# Data challenge - Yammer

#### **Background:**

- · Yammer is a social network for communicating with coworkers
- · Individuals share documents, updates, and ideas by posting them in groups
- Companies must pay license fees if they want access to administrative controls, including integration with user management systems like ActiveDirectory.

#### Problem:

Drop (about 15%) in weekly engagement between beginning August and September. Figure out why.

#### **Hypotheses**

2 possibilities:

A) Internal reasons - something that can be fixed

- diagnose that drop in engagment comes from existing users or decrease in signups
- there was an overall outage in our platform = "catastrophic failures"
- · only a specfic part is affected: specific device, specific part of platform, location

for both try to narrow down to device or company see what distinguishes usage that does go down from one that does not go down.

- B) External reasons things that cannot be fixed/need to be investigated further
  - · check per company usage pattern
  - people go on Vacation in August compare southern and northern hemisphere usage patterns

In [1]: ### Load in some useful packages

%matplotlib inline
import matplotlib.pyplot as plt
import numpy as np
import pandas as pd
from scipy import stats
import qgrid
import seaborn as sns; sns.set() # this is another plotting program
pd.show\_versions()

#### INSTALLED VERSIONS \_\_\_\_\_ commit: None python: 3.7.1.final.0 python-bits: 64 OS: Darwin OS-release: 18.2.0 machine: x86 64 processor: i386 byteorder: little LC\_ALL: None LANG: en\_US.UTF-8 LOCALE: en\_US.UTF-8 pandas: 0.23.4 pytest: None pip: 18.1 setuptools: 40.6.3 Cython: None numpy: 1.15.4 scipy: 1.1.0 pyarrow: None xarray: None IPython: 7.2.0 sphinx: None patsy: 0.5.1 dateutil: 2.7.5 pytz: 2018.9 blosc: None bottleneck: None tables: None numexpr: None feather: None matplotlib: 3.0.2 openpyxl: None xlrd: None xlwt: None xlsxwriter: None lxml: None bs4: None html5lib: None sqlalchemy: None pymysql: None

### Part 1: Data reading in and preprocessing

psycopg2: None jinja2: 2.10 s3fs: None

fastparquet: None
pandas\_gbq: None

pandas datareader: None

```
In [2]: ## read in the data + get an idea how many samples I have
         users = pd.read_csv('yammer_users.csv')
         events = pd.read_csv('yammer_events.csv')
         emails = pd.read_csv('yammer_emails.csv')
         rollup periods = pd.read csv('dimension rollup periods.csv')
         print(users.shape)
         print(events.shape)
         print(emails.shape)
         print(rollup_periods.shape)
         (19066, 6)
         (340832, 7)
         (90389, 4)
         (56002, 6)
In [14]: # analyze the Events table for usage by country
         # first look at the table and if datatypes were read in correctly
         print(events.dtypes)
         print(emails.dtypes)
         print(rollup periods.dtypes)
         print(users.dtypes)
         user id
                                float64
         occurred at
                        datetime64[ns]
         event_type
                                object
                                object
         event name
         location
                                object
         device
                                object
         user type
                                float64
         dtype: object
         user id
                        float64
         occurred_at
                         object
         action
                         object
         user_type
                        float64
         dtype: object
         period id
                      float64
         time id
                       object
                       object
         pst start
         pst end
                       object
                       object
         utc_start
         utc end
                       object
         dtype: object
         user id
                         float64
         created at
                          object
                         float64
         company id
         language
                          object
                          object
         activated at
                          object
         state
         dtype: object
```

```
user_id
                      float64
occurred at
               datetime64[ns]
event_type
                       object
event_name
                       object
                       object
location
device
                       object
user_type
                      float64
dtype: object
period id
                    float64
time id
             datetime64[ns]
pst start
             datetime64[ns]
             datetime64[ns]
pst end
utc start
             datetime64[ns]
utc_end
             datetime64[ns]
dtype: object
```

#### In [161]: users.head()

#### Out[161]:

	user_id	created_at	company_id	language	activated_at	state
0	0.0	2013-01-01 20:59:39	5737.0	english	2013-01-01 21:01:07	active
1	1.0	2013-01-01 13:07:46	28.0	english	NaN	pending
2	2.0	2013-01-01 10:59:05	51.0	english	NaN	pending
3	3.0	2013-01-01 18:40:36	2800.0	german	2013-01-01 18:42:02	active
4	4.0	2013-01-01 14:37:51	5110.0	indian	2013-01-01 14:39:05	active

```
In [162]: users['created at'] = pd.to datetime(users['created at'])
           users['activated at'] = pd.to datetime(users['activated at'])
           users.dtypes
Out[162]: user id
                                    float64
           created_at
                            datetime64[ns]
           company id
                                   float64
           language
                                    object
           activated_at
                            datetime64[ns]
                                    object
           state
           dtype: object
In [266]: emails['occurred at'] = pd.to datetime(emails['occurred at'])
In [267]: emails.dtypes
Out[267]: user_id
                                   float64
           occurred at
                           datetime64[ns]
           action
                                   object
           user_type
                                   float64
           dtype: object
  In [6]: events.location.unique()
  Out[6]: array(['Japan', 'Netherlands', 'Austria', 'Finland', 'United Kingdom',
                   'India', 'United States', 'France', 'Iran', 'Germany', 'Australi
           a',
                   'Brazil', 'Thailand', 'Russia', 'Taiwan', 'Canada', 'Spain', 'Israel', 'Colombia', 'Iraq', 'Indonesia', 'Greece', 'Norway',
                   'United Arab Emirates', 'Korea', 'Venezuela', 'Belgium',
                   'Saudi Arabia', 'Poland', 'Sweden', 'Denmark', 'Mexico', 'Ital
           у',
                   'Egypt', 'Nigeria', 'Pakistan', 'Portugal', 'Singapore',
                   'South Africa', 'Hong Kong', 'Switzerland', 'Turkey', 'Chile',
                   'Ireland', 'Argentina', 'Malaysia', 'Philippines'], dtype=objec
           t)
```

In [7]: events.head()

Out[7]:

	user_id	occurred_at	event_type	event_name	location	device	user_type
0	10522.0	2014-05-02 11:02:39	engagement	login	Japan	dell inspiron notebook	3.0
1	10522.0	2014-05-02 11:02:53	engagement	home_page	Japan	dell inspiron notebook	3.0
2	10522.0	2014-05-02 11:03:28	engagement	like_message	Japan	dell inspiron notebook	3.0
3	10522.0	2014-05-02 11:04:09	engagement	view_inbox	Japan	dell inspiron notebook	3.0
4	10522.0	2014-05-02 11:03:16	engagement	search_run	Japan	dell inspiron notebook	3.0

