

# **Oregon Business Guide**

## ***How to Start a Business in***



**Business Information Center - Corporation Division - Secretary of State**

***[www.FilingInOregon.com](http://www.FilingInOregon.com)***

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Dear Oregon Entrepreneur,

Welcome to The Oregon Business Guide, *“How To Start A Business in Oregon.”*

The Secretary of State’s Corporation Division operates the Business Information Center and has published this guide. The Business Information Center is a cooperative outreach effort of many state agencies to provide information to the public on government registration and licensing requirements for businesses. This guide provides the basic information for starting a business in Oregon. There is a general checklist to guide you through the process of registering your business. It also lists business assistance programs that may be good resources as you begin and continue to operate your business.

The Business Information Center also publishes a separate guide to assist business when hiring employees. The Oregon Business Guide, *“Employer’s Guide for Doing Business in Oregon”* also provides a general checklist along with contact information and information on government requirements for Oregon’s employers.

These guides can be used independently or together depending on the specific needs of your business.

Please contact the Business Information Center for further information or for any questions at

Corporation Division, Secretary of State  
Business Information Center  
Public Service Building, Suite 151  
255 Capitol St. NE  
Salem, OR 97310-1327

(503) 986-2200

E-mail: [brc.sos@state.or.us](mailto:brc.sos@state.or.us)

[www.filinginoregon.com](http://www.filinginoregon.com)

Sincerely,

Bill Bradbury  
Secretary of State

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## PUBLICATION LIMITATIONS

The participating government agencies share all information allowed by law and help each other enforce compliance with the individual programs. If you have any questions about the material covered in this booklet, please contact the appropriate agency. Phone numbers are listed in each section along with material provided by the agency. Information in this publication is not a complete statement of laws and administrative rules.

Every effort has been made to ensure accuracy of the information at publication but it is impossible to guarantee that the information will continue to be valid.

Since this publication is updated periodically, assistance with corrections and additions is welcome and should be directed to the Business Information Center by e-mail at [brc.sos@state.or.us](mailto:brc.sos@state.or.us) or the appropriate agency.

Corporation Division, Secretary of State  
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# NEW BUSINESS CHECKLIST

Starting a successful business requires a great deal of preparation. The following is a basic checklist of recommendations to help you get your business off to a good start. For a more comprehensive checklist, please see pages 1-4.

## ☐ 1. Preparation

- ☐ Knowledge
- ☐ Research

- ☐ Experience

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## ☐ 2. Planning

- ☐ Business Wizard
- ☐ Seek professional advice
- ☐ Financing

- ☐ Business Plan
- ☐ Business Assistance Programs
- ☐ Management & Technical Advice

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## ☐ 3. Select Your Business Name and Structure

- ☐ Understand business structures

- ☐ Check business name for availability at [www.filinginoregon.com](http://www.filinginoregon.com)

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## ☐ 4. Register Your Business

- ☐ Check [www.filinginoregon.com](http://www.filinginoregon.com)

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## ☐ 5. Tax Information for Income & Businesses

- ☐ Federal Taxes
- ☐ Local Taxes
- ☐ File personal Property Tax report for your business

- ☐ State Taxes
- ☐ Sales Tax
- ☐ Obtain a Federal Tax ID number, if needed

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## ☐ 6. Licensing

- ☐ Check the Business Wizard at [www.filinginoregon.com](http://www.filinginoregon.com)
- ☐ Local licensing requirements

- ☐ Check [www.licenseinfo.oregon.gov](http://www.licenseinfo.oregon.gov)
- ☐ Determine if you need to register as a Construction or Landscape Contractor

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## ☐ 7. Other Requirements, if needed

- ☐ Check with Department of Environmental Quality
- ☐ Register Patents, Copyrights, Trademarks, and Service Marks
- ☐ Buying wholesale for your business

- ☐ Determine if you must comply with Americans with Disabilities Act
- ☐ If you use music in your business

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## ☐ 8. Hiring Employees

- ☐ Review the “Employer’s Guide for Doing Business in Oregon” at [www.filinginoregon.com](http://www.filinginoregon.com)

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## ☐ 9. Ongoing Registration Requirements

- ☐ Renew business registrations

- ☐ Renew occupational or business licenses

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# HOW TO START

## STEP 1 – PREPARATION

### Knowledge

Have experience in and knowledge of the business you plan to enter. If you don't have either, consider working in the industry or with a successful owner/operator for at least six months.

### Experience

Have experience in management of people and finances. This is extremely helpful since the majority of businesses fail due to poor or inexperienced management. Oregon's Small Business Development Centers are an excellent resource for training and assistance. See page 26.

### Research

Do your homework. Hours spent studying your proposed business idea can save you money in the long run by giving you the proper information to avoid unsound business decisions.

