasury-disbursed Payments to 89% of all Federal Payments	FY 2020	G	No change	Treasury	As of FY 2019, Q3, Treasury disbursed 87.31% of Government payments, an increase from 86.86% in FY 2018. We are on target to meet our 89% goal in FY 2020 and FY 2021 goal of 95% when Department of Defense transitions larger volumes for Treasury disbursing; if the transition is delayed, Fiscal Service will not meet its goal of 95% by 2021.	
Increase Electronic Payments Maintain 95% EFT rate for Treasury-disbursed Payments; Print and Mail Fewer than 51.3 Million Treasury- disbursed Checks	FY 2020	G	No change	Treasury	Disbursed 54.2 million in FY 2019, down from 56.2 million in FY 2018. Fiscal Service and IRS continue to collaborate to develop strategies for tax refund checks.	
Centralized Receivables						
1M Receivables Processed through CRS	Q4 FY 2021	G	No change	Treasury	– Even with a shortfall realized in FY 2019, CRS is still on a path to meet these goals.	
925,000 Receivables Processed through CRS	Q4 FY 2020	G	No change	Treasury		
831,000 Receivables Processed through CRS	Q4 FY 2019	Υ	Delayed	Treasury	In FY 2019, CRS processed 751,407 receivables and reduced its shortfall by 28%.	



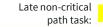


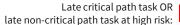


















Strategy 3: Increase Use of Existing Services Key Performance Indicators

Strategy 3 Focus Area:	Baseline KPI (2018)	Target KPI	Current Agency Adoption	Future Agency Adoption in 2019- 2020
Security Operations Center (SOC) as a Service: Authorized systems monitored by the SOC	2018: 255	2019: 264	DOJ Bureaus, CSOSA, PSA	HUD
EIS: Disconnect or transition of legacy inventory to EIS	% of disconnected legacy services = 28.6% as of end of FY18 # of EIS solicitations released for modernization = 5 as of end of FY18	2019 - 30% services disconnected from expiring contracts AND 2019 - 10 EIS solicitations released with modernization	32.7% services disconnected from expiring contracts 25 EIS solicitations released with modernization	GSA Agency Managers are engaging with all large, medium, and small agencies.
Electronic Records Management: Sales Under ERM SIN	FY18 sales: \$156k	FY20 Sales: \$10M	Railroad Retirement Board, Library of Congress, US Copyright Office, USDA	GSA is working with the following agencies on ERM requirements: EPA, US NRC, and Army Airforce Exchange





Strategy 3: Increase Use of Existing Services *Key Performance Indicators*

Strategy 3 Focus Area:	Baseline KPI (2018)	Target KPI	Current Agency Adoption	Future Agency Adoption in 2019- 2020
Fleet: # of vehicles under study (all domestic, non-tactical vehicles with the exception of unique, specialty vehicles)	2018: 75k	2019: 100k	2018: VA, Army, Army Corps of Engineers, DHS, Air Force, Energy (76,238 vehicles studied). 2019: Navy, USMC, DOI, USDA and DOJ (114,207 vehicles under study).	Pending Study Results
Fleet: # vehicles consolidated (all domestic, non-tactical vehicles with the exception of unique, specialty vehicles)	2018: Target - 500 Actual - 1,797*	2019: Target – 5,000 Actual – 1,805* *FY 2018 and 2019 consolidations are not related to the Agency Reform Plan study effort. They represent consolidation efforts that are part of ongoing operations. For GSA to achieve its target under the Agency Reform Plan study effort, partner agencies must finalize decisions around consolidations in the near term.	There is limited consolidation progress to report for Year 1 study agencies. Several agencies haven't responded to the study findings and recommendations. For others, actual consolidations have not yet occurred as action plans have been slow to develop.	Pending Study Results



Strategy 3: Increase Use of Existing Services Key Performance Indicators

Strategy 3 Focus Area:	Baseline KPI (2018)	Target KPI	Current Agency Adoption	Future Agency Adoption in 2019- 2020
GSA SmartPay: \$ increase in refunds to agencies	FY2018: \$265M	FY2019: \$290 million FY2020: \$300 million	Fiscal Year 2018 Program Fact Sheet	
Optimize Federal Disbursing: % increase in electronic payments (fewer checks) % increase in Treasury- disbursed payments	Electronic Payments 2018: 95% of Treasury disbursed and 98% of all benefits; 56.2 million checks Treasury Disbursed Payments 2018: 87% (86.86%)	Electronic Payments Maintain EFT rates; reduce checks to 54.1 million by FY 2019 and by 49 million by 2021 Treasury Disbursed Payments: 95% by 2021	Electronic Payments: All agencies use EFT to deliver payments Treasury disbursed Payments: Treasury disburses payments for most executive branch agencies; DOD has begun using Treasury disbursing services and is committed to full conversion	Treasury continues to work with IRS, SSA and other agencies with check volume to develop targeted strategies. Treasury continues to work with DOD for full conversion to Treasury disbursing by 2021
Centralized Receivables: # increase in receivables processed through CRS	2018: 186,838 of 21M (0.9%)	2021: 1M of 21M (4.8%) receivables by 2021	CFPB, DHS, DOC (NOAA), NEH, NSF, PBGC, DOD, DOJ, DOL, Ed, FCC, FEC, GSA, SSS, Treasury, USDA, VA	HUD, DOL (additional programs), VA (additional programs), NCUA, OPM, DHA



Resources

For additional information on the Sharing Quality Services CAP Goal, please visit...

- Memo 19-16
- Federal Integrated Business Framework
- Quality Service Management Offices
- Governance Ecosystem
- OMB MAX Shared Services Community

