# Data Challenge 2: Investigating a Drop in User Engagement

#### Yammer:

Yammer is a social network for communicating with coworkers. Individuals share documents, updates, and ideas by posting them in groups, it's like Slack. Yammer is free to use indefinitely, but companies must pay license fees if they want access to administrative controls, including integration with user management systems like ActiveDirectory.

#### **Problem**

You show up to work Tuesday morning, September 2, 2014. The head of the Product team walks over to your desk and asks you what you think about the latest activity on the user engagement dashboards (yes this really happens). You fire them up, and something immediately jumps out:



#### **Interactive Engagement Dashboard:**

https://modeanalytics.com/modeanalytics/reports/cbb8c291ee96/runs/7925c979521e/viz/cfcdb6b78885 (https://modeanalytics.com/modeanalytics/reports/cbb8c291ee96/runs/7925c979521e/viz/cfcdb6b78885)

The above chart shows the number of engaged users each week. Yammer defines engagement as having made some type of server call by interacting with the product (shown in the data as events of type "engagement"). Any point in this chart can be interpreted as "the number of users who logged at least one engagement event during the week starting on that date."

## **Question:**

The head of product says "Can you look into this and get me a summary by this afternoon?" As she runs to a meeting.

#### Hints:

- Make sure you really understand what the above chart shows, and what it means!
- Remember don't start with the data, start with the hypothesis. Maybe have an ordered set you can check.
- · How do you order your hypothesis in descending importance?
- Remember, time is critical here, so think about how you're spending your time!

# Digging in:

For this problem, you have four sources of data. The tables names and column definitions are listed below—click a table name to view information about that table. Note: this data is fake and was generated for the purpose of this case study. It is similar in structure to Yammer's actual data, but for privacy and security reasons it is not

# **Solution:**

We start with different hypothesis and delve into some of them.

## App is down or some features are broken

One of the main reasons for reduced engagement is often the fact that the app itself is down or some of its features are either broken or redesigned in a way that is not user-friendly.

### Sign-Up feature broken?

One of the features that if broken can reduce the engagement activity is user sign-up process. To check this we take a look at the time history of creating accounts and activating accounts by the users.

Importing the needed libraries and packages:

```
In [166]: import numpy as np
   import pandas as pd
   import matplotlib.pyplot as plt
   %matplotlib inline
   import seaborn as sns
   import datetime
   import matplotlib.dates as mdates
   from matplotlib.dates import AutoDateFormatter, AutoDateLocator, WeekdayLocato
   r
   from matplotlib.dates import MO, TU, WE, TH, FR, SA, SU
```

#### Reading different csv files/tables:

```
In [13]: users=pd.read_csv("yammer_users.csv")
    emails=pd.read_csv("yammer_emails.csv")
    events=pd.read_csv("yammer_events.csv")
    periods=pd.read_csv("dimension_rollup_periods.csv")
```

- We create new columns and convert string date-time entries into timestamps
- also every sample (row), based on its timestamp is mapped to a time\_id (by the function assign\_time\_id) which is the last day of the week that the timestamp belongs to.

```
In [128]: users["created_at2"]=users["created_at"].map(lambda x: datetime.datetime.strpt
    ime(x, '%Y-%m-%d %H:%M:%S'))
    users["created_time_id"]=users["created_at2"].map(lambda x: assign_time_id(x))
    users.head()
```

#### Out[128]:

|   | user_id | created_at                 | company_id | language | activated_at           | state   | created_at2            | created             |
|---|---------|----------------------------|------------|----------|------------------------|---------|------------------------|---------------------|
| 0 | 0.0     | 2013-01-<br>01<br>20:59:39 | 5737.0     | english  | 2013-01-01<br>21:01:07 | active  | 2013-01-01<br>20:59:39 | 2013-0 <sup>-</sup> |
| 1 | 1.0     | 2013-01-<br>01<br>13:07:46 | 28.0       | english  | NaN                    | pending | 2013-01-01<br>13:07:46 | 2013-0 <sup>-</sup> |
| 2 | 2.0     | 2013-01-<br>01<br>10:59:05 | 51.0       | english  | NaN                    | pending | 2013-01-01<br>10:59:05 | 2013-0 <sup>-</sup> |
| 3 | 3.0     | 2013-01-<br>01<br>18:40:36 | 2800.0     | german   | 2013-01-01<br>18:42:02 | active  | 2013-01-01<br>18:40:36 | 2013-0 <sup>-</sup> |
| 4 | 4.0     | 2013-01-<br>01<br>14:37:51 | 5110.0     | indian   | 2013-01-01<br>14:39:05 | active  | 2013-01-01<br>14:37:51 | 2013-0 <sup>-</sup> |

```
In [149]: users["activated"]=users["activated_at"].notnull().astype("int")
    users["created_day"]=users["created_at"].map(lambda x: datetime.datetime.strpt
    ime(x.split()[0], '%Y-%m-%d'))
    users.head()
```

