

		Vigilant Solutions 2021 Las Positas Court, Suite #101 Livermore, CA 94551 (P) 858-287-0067		Be smart. Be safe. Be Vigilant.	
Attention:	Santa Maria Police Department	Date	10/10/2016		
Project Name:	2 Year ILP w/ 4 (4) Camera Mobile Systems	Quote Number:	GSM-0240-03		

PROJECT QUOTATION

We at Vigilant Solutions are pleased to quote the following systems for the above referenced project:

Qty	Item #	Description
(2)	VS-ILP-1M2RE	Intelligence Led Policing Package w/ 3-Camera Mobile LPR Hardware (Reaper) - Up to 100 Sworn <u>Hardware Includes:</u> <ul style="list-style-type: none"> 3-Camera Mobile LPR system - Quantity = 1 LPR System (Reaper Cameras) <ul style="list-style-type: none"> Power over Ethernet (POE) LPR cameras w/ Integrated processors Lens configuration to be confirmed by customer at time of order <u>Software / Services Include:</u> <ul style="list-style-type: none"> CarDetector Mobile LPR Software for MDC Unit <ul style="list-style-type: none"> Includes Mobile Hit Hunter Data Access Feature LEARN Software as a Service (SaaS) including: <ul style="list-style-type: none"> LEARN Data Analytic Tools Unlimited Commercial LPR data Access Hosting, data and system management of LPR data LEARN-Mobile Companion SmartPhone application (Android & iPhone) First year Standard Service Package for hosted LPR server access FaceSearch Hosted Facial Recognition <ul style="list-style-type: none"> Image gallery of up to 5,000 images
Subtotal Price (Excluding sales tax)		\$29,990.00

Qty	Item #	Description
(2)	Mobile LPR SYS-1 CDM-4-1134RE	Mobile LPR 4-Camera System w/ Integrated Processor <u>Hardware:</u> <ul style="list-style-type: none"> Qty=2 Combination IR / Color LPR Cameras - 16mm lens package Qty=1 Combination IR / Color LPR Camera - 35mm lens package Qty=1 Combination IR / Color LPR Camera - 50mm lens package Cameras w/ integrated solid state DSPs (No moving parts) Wiring harness w/ ignition control (Direct to Battery) <ul style="list-style-type: none"> Single point power connection Field installed GPS receiver for MDC (USB Connect) <u>Software:</u> <ul style="list-style-type: none"> CarDetector Mobile LPR software application for MDC unit <ul style="list-style-type: none"> LPR vehicle license plate scanning / real time alerting Full suite of LPR tools including video tool set
Subtotal Price (Excluding sales tax)		\$30,850.00

Qty	Item #	Description
(2)	VS-ILP-UPG	ILP 1-Camera Mobile Camera System Upgrade
Subtotal Price (Excluding sales tax)		\$6,400.00

Qty	Item #	Description
(4)	VS-LBB-02-E	LPR Camera Mounting Brackets - Light Bar Mounting Style - Complete Set <ul style="list-style-type: none"> • LPR Camera Mounting Bracket- Rooftop under light bar • Compatible with most Whelen, Code3, TOMAR, Federal Signal, Argent S2 Light Bars • Mounts up to four (4) LPR cameras
Subtotal Price (Excluding sales tax)		\$4,380.00

Qty	Item #	Description
(1)	VSBSCSVC-02	Vigilant LPR Basic Service Package for Hosted/Managed LPR Deployments <ul style="list-style-type: none"> • Managed/hosted server account services by Vigilant <ul style="list-style-type: none"> ◦ Includes access to all LEARN and CarDetector software updates • Priced per camera per year for 15-30 total camera units • Requires new/existing Enterprise Service Agreement (ESA)
Subtotal Price (Excluding sales tax)		\$3,600.00