Out[10]:	United States	94728
	Japan	26046
	Germany	23524
	France	17364
	United Kingdom	16475
	Russia	12226
	Italy	11790
	Brazil	11240
	India	9620
	Canada	9126
	Mexico	9106
	Australia	7494
	Korea	7180
	Indonesia	6224
	Spain	5874
	Netherlands	4494
	Saudi Arabia	4104
	Sweden	3901
	Poland	3803
	Switzerland	3760
	Taiwan	3600
	Iran	3122
	Belgium	2822
	Malaysia	2529
	Austria	2494
	Turkey	2432
	United Arab Emirates	2343
	South Africa	2324
	Egypt	2258
	Denmark	2191
	Israel	2130
	Norway	2020
	Thailand	2008
	Colombia	1945
	Venezuela	1930
	Finland	1926
	Argentina	1717
	Nigeria	1642
	Hong Kong	1525
	Singapore	1497
	Iraq	1400
	Philippines	1373
	Portugal	1375
	Chile	1092
	Ireland	1073
	Pakistan	1073
	Greece	989
	Name: location, dtype:	
	name. rocatron, atype:	T11CO4

In [17]: rollup periods.head()

Out[17]:

	period_id	time_id	pst_start	pst_end	utc_start	utc_end
0	1.0	2013-01- 01	2013-01- 01	2013-01- 02	2013-01-01 08:00:00	2013-01-02 08:00:00
1	1.0	2013-01- 02	2013-01- 02	2013-01- 03	2013-01-02 08:00:00	2013-01-03 08:00:00
2	1.0	2013-01- 03	2013-01- 03	2013-01- 04	2013-01-03 08:00:00	2013-01-04 08:00:00
3	1.0	2013-01- 04	2013-01- 04	2013-01- 05	2013-01-04 08:00:00	2013-01-05 08:00:00
4	1.0	2013-01- 05	2013-01- 05	2013-01- 06	2013-01-05 08:00:00	2013-01-06 08:00:00

In [18]: # don't really know in which unit the time in events is (utc vs pst) as sumed utc since

> # it's more standardized and the world doesn't care that much about pst and it's about

# time that Americans switched to the metric system

events['time\_id'] = events['occurred\_at'].apply(lambda time: rollup\_peri ods['time id'][(rollup periods['utc start'] <= time) & (rollup periods[</pre> 'utc end'] > time)].values[0]) events.head()

Out[18]:

	user_id	occurred_at	event_type	event_name	location	device	user_type	time_ic
0	10522.0	2014-05-02 11:02:39	engagement	login	Japan	dell inspiron notebook	3.0	2014- 05-02
1	10522.0	2014-05-02 11:02:53	engagement	home_page	Japan	dell inspiron notebook	3.0	2014- 05-02
2	10522.0	2014-05-02 11:03:28	engagement	like_message	Japan	dell inspiron notebook	3.0	2014- 05-02
3	10522.0	2014-05-02 11:04:09	engagement	view_inbox	Japan	dell inspiron notebook	3.0	2014- 05-02
4	10522.0	2014-05-02 11:03:16	engagement	search_run	Japan	dell inspiron notebook	3.0	2014- 05-02

In [20]: # the process before took a long time so better save the output as a .cs
v
events.to\_csv('backup\_events.csv')

In [21]: events.dtypes

Out[21]: user\_id float64 occurred\_at datetime64[ns] event\_type object object event\_name object location device object user\_type float64 time\_id datetime64[ns] dtype: object

```
In [26]: ### curious what's in each column

    print('event_type')
    print(events['event_type'].value_counts())
    print('event_name')
    print(events['event_name'].value_counts())
    print('device')
    print(events['device'].value_counts())
```