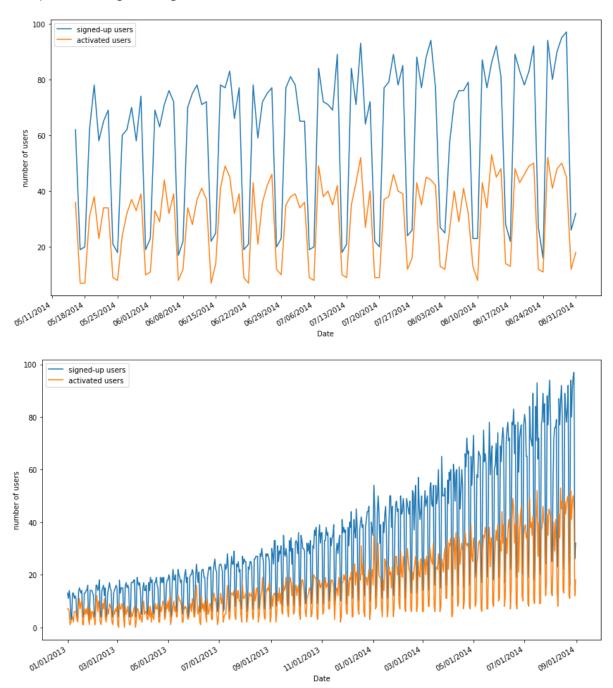
Out[149]:

|   | user_id | created_at                 | company_id | language | activated_at           | state   | created_at2            | created             |
|---|---------|----------------------------|------------|----------|------------------------|---------|------------------------|---------------------|
| 0 | 0.0     | 2013-01-<br>01<br>20:59:39 | 5737.0     | english  | 2013-01-01<br>21:01:07 | active  | 2013-01-01<br>20:59:39 | 2013-0              |
| 1 | 1.0     | 2013-01-<br>01<br>13:07:46 | 28.0       | english  | NaN                    | pending | 2013-01-01<br>13:07:46 | 2013-0              |
| 2 | 2.0     | 2013-01-<br>01<br>10:59:05 | 51.0       | english  | NaN                    | pending | 2013-01-01<br>10:59:05 | 2013-0 <sup>-</sup> |
| 3 | 3.0     | 2013-01-<br>01<br>18:40:36 | 2800.0     | german   | 2013-01-01<br>18:42:02 | active  | 2013-01-01<br>18:40:36 | 2013-0 <sup>-</sup> |
| 4 | 4.0     | 2013-01-<br>01<br>14:37:51 | 5110.0     | indian   | 2013-01-01<br>14:39:05 | active  | 2013-01-01<br>14:37:51 | 2013-0              |
| 4 |         |                            |            |          |                        |         |                        |                     |

To test our hypothesis that sign-up feature is causing the issue, we plot the time history of number of user sign-ups (with and without account activation). We plot it for the last few months as well as the whole time range. The latter shows that in general the number of user sign-ups have been growing indicating that there is no issues with the sign-up feature of the app. To capture and understand the short time-scale decrease-increase pattern of the number of sign-ups, we take a look at a shorter time period (last few months); from this figure it becomes apparent that over the weekend the number of sign-ups decrease which intuitively makes sense.

In [177]: # plotting the time history of the number of sign-ups in the last few months sunday = WeekdayLocator(SU) # major ticks on the Sundays created users list=users.groupby(["created day"])["activated"].count() activated\_users\_list=users.groupby(["created\_day"])["activated"].sum() fig, ax = plt.subplots(figsize=(14,8)) sns.lineplot(x=created users list.index[500:608], y=created users list.values[ 500:608], ax=ax, label="signed-up users") sns.lineplot(x=activated users list.index[500:608], y=activated users list.val ues[500:608], ax=ax, label="activated users") ax.xaxis.set major locator(sunday) plt.gca().xaxis.set major formatter(mdates.DateFormatter('%m/%d/%Y')) plt.gcf().autofmt\_xdate() plt.xlabel("Date") plt.ylabel("number of users") ax.legend() # plotting the time history of the number of sign-ups in the whole time range fig, ax = plt.subplots(figsize=(14,8)) sns.lineplot(x=created users list.index[0:608], y=created users list.values[0: 608], ax=ax, label="signed-up users") sns.lineplot(x=activated users list.index[0:608], y=activated users list.value s[0:608], ax=ax, label="activated users") plt.gca().xaxis.set major formatter(mdates.DateFormatter('%m/%d/%Y')) plt.gca().xaxis.set\_major\_locator(AutoDateLocator()) plt.gcf().autofmt xdate() plt.xlabel("Date") plt.ylabel("number of users") ax.legend()

Out[177]: <matplotlib.legend.Legend at 0x2b58c664240>



## a device-specific feature/component is broken?

Next we check to see if any device-specific feature could be a potential reason. There are 3 different devices types: computers, tablets, and phones. We break down engagement metrics based on device type.

We check which columns have null values. The column of "activated\_at" has null values and it corresponds to pending accounts

```
In [11]: users.isnull().any()
```

Out[11]: user\_id False created\_at False company\_id False language False activated\_at True state False dtype: bool

In [196]: emails["action"].unique()

Out[87]:

|   | user_id | occurred_at            | action             | user_type | occurred_at2           | time_id        |
|---|---------|------------------------|--------------------|-----------|------------------------|----------------|
| 0 | 0.0     | 2014-05-06<br>09:30:00 | sent_weekly_digest | 1.0       | 2014-05-06<br>09:30:00 | 2014-05-<br>13 |
| 1 | 0.0     | 2014-05-13<br>09:30:00 | sent_weekly_digest | 1.0       | 2014-05-13<br>09:30:00 | 2014-05-<br>20 |
| 2 | 0.0     | 2014-05-20<br>09:30:00 | sent_weekly_digest | 1.0       | 2014-05-20<br>09:30:00 | 2014-05-<br>27 |
| 3 | 0.0     | 2014-05-27<br>09:30:00 | sent_weekly_digest | 1.0       | 2014-05-27<br>09:30:00 | 2014-06-<br>03 |
| 4 | 0.0     | 2014-06-03<br>09:30:00 | sent_weekly_digest | 1.0       | 2014-06-03<br>09:30:00 | 2014-06-<br>10 |

