#### STA 314 Tutorial 4

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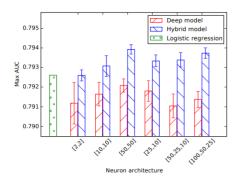
## Agenda

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## Cool Paper

**Abstract** We describe the Customer LifeTime Value (CLTV) prediction system deployed at ASOS.com, a global online fashion retailer. CLTV prediction is an important problem in e-commerce where an accurate estimate of future value allows retailers to effectively allocate marketing spend, identify and nurture high value customers and mitigate exposure to losses.

https://arxiv.org/pdf/1703.02596.pdf



Performance With NN-Generated + Regular Features for Logistic Regression

### Prediction v Inference

Prediction	Inference

Which is more important?

#### Prediction v Inference

Prediction	Inference
What is the weather tomorrow?	What is the weather in 100 years?

Which question is more important?

### Kahoot



Consider the fitted values that result from performing linear regression without an intercept. In this setting the  $i^th$  fitted value takes the form

$$\hat{y}_i = x_i \hat{\beta}_i$$

where

$$\hat{\beta} = \frac{\sum_{i=1}^{n} x_i y_i}{\sum_{i'=1}^{n} x_{i'}^2}$$

Show that we can write

$$\hat{y}_i = \sum_{i'=1}^n a_{i'} y_{i'}$$

And show what does  $a_{i'}$  equal



We are given that for a no intercept model, ith fitted value

$$\hat{y}_i = x_i \hat{\beta}$$

where

$$\hat{\beta} = \frac{\left(\sum_{i=1}^{n} x_i y_i\right)}{\left(\sum_{i'=1}^{n} x_{i'}^2\right)}$$

we can re-write this as

$$\hat{\beta} = \frac{\left(\sum_{i'=1}^{n} x_{i'} y_{i'}\right)}{\left(\sum_{j=1}^{n} x_{j}^{2}\right)}$$

Then

$$\hat{y}_{i} = x_{i} \frac{\left(\sum_{i'=1}^{n} x_{i'} y_{i'}\right)}{\left(\sum_{j=1}^{n} x_{j}^{2}\right)} = \sum_{i'=1}^{n} \left(\frac{x_{i} x_{i'}}{\left(\sum_{j=1}^{n} x_{j}^{2}\right)}\right) y_{i'}$$

$$\hat{y}_{i} = \sum_{i'=1}^{n} a_{i'} y_{i'}$$

$$a_{i'} = \frac{x_{i} x_{i'}}{\left(\sum_{j=1}^{n} x_{j}^{2}\right)}$$

**Note:** We interpret this result by saying that the fitted values from linear regression are linear combinations of the response values.

**Question:** If for a given  $\hat{y_i}$ , we have  $x_i$  relatively very large what happens?

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It is claimed in the text that in the case of simple linear regression of Y onto X, the  $R^2$  statistic (3.17) is equal to the square of the correlation between X and Y (3.18). Prove that this is the case. For simplicity, you may assume that  $\bar{x}=\bar{y}=0$ .

First we know that since  $\bar{y} = 0$  that

$$R^{2} = 1 - \frac{RSS}{TSS} = 1 - \frac{\sum_{i} (y_{i} - \hat{y}_{i})^{2}}{\sum_{i} ((y_{i} - \bar{y})^{2})} = 1 - \frac{\sum_{i} (y_{i} - \hat{\beta}_{0} - \hat{\beta}_{1}x_{i})^{2}}{\sum_{i} y_{i}^{2}}$$

Also we know that since  $\bar{x} = \bar{y} = 0$  then

$$\hat{\beta}_0 = \bar{y} - \hat{\beta}_1 \bar{x} = 0$$

This implies that

$$R^2 = 1 - \frac{\sum_i \left( y_i - \hat{\beta}_1 x_i \right)^2}{\sum_i y_i^2}$$

Also,

$$(y_i - \hat{\beta}_1 x_i)^2 = y_i^2 - 2x_i y_i \hat{\beta}_1 - \hat{\beta}_1^2 x_i^2$$

Taking sum over both sides gets us

$$\sum_{i} (y_{i} - \hat{\beta}_{1}x_{i})^{2} = \sum_{i} y_{i}^{2} - 2\hat{\beta}_{1} \sum_{i} x_{i}y_{i} + \hat{\beta}_{1}^{2} \sum_{i} x_{i}^{2}$$

We know since  $\bar{x} = \bar{y} = 0$  that

$$\hat{\beta}_{1} = \frac{\sum_{i} (x_{i} - \bar{x}) (y_{i} - \bar{y})}{\sum_{i} (x_{i} - x)^{2}} = \frac{\sum_{i} x_{i} y_{i}}{\sum_{i} x_{i}^{2}}$$

Then substituting this into the previous equation

$$\sum_{i} (y_{i} - \hat{\beta}_{1}x_{i})^{2} = \sum_{i} y_{i}^{2} - 2\left(\frac{\sum_{i} x_{i} y_{i}}{\sum_{i} x_{i}^{2}}\right) \sum_{i} x_{i} y_{i} + \left(\frac{\sum_{i} x_{i} y_{i}}{\sum_{i} x_{i}^{2}}\right)^{2} \sum_{i} x_{i}^{2}$$

$$= \sum_{i} y_{i}^{2} - \frac{\left(\sum_{i} x_{i} y_{i}\right)^{2}}{\sum_{i} x_{i}^{2}}$$

Bringing this back to the equation for  $R^2$  we get

$$R^{2} = 1 - \frac{\sum_{i} \left(y_{i} - \hat{\beta}_{1} x_{i}\right)^{2}}{\sum_{i} y_{i}^{2}} = \frac{\sum_{i} y_{i}^{2} - \sum_{i} y_{i}^{2} + \frac{\left(\sum_{i} x_{i} y_{i}\right)^{2}}{\sum_{i} y_{i}^{2}}}{\sum_{i} y_{i}^{2}} = \frac{\left(\sum_{i} x_{i} y_{i}\right)^{2}}{\sum_{i} x_{i}^{2} \sum_{i} y_{i}^{2}}$$

Finally! We compare this last equation to the correlation equation.

From previous page

$$R^{2} = \frac{\left(\sum_{i} x_{i} y_{i}\right)^{2}}{\sum_{i} x_{i}^{2} \sum_{i} y_{i}^{2}}$$

The formula for correlation (and set  $\bar{x} = \bar{y} = 0$ )

$$Cor(X,Y) = \frac{\sum_{i} (x_{i} - \bar{x}) (y_{i} - \bar{y})}{\sqrt{\sum_{i} (x_{i} - x)^{2}} \sqrt{\sum_{i} (y_{i} - y)^{2}}} = \frac{\sum_{i} x_{i} y_{i}}{\sqrt{\sum_{i} x_{i}^{2} \sum_{i} y_{i}^{2}}}$$

$$Cor(X,Y)^{2} = \left(\frac{\sum_{i} x_{i} y_{i}}{\sqrt{\sum_{i} x_{i}^{2} \sum_{i} y_{i}^{2}}}\right)^{2} = \frac{(\sum_{i} x_{i} y_{i})^{2}}{\sum_{i} x_{i}^{2} \sum_{i} y_{i}^{2}} = R^{2}$$

# Linear Regression When a Non-Linear Relationship is Present R-Squared= 0.00039