event type	
engagement 321575	
signup_flow 19257	
Name: event_type, dtype	o. in+64
<del></del>	e. Incoa
event_name	04065
home_page	94065
like_message	59248
view_inbox	55936
login	38610
send_message	33105
search_autocomplete	17820
search_run	13019
create_user	7298
enter_email	4407
enter_info	3872
complete signup	3680
search click result 2	1499
search click result 1	1413
search click result 4	1264
search_click_result_3	1134
search_click_result_5	968
search_click_result_6	805
	784
search_click_result_9	
search_click_result_7	709
search_click_result_8	690
search_click_result_10	
Name: event_name, dtype	e: int64
device	
macbook pro	59948
macbook pro lenovo thinkpad	59948 38679
lenovo thinkpad	38679
lenovo thinkpad macbook air iphone 5	38679 28104 27134
<pre>lenovo thinkpad macbook air iphone 5 dell inspiron notebook</pre>	38679 28104 27134
lenovo thinkpad macbook air iphone 5 dell inspiron notebook samsung galaxy s4	38679 28104 27134 20476
lenovo thinkpad macbook air iphone 5 dell inspiron notebook samsung galaxy s4 nexus 5	38679 28104 27134 20476 19594 17249
lenovo thinkpad macbook air iphone 5 dell inspiron notebook samsung galaxy s4 nexus 5 iphone 5s	38679 28104 27134 20476 19594 17249 16705
lenovo thinkpad macbook air iphone 5 dell inspiron notebook samsung galaxy s4 nexus 5 iphone 5s dell inspiron desktop	38679 28104 27134 20476 19594 17249 16705 10569
lenovo thinkpad macbook air iphone 5 dell inspiron notebook samsung galaxy s4 nexus 5 iphone 5s dell inspiron desktop iphone 4s	38679 28104 27134 20476 19594 17249 16705 10569 10097
lenovo thinkpad macbook air iphone 5 dell inspiron notebook samsung galaxy s4 nexus 5 iphone 5s dell inspiron desktop iphone 4s asus chromebook	38679 28104 27134 20476 19594 17249 16705 10569 10097
lenovo thinkpad macbook air iphone 5 dell inspiron notebook samsung galaxy s4 nexus 5 iphone 5s dell inspiron desktop iphone 4s asus chromebook ipad air	38679 28104 27134 20476 19594 17249 16705 10569 10097 10014 9994
lenovo thinkpad macbook air iphone 5 dell inspiron notebook samsung galaxy s4 nexus 5 iphone 5s dell inspiron desktop iphone 4s asus chromebook ipad air acer aspire notebook	38679 28104 27134 20476 19594 17249 16705 10569 10097 10014 9994 9372
lenovo thinkpad macbook air iphone 5 dell inspiron notebook samsung galaxy s4 nexus 5 iphone 5s dell inspiron desktop iphone 4s asus chromebook ipad air acer aspire notebook hp pavilion desktop	38679 28104 27134 20476 19594 17249 16705 10569 10097 10014 9994 9372 9280
lenovo thinkpad macbook air iphone 5 dell inspiron notebook samsung galaxy s4 nexus 5 iphone 5s dell inspiron desktop iphone 4s asus chromebook ipad air acer aspire notebook hp pavilion desktop nexus 7	38679 28104 27134 20476 19594 17249 16705 10569 10097 10014 9994 9372 9280 6895
lenovo thinkpad macbook air iphone 5 dell inspiron notebook samsung galaxy s4 nexus 5 iphone 5s dell inspiron desktop iphone 4s asus chromebook ipad air acer aspire notebook hp pavilion desktop nexus 7 ipad mini	38679 28104 27134 20476 19594 17249 16705 10569 10097 10014 9994 9372 9280 6895 5895
lenovo thinkpad macbook air iphone 5 dell inspiron notebook samsung galaxy s4 nexus 5 iphone 5s dell inspiron desktop iphone 4s asus chromebook ipad air acer aspire notebook hp pavilion desktop nexus 7 ipad mini nokia lumia 635	38679 28104 27134 20476 19594 17249 16705 10569 10097 10014 9994 9372 9280 6895 5895 5880
lenovo thinkpad macbook air iphone 5 dell inspiron notebook samsung galaxy s4 nexus 5 iphone 5s dell inspiron desktop iphone 4s asus chromebook ipad air acer aspire notebook hp pavilion desktop nexus 7 ipad mini nokia lumia 635 nexus 10	38679 28104 27134 20476 19594 17249 16705 10569 10097 10014 9994 9372 9280 6895 5880 5446
lenovo thinkpad macbook air iphone 5 dell inspiron notebook samsung galaxy s4 nexus 5 iphone 5s dell inspiron desktop iphone 4s asus chromebook ipad air acer aspire notebook hp pavilion desktop nexus 7 ipad mini nokia lumia 635 nexus 10 acer aspire desktop	38679 28104 27134 20476 19594 17249 16705 10569 10097 10014 9994 9372 9280 6895 5895 5880 5446 5402
lenovo thinkpad macbook air iphone 5 dell inspiron notebook samsung galaxy s4 nexus 5 iphone 5s dell inspiron desktop iphone 4s asus chromebook ipad air acer aspire notebook hp pavilion desktop nexus 7 ipad mini nokia lumia 635 nexus 10	38679 28104 27134 20476 19594 17249 16705 100569 10097 10014 9994 9372 9280 6895 5895 5880 5446 5402 4622
lenovo thinkpad macbook air iphone 5 dell inspiron notebook samsung galaxy s4 nexus 5 iphone 5s dell inspiron desktop iphone 4s asus chromebook ipad air acer aspire notebook hp pavilion desktop nexus 7 ipad mini nokia lumia 635 nexus 10 acer aspire desktop mac mini htc one	38679 28104 27134 20476 19594 17249 16705 10569 10097 10014 9994 9372 9280 6895 5895 5880 5446 5402 4622 4485
lenovo thinkpad macbook air iphone 5 dell inspiron notebook samsung galaxy s4 nexus 5 iphone 5s dell inspiron desktop iphone 4s asus chromebook ipad air acer aspire notebook hp pavilion desktop nexus 7 ipad mini nokia lumia 635 nexus 10 acer aspire desktop mac mini	38679 28104 27134 20476 19594 17249 16705 10569 10097 10014 9994 9372 9280 6895 5895 5880 5446 5402 4622 4485 4280
lenovo thinkpad macbook air iphone 5 dell inspiron notebook samsung galaxy s4 nexus 5 iphone 5s dell inspiron desktop iphone 4s asus chromebook ipad air acer aspire notebook hp pavilion desktop nexus 7 ipad mini nokia lumia 635 nexus 10 acer aspire desktop mac mini htc one kindle fire windows surface	38679 28104 27134 20476 19594 17249 16705 10569 10097 10014 9994 9372 9280 6895 5895 5880 5446 5402 4622 4485
lenovo thinkpad macbook air iphone 5 dell inspiron notebook samsung galaxy s4 nexus 5 iphone 5s dell inspiron desktop iphone 4s asus chromebook ipad air acer aspire notebook hp pavilion desktop nexus 7 ipad mini nokia lumia 635 nexus 10 acer aspire desktop mac mini htc one kindle fire	38679 28104 27134 20476 19594 17249 16705 10569 10097 10014 9994 9372 9280 6895 5895 5880 5446 5402 4622 4485 4280
lenovo thinkpad macbook air iphone 5 dell inspiron notebook samsung galaxy s4 nexus 5 iphone 5s dell inspiron desktop iphone 4s asus chromebook ipad air acer aspire notebook hp pavilion desktop nexus 7 ipad mini nokia lumia 635 nexus 10 acer aspire desktop mac mini htc one kindle fire windows surface	38679 28104 27134 20476 19594 17249 16705 10569 10097 10014 9994 9372 9280 6895 5895 5895 5895 5446 5402 4622 4485 4280 3673
lenovo thinkpad macbook air iphone 5 dell inspiron notebook samsung galaxy s4 nexus 5 iphone 5s dell inspiron desktop iphone 4s asus chromebook ipad air acer aspire notebook hp pavilion desktop nexus 7 ipad mini nokia lumia 635 nexus 10 acer aspire desktop mac mini htc one kindle fire windows surface samsung galaxy note	38679 28104 27134 20476 19594 17249 16705 10569 10097 10014 9994 9372 9280 6895 5895 5880 5446 5402 4622 4485 4280 3673 2821
lenovo thinkpad macbook air iphone 5 dell inspiron notebook samsung galaxy s4 nexus 5 iphone 5s dell inspiron desktop iphone 4s asus chromebook ipad air acer aspire notebook hp pavilion desktop nexus 7 ipad mini nokia lumia 635 nexus 10 acer aspire desktop mac mini htc one kindle fire windows surface samsung galaxy note amazon fire phone	38679 28104 27134 20476 19594 17249 16705 10569 10097 10014 9994 9372 9280 6895 5895 5880 5446 5402 4622 4485 4280 3673 2821 2298 1920

```
In [28]: #in which range do we have data
         print(events['time id'].min())
         print(events['time_id'].max())
         2014-04-30 00:00:00
         2014-08-31 00:00:00
In [38]: # sort the events dataframe, so that it's easier to plot
         events = events.sort_values(by='time_id', ascending=True)
         events.head()
Out[38]:
```