In [79]: events.head()

Out[79]:

|   |   | user_id | occurred_at            | event_type | event_name   | location | device                       | user_type | occure             |
|---|---|---------|------------------------|------------|--------------|----------|------------------------------|-----------|--------------------|
|   | 0 | 10522.0 | 2014-05-02<br>11:02:39 | engagement | login        | Japan    | dell<br>inspiron<br>notebook | 3.0       | 2014-0<br>11:02:3  |
| - | 1 | 10522.0 | 2014-05-02<br>11:02:53 | engagement | home_page    | Japan    | dell<br>inspiron<br>notebook | 3.0       | 2014-0<br>11:02:5  |
|   | 2 | 10522.0 | 2014-05-02<br>11:03:28 | engagement | like_message | Japan    | dell<br>inspiron<br>notebook | 3.0       | 2014-0<br>11:03:2  |
| - | 3 | 10522.0 | 2014-05-02<br>11:04:09 | engagement | view_inbox   | Japan    | dell<br>inspiron<br>notebook | 3.0       | 2014-0<br>11:04:0  |
|   | 4 | 10522.0 | 2014-05-02<br>11:03:16 | engagement | search_run   | Japan    | dell<br>inspiron<br>notebook | 3.0       | 2014-0:<br>11:03:1 |

In [178]: events["device"].unique()

Out[184]: True

In [187]: events["computer"]=events["device"].map(lambda x: 1 if x in computer\_list else
0)
 events["tablet"]=events["device"].map(lambda x: 1 if x in tablet\_list else 0)
 events["phone"]=events["device"].map(lambda x: 1 if x in phone\_list else 0)

In [188]: events.head()

Out[188]:

|   | user_id | occurred_at            | event_type | event_name   | location | device                       | user_type | occure            |
|---|---------|------------------------|------------|--------------|----------|------------------------------|-----------|-------------------|
| 0 | 10522.0 | 2014-05-02<br>11:02:39 | engagement | login        | Japan    | dell<br>inspiron<br>notebook | 3.0       | 2014-0<br>11:02:3 |
| 1 | 10522.0 | 2014-05-02<br>11:02:53 | engagement | home_page    | Japan    | dell<br>inspiron<br>notebook | 3.0       | 2014-0<br>11:02:5 |
| 2 | 10522.0 | 2014-05-02<br>11:03:28 | engagement | like_message | Japan    | dell<br>inspiron<br>notebook | 3.0       | 2014-0<br>11:03:2 |
| 3 | 10522.0 | 2014-05-02<br>11:04:09 | engagement | view_inbox   | Japan    | dell<br>inspiron<br>notebook | 3.0       | 2014-0<br>11:04:0 |
| 4 | 10522.0 | 2014-05-02<br>11:03:16 | engagement | search_run   | Japan    | dell<br>inspiron<br>notebook | 3.0       | 2014-0<br>11:03:1 |

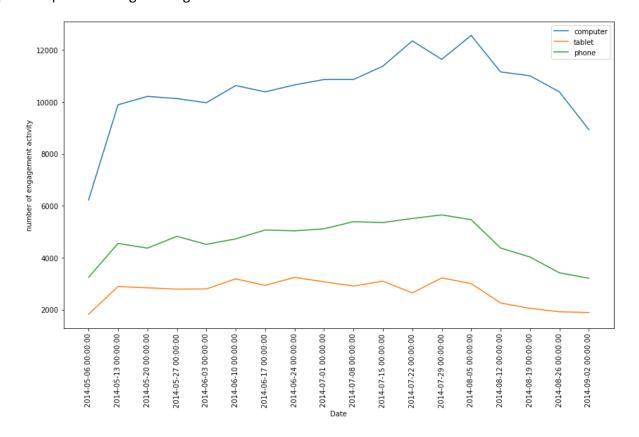
We have two types of engagement and we consider only engagements other than "sign-up" flow.

```
In [190]: events["event_type"].unique()
Out[190]: array(['engagement', 'signup_flow'], dtype=object)
```

Below we show the the number of engagement activity per device type. As seen in the figure there is a significant drop for computers and even more for phones. So there could be a problem in the mobile apps; maybe a broken feature or a recent change in the mobile app user-interface.

```
In [194]:
          computer events list=events[events["event type"]=='engagement'].groupby(["time
          _id"])["computer"].sum()
          tablet events list=events[events["event type"]=='engagement'].groupby(["time i
          d"])["tablet"].sum()
          phone_events_list=events[events["event_type"]=='engagement'].groupby(["time_i
          d"])["phone"].sum()
          N = computer events list.shape[0]
          fig, ax = plt.subplots(figsize=(14,8))
          sns.lineplot(x=np.arange(N), y=computer_events_list.values, ax=ax, label="comp
          uter")
          sns.lineplot(x=np.arange(N), y=tablet events list.values, ax=ax, label="table
          t")
          sns.lineplot(x=np.arange(N), y=phone_events_list.values, ax=ax, label="phone")
          plt.xlabel("Date")
          plt.ylabel("number of engagement activity")
          plt.xticks(np.arange(N), active users["time id"])
          plt.xticks(rotation='vertical')
          ax.legend()
```

Out[194]: <matplotlib.legend.Legend at 0x2b58c84e358>



#### Issues with re-engagement / weekly emails?

Another issue could be that the email contents are such that they do not engage the users. To check this, we look into the email activities. Below we plot the time history of the number of email activities. Based on the figure, the only thing that drops is the email click-throughs; this suggests that there could be a problem with the weekly digest and re-engagement emails.

