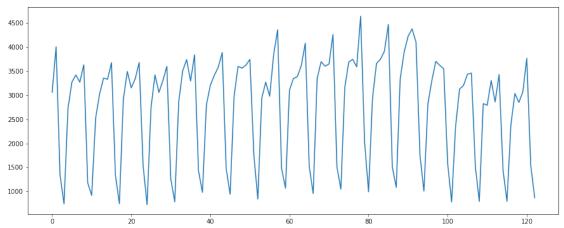
Liangliang_Zhang_yammer

February 28, 2019

```
In [1]: import warnings
        warnings.filterwarnings('ignore')
In [2]: %matplotlib inline
        import pandas as pd
        import numpy as np
        import matplotlib.pyplot as plt
        import seaborn as sns
        from sklearn import linear_model
        import statsmodels.api as sm
        import statsmodels.formula.api as smf
        from statsmodels.stats.anova import anova_lm
        import seaborn as sns
In [3]: import tensorflow as tf
        from sklearn.preprocessing import Imputer
In [4]: from sklearn import metrics
        import matplotlib
        import matplotlib.pyplot as plt
        import matplotlib.animation as animation
0.1 1. Load data
In [26]: \#dateparse = lambda \ x: \ pd.datetime.strptime(x, '%Y-%m-%d %H:%M:%S', coerce=True)
         users = pd.read_csv('yammer_users.csv', index_col=False)#, parse_dates=[1,4], date_pa
         print(users.shape)
         users.head()
(19066, 6)
```

```
Out [26]:
                                          company_id language
            user_id
                              created_at
                                                                      activated_at
        0
                0.0 2013-01-01 20:59:39
                                              5737.0
                                                               2013-01-01 21:01:07
                                                      english
         1
                1.0 2013-01-01 13:07:46
                                                28.0
                                                      english
                                                                               NaN
         2
                2.0 2013-01-01 10:59:05
                                                51.0 english
                                                                               NaN
         3
                3.0 2013-01-01 18:40:36
                                              2800.0
                                                       german 2013-01-01 18:42:02
                4.0 2013-01-01 14:37:51
                                              5110.0
                                                       indian 2013-01-01 14:39:05
              state
             active
        0
         1 pending
           pending
         3
             active
         4
             active
In [29]: events = pd.read_csv('yammer_events.csv', index_col=False)
         print(events.shape)
        events.head()
(340832, 7)
Out [29]:
            user_id
                             occurred_at
                                          event_type
                                                        event_name location \
        0 10522.0 2014-05-02 11:02:39
                                          engagement
                                                             login
                                                                      Japan
         1 10522.0 2014-05-02 11:02:53
                                          engagement
                                                         home_page
                                                                      Japan
        2 10522.0 2014-05-02 11:03:28
                                          engagement like_message
                                                                      Japan
         3 10522.0 2014-05-02 11:04:09
                                                        view inbox
                                                                      Japan
                                          engagement
         4 10522.0 2014-05-02 11:03:16
                                          engagement
                                                        search run
                                                                      Japan
                            device user_type
        0 dell inspiron notebook
                                          3.0
         1 dell inspiron notebook
                                          3.0
         2 dell inspiron notebook
                                          3.0
         3 dell inspiron notebook
                                          3.0
         4 dell inspiron notebook
                                          3.0
In [28]: emails = pd.read_csv('yammer_emails.csv', index_col=False)
        print(emails.shape)
         emails.head()
(90389, 4)
Out [28]:
            user_id
                             occurred_at
                                                      action
                                                             user_type
        0
                0.0 2014-05-06 09:30:00
                                          sent_weekly_digest
                                                                    1.0
                                                                    1.0
         1
                0.0 2014-05-13 09:30:00
                                          sent_weekly_digest
         2
                0.0 2014-05-20 09:30:00
                                          sent_weekly_digest
                                                                    1.0
                                          sent_weekly_digest
         3
                0.0 2014-05-27 09:30:00
                                                                    1.0
                0.0 2014-06-03 09:30:00 sent_weekly_digest
                                                                    1.0
```

0.2 2. Explore events table

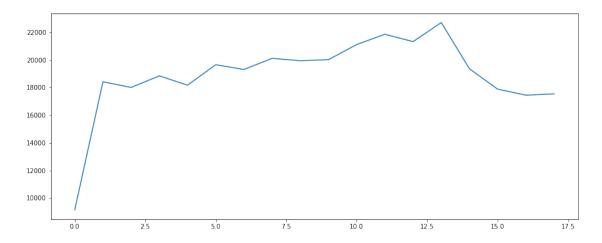


Observation: There is clear seasonality. Interval seems to be 7 days.