	user_id	occurred_at	event_type	event_name	location	device	usı
145967	5830.0	2014-05-01 03:10:17	engagement	search_click_result_6	Philippines	macbook pro	3.0
261539	11276.0	2014-05-01 03:50:19	engagement	view_inbox	Indonesia	dell inspiron desktop	2.0
261538	11276.0	2014-05-01 03:49:43	engagement	home_page	Indonesia	dell inspiron desktop	2.0
261537	11276.0	2014-05-01 03:49:09	engagement	like_message	Indonesia	dell inspiron desktop	2.0
261536	11276.0	2014-05-01 03:48:38	engagement	send_message	Indonesia	dell inspiron desktop	2.0

```
In [41]: events over time = events[events.event type == 'engagement']
         events_over_time = events_over_time['time_id'].value_counts()
         events over time.head()
```

```
Out[41]: 2014-07-18
                        4293
         2014-07-31
                        4215
          2014-07-25
                        4135
         2014-06-27
                        4028
         2014-07-30
                        3974
```

Name: time id, dtype: int64

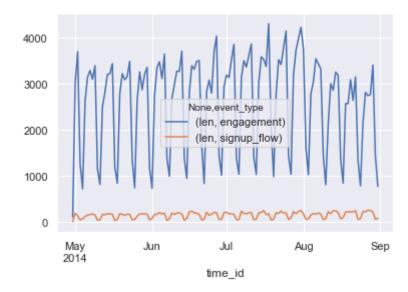
## Part 2 - checking of hypotheses

# A) Internal reasons - something that can be fixed

# - diagnose that drop in engagment comes from existing users or decrease in signups

```
In [279]: pd.pivot_table(events,index=["time_id"], values = 'device', columns=["event_type"],aggfunc=[len]).plot(legend=True)
```

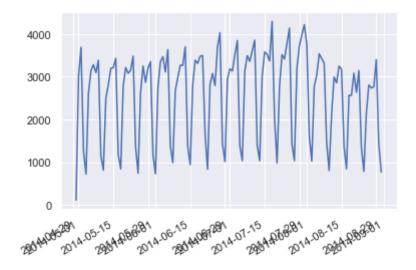
Out[279]: <matplotlib.axes.\_subplots.AxesSubplot at 0x1f3845ec88>



- there was an overall outage in our platform = "catastrophic failures"

In [42]: # this is the total number of engagments per time period - dip makes sen
 se
 # this is probably because of weekends events\_over\_time.plot()

Out[42]: <matplotlib.axes.\_subplots.AxesSubplot at 0x1a25ebc978>



Out[45]:	time id	
ouc[45].	2014-04-30	13
	2014-05-01	306
	2014-05-02	343
	2014-05-03	144
	2014-05-04	83
	2014-05-05	261
	2014-05-06	313
	2014-05-07	315
	2014-05-08	316
	2014-05-09 2014-05-10	342 133
	2014-05-10	92
	2014-05-12	268
	2014-05-13	304
	2014-05-14	305
	2014-05-15	337
	2014-05-16	376
	2014-05-17	131
	2014-05-18	99
	2014-05-19	302
	2014-05-20	330
	2014-05-21 2014-05-22	323
	2014-05-22	315 360
	2014-05-24	158
	2014-05-25	82
	2014-05-26	285
	2014-05-27	
	2014-05-28	289
	2014-05-29	321
	2014-08-02	180
	2014-08-03	121
	2014-08-04	304
	2014-08-05	351
	2014-08-06	372
	2014-08-07	377
	2014-08-08	365
	2014-08-09	166
	2014-08-10	94
	2014-08-11 2014-08-12	270 327
	2014-08-12	343
	2014-08-14	333
	2014-08-15	349
	2014-08-16	172
	2014-08-17	112
	2014-08-18	299
	2014-08-19	307
	2014-08-20	346
	2014-08-21	317
	2014-08-22	356
	2014-08-23	159
	2014-08-24 2014-08-25	102 270
	2014-08-25	319
	2014-00-20	319

```
2014-08-27 308

2014-08-28 322

2014-08-29 381

2014-08-30 169

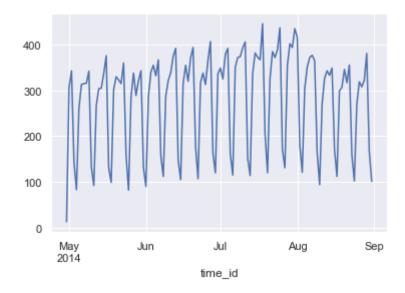
2014-08-31 101

Name: user_id, Length: 124, dtype: int64
```

```
In [44]: users_over_time.plot()
# this is unique users over time

# same dipping trend - so the fact that the pattern still seems normal b
    ut reduced doesn't
# that there is general problems with the platform
```

Out[44]: <matplotlib.axes.\_subplots.AxesSubplot at 0x1a2bebbdd8>



# Answer- daily usagepattern still looks the same as in August - no catastrophic failure

specifically there is a spike during the week and a dip on the weekend.

# - only a specific part is affected: specific device, specific part of platform, location

the following tables always plot a specific feature per montly usage. I compared July to August to identify if the dip happens in a specific case or is a general feature.

#### **Event type of engagement**

In [287]: pd.pivot\_table(events,index=["event\_name"], values = 'device', columns=[
 pd.Grouper(key='time\_id', freq='M')],aggfunc=[len])

Out[287]:

	len					
time_id	2014-04-30	2014-05-31	2014-06-30	2014-07-31	2014-08-31	
event_name						
complete_signup	2.0	777.0	877.0	1001.0	1023.0	
create_user	5.0	1593.0	1735.0	1985.0	1980.0	
enter_email	2.0	953.0	1071.0	1193.0	1188.0	
enter_info	2.0	823.0	929.0	1047.0	1071.0	
home_page	38.0	22667.0	23029.0	26796.0	21535.0	
like_message	22.0	14738.0	14490.0	16706.0	13292.0	
login	13.0	8976.0	9346.0	11032.0	9243.0	
search_autocomplete	3.0	3988.0	4145.0	5225.0	4459.0	
search_click_result_1	NaN	354.0	353.0	432.0	274.0	
search_click_result_10	NaN	115.0	125.0	163.0	103.0	
search_click_result_2	NaN	382.0	372.0	450.0	295.0	
search_click_result_3	1.0	301.0	292.0	306.0	234.0	
search_click_result_4	1.0	346.0	299.0	361.0	257.0	
search_click_result_5	NaN	265.0	255.0	266.0	182.0	
search_click_result_6	1.0	224.0	163.0	248.0	169.0	
search_click_result_7	NaN	191.0	165.0	200.0	153.0	
search_click_result_8	NaN	163.0	181.0	212.0	134.0	
search_click_result_9	NaN	221.0	184.0	238.0	141.0	
search_run	3.0	3209.0	3170.0	3817.0	2820.0	
send_message	12.0	8220.0	8199.0	9371.0	7303.0	
view_inbox	23.0	13234.0	13602.0	16107.0	12970.0	

