

Dave Ziegler

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West Palm Beach, FL

[Portfolio](#)

[Linkedin](#)

[GitHub](#)

Skills

React.js, Redux, JavaScript, HTML5, CSS3, Pug, Python, Flask, SQL, postgresSQL, AWS, Heroku, Linux

Projects

Keepy

[live site](#) | [github](#)

React , Redux , JavaScript , CSS3 , Express , Sequelize, postgresSQL

Project Description

- React frontend provides responsive and intuitive UI
- Implemented Redux store to efficiently manage task lists
- Database using Express and Sequelize to provide persistence across sessions

Reedly

[live site](#) | [github](#)

React, Redux, JavaScript, CSS3, Python3, Flask, SQLAlchemy, postgresSQL

Project Description

- React frontend provides responsive and intuitive UI
- Database using Flask and SQLAlchemy
- Parsed widely varying RSS feeds to normalize data

Experience

Account Executive Level 3 | January 2018 - March 2020

GovSpend/SmartProcure

- Sold to a large variety of companies via government (Federal, State, Local, Education, Law Enforcement)
- Learned and then taught SaaS platforms to clients. Worked with devs for UI/UX feedback for the product
- Extensive database use to identify and convert leads to clients.

Physician Recruiter | March 2014 - January 2015

Weatherby Healthcare

- Generated all leads and recruited Drs via cold call. On the 2nd largest revenue team (Surgery) in company
- Matched surgeons to hospitals by their capabilities (in-depth knowledge of surgical procedures) Urology, ENT.

Service Manager | September 2011 - November 2013

Wells Fargo Bank

- Led my team to a 300% increase in in sales production
- In charge of compliance and operations resulting in exceptional bank audits

Education

App Academy | Spring 2021 | New York, NY

Immersive software development course with focus on full stack web development

University | Spring 2004 | Boca Raton, FL

Palm Beach State College, Associate of Arts Degree