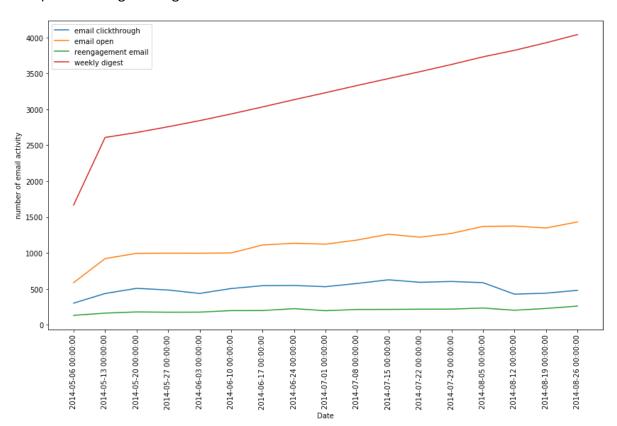
```
In [197]: emails.head()
```

Out[197]:

|   | user_id | occurred_at            | action             | user_type | occurred_at2           | time_id        |
|---|---------|------------------------|--------------------|-----------|------------------------|----------------|
| 0 | 0.0     | 2014-05-06<br>09:30:00 | sent_weekly_digest | 1.0       | 2014-05-06<br>09:30:00 | 2014-05-<br>13 |
| 1 | 0.0     | 2014-05-13<br>09:30:00 | sent_weekly_digest | 1.0       | 2014-05-13<br>09:30:00 | 2014-05-<br>20 |
| 2 | 0.0     | 2014-05-20<br>09:30:00 | sent_weekly_digest | 1.0       | 2014-05-20<br>09:30:00 | 2014-05-<br>27 |
| 3 | 0.0     | 2014-05-27<br>09:30:00 | sent_weekly_digest | 1.0       | 2014-05-27<br>09:30:00 | 2014-06-<br>03 |
| 4 | 0.0     | 2014-06-03<br>09:30:00 | sent_weekly_digest | 1.0       | 2014-06-03<br>09:30:00 | 2014-06-<br>10 |

```
emails["action"].unique()
In [205]:
          emails conc=pd.concat([emails, pd.get dummies(emails["action"])], axis=1)
          email clickthrough list = emails conc.groupby(["time id"])["email clickthroug
          h"].sum()
          email_open_list = emails_conc.groupby(["time_id"])["email_open"].sum()
          sent_reengagement_email_list = emails_conc.groupby(["time_id"])["sent_reengage
          ment email"].sum()
          sent_weekly_digest_list = emails_conc.groupby(["time_id"])["sent_weekly_diges
          t"].sum()
          N = email clickthrough list.shape[0]
          fig, ax = plt.subplots(figsize=(14,8))
          sns.lineplot(x=np.arange(N-1), y=email clickthrough list.values[0:N-1], ax=ax,
          label="email clickthrough")
          sns.lineplot(x=np.arange(N-1), y=email open list.values[0:N-1], ax=ax, label=
          "email open")
          sns.lineplot(x=np.arange(N-1), y=sent_reengagement_email_list.values[0:N-1], a
          x=ax, label="reengagement email")
          sns.lineplot(x=np.arange(N-1), y=sent weekly digest list.values[0:N-1], ax=ax,
          label="weekly digest")
          plt.xlabel("Date")
          plt.ylabel("number of email activity")
          plt.xticks(np.arange(N-1), active users["time id"][0:N-1])
          plt.xticks(rotation='vertical')
          ax.legend()
```

Out[205]: <matplotlib.legend.Legend at 0x2b58c9c5710>



In [74]: periods.head()

Out[74]:

|   | period_id | time_id                | pst_start              | pst_end                | utc_start              | utc_end                |
|---|-----------|------------------------|------------------------|------------------------|------------------------|------------------------|
| 0 | 1.0       | 2013-01-01<br>00:00:00 | 2013-01-01<br>00:00:00 | 2013-01-02<br>00:00:00 | 2013-01-01<br>08:00:00 | 2013-01-02<br>08:00:00 |
| 1 | 1.0       | 2013-01-02<br>00:00:00 | 2013-01-02<br>00:00:00 | 2013-01-03<br>00:00:00 | 2013-01-02<br>08:00:00 | 2013-01-03<br>08:00:00 |
| 2 | 1.0       | 2013-01-03<br>00:00:00 | 2013-01-03<br>00:00:00 | 2013-01-04<br>00:00:00 | 2013-01-03<br>08:00:00 | 2013-01-04<br>08:00:00 |
| 3 | 1.0       | 2013-01-04<br>00:00:00 | 2013-01-04<br>00:00:00 | 2013-01-05<br>00:00:00 | 2013-01-04<br>08:00:00 | 2013-01-05<br>08:00:00 |
| 4 | 1.0       | 2013-01-05<br>00:00:00 | 2013-01-05<br>00:00:00 | 2013-01-06<br>00:00:00 | 2013-01-05<br>08:00:00 | 2013-01-06<br>08:00:00 |

