

REQUEST FOR

STANDARDIZATION ☐

SOLE SOURCE ☒

DATE: 7/28/16

SOLE SOURCE REQUESTED BY: Sonia Martinez EXT. 2273

REQUESTED VENDOR: Vigilant Solutions

VENDOR ADDRESS: 2021 Las Positas Court, Suite 101, Livermore, CA 94551

ESTIMATED TOTAL COST: \$88,600 plus tax

- 1) Account to be charged: State Asset Forfeiture 046-010-040-53-58
Available Funding in Account: \$317,733 (046-201-00)
- 2) Account to be charged: _____
Available Funding in Account: _____
- 3) Account to be charged: _____
Available Funding in Account: _____

JUSTIFICATION FOR REQUEST

SOLE SOURCE:

The purchase of supplies, materials or equipment, which can be obtained from only one manufacturer, such as a replacement part, a component of an existing system, or only one manufacturer.

Explain the need for a sole source:

The Santa Maria Police Department intends to purchase license plate reader cameras, including equipment, software, and maintenance. Vigilant Solutions owns and manages the largest license plate recognition (LPR) data sharing initiative, known as the National Vehicle Location Service (NVLS). NVLS consists of over 4.3 billion LPR scans. This data consists largely of privately collected LPR data owned by Vigilant and made available for law enforcement exclusively via LEARN (software). Vigilant Solutions is the only LPR vendor that offers mobile LPR systems using a Digital Signal Processor (DSP). The DSP unit is a solid-state device that contains no moving parts including the

processor, motherboard, or memory. The DSP is designed for ruggedized mobile conditions and is resistant to failure due to shock and other adverse conditions commonly seen in a patrol vehicle. Vigilant Solutions is the only vendor to provide the ability to administer software updates to field installed mobile LPR systems directly from the back-office. Software updates from Vigilant are made available in LEARN, and can then be pushed out to vehicles in the field with server-to-vehicle communications. This feature saves time in administering field software updates.

STANDARDIZATION:

The purchase may be limited to a single brand or trade name based on the following criteria: (check all that apply)

- ☐ Repair and maintenance costs would be minimized
- ☐ User personnel training would be minimized
- ☐ Supplies or spare parts would be minimized
- ☐ Modifications to existing equipment would not be necessary
- ☐ Training of repair and maintenance personnel would be minimized
- ☐ Matching existing supplies, materials or equipment is required for proper operation of a function or program

Explain how the criteria checked above applies:

APPROVAL:



Department Head or Designee



Reviewed by Administrative Services Staff



Director of Administrative Services *Finance*