Qty	Item #	Description
(1)	VSPK1SVC-02	Vigilant LPR Standard Service Package for Hosted/Managed LPR Deployments <ul style="list-style-type: none"> • Optional Service Package Benefits <ul style="list-style-type: none"> ◦ Extended access to Vigilant 'Private Data' via CarDetector Mobile Hit Hunter ◦ Unlimited access to Vigilant's Mobile Companion LPR application for Smartphones • Priced per camera per year for 15-30 total camera units • Requires Basic Service Package
Subtotal Price (Excluding sales tax)		\$1,520.00

Qty	Item #	Description
(0)	VSPK1SVC-02	Vigilant LPR Standard Service Package for Hosted/Managed LPR Deployments <ul style="list-style-type: none"> • Optional Service Package Benefits • Priced per camera per year for 15-30 total camera units • Extended access to Vigilant 'Private Data' via CarDetector Mobile Hit Hunter • Requires Basic Service Package • Unlimited access to Vigilant's Mobile Companion LPR application for Smartphones
Subtotal Price (Excluding sales tax)		\$0.00

Qty	Item #	Description
(0)	VSBSCSVC-02	Vigilant LPR Basic Service Package for Hosted/Managed LPR Deployments; Year 2 <ul style="list-style-type: none"> • Managed/hosted server account services by Vigilant • Requires new/existing Enterprise Service Agreement (ESA) • Includes access to all LEARN and CarDetector software updates • Priced per camera per year for 15-30 total camera units
Subtotal Price (Excluding sales tax)		\$0.00

Qty	Item #	Description
(1)	SSU-LN-COM	Vigilant Start Up & Configuration of Hosted/Managed LEARN Server Account <ul style="list-style-type: none"> • New client account setup via national LPR server • Required for all hosted/managed LEARN client accounts
Subtotal Price (Excluding sales tax)		\$1,275.00

Qty	Item #	Description
(4)	SSU-SYS-COM	Vigilant System Start Up & Commissioning of 'In Field' LPR system <ul style="list-style-type: none"> • Vigilant technician to visit customer site • Includes system start up, configuration and commissioning of LPR system • Applies to mobile (1 System) and fixed (1 Camera) LPR systems
Subtotal Price (Excluding sales tax)		\$3,500.00

Qty	Item #	Description
(1)	VS-TRNG	Vigilant End User Training for LPR Systems <ul style="list-style-type: none"> • End user training for Vigilant products <ul style="list-style-type: none"> o Covers all client purchased applications o Includes classroom and field operation training • Vigilant certified technician to visit site and perform one training class
Subtotal Price (Excluding sales tax)		\$1,250.00

Qty	Item #	Description
(1)	VS-TRVL-01	Vigilant Travel via Client Site Visit <ul style="list-style-type: none"> • Vigilant certified technician to visit client site • Includes all travel costs for onsite support services
Subtotal Price (Excluding sales tax)		\$1,550.00

Qty	Item #	Description
(4)	VS-SHP-01	Vigilant Shipping & Handling Charges <ul style="list-style-type: none"> • Applies to each Mobile LPR System • Shipping Method is FOB Destination
Subtotal Price (Excluding sales tax)		\$520.00

Qty	Item #	Description
(4)	Hardware Installation	Installation of Vigilant Hardware
Subtotal Price (Excluding sales tax)		\$3,765.00

Quote Notes:

1. All prices are quoted in USD and will remain firm and in effect for 60 days.
2. No permits, start-up, installation, and or service included in this proposal unless explicitly stated above.
3. Central compute resource hardware sold separately unless explicitly stated above.
4. All hardware components to have standard One (1) year hardware warranty.
5. All software to have standard one (1) year warranty for manufacturer defects.
6. Software is manufactured under strict Vigilant Solutions standard.
7. This Quote does not include anything outside the above stated bill of materials.
8. Extended hardware warranty not included. Can purchase for an additional 4 years.

9. Tax not included.

Quoted by: Greg Mills - 858-287-0067 - greg.mills@vigilantsolutions.com

Total Price (Excluding sales tax)	\$88,600.00	
Accepted By:	Date:	P.O#