In [38]: periods[periods["period\_id"]==1007.0]

Out[38]:

|      | period_id | time_id                | pst_start              | pst_end                | utc_start              | utc_end                |
|------|-----------|------------------------|------------------------|------------------------|------------------------|------------------------|
| 1252 | 1007.0    | 2013-01-01<br>00:00:00 | 2012-12-25<br>00:00:00 | 2013-01-01<br>00:00:00 | 2012-12-25<br>08:00:00 | 2013-01-01<br>08:00:00 |
| 1253 | 1007.0    | 2013-01-02<br>00:00:00 | 2012-12-26<br>00:00:00 | 2013-01-02<br>00:00:00 | 2012-12-26<br>08:00:00 | 2013-01-02<br>08:00:00 |
| 1254 | 1007.0    | 2013-01-03<br>00:00:00 | 2012-12-27<br>00:00:00 | 2013-01-03<br>00:00:00 | 2012-12-27<br>08:00:00 | 2013-01-03<br>08:00:00 |
| 1255 | 1007.0    | 2013-01-04<br>00:00:00 | 2012-12-28<br>00:00:00 | 2013-01-04<br>00:00:00 | 2012-12-28<br>08:00:00 | 2013-01-04<br>08:00:00 |
| 1256 | 1007.0    | 2013-01-05<br>00:00:00 | 2012-12-29<br>00:00:00 | 2013-01-05<br>00:00:00 | 2012-12-29<br>08:00:00 | 2013-01-05<br>08:00:00 |
| 1257 | 1007.0    | 2013-01-06<br>00:00:00 | 2012-12-30<br>00:00:00 | 2013-01-06<br>00:00:00 | 2012-12-30<br>08:00:00 | 2013-01-06<br>08:00:00 |
| 1258 | 1007.0    | 2013-01-07<br>00:00:00 | 2012-12-31<br>00:00:00 | 2013-01-07<br>00:00:00 | 2012-12-31<br>08:00:00 | 2013-01-07<br>08:00:00 |
| 1259 | 1007.0    | 2013-01-08<br>00:00:00 | 2013-01-01<br>00:00:00 | 2013-01-08<br>00:00:00 | 2013-01-01<br>08:00:00 | 2013-01-08<br>08:00:00 |
| 1260 | 1007.0    | 2013-01-09<br>00:00:00 | 2013-01-02<br>00:00:00 | 2013-01-09<br>00:00:00 | 2013-01-02<br>08:00:00 | 2013-01-09<br>08:00:00 |
| 1261 | 1007.0    | 2013-01-10<br>00:00:00 | 2013-01-03<br>00:00:00 | 2013-01-10<br>00:00:00 | 2013-01-03<br>08:00:00 | 2013-01-10<br>08:00:00 |
| 1262 | 1007.0    | 2013-01-11<br>00:00:00 | 2013-01-04<br>00:00:00 | 2013-01-11<br>00:00:00 | 2013-01-04<br>08:00:00 | 2013-01-11<br>08:00:00 |
| 1263 | 1007.0    | 2013-01-12<br>00:00:00 | 2013-01-05<br>00:00:00 | 2013-01-12<br>00:00:00 | 2013-01-05<br>08:00:00 | 2013-01-12<br>08:00:00 |
| 1264 | 1007.0    | 2013-01-13<br>00:00:00 | 2013-01-06<br>00:00:00 | 2013-01-13<br>00:00:00 | 2013-01-06<br>08:00:00 | 2013-01-13<br>08:00:00 |
| 1265 | 1007.0    | 2013-01-14<br>00:00:00 | 2013-01-07<br>00:00:00 | 2013-01-14<br>00:00:00 | 2013-01-07<br>08:00:00 | 2013-01-14<br>08:00:00 |
| 1266 | 1007.0    | 2013-01-15<br>00:00:00 | 2013-01-08<br>00:00:00 | 2013-01-15<br>00:00:00 | 2013-01-08<br>08:00:00 | 2013-01-15<br>08:00:00 |
| 1267 | 1007.0    | 2013-01-16<br>00:00:00 | 2013-01-09<br>00:00:00 | 2013-01-16<br>00:00:00 | 2013-01-09<br>08:00:00 | 2013-01-16<br>08:00:00 |
| 1268 | 1007.0    | 2013-01-17<br>00:00:00 | 2013-01-10<br>00:00:00 | 2013-01-17<br>00:00:00 | 2013-01-10<br>08:00:00 | 2013-01-17<br>08:00:00 |
| 1269 | 1007.0    | 2013-01-18<br>00:00:00 | 2013-01-11<br>00:00:00 | 2013-01-18<br>00:00:00 | 2013-01-11<br>08:00:00 | 2013-01-18<br>08:00:00 |
| 1270 | 1007.0    | 2013-01-19<br>00:00:00 | 2013-01-12<br>00:00:00 | 2013-01-19<br>00:00:00 | 2013-01-12<br>08:00:00 | 2013-01-19<br>08:00:00 |