# **Emails**

this is just looking at events within emails

In [292]: pd.pivot\_table(emails, index=["action"], values='user\_id', columns=[pd.G
 rouper(key='occurred\_at', freq='M')],aggfunc=[len])

Out[292]:

	len					
occurred_at	2014-05-31	2014-06-30	2014-07-31	2014-08-31		
action						
email_clickthrough	2023.0	2274.0	2721.0	1992.0		
email_open	4212.0	4658.0	5611.0	5978.0		
sent_reengagement_email	758.0	889.0	933.0	1073.0		
sent_weekly_digest	11730.0	13155.0	15902.0	16480.0		

this is just looking at events within emails after joining to the engagements from the table

Out[293]:

	len						
time_id	2014-04-30	2014-05-31	2014-06-30	2014-07-31	2014-08-31		
action							
email_clickthrough	177	170674	188163	214053	157831		
email_open	391	375772	381418	419470	294044		
sent_reengagement_email	15	25438	37237	48839	44397		
sent_weekly_digest	1309	1071439	1030003	1096635	713362		

#### **Device used**

Out[282]:

	len				
time_id	2014-04-30	2014-05-31	2014-06-30	2014-07-31	2014-08-31
device					
acer aspire desktop	12.0	1209.0	1177.0	1404.0	1600.0
acer aspire notebook	NaN	2028.0	2178.0	2563.0	2603.0
amazon fire phone	NaN	570.0	563.0	489.0	676.0
asus chromebook	NaN	2166.0	2511.0	2663.0	2674.0
dell inspiron desktop	13.0	2473.0	2927.0	2983.0	2173.0
dell inspiron notebook	NaN	4776.0	4861.0	5510.0	5329.0
hp pavilion desktop	NaN	1742.0	2573.0	2838.0	2127.0
htc one	NaN	1340.0	1093.0	1261.0	791.0
ipad air	NaN	2636.0	2491.0	2868.0	1999.0
ipad mini	NaN	1530.0	1358.0	1836.0	1171.0
iphone 4s	12.0	2448.0	2194.0	3298.0	2145.0
iphone 5	22.0	6411.0	6854.0	8150.0	5697.0
iphone 5s	6.0	4250.0	4115.0	4825.0	3509.0
kindle fire	NaN	1199.0	1147.0	1353.0	581.0
lenovo thinkpad	10.0	9234.0	8564.0	11391.0	9480.0
mac mini	NaN	1065.0	1067.0	1180.0	1310.0
macbook air	9.0	6477.0	6899.0	7912.0	6807.0
macbook pro	43.0	14778.0	13587.0	16116.0	15424.0
nexus 10	NaN	1293.0	1607.0	1434.0	1112.0
nexus 5	1.0	4829.0	4742.0	4464.0	3213.0
nexus 7	NaN	1437.0	1932.0	1976.0	1550.0
nokia lumia 635	NaN	1101.0	1718.0	1906.0	1155.0
samsumg galaxy tablet	NaN	371.0	499.0	633.0	417.0
samsung galaxy note	NaN	797.0	843.0	641.0	540.0
samsung galaxy s4	NaN	4805.0	4605.0	6178.0	4006.0
windows surface	NaN	775.0	877.0	1284.0	737.0

#### **User type**

In [285]: pd.pivot\_table(events,index=["user\_type"], values='device', columns=[pd.
Grouper(key='time\_id', freq='M')],aggfunc=[len])

Out[285]:

	len							
time_id	2014-04-30	2014-05-31	2014-06-30	2014-07-31	2014-08-31			
user_type								
1.0	74	53557	52304	59402	45325			
2.0	31	14230	14694	18302	15321			
3.0	14	10584	12249	15227	13941			

#### Location where engagment was recorded

In [283]: pd.pivot\_table(events,index=["location"], values= 'device', columns=[pd.
Grouper(key='time\_id', freq='M')],aggfunc=[len])

Out[283]:

	len					
time_id	2014-04-30	2014-05-31	2014-06-30	2014-07-31	2014-08-31	
location						
Argentina	NaN	227.0	512.0	332.0	646.0	
Australia	20.0	1811.0	1934.0	1836.0	1893.0	
Austria	NaN	382.0	577.0	927.0	608.0	
Belgium	NaN	948.0	557.0	865.0	452.0	
Brazil	NaN	2679.0	2751.0	3229.0	2581.0	
Canada	9.0	2651.0	2222.0	2623.0	1621.0	
Chile	NaN	134.0	167.0	485.0	306.0	
Colombia	NaN	407.0	375.0	632.0	531.0	
Denmark	NaN	289.0	332.0	655.0	915.0	
Egypt	NaN	628.0	640.0	443.0	547.0	
Finland	NaN	542.0	409.0	520.0	455.0	
France	NaN	4022.0	4601.0	5314.0	3427.0	
Germany	NaN	5440.0	5287.0	7316.0	5481.0	
Greece	NaN	147.0	132.0	425.0	285.0	
Hong Kong	6.0	440.0	363.0	351.0	365.0	
India	9.0	2412.0	2153.0	3003.0	2043.0	
Indonesia	13.0	1612.0	1581.0	1691.0	1327.0	
Iran	NaN	695.0	875.0	783.0	769.0	
Iraq	NaN	276.0	479.0	280.0	365.0	
Ireland	NaN	252.0	238.0	229.0	354.0	
Israel	NaN	460.0	568.0	545.0	557.0	
Italy	NaN	2807.0	2397.0	3737.0	2849.0	
Japan	21.0	5977.0	6537.0	7469.0	6042.0	
Korea	NaN	1927.0	1716.0	2044.0	1493.0	
Malaysia	NaN	657.0	490.0	702.0	680.0	
Mexico	NaN	2532.0	2188.0	2560.0	1826.0	
Netherlands	NaN	749.0	1039.0	1232.0	1474.0	
Nigeria	NaN	511.0	269.0	454.0	408.0	
Norway	NaN	658.0	527.0	532.0	303.0	
Pakistan	NaN	240.0	185.0	286.0	324.0	

