# FROM ONLINE TO OFFLINE



Apps that foster human connection

# **WHAT IS 020?**

The Online-To-Offline business model (OTO) is a model which draws customers from online channels to make purchases in the real world





o20'S YOU'VE PROBABLY HEARD OF





## MARKET TRENDS

Shopify projects that the 020's market share of global retail will monotonically increase through the new decade





# THE FUTURE OF 020

Software is much cheaper than a physical store and thus it is becoming more and more popular of a route for startups to take. We will likely be seeing many new businesses pop up in the O2O space in the near future.

### SOURCES: