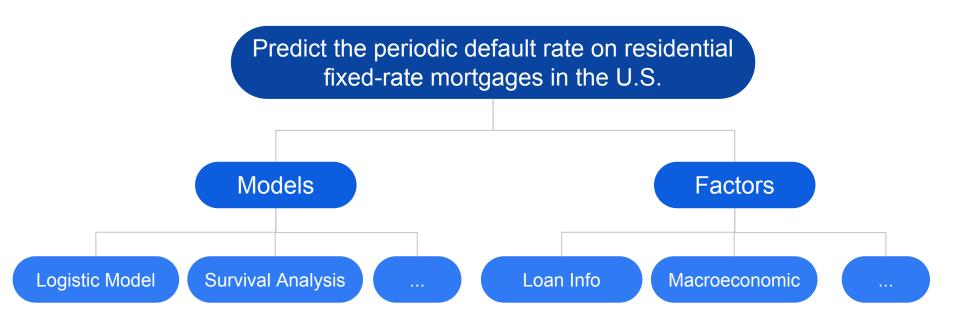
# **Mortgage Default Prediction**



## Agenda

- 1) Intro of the Problem/Criteria from CPPIB
- 2) Quick summary of research papers
- 3) Data collection and data
- 4) Exploratory data analysis
- 5) Model Approach
- 6) Model Evaluation
- 7) Results
- 8) Challenges of the project
- 9) Q&A

## The Problem



### Criteria from CPPIB

#### Expectations:

- Specification of the objectives
- Cross validation of third party vendor
- Interpretability of results

#### Requirements:

- Prefer to use interpretable models (no black-box models)
- Display the magnitude of the covariates' impact on the score
- Investigate microeconomic and macroeconomic factors

## Literature Review

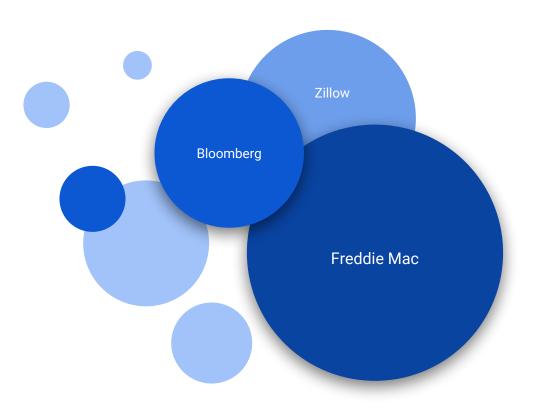
#### Candidate Factors:

- Loan and borrower variables
  - Loan-to-value ratio
  - Loan interest rate
  - Mortgage age
  - Credit quality
- Property variables
  - Year built
  - Property condition
- Market variables
  - House price appreciation
  - Growth in employment
  - Change in Treasury yield

### Literature Review

#### Candidate Models:

- Multinomial logistic models
  - Predict probability of default over a fixed time horizon
- Survival models
  - Estimate the relationship between default probability over time
  - Model fitting is tricky with time covariates
- Optimization models
  - Maximize wealth and utility of the borrower
  - Need assumptions on how house prices and interest rates evolve over time



#### Freddie Mac:

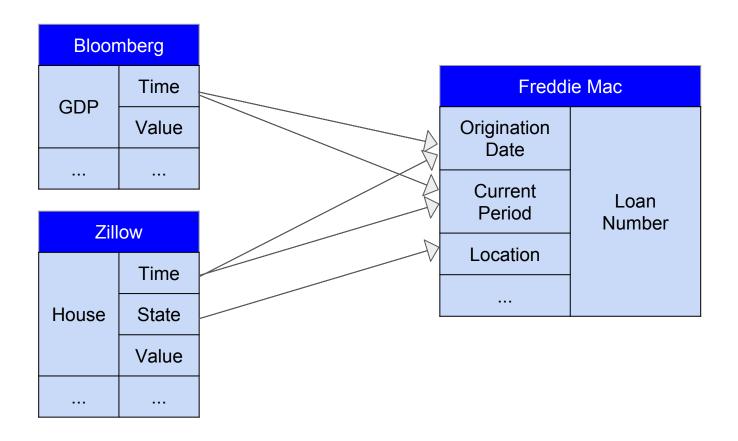
- Extract loan-level data from 1999 to 2017, including credit score, origination interest rate, first time home buyer, house location etc.
- Define default as 90-day delinquency
- Use stratified sampling to shrink data size due to the limitation of computing power

#### Bloomberg:

- Collect macroeconomic factors and real estate indicators that may affect default risk, including GDP, treasury yields, CPI, unemployment rate etc.