	len				
time_id	2014-04-30	2014-05-31	2014-06-30	2014-07-31	2014-08-31
location					
Philippines	11.0	258.0	300.0	414.0	390.0
Poland	6.0	1149.0	925.0	817.0	906.0
Portugal	NaN	352.0	238.0	355.0	391.0
Russia	NaN	3747.0	2561.0	3130.0	2788.0
Saudi Arabia	NaN	931.0	1229.0	1138.0	806.0
Singapore	NaN	198.0	343.0	616.0	340.0
South Africa	NaN	306.0	519.0	775.0	724.0
Spain	NaN	1864.0	1703.0	1115.0	1192.0
Sweden	7.0	645.0	1252.0	1062.0	935.0
Switzerland	NaN	722.0	959.0	1368.0	711.0
Taiwan	NaN	906.0	905.0	967.0	822.0
Thailand	NaN	555.0	665.0	529.0	259.0
Turkey	NaN	366.0	493.0	777.0	796.0
United Arab Emirates	NaN	759.0	614.0	444.0	526.0
United Kingdom	2.0	4819.0	4050.0	4139.0	3465.0
United States	24.0	21177.0	23744.0	27327.0	22456.0
Venezuela	NaN	474.0	381.0	683.0	392.0

# Language

Out[284]:

	len						
time_id	2014-04-30	2014-05-31	2014-06-30	2014-07-31	2014-08-31		
language							
arabic	NaN	3173.0	3066.0	3230.0	2634.0		
chinese	41.0	3592.0	3564.0	3517.0	2870.0		
english	56.0	38619.0	41353.0	47973.0	39710.0		
french	1.0	6813.0	6928.0	8870.0	6186.0		
german	NaN	4968.0	4953.0	6796.0	5180.0		
indian	9.0	2405.0	2307.0	2761.0	1954.0		
italian	NaN	2151.0	1553.0	2248.0	1800.0		
japanese	21.0	5550.0	6079.0	6955.0	5775.0		
korean	NaN	1344.0	1256.0	1388.0	1012.0		
portugese	NaN	2138.0	2019.0	2651.0	2185.0		
russian	NaN	3089.0	2186.0	2613.0	2496.0		
spanish	NaN	7898.0	7718.0	8154.0	7024.0		

#### **Conclusion:**

- there is no specific platform that is mostly affected (both Mac/Windows Mobile and Desktop are affected)
- no specific pattern by language or location
- there is no specic pattern by user-type (whatever that means)
- the only thing that stood out that email sent and received was unchanded but fewer people clicked links in the emails also something is going on in the engagement table when linkin that to the emails would need some more time to figure this out...

# B) External reasons - things that cannot be fixed/need to be investigated further

#### check per company usage pattern -

if the pattern is specific for companies maybe they are changing their business practices which is decreasing our user engagement Out[197]:

	len				
time_id	2014-04-30	2014-05-31	2014-06-30	2014-07-31	2014-08-31
company_id					
1.0	NaN	5751.0	4450.0	5584.0	4454.0
2.0	NaN	2530.0	2323.0	3584.0	1972.0
3.0	NaN	1386.0	1814.0	1470.0	1934.0
4.0	NaN	934.0	853.0	1306.0	993.0
5.0	NaN	284.0	903.0	1122.0	735.0
6.0	NaN	705.0	932.0	1300.0	523.0
7.0	NaN	341.0	424.0	892.0	393.0
8.0	NaN	563.0	566.0	765.0	974.0
9.0	NaN	516.0	550.0	695.0	328.0
10.0	NaN	302.0	504.0	482.0	419.0
11.0	NaN	401.0	238.0	455.0	450.0
12.0	NaN	586.0	657.0	273.0	105.0
13.0	NaN	250.0	535.0	590.0	443.0
14.0	NaN	347.0	340.0	374.0	319.0
15.0	NaN	120.0	126.0	435.0	120.0
16.0	NaN	227.0	232.0	180.0	170.0
17.0	NaN	177.0	251.0	304.0	162.0
18.0	NaN	292.0	304.0	253.0	126.0
19.0	NaN	103.0	72.0	97.0	236.0
20.0	NaN	141.0	285.0	326.0	252.0
21.0	NaN	105.0	176.0	97.0	41.0
22.0	NaN	35.0	13.0	130.0	116.0
23.0	NaN	345.0	49.0	244.0	254.0
24.0	NaN	155.0	35.0	349.0	34.0
25.0	NaN	306.0	179.0	187.0	188.0
26.0	NaN	123.0	293.0	89.0	275.0
27.0	NaN	99.0	8.0	147.0	47.0
28.0	NaN	346.0	181.0	306.0	190.0
29.0	NaN	150.0	168.0	182.0	181.0
30.0	NaN	49.0	49.0	65.0	34.0

	len					
time_id	2014-04-30	2014-05-31	2014-06-30	2014-07-31	2014-08-31	
company_id						
13151.0	NaN	53.0	9.0	NaN	106.0	
13152.0	NaN	NaN	NaN	2.0	NaN	
13153.0	NaN	NaN	1.0	NaN	NaN	
13154.0	NaN	NaN	NaN	NaN	8.0	
13155.0	NaN	NaN	NaN	1.0	NaN	
13157.0	NaN	NaN	1.0	NaN	NaN	
13159.0	NaN	83.0	NaN	NaN	NaN	
13160.0	NaN	NaN	21.0	NaN	NaN	
13162.0	NaN	1.0	NaN	NaN	NaN	
13165.0	NaN	72.0	135.0	85.0	38.0	
13173.0	NaN	NaN	NaN	74.0	5.0	
13174.0	NaN	NaN	NaN	NaN	1.0	
13175.0	NaN	NaN	NaN	NaN	1.0	
13176.0	NaN	NaN	3.0	NaN	NaN	
13177.0	NaN	47.0	13.0	57.0	NaN	
13178.0	NaN	23.0	NaN	NaN	NaN	
13179.0	NaN	130.0	4.0	NaN	87.0	
13180.0	NaN	NaN	NaN	NaN	1.0	
13181.0	NaN	NaN	16.0	NaN	NaN	
13183.0	NaN	NaN	19.0	NaN	NaN	
13184.0	NaN	NaN	NaN	10.0	11.0	
13185.0	NaN	NaN	NaN	NaN	109.0	
13187.0	NaN	NaN	90.0	NaN	NaN	
13188.0	NaN	36.0	NaN	96.0	59.0	
13191.0	NaN	NaN	NaN	18.0	NaN	
13192.0	NaN	NaN	NaN	40.0	NaN	
13193.0	NaN	NaN	6.0	NaN	NaN	
13194.0	NaN	NaN	NaN	1.0	NaN	
13195.0	NaN	43.0	4.0	66.0	NaN	

	len							
time_id	2014-04-30	2014-05-31	2014-06-30	2014-07-31	2014-08-31			
company_id								
13197.0	NaN	29.0	NaN	NaN	NaN			