|      | period_id | time_id                | pst_start              | pst_end                | utc_start              | utc_end                |
|------|-----------|------------------------|------------------------|------------------------|------------------------|------------------------|
| 1271 | 1007.0    | 2013-01-20<br>00:00:00 | 2013-01-13<br>00:00:00 | 2013-01-20<br>00:00:00 | 2013-01-13<br>08:00:00 | 2013-01-20<br>08:00:00 |
| 1272 | 1007.0    | 2013-01-21<br>00:00:00 | 2013-01-14<br>00:00:00 | 2013-01-21<br>00:00:00 | 2013-01-14<br>08:00:00 | 2013-01-21<br>08:00:00 |
| 1273 | 1007.0    | 2013-01-22<br>00:00:00 | 2013-01-15<br>00:00:00 | 2013-01-22<br>00:00:00 | 2013-01-15<br>08:00:00 | 2013-01-22<br>08:00:00 |
| 1274 | 1007.0    | 2013-01-23<br>00:00:00 | 2013-01-16<br>00:00:00 | 2013-01-23<br>00:00:00 | 2013-01-16<br>08:00:00 | 2013-01-23<br>08:00:00 |
| 1275 | 1007.0    | 2013-01-24<br>00:00:00 | 2013-01-17<br>00:00:00 | 2013-01-24<br>00:00:00 | 2013-01-17<br>08:00:00 | 2013-01-24<br>08:00:00 |
| 1276 | 1007.0    | 2013-01-25<br>00:00:00 | 2013-01-18<br>00:00:00 | 2013-01-25<br>00:00:00 | 2013-01-18<br>08:00:00 | 2013-01-25<br>08:00:00 |
| 1277 | 1007.0    | 2013-01-26<br>00:00:00 | 2013-01-19<br>00:00:00 | 2013-01-26<br>00:00:00 | 2013-01-19<br>08:00:00 | 2013-01-26<br>08:00:00 |
| 1278 | 1007.0    | 2013-01-27<br>00:00:00 | 2013-01-20<br>00:00:00 | 2013-01-27<br>00:00:00 | 2013-01-20<br>08:00:00 | 2013-01-27<br>08:00:00 |
| 1279 | 1007.0    | 2013-01-28<br>00:00:00 | 2013-01-21<br>00:00:00 | 2013-01-28<br>00:00:00 | 2013-01-21<br>08:00:00 | 2013-01-28<br>08:00:00 |
| 1280 | 1007.0    | 2013-01-29<br>00:00:00 | 2013-01-22<br>00:00:00 | 2013-01-29<br>00:00:00 | 2013-01-22<br>08:00:00 | 2013-01-29<br>08:00:00 |
| 1281 | 1007.0    | 2013-01-30<br>00:00:00 | 2013-01-23<br>00:00:00 | 2013-01-30<br>00:00:00 | 2013-01-23<br>08:00:00 | 2013-01-30<br>08:00:00 |
|      |           |                        |                        |                        |                        |                        |
| 2317 | 1007.0    | 2015-12-02<br>00:00:00 | 2015-11-25<br>00:00:00 | 2015-12-02<br>00:00:00 | 2015-11-25<br>08:00:00 | 2015-12-02<br>08:00:00 |
| 2318 | 1007.0    | 2015-12-03<br>00:00:00 | 2015-11-26<br>00:00:00 | 2015-12-03<br>00:00:00 | 2015-11-26<br>08:00:00 | 2015-12-03<br>08:00:00 |
| 2319 | 1007.0    | 2015-12-04<br>00:00:00 | 2015-11-27<br>00:00:00 | 2015-12-04<br>00:00:00 | 2015-11-27<br>08:00:00 | 2015-12-04<br>08:00:00 |
| 2320 | 1007.0    | 2015-12-05<br>00:00:00 | 2015-11-28<br>00:00:00 | 2015-12-05<br>00:00:00 | 2015-11-28<br>08:00:00 | 2015-12-05<br>08:00:00 |
| 2321 | 1007.0    | 2015-12-06<br>00:00:00 | 2015-11-29<br>00:00:00 | 2015-12-06<br>00:00:00 | 2015-11-29<br>08:00:00 | 2015-12-06<br>08:00:00 |
| 2322 | 1007.0    | 2015-12-07<br>00:00:00 | 2015-11-30<br>00:00:00 | 2015-12-07<br>00:00:00 | 2015-11-30<br>08:00:00 | 2015-12-07<br>08:00:00 |
| 2323 | 1007.0    | 2015-12-08<br>00:00:00 | 2015-12-01<br>00:00:00 | 2015-12-08<br>00:00:00 | 2015-12-01<br>08:00:00 | 2015-12-08<br>08:00:00 |