#### 7illow:

Obtain U.S. state level housing price



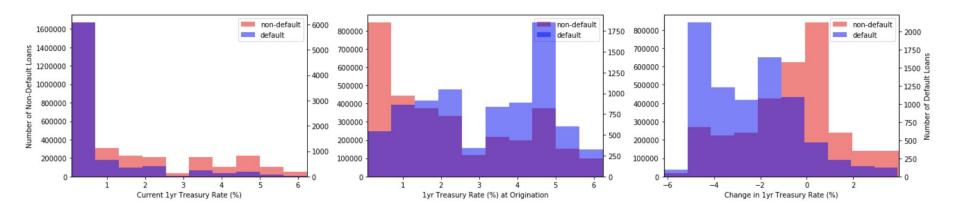
loan seq num	period	default	prepay	credit score	curr upb	upb_prev	loan age	first time homebuyer flag	Housing Starts		New Home Sales	New Home Sales_orig	State Unemployment Rate	State Unemployment Rate_orig
F100Q1000066	2000- 03-01	0	0	756.0	130000.00	130000.00	0.0	N	1737.0		856.0	900.0	3.1	3.1
F100Q1000066	2000- 06-01	0	0	756.0	129000.00	130000.00	3.0	N	1575.0		857.0	900.0	3.1	3.1
F100Q1000066	2000- 09-01	0	0	756.0	129285.64	129000.00	6.0	N	1541.0	***	848.0	900.0	3.0	3.1
F100Q1000066	2000- 12-01	0	0	756.0	129007.80	129285.64	9.0	N	1551.0		880.0	900.0	2.9	3.1
F100Q1000066	2001- 03-01	0	0	756.0	128724.38	129007.80	12.0	N	1625.0	***	963.0	900.0	3.1	3.1

#### Used for Initial Feature Selection

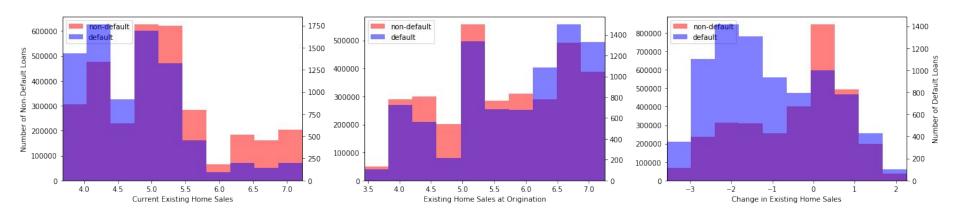
#### Methods:

- Histograms with default loans vs non-default loans and prepaid loans vs non-prepaid loans
- For time series variables, consider values as of origination date, current date, and the difference between the two dates