- Oregon's Small Business Development Centers (SBDC) provide services to anyone who owns, operates - or is considering starting - a small business in Oregon. Find the SBDC in your area at [www.bizcenter.org](http://www.bizcenter.org), see page 26.
- Check with the Small Business Administration at [www.sba.gov/or](http://www.sba.gov/or), see page 27.
- Consult with a SCORE counselor at [www.score.org](http://www.score.org), see page 27.
- Your banker knows a great deal about your area, including average income, level of competition, real estate, and rental values. Bankers can be of great assistance if you take the initiative. Establishing a credit line with your bank can help develop a sound relationship with your banker, and a good record of repayment is an advantage when applying for business loans.
- Contact insurance brokers about coverage needed for your business activity and for approximate premiums. Since insurance is a competitive business, contact several agents for a comparison of both suggested coverage and premiums.
- Visit your local library. The librarian can help you find the information you need.
- Check with relevant trade associations, and the local Chamber of Commerce.

## STEP 2 – PLANNING

### Business Wizard

A service of the Business Information Center is the Business Wizard. Users answer a few brief questions and are provided with a customized referral list of:

- Government Licensing Contacts
- Registration Information Contacts
- Regulatory Contacts
- Organization Contacts
- City Contacts
- County Contacts



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This referral list contains phone numbers for key agency contacts and Internet links to appropriate forms, publications and information about requirements for doing business in Oregon. The Business Wizard is available at [www.filinginoregon.com/businesswizard](http://www.filinginoregon.com/businesswizard).

## **Business Plan**

Whether you are just starting out or already own a small business, completing a basic business plan will help you succeed. Oregon's Small Business Development Centers can offer Biz Plan Basics guiding you step by step through the fundamentals of the "Who", "What," "Why," and "How" of your business. Answering a few basic questions will help you clarify and organize what you already know - or need to know - about your business operations. A clear picture of the fundamentals of your business will create a strong foundation to build new ideas, markets, and strategies. Completing this plan will also provide you with a better understanding of the financial needs and profit potential of your business. See pages 25 - 26.

## **Seek Professional Advice**

Consult two professional people:

- **An attorney** - Consider having an attorney examine the papers you sign. Get advice on any legal questions pertinent to your business such as tax law, liability issues, labor laws if you plan to hire employees or landlord-tenant laws if you plan to lease your place of business. If you do not have an attorney, you may call the Oregon State Bar toll-free at 1-800-452-7636 for referrals, [www.osbar.org](http://www.osbar.org).
- **An accountant** - A CPA, a public accountant or a licensed tax consultant can advise you and possibly save you money on taxes if you are buying or starting a business. Your accountant can review tax forms with you, help you fill out the proper reports and give you prompt financial information. If you do not have an accountant, you may call the Oregon Association of Independent Accountants at 503-282-7247, [www.oaia.net](http://www.oaia.net), or the Oregon Society of Certified Public Accountants at 503-641-7200, [www.orcpa.org](http://www.orcpa.org), for referrals.

## **Financing**

Identify how you will finance your business. New businesses often underestimate the amount of money it takes to get a business started. An entrepreneur needs to identify both the start-up capital costs and the cash-flow requirements for a business. The total of the two, plus a reserve, is the capital recommended for starting a business. Obtain information on state loan programs from the Business Finance Section, Oregon Economic & Community Development Department, 503-986-0160, <http://econ.oregon.gov/>.

Please refer to pages 33 - 34 in this guide for further information on financing and available resources.

## **Business Assistance Programs**

Oregon has many programs available to assist businesses refer to pages 25 - 35 for further information.

## **Management & Technical Services**

Oregon's Economic & Community Development Department provides reports and services for and about Oregon businesses. They also publish the guide "Doing Business in Oregon" that offers information about where to look for help with your business. This guide is available at [www.econ.state.or.us/dbiotext.htm](http://www.econ.state.or.us/dbiotext.htm)

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## STEP 3 – SELECT YOUR BUSINESS NAME & STRUCTURE

### Choose a Business Structure

Many factors must be considered when choosing the best form of business ownership or structure. The choice you make can have an impact on multiple aspects of your business, including taxes, liability, ownership succession, and others. A legal representative and accountant should be consulted before making a determination as to the type of business entity to form.

### Choose a Business Name

When you are ready to select a business name or assumed business name for your business, check the Business Registry database for name availability, [www.filinginoregon.com/businessnamesearch](http://www.filinginoregon.com/businessnamesearch). Sole proprietors may conduct business under their own name or they may choose to use an assumed business name. See pages 6 - 10 for more information.

## STEP 4 – REGISTER YOUR BUSINESS