|      | period_id | time_id                | pst_start              | pst_end                | utc_start              | utc_end                |
|------|-----------|------------------------|------------------------|------------------------|------------------------|------------------------|
| 2324 | 1007.0    | 2015-12-09<br>00:00:00 | 2015-12-02<br>00:00:00 | 2015-12-09<br>00:00:00 | 2015-12-02<br>08:00:00 | 2015-12-09<br>08:00:00 |
| 2325 | 1007.0    | 2015-12-10<br>00:00:00 | 2015-12-03<br>00:00:00 | 2015-12-10<br>00:00:00 | 2015-12-03<br>08:00:00 | 2015-12-10<br>08:00:00 |
| 2326 | 1007.0    | 2015-12-11<br>00:00:00 | 2015-12-04<br>00:00:00 | 2015-12-11<br>00:00:00 | 2015-12-04<br>08:00:00 | 2015-12-11<br>08:00:00 |
| 2327 | 1007.0    | 2015-12-12<br>00:00:00 | 2015-12-05<br>00:00:00 | 2015-12-12<br>00:00:00 | 2015-12-05<br>08:00:00 | 2015-12-12<br>08:00:00 |
| 2328 | 1007.0    | 2015-12-13<br>00:00:00 | 2015-12-06<br>00:00:00 | 2015-12-13<br>00:00:00 | 2015-12-06<br>08:00:00 | 2015-12-13<br>08:00:00 |
| 2329 | 1007.0    | 2015-12-14<br>00:00:00 | 2015-12-07<br>00:00:00 | 2015-12-14<br>00:00:00 | 2015-12-07<br>08:00:00 | 2015-12-14<br>08:00:00 |
| 2330 | 1007.0    | 2015-12-15<br>00:00:00 | 2015-12-08<br>00:00:00 | 2015-12-15<br>00:00:00 | 2015-12-08<br>08:00:00 | 2015-12-15<br>08:00:00 |
| 2331 | 1007.0    | 2015-12-16<br>00:00:00 | 2015-12-09<br>00:00:00 | 2015-12-16<br>00:00:00 | 2015-12-09<br>08:00:00 | 2015-12-16<br>08:00:00 |
| 2332 | 1007.0    | 2015-12-17<br>00:00:00 | 2015-12-10<br>00:00:00 | 2015-12-17<br>00:00:00 | 2015-12-10<br>08:00:00 | 2015-12-17<br>08:00:00 |
| 2333 | 1007.0    | 2015-12-18<br>00:00:00 | 2015-12-11<br>00:00:00 | 2015-12-18<br>00:00:00 | 2015-12-11<br>08:00:00 | 2015-12-18<br>08:00:00 |
| 2334 | 1007.0    | 2015-12-19<br>00:00:00 | 2015-12-12<br>00:00:00 | 2015-12-19<br>00:00:00 | 2015-12-12<br>08:00:00 | 2015-12-19<br>08:00:00 |
| 2335 | 1007.0    | 2015-12-20<br>00:00:00 | 2015-12-13<br>00:00:00 | 2015-12-20<br>00:00:00 | 2015-12-13<br>08:00:00 | 2015-12-20<br>08:00:00 |
| 2336 | 1007.0    | 2015-12-21<br>00:00:00 | 2015-12-14<br>00:00:00 | 2015-12-21<br>00:00:00 | 2015-12-14<br>08:00:00 | 2015-12-21<br>08:00:00 |
| 2337 | 1007.0    | 2015-12-22<br>00:00:00 | 2015-12-15<br>00:00:00 | 2015-12-22<br>00:00:00 | 2015-12-15<br>08:00:00 | 2015-12-22<br>08:00:00 |
| 2338 | 1007.0    | 2015-12-23<br>00:00:00 | 2015-12-16<br>00:00:00 | 2015-12-23<br>00:00:00 | 2015-12-16<br>08:00:00 | 2015-12-23<br>08:00:00 |
| 2339 | 1007.0    | 2015-12-24<br>00:00:00 | 2015-12-17<br>00:00:00 | 2015-12-24<br>00:00:00 | 2015-12-17<br>08:00:00 | 2015-12-24<br>08:00:00 |
| 2340 | 1007.0    | 2015-12-25<br>00:00:00 | 2015-12-18<br>00:00:00 | 2015-12-25<br>00:00:00 | 2015-12-18<br>08:00:00 | 2015-12-25<br>08:00:00 |
| 2341 | 1007.0    | 2015-12-26<br>00:00:00 | 2015-12-19<br>00:00:00 | 2015-12-26<br>00:00:00 | 2015-12-19<br>08:00:00 | 2015-12-26<br>08:00:00 |
| 2342 | 1007.0    | 2015-12-27<br>00:00:00 | 2015-12-20<br>00:00:00 | 2015-12-27<br>00:00:00 | 2015-12-20<br>08:00:00 | 2015-12-27<br>08:00:00 |

|      | period_id | time_id                | pst_start              | pst_end                | utc_start              | utc_end                |
|------|-----------|------------------------|------------------------|------------------------|------------------------|------------------------|
| 2343 | 1007.0    | 2015-12-28<br>00:00:00 | 2015-12-21<br>00:00:00 | 2015-12-28<br>00:00:00 | 2015-12-21<br>08:00:00 | 2015-12-28<br>08:00:00 |
| 2344 | 1007.0    | 2015-12-29<br>00:00:00 | 2015-12-22<br>00:00:00 | 2015-12-29<br>00:00:00 | 2015-12-22<br>08:00:00 | 2015-12-29<br>08:00:00 |
| 2345 | 1007.0    | 2015-12-30<br>00:00:00 | 2015-12-23<br>00:00:00 | 2015-12-30<br>00:00:00 | 2015-12-23<br>08:00:00 | 2015-12-30<br>08:00:00 |
| 2346 | 1007.0    | 2015-12-31<br>00:00:00 | 2015-12-24<br>00:00:00 | 2015-12-31<br>00:00:00 | 2015-12-24<br>08:00:00 | 2015-12-31<br>08:00:00 |

1095 rows × 6 columns

In [37]: periods[periods["period\_id"]==1007.0].iloc[[0, -1]]