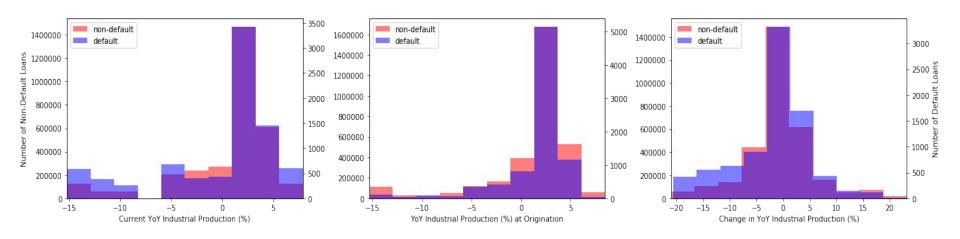
#### 1 Year Treasury Rate



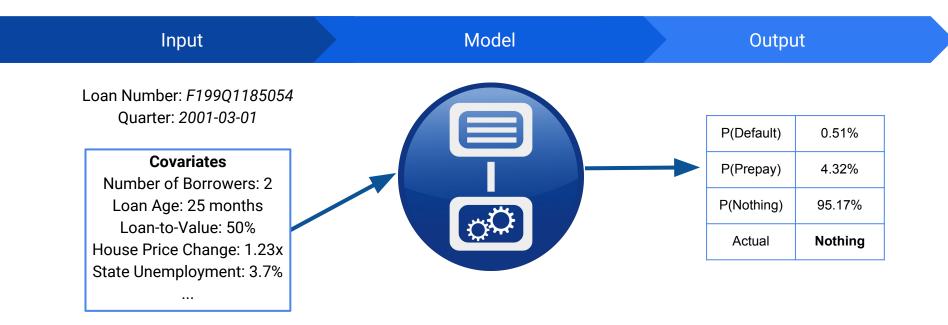
### **Existing Home Sales**



#### YoY Industrial Production



## Model Approach - Key Features



- Multinomial Logistic Regression Model with Regularization Penalty
  - GLM -> high interpretability and produces coefficients with confidence intervals
  - Able to model multiple events

## Model Approach - Specification

Learning Model Parameters:

$$\ln \frac{\Pr(Y_{m;t} = \text{Def})}{\Pr(Y_{m;t} = \text{Nothing})} = \beta_0 + \beta_1 x_{m;t;1} + \dots + \beta_K x_{m;t;K}$$
$$\ln \frac{\Pr(Y_{m;t} = \text{Pre})}{\Pr(Y_{m;t} = \text{Nothing})} = \gamma_0 + \gamma_1 x_{m;t;1} + \dots + \gamma_K x_{m;t;K}$$

$$Pr(Y_{m;t} = Nothing) = 1 - Pr(Y_{m;t} = Def) - Pr(Y_{m;t} = Pre)$$

## Model Approach - Regularization

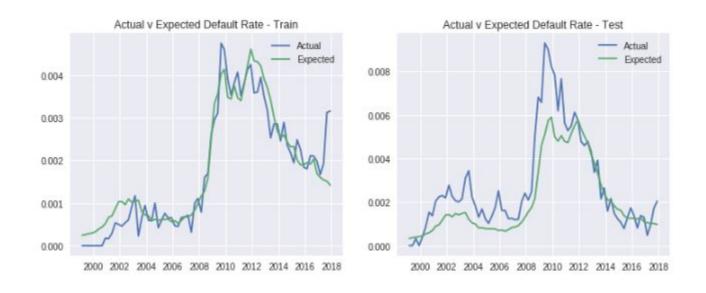
#### Regularization Penalty (L1):

$$\begin{aligned} \text{Loss} &= -(\text{Log-Likelihood}) + \text{Regularization Penalty} \\ &= -(\text{Log-Likelihood}) + \sum_{k=1}^K \alpha_k |\beta_k| + \nu_k |\gamma_k| \end{aligned}$$

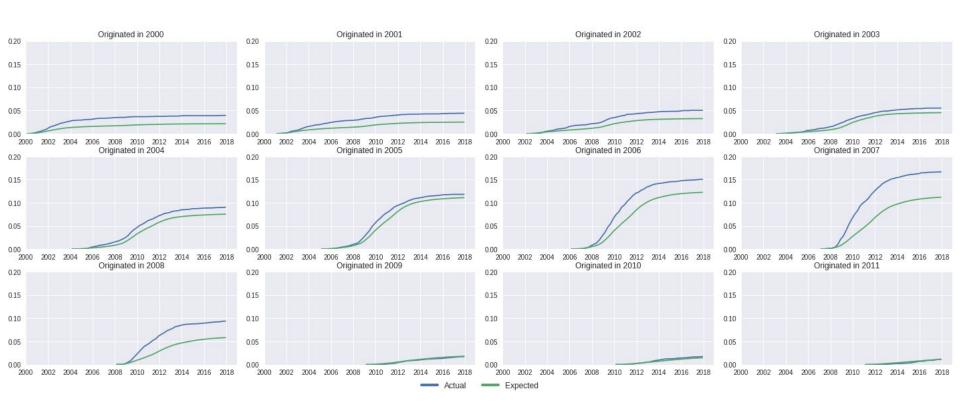
Initial Model	Variable Selection	Final Model
Fit model with all variables and a regularization penalty to help variable selection.	Discard all statistically insignificant variables.	Fit model with smaller subset of variables with regularization penalty to help generalization.