0.2.1 Weekly trend

```
In [88]: events_week_counts = events.groupby(['year','week']).size()
    plt.figure(figsize = (15,6))
    plt.plot(events_week_counts.values)
```

Out[88]: [<matplotlib.lines.Line2D at 0x25305dd8>]



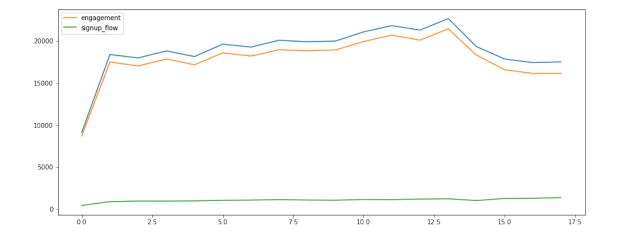
0.2.2 Trend for different event type

```
In [149]: events_week_counts = events.groupby(['week']).size()

    events_week_counts_type = events.groupby(['event_type', 'week'], as_index=False).siz_
    events_week_counts_type_1 = events_week_counts_type[events_week_counts_type['event_type']
    events_week_counts_type_2 = events_week_counts_type[events_week_counts_type['event_type']
    plt.figure(figsize = (15,6))
    plt.plot(events_week_counts.values)
    plt.plot(events_week_counts_type_1.counts.values, label = 'engagement')
    plt.plot(events_week_counts_type_2.counts.values, label = 'signup_flow')

    plt.legend(loc='upper_left')
```

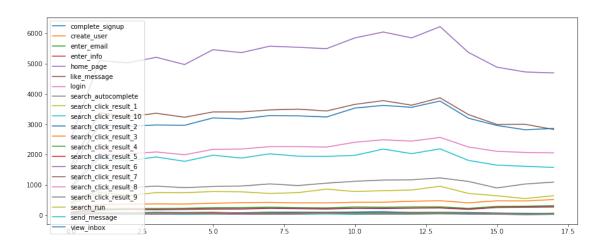
Out[149]: <matplotlib.legend.Legend at 0x3d399630>



Observation: Engagement events count for most total events decrease.

0.2.3 Trend for different event name

Out[86]: <matplotlib.legend.Legend at 0x216d4e80>

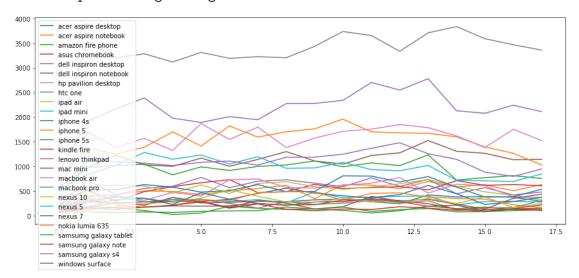


Observation: All events have similar trend.

0.2.4 Trend for different devices

```
In [94]: events_week_counts_device = events.groupby(['device', 'week'], as_index=False).size()
         events_week_counts_device.head()
Out [94]:
                         device
                                 week
                                       counts
         0 acer aspire desktop
                                   18
                                           83
         1 acer aspire desktop
                                   19
                                          319
         2 acer aspire desktop
                                   20
                                          254
         3 acer aspire desktop
                                   21
                                          236
         4 acer aspire desktop
                                   22
                                          329
In [95]: events week counts device device unique()
Out[95]: array(['acer aspire desktop', 'acer aspire notebook', 'amazon fire phone',
                'asus chromebook', 'dell inspiron desktop',
                'dell inspiron notebook', 'hp pavilion desktop', 'htc one',
                'ipad air', 'ipad mini', 'iphone 4s', 'iphone 5', 'iphone 5s',
                'kindle fire', 'lenovo thinkpad', 'mac mini', 'macbook air',
                'macbook pro', 'nexus 10', 'nexus 5', 'nexus 7', 'nokia lumia 635',
                'samsumg galaxy tablet', 'samsung galaxy note',
                'samsung galaxy s4', 'windows surface'], dtype=object)
In [103]: events_week_counts_device.week.unique()
Out[103]: array([18, 19, 20, 21, 22, 23, 24, 25, 26, 27, 28, 29, 30, 31, 32, 33, 34,
                 35], dtype=int64)
In [96]: plt.figure(figsize = (15,6))
         for device in list(events_week_counts_device.device.unique()):
             events_week_counts_device_1 = events_week_counts_device[events_week_counts_device
             plt.plot(events week counts device 1.counts.values, label = device)
         plt.legend(loc='upper left')
```