6950 rows × 5 columns

In [149]: ## to get an idea how many users are there by company
users.groupby(['company\_id']).count()

Out[149]:

	user_id	created_at	language	activated_at	state
company_id					
1.0	1036	1036	1036	510	1036
2.0	477	477	477	231	477
3.0	307	307	307	158	307
4.0	220	220	220	97	220
5.0	172	172	172	87	172
6.0	151	151	151	80	151
7.0	122	122	122	61	122
8.0	129	129	129	64	129
9.0	96	96	96	49	96
10.0	86	86	86	38	86
11.0	76	76	76	35	76
12.0	74	74	74	35	74
13.0	76	76	76	38	76
14.0	71	71	71	39	71
15.0	61	61	61	29	61
16.0	42	42	42	23	42
17.0	57	57	57	25	57
18.0	45	45	45	23	45
19.0	44	44	44	23	44
20.0	50	50	50	24	50
21.0	37	37	37	13	37
22.0	40	40	40	14	40
23.0	39	39	39	24	39
24.0	33	33	33	14	33
25.0	36	36	36	24	36
26.0	35	35	35	13	35
27.0	26	26	26	9	26
28.0	37	37	37	21	37
29.0	29	29	29	14	29
30.0	31	31	31	17	31

	user_id	created_at	language	activated_at	state
company_id					
13169.0	1	1	1	0	1
13170.0	1	1	1	0	1
13171.0	1	1	1	0	1
13172.0	1	1	1	0	1
13173.0	1	1	1	1	1
13174.0	1	1	1	0	1
13175.0	1	1	1	0	1
13176.0	1	1	1	0	1
13177.0	1	1	1	1	1
13178.0	1	1	1	1	1
13179.0	1	1	1	1	1
13180.0	1	1	1	0	1
13181.0	1	1	1	1	1
13182.0	1	1	1	0	1
13183.0	1	1	1	1	1
13184.0	1	1	1	1	1
13185.0	1	1	1	1	1
13186.0	1	1	1	0	1
13187.0	1	1	1	1	1
13188.0	1	1	1	1	1
13189.0	1	1	1	1	1
13190.0	1	1	1	1	1
13191.0	1	1	1	1	1
13192.0	1	1	1	1	1
13193.0	1	1	1	1	1
13194.0	1	1	1	0	1
13195.0	1	1	1	1	1
13196.0	1	1	1	1	1
13197.0	1	1	1	1	1
13198.0	1	1	1	0	1

13198 rows × 5 columns

Interesting pattern: there are definitly companies that more of a dip in engagment than others compare company 3 to company 2 (about simliar size), also look at company 1 since it is the biggest one company 2 = similar size but has dip in engagement company 3 = has no dip in engagment

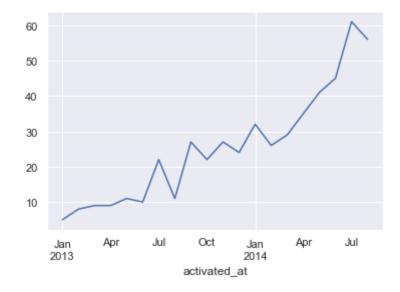
```
In [187]: # make new df with 2 companies

company1 = users.loc[users['company_id'] == 1.0]
company2 = users.loc[users['company_id'] == 2.0]
company3 = users.loc[users['company_id'] == 3.0]
company1.size
```

Out[187]: 6216

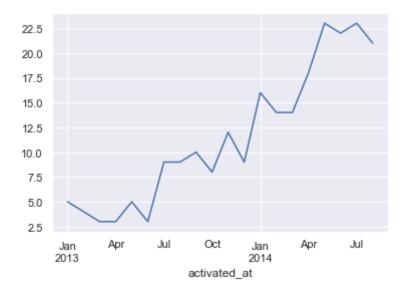
#### Plotting activated users over time for company 1, 2 and 3

```
In [215]: company1.set_index('activated_at').resample('M')["state"].count().plot()
Out[215]: <matplotlib.axes._subplots.AxesSubplot at 0x238ce2fdd8>
```



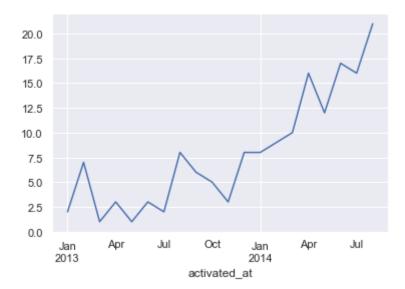
In [216]: company2.set\_index('activated\_at').resample('M')["state"].count().plot()

Out[216]: <matplotlib.axes.\_subplots.AxesSubplot at 0x23540bee48>



In [217]: company3.set\_index('activated\_at').resample('M')["state"].count().plot()

Out[217]: <matplotlib.axes.\_subplots.AxesSubplot at 0x231c50bdd8>

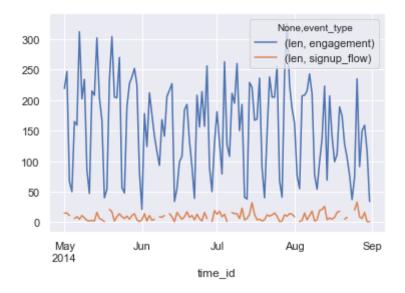


There seems to be a dip in activation also in August of 2013 for company 1, so maybe the dip in engagment is specific for some companies. Company2 and 3 had not that many users.