## Model Evaluation - Aggregate

 Mean absolute difference of expected vs. actual default rate on test set of 0.08% (mean actual default rate ~0.3%)

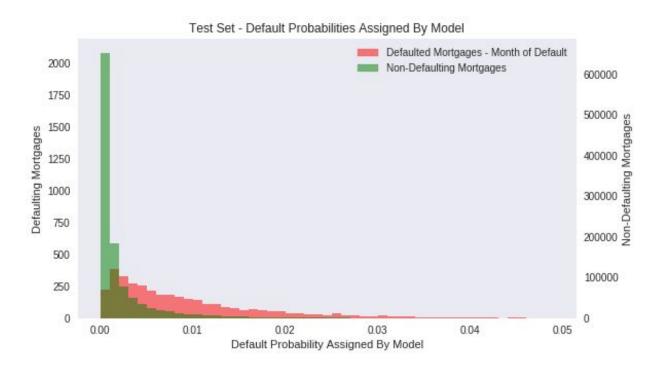


# Model Evaluation - Default Rate By Origination Year



## Model Evaluation - Loan Level Probabilities

Model learns to assign high default probabilities to mortgages that default



### Model Results - Default

Default Model	Coefficient
constant	-6.924
1yr_diff	-0.104
2_borrowers	-0.148
30yr_diff	0.110
chan_broker	0.059
chan_not_specified	0.042
credit score	-0.403
dti	0.184
Ioan age	1.627
Ioan age squared	-1.038
Itv	0.415
orig interest rate	0.336
purpose_cashout	0.117
purpose_purchase	-0.088
Real GDP YoY	-0.075
State Unemployment Rate_diff	0.266
Treasury 30yr	-0.269
ZillowHouseChg	-0.329
ZillowHouseValue	0.132