Out[96]: <matplotlib.legend.Legend at 0x254d8b70>

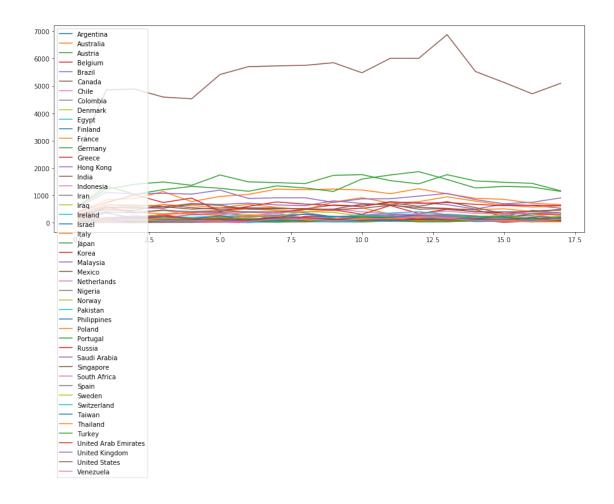


```
In [106]: events_week_counts_device[events_week_counts_device['week'] == 35].sort_values('coun'
Out[106]:
                               device week
                                             counts
          323
                          macbook pro
                                          35
                                                3358
                      lenovo thinkpad
          269
                                          35
                                                2111
          305
                          macbook air
                                          35
                                                1525
               dell inspiron notebook
          107
                                          35
                                                1143
          215
                              iphone 5
                                          35
                                                1029
```

Observation: There is a clear decrease trend for lenovo thinkpad users.

0.2.5 Trend for different different location

```
In [107]: events_week_counts_location = events.groupby(['location', 'week'], as_index=False).s
In [108]: events_week_counts_location.location.unique()
Out[108]: array(['Argentina', 'Australia', 'Austria', 'Belgium', 'Brazil', 'Canada',
                 'Chile', 'Colombia', 'Denmark', 'Egypt', 'Finland', 'France',
                 'Germany', 'Greece', 'Hong Kong', 'India', 'Indonesia', 'Iran',
                 'Iraq', 'Ireland', 'Israel', 'Italy', 'Japan', 'Korea', 'Malaysia',
                 'Mexico', 'Netherlands', 'Nigeria', 'Norway', 'Pakistan',
                 'Philippines', 'Poland', 'Portugal', 'Russia', 'Saudi Arabia',
                 'Singapore', 'South Africa', 'Spain', 'Sweden', 'Switzerland',
                 'Taiwan', 'Thailand', 'Turkey', 'United Arab Emirates',
                 'United Kingdom', 'United States', 'Venezuela'], dtype=object)
In [150]: plt.figure(figsize = (15,6))
          for location in list(events_week_counts_location.location.unique()):
              events_week_counts_location_1 = events_week_counts_location[events_week_counts_location]
              plt.plot(events_week_counts_location_1.counts.values, label = location)
          plt.legend(loc='upper left')
Out[150]: <matplotlib.legend.Legend at 0x3d352438>
```

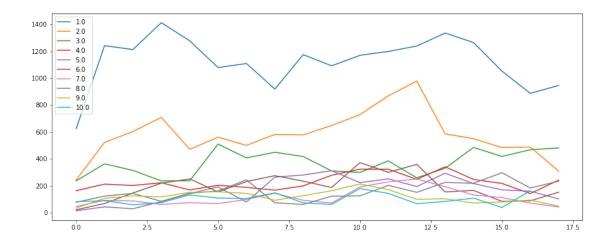


Observation: Most users are in US. There is a clear decrease trend for US user events.

0.2.6 Trend for different different companies

```
In [129]: len(users.company_id.unique())
Out[129]: 13198
In [132]: users.company_id.value_counts().head(10)
Out[132]: 1.0
                   1036
          2.0
                    477
          3.0
                    307
          4.0
                    220
          5.0
                    172
          6.0
                    151
          8.0
                    129
          7.0
                    122
          9.0
                     96
```

```
10.0
                   86
         Name: company_id, dtype: int64
In [125]: mpt = pd.merge(events, users, on='user_id', how = 'left')
In [126]: mpt.head()
Out[126]:
                                         event_type
                                                        event_name location \
            user_id
                             occurred_at
         0 10522.0 2014-05-02 11:02:39
                                         engagement
                                                             login
                                                                      Japan
         1 10522.0 2014-05-02 11:02:53
                                          engagement
                                                         home_page
                                                                      Japan
         2 10522.0 2014-05-02 11:03:28
                                         engagement like_message
                                                                      Japan
         3 10522.0 2014-05-02 11:04:09
                                          engagement
                                                        view_inbox
                                                                      Japan
         4 10522.0 2014-05-02 11:03:16
                                          engagement
                                                        search_run
                                                                      Japan
                             device
                                   user_type year month
                                                            day
                                                                  week
         0 dell inspiron notebook
                                           3.0 2014
                                                          5
                                                               2
                                                                    18
            dell inspiron notebook
                                           3.0 2014
                                                          5
                                                               2
         1
                                                                    18
                                                          5
         2 dell inspiron notebook
                                           3.0 2014
                                                               2
                                                                    18
            dell inspiron notebook
                                           3.0 2014
                                                          5
                                                               2
                                                                    18
                                                          5
            dell inspiron notebook
                                           3.0 2014
                                                                    18
                      created_at company_id language
                                                               activated_at
                                                                              state
                                                       2014-04-04 16:49:36 active
         0 2014-04-04 16:48:03
                                      1147.0
                                             japanese
          1 2014-04-04 16:48:03
                                      1147.0
                                             japanese
                                                        2014-04-04 16:49:36
                                                                             active
         2 2014-04-04 16:48:03
                                                       2014-04-04 16:49:36 active
                                      1147.0 japanese
         3 2014-04-04 16:48:03
                                      1147.0
                                             japanese
                                                       2014-04-04 16:49:36
                                                                             active
         4 2014-04-04 16:48:03
                                      1147.0
                                             japanese
                                                       2014-04-04 16:49:36 active
In [135]: events_week_counts_company = mpt.groupby(['company_id', 'week'], as_index=False).size
In [146]: plt.figure(figsize = (15,6))
         for company_id in list(events_week_counts_company.company_id.unique())[:10]:
              events_week_counts_company_1 = events_week_counts_company[events_week_counts_com
             plt.plot(events_week_counts_company_1.counts.values, label = company_id)
         plt.legend(loc='upper left')
Out[146]: <matplotlib.legend.Legend at 0x3d15f2e8>
```