Looked also at daily use engagment patterns for company 1, 2 and 3 to see if there is a different pattern in cycling

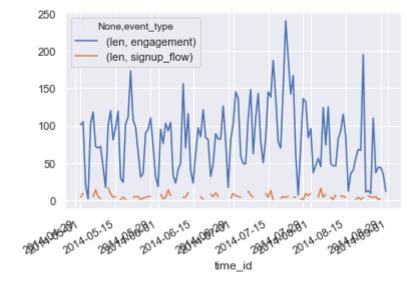
In [245]: pd.pivot\_table(pd.merge(company1, events, on='user\_id', how = 'left', so
 rt=False), values='activated\_at', index=[pd.Grouper(key='time\_id', freq=
 'D')], columns=["event\_type"],aggfunc=[len]).plot()

Out[245]: <matplotlib.axes.\_subplots.AxesSubplot at 0x22a3aeaf98>



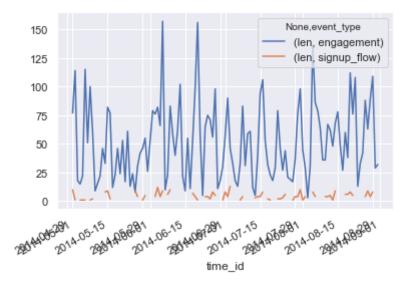
In [294]: pd.pivot\_table(pd.merge(company2, events, on='user\_id', how = 'left', so
 rt=False), values='activated\_at', index=[pd.Grouper(key='time\_id', freq=
 'D')], columns=["event\_type"],aggfunc=[len]).plot()

Out[294]: <matplotlib.axes.\_subplots.AxesSubplot at 0x1efceb2e48>



In [248]: pd.pivot\_table(pd.merge(company3, events, on='user\_id', how = 'left', so
 rt=False),values='activated\_at', index=[pd.Grouper(key='time\_id', freq=
 'D')], columns=["event\_type"],aggfunc=[len]).plot()

Out[248]: <matplotlib.axes.\_subplots.AxesSubplot at 0x21f8d97748>



cycling patterns for the companies didn't appear that much different. there might be some trend that company 1 and 2 might have been working up to some deadline in July (weekend usages increased) so maybe they are taking a break in August?

In [198]: company1.head()

Out[198]:

	user_id	created_at	company_id	language	activated_at	state
9	9.0	2013-01-01 08:04:17	1.0	french	NaT	pending
47	47.0	2013-01-04 10:39:31	1.0	indian	2013-01-04 10:41:06	active
74	74.0	2013-01-08 21:11:48	1.0	english	NaT	pending
78	78.0	2013-01-08 12:58:44	1.0	english	2013-01-08 13:00:19	active
86	86.0	2013-01-09 13:24:02	1.0	indian	2013-01-09 13:25:27	active

# - people go on Vacation in August - compare southern and northern hemisphere usage patterns -

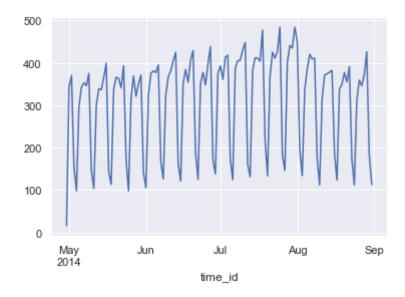
looked at the countries with a decent user base and then aggregated countries that don't have holidays in August. <a href="https://en.wikipedia.org/wiki/Summer vacation">https://en.wikipedia.org/wiki/Summer vacation</a>)

In [56]: events['location'].value\_counts()

Out[56]:	United States	94728
	Japan	26046
	Germany	23524
	France	17364
	United Kingdom	16475
	Russia	12226
	Italy	11790
	Brazil	11240
	India	9620
	Canada	9126
	Mexico	9106
	Australia	7494
	Korea	7180
	Indonesia	6224
	Spain	5874
	Netherlands	4494
	Saudi Arabia	4104
	Sweden	3901
	Poland	3803
	Switzerland	3760
	Taiwan	3600
	Iran	3122
		2822
	Belgium	
	Malaysia	2529
	Austria	2494
	Turkey	2432
	United Arab Emirates	2343
	South Africa	2324
	Egypt	2258
	Denmark	2191
	Israel	2130
	Norway	2020
	Thailand	2008
	Colombia	1945
	Venezuela	1930
	Finland	1926
	Argentina	1717
	Nigeria	1642
	Hong Kong	1525
	Singapore	1497
	Iraq	1400
	Philippines	1373
	Portugal	1336
	Chile	1092
	Ireland	1073
	Pakistan	1035
	Greece	989
	Name: location, dtype:	int64

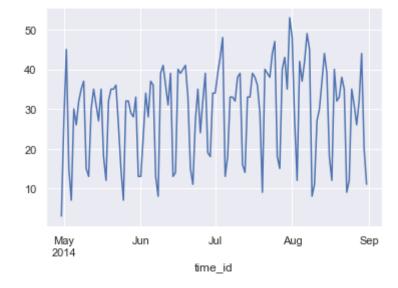
In [62]: users\_northern\_HM = events[(events.location != 'India')|(events.location
!= 'Australia') | (events.location != 'Brazil') | (events.location != 'S
 outh Africa') | (events.location != 'Chile' )]
 users\_northern\_HM.groupby('time\_id')['user\_id'].nunique().plot()

Out[62]: <matplotlib.axes.\_subplots.AxesSubplot at 0x1a2caa4fd0>



In [61]: users\_southern\_HM = events[(events.location == 'India')|(events.location == 'Australia') | (events.location == 'Brazil') | (events.location == 'S outh Africa') | (events.location == 'Chile')]
users\_southern\_HM.groupby('time\_id')['user\_id'].nunique().plot()

Out[61]: <matplotlib.axes. subplots.AxesSubplot at 0x1a2cc34748>



In [82]: ### look at engagement per month for southern hemisphere users\_southern\_HM[users\_southern\_HM.event\_type == 'engagement'].resample ('M').count()

Out[82]:

	user_id	occurred_at	event_type	event_name	location	device	user_type
time_id							
2014-04-30	29	29	29	29	29	29	29
2014-05-31	6957	6957	6957	6957	6957	6957	6957
2014-06-30	7149	7149	7149	7149	7149	7149	7149
2014-07-31	8833	8833	8833	8833	8833	8833	8833
2014-08-31	7008	7008	7008	7008	7008	7008	7008

there still is a dip in engagment in the "southern hemisphere" countries so elevated vacation in August that doesn't explain decreased engagemnt

## **Overall Conclusion:**

- · no catastrophic failure of platform
- no device specific, language specific, country specific outage
- · mostly website affected and not email
- decrease is company specific so companies need to be investigated further to see what the reason behind that is