#### Out[37]:

|      | period_id | time_id                | pst_start              | pst_end                | utc_start              | utc_end                |
|------|-----------|------------------------|------------------------|------------------------|------------------------|------------------------|
| 1252 | 1007.0    | 2013-01-01<br>00:00:00 | 2012-12-25<br>00:00:00 | 2013-01-01<br>00:00:00 | 2012-12-25<br>08:00:00 | 2013-01-01<br>08:00:00 |
| 2346 | 1007.0    | 2015-12-31<br>00:00:00 | 2015-12-24<br>00:00:00 | 2015-12-31<br>00:00:00 | 2015-12-24<br>08:00:00 | 2015-12-31<br>08:00:00 |

```
In [75]: periods7=periods[periods["period_id"]==1007.0].iloc[::7, :]
    periods7["time_id2"]=periods7["time_id"].map(lambda x: datetime.datetime.strpt
    ime(x, '%Y-%m-%d %H:%M:%S'))
    time_id=periods7["time_id2"]
```

```
In [84]: def assign_time_id(timestamp):
    for t in time_id:
        if timestamp<=t:
            return t</pre>
```

```
In [77]: events["time_id"]=events["occured_at2"].map(lambda x: assign_time_id(x))
# assign_time_id(events["occured_at2"][0])
```

```
In [106]:
          weekly_active_users=events.groupby(["time_id"])["user_id"].nunique()
           type(weekly active users)
          weekly_active_users
Out[106]: time_id
          2014-05-06
                          949
          2014-05-13
                         1261
          2014-05-20
                         1324
          2014-05-27
                         1347
          2014-06-03
                         1320
          2014-06-10
                         1394
          2014-06-17
                         1464
          2014-06-24
                         1494
          2014-07-01
                         1459
          2014-07-08
                         1509
          2014-07-15
                         1583
          2014-07-22
                         1575
          2014-07-29
                         1646
          2014-08-05
                         1654
          2014-08-12
                         1507
          2014-08-19
                         1469
          2014-08-26
                         1429
          2014-09-02
                         1300
          Name: user_id, dtype: int64
In [105]: pd.Series.to_frame(weekly_active_users)
          # weekly_active_users.reset_index(level=0, inplace=True)
          type(weekly_active_users)
Out[105]: pandas.core.series.Series
In [109]:
          active_users=pd.DataFrame({'time_id':weekly_active_users.index, 'n_active_user
           s':weekly_active_users.values})
```

In [110]: active\_users

Out[110]:

|    | time_id    | n_active_users |
|----|------------|----------------|
| 0  | 2014-05-06 | 949            |
|    |            |                |
| 1  | 2014-05-13 | 1261           |
| 2  | 2014-05-20 | 1324           |
| 3  | 2014-05-27 | 1347           |
| 4  | 2014-06-03 | 1320           |
| 5  | 2014-06-10 | 1394           |
| 6  | 2014-06-17 | 1464           |
| 7  | 2014-06-24 | 1494           |
| 8  | 2014-07-01 | 1459           |
| 9  | 2014-07-08 | 1509           |
| 10 | 2014-07-15 | 1583           |
| 11 | 2014-07-22 | 1575           |
| 12 | 2014-07-29 | 1646           |
| 13 | 2014-08-05 | 1654           |
| 14 | 2014-08-12 | 1507           |
| 15 | 2014-08-19 | 1469           |
| 16 | 2014-08-26 | 1429           |
| 17 | 2014-09-02 | 1300           |

```
In [127]: plt.figure(figsize=(12,8))

# xtick_locator = AutoDateLocator()
# xtick_formatter = AutoDateFormatter(xtick_locator)

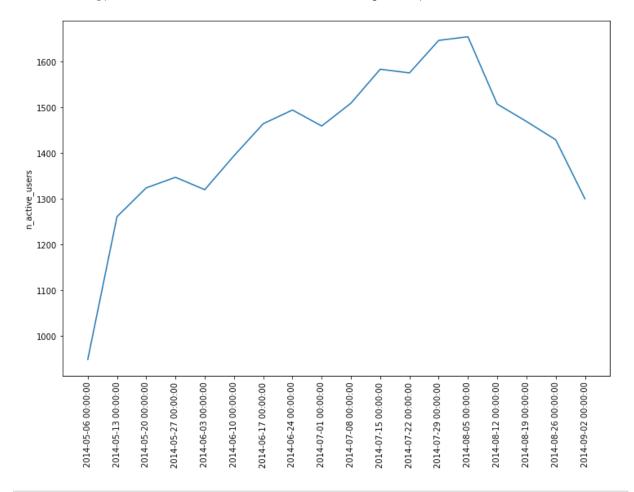
# ax = plt.axes()
# ax.xaxis.set_major_locator(xtick_locator)
# ax.xaxis.set_major_formatter(xtick_formatter)

N = active_users.shape[0]
# x2 = np.arange(N)

# plt.plot(x2, y)

sns.lineplot(x=np.arange(N), y="n_active_users", data=active_users)
plt.xticks(np.arange(N), active_users["time_id"])
plt.xticks(rotation='vertical')
```

Out[127]: (array([ 0, 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13, 14, 15, 16, 17]), <a list of 18 Text xticklabel objects>)



## **Conclusion:**

So based on the analysis above, there are two major potential problems: mobile apps and weekly/reengagement emails. Another potential problem could be that previous increase in the user engagement was due to bot-like user engagement. But based on the data, this hypothesis cannot be tested (we do not know if users in the data are bots or not).