Observation: There is a clear decrease trend for company No.2.

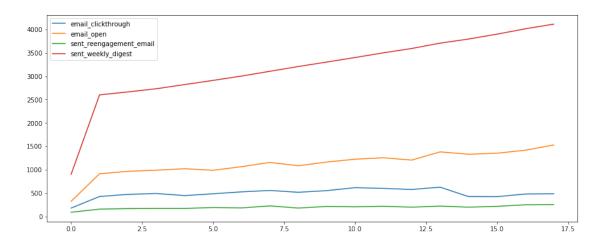
0.2.7 Trend for email events

```
In [140]: emails['occurred_at'] = pd.to_datetime(emails['occurred_at'], format='\"\Y-\"m-\"d \"H:\"
          emails['year'], emails['month'], emails['week'], emails['day'] = \
          emails['occurred_at'].dt.year, emails['occurred_at'].dt.month, emails['occurred_at']
          emails.head(2)
Out[140]:
             user_id
                             occurred_at
                                                       action
                                                              user_type
                                                                                 month
                                                                           year
                 0.0 2014-05-06 09:30:00 sent_weekly_digest
                                                                      1.0
                                                                           2014
                                                                                     5
          1
                 0.0 2014-05-13 09:30:00 sent_weekly_digest
                                                                      1.0
                                                                                     5
                                                                          2014
             week
                  day
          0
                     6
               19
          1
               20
                    13
In [142]: emails_week_counts_action = emails.groupby(['action', 'week'], as_index=False).size(
In [144]: emails_week_counts_action.head()
Out [144]:
                         action week
                                        counts
          0 email_clickthrough
                                           187
                                    18
          1 email_clickthrough
                                           434
                                    19
          2 email_clickthrough
                                    20
                                           479
          3 email_clickthrough
                                           498
                                    21
             email_clickthrough
                                    22
                                           453
In [147]: plt.figure(figsize = (15,6))
          for action in list(emails_week_counts_action.action.unique()):
```

emails_week_counts_action_1 = emails_week_counts_action[emails_week_counts_action]
plt.plot(emails_week_counts_action_1.counts.values, label = action)

```
plt.legend(loc='upper left')
```

Out[147]: <matplotlib.legend.Legend at 0x3d1a8a20>

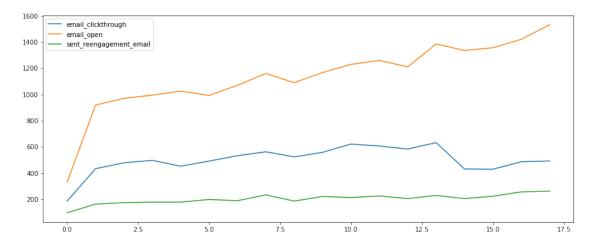


In [148]: plt.figure(figsize = (15,6))

for action in list(emails_week_counts_action.action.unique())[:-1]:
 emails_week_counts_action_1 = emails_week_counts_action[emails_week_counts_action
 plt.plot(emails_week_counts_action_1.counts.values, label = action)

plt.legend(loc='upper left')

Out[148]: <matplotlib.legend.Legend at 0x3d3fb6d8>



Observation: Number of 'email_clickthrough' decreased around week 14, while the number of email-opens did not change. The total number of 'events' decrease probably was caused by the decrease of number of 'email_clickthrough' around week 14. There might be some tech issue with the link in these emails or the contents is not attractive enough.

0.2.8 There is some issue for users in company No.2 to open link in the email on thire lenovo thinkpad?