Higher debt-to-income (DTI); Higher (loan to value) LTV



Credit Score, Loan age, interest rates, unemployment rate



Brokers and unspecified channels have a higher default



Number of borrowers, house value

1yr_diff -0.051 2_borrowers 0.130 30yr Fixed Rate Mortgage Average -0.477 30yr_diff -0.136 Building Permits 0.619 Building Permits_diff -0.194 chan_broker 0.019 credit score 0.156 dti 0.016 Existing Home Sales -0.360 Existing Home Sales_diff 0.275 Housing Starts -0.177 loan age 2.628 loan age squared -2.839 loan_age_cubed 0.715 ltv 0.013 New Home Sales_diff -0.124 OECD Leading Indicator YoY 0.364 orig interest rate 0.097 purpose_cashout -0.034 purpose_purchase 0.028 Real GDP YOY -0.367 State Unemployment Rate Squared -0.309	Prepay Model	Coefficie
2_borrowers 0.130 30yr Fixed Rate Mortgage Average -0.477 30yr_diff -0.136 Building Permits 0.619 Building Permits_diff -0.194 chan_broker 0.019 credit score 0.156 dti 0.016 Existing Home Sales -0.360 Existing Home Sales -0.360 Existing Home Sales_diff 0.275 Housing Starts -0.177 loan age 2.628 loan age squared -2.839 loan_age_cubed 0.715 ltv 0.013 New Home Sales 0.267 New Home Sales_diff -0.124 OECD Leading Indicator YoY 0.364 orig interest rate 0.097 purpose_cashout -0.034 purpose_purchase 0.028 Real GDP YoY -0.074 SP500 YoY -0.367 State Unemployment Rate Squared -0.309	constant	-4.236
30yr Fixed Rate Mortgage Average -0.477 30yr_diff -0.136 Building Permits 0.619 Building Permits_diff -0.194 chan_broker 0.019 credit score 0.156 dti 0.016 Existing Home Sales -0.360 Existing Home Sales_diff 0.275 Housing Starts -0.177 loan age 2.628 loan age squared -2.839 loan_age_cubed 0.715 ltv 0.013 New Home Sales 0.267 New Home Sales_diff -0.124 OECD Leading Indicator YoY 0.364 orig interest rate 0.097 purpose_cashout -0.034 purpose_purchase 0.028 Real GDP YoY -0.074 SP500 YoY -0.367 State Unemployment Rate Squared -0.309 State Unemployment Rate_diff 0.083 Treasury 1yr -0.341 Treasury 30yr 0.111 ZillowHouseChg -0.021	1yr_diff	-0.051
30yr_diff	2_borrowers	0.130
Building Permits         0.619           Building Permits_diff         -0.194           chan_broker         0.019           credit score         0.156           dti         0.016           Existing Home Sales         -0.360           Existing Home Sales_diff         0.275           Housing Starts         -0.177           Ioan age         2.628           Ioan age squared         -2.839           Ioan_age_cubed         0.715           Itv         0.013           New Home Sales         0.267           New Home Sales_diff         -0.124           OECD Leading Indicator YoY         0.364           orig interest rate         0.097           purpose_cashout         -0.034           purpose_purchase         0.028           Real GDP YoY         -0.074           SP500 YoY         -0.367           State Unemployment Rate         0.210           State Unemployment Rate Squared         -0.309           State Unemployment Rate_diff         0.083           Treasury 1yr         -0.341           Treasury 30yr         0.111           ZillowHouseChg         -0.021	30yr Fixed Rate Mortgage Average	-0.477
Building Permits_diff         -0.194           chan_broker         0.019           credit score         0.156           dti         0.016           Existing Home Sales         -0.360           Existing Home Sales_diff         0.275           Housing Starts         -0.177           Ioan age         2.628           Ioan age squared         -2.839           Ioan_age_cubed         0.715           Itv         0.013           New Home Sales         0.267           New Home Sales_diff         -0.124           OECD Leading Indicator YoY         0.364           orig interest rate         0.097           purpose_cashout         -0.034           purpose_purchase         0.028           Real GDP YOY         -0.367           State Unemployment Rate         0.210           State Unemployment Rate Squared         -0.309           State Unemployment Rate_diff         0.083           Treasury 1yr         -0.341           Treasury 30yr         0.111           ZillowHouseChg         -0.021	30yr_diff	-0.136
chan_broker         0.019           credit score         0.156           dti         0.016           Existing Home Sales         -0.360           Existing Home Sales_diff         0.275           Housing Starts         -0.177           Ioan age         2.628           Ioan age squared         -2.839           Ioan_age_cubed         0.715           Itv         0.013           New Home Sales         0.267           New Home Sales_diff         -0.124           OECD Leading Indicator YoY         0.364           orig interest rate         0.097           purpose_cashout         -0.034           purpose_purchase         0.028           Real GDP YoY         -0.074           Sp500 YoY         -0.367           State Unemployment Rate         0.210           State Unemployment Rate Squared         -0.309           State Unemployment Rate_diff         0.083           Treasury 1yr         -0.341           Treasury 30yr         0.111           ZillowHouseChg         -0.021	Building Permits	0.619
credit score         0.156           dti         0.016           Existing Home Sales         -0.360           Existing Home Sales_diff         0.275           Housing Starts         -0.177           Ioan age         2.628           Ioan age squared         -2.839           Ioan_age_cubed         0.715           Itv         0.013           New Home Sales         0.267           New Home Sales_diff         -0.124           OECD Leading Indicator YoY         0.364           orig interest rate         0.097           purpose_cashout         -0.034           purpose_purchase         0.028           Real GDP YOY         -0.074           SP500 YoY         -0.367           State Unemployment Rate         0.210           State Unemployment Rate Squared         -0.309           State Unemployment Rate_diff         0.083           Treasury 1yr         -0.341           Treasury 30yr         0.111           ZillowHouseChg         -0.021	Building Permits_diff	-0.194
dti         0.016           Existing Home Sales         -0.360           Existing Home Sales_diff         0.275           Housing Starts         -0.177           Ioan age         2.628           Ioan age squared         -2.839           Ioan_age_cubed         0.715           Itv         0.013           New Home Sales         0.267           New Home Sales_diff         -0.124           OECD Leading Indicator YoY         0.364           orig interest rate         0.097           purpose_cashout         -0.034           purpose_purchase         0.028           Real GDP YoY         -0.367           State Unemployment Rate         0.210           State Unemployment Rate Squared         -0.309           State Unemployment Rate_diff         0.083           Treasury 1yr         -0.341           Treasury 30yr         0.111           ZillowHouseChg         -0.021	chan_broker	0.019
Existing Home Sales         -0.360           Existing Home Sales_diff         0.275           Housing Starts         -0.177           Ioan age         2.628           Ioan age squared         -2.839           Ioan_age_cubed         0.715           Itv         0.013           New Home Sales         0.267           New Home Sales_diff         -0.124           OECD Leading Indicator YoY         0.364           orig interest rate         0.097           purpose_cashout         -0.034           purpose_purchase         0.028           Real GDP YoY         -0.074           SP500 YoY         -0.367           State Unemployment Rate         0.210           State Unemployment Rate Squared         -0.309           State Unemployment Rate_diff         0.083           Treasury 1yr         -0.341           Treasury 30yr         0.111           ZillowHouseChg         -0.021	credit score	0.156
Existing Home Sales_diff	dti	0.016
Housing Starts   -0.177     Ioan age   2.628     Ioan age squared   -2.839     Ioan_age_cubed   0.715     Itv   0.013     New Home Sales   0.267     New Home Sales_diff   -0.124     OECD Leading Indicator YoY   0.364     Orig interest rate   0.097     purpose_cashout   -0.034     purpose_purchase   0.028     Real GDP YoY   -0.074     Sp500 YoY   -0.367     State Unemployment Rate   0.210     State Unemployment Rate Squared   -0.309     State Unemployment Rate Squared   -0.301     Treasury 1yr   -0.341     Treasury 30yr   0.111     ZillowHouseChg   -0.021	Existing Home Sales	-0.360
Ioan age         2.628           Ioan age squared         -2.839           Ioan_age_cubed         0.715           Itv         0.013           New Home Sales         0.267           New Home Sales_diff         -0.124           OECD Leading Indicator YoY         0.364           orig interest rate         0.097           purpose_cashout         -0.034           purpose_purchase         0.028           Real GDP YoY         -0.074           SP500 YoY         -0.367           State Unemployment Rate         0.210           State Unemployment Rate Squared         -0.309           State Unemployment Rate_diff         0.083           Treasury 1yr         -0.341           Treasury 30yr         0.111           ZillowHouseChg         -0.021	Existing Home Sales_diff	0.275
Ioan age squared	Housing Starts	-0.177
loan_age_cubed         0.715           ltv         0.013           New Home Sales         0.267           New Home Sales_diff         -0.124           OECD Leading Indicator YoY         0.364           orig interest rate         0.097           purpose_cashout         -0.034           purpose_purchase         0.028           Real GDP YoY         -0.074           SP500 YoY         -0.367           State Unemployment Rate         0.210           State Unemployment Rate Squared         -0.309           State Unemployment Rate_diff         0.083           Treasury 1yr         -0.341           Treasury 30yr         0.111           ZillowHouseChg         -0.021	Ioan age	2.628
Itv         0.013           New Home Sales         0.267           New Home Sales_diff         -0.124           OECD Leading Indicator YoY         0.364           orig interest rate         0.097           purpose_cashout         -0.034           purpose_purchase         0.028           Real GDP YoY         -0.074           SP500 YoY         -0.367           State Unemployment Rate         0.210           State Unemployment Rate Squared         -0.309           State Unemployment Rate_diff         0.083           Treasury 1yr         -0.341           Treasury 30yr         0.111           ZillowHouseChg         -0.021	Ioan age squared	-2.839
New Home Sales         0.267           New Home Sales_diff         -0.124           OECD Leading Indicator YoY         0.364           orig interest rate         0.097           purpose_cashout         -0.034           purpose_purchase         0.028           Real GDP YoY         -0.074           SP500 YoY         -0.367           State Unemployment Rate         0.210           State Unemployment Rate Squared         -0.309           State Unemployment Rate_diff         0.083           Treasury 1yr         -0.341           Treasury 30yr         0.111           ZillowHouseChg         -0.021	loan_age_cubed	0.715
New Home Sales_diff         -0.124           OECD Leading Indicator YoY         0.364           orig interest rate         0.097           purpose_cashout         -0.034           purpose_purchase         0.028           Real GDP YoY         -0.074           SP500 YoY         -0.367           State Unemployment Rate         0.210           State Unemployment Rate Squared         -0.309           State Unemployment Rate_diff         0.083           Treasury 1yr         -0.341           Treasury 30yr         0.111           ZillowHouseChg         -0.021	Itv	0.013
OECD Leading Indicator YoY         0.364           orig interest rate         0.097           purpose_cashout         -0.034           purpose_purchase         0.028           Real GDP YoY         -0.074           SP500 YoY         -0.367           State Unemployment Rate         0.210           State Unemployment Rate Squared         -0.309           State Unemployment Rate_diff         0.083           Treasury 1yr         -0.341           Treasury 30yr         0.111           ZillowHouseChg         -0.021	New Home Sales	0.267
orig interest rate         0.097           purpose_cashout         -0.034           purpose_purchase         0.028           Real GDP YoY         -0.074           SP500 YoY         -0.367           State Unemployment Rate         0.210           State Unemployment Rate Squared         -0.309           State Unemployment Rate_diff         0.083           Treasury 1yr         -0.341           Treasury 30yr         0.111           ZillowHouseChg         -0.021	New Home Sales_diff	-0.124
purpose_cashout         -0.034           purpose_purchase         0.028           Real GDP YoY         -0.074           SP500 YoY         -0.367           State Unemployment Rate         0.210           State Unemployment Rate Squared         -0.309           State Unemployment Rate_diff         0.083           Treasury 1yr         -0.341           Treasury 30yr         0.111           ZillowHouseChg         -0.021	OECD Leading Indicator YoY	0.364
purpose_purchase         0.028           Real GDP YoY         -0.074           SP500 YoY         -0.367           State Unemployment Rate         0.210           State Unemployment Rate Squared         -0.309           State Unemployment Rate_diff         0.083           Treasury 1yr         -0.341           Treasury 30yr         0.111           ZillowHouseChg         -0.021	orig interest rate	0.097
Real GDP YoY         -0.074           SP500 YoY         -0.367           State Unemployment Rate         0.210           State Unemployment Rate Squared         -0.309           State Unemployment Rate_diff         0.083           Treasury 1yr         -0.341           Treasury 30yr         0.111           ZillowHouseChg         -0.021	purpose_cashout	-0.034
SP500 YoY         -0.367           State Unemployment Rate         0.210           State Unemployment Rate Squared         -0.309           State Unemployment Rate_diff         0.083           Treasury 1yr         -0.341           Treasury 30yr         0.111           ZillowHouseChg         -0.021	purpose_purchase	0.028
State Unemployment Rate         0.210           State Unemployment Rate Squared         -0.309           State Unemployment Rate_diff         0.083           Treasury 1yr         -0.341           Treasury 30yr         0.111           ZillowHouseChg         -0.021	Real GDP YoY	-0.074
State Unemployment Rate Squared         -0.309           State Unemployment Rate_diff         0.083           Treasury 1yr         -0.341           Treasury 30yr         0.111           ZillowHouseChg         -0.021	SP500 YoY	-0.367
State Unemployment Rate_diff         0.083           Treasury 1yr         -0.341           Treasury 30yr         0.111           ZillowHouseChg         -0.021	State Unemployment Rate	0.210
Treasury 1yr         -0.341           Treasury 30yr         0.111           ZillowHouseChg         -0.021	State Unemployment Rate Squared	-0.309
Treasury 30yr 0.111 ZillowHouseChg -0.021	State Unemployment Rate_diff	0.083
ZillowHouseChg -0.021	Treasury 1yr	-0.341
	Treasury 30yr	0.111
ZillowHouseValue 0.056	ZillowHouseChg	-0.021
	ZillowHouseValue	0.056

## Model Results - Prepay



Loan age, more than 1 borrower



Number of Building Permits, broker vs, retailer



Credit Score, DTI, LTV



OECD Indicator, unemployment rate

# Challenges of the Project



**External Data Collection** 



**Processing power** 



**Covariate Selection** 



Discussions
Information Sharing

# Q&A



# **Appendix**



# Appendix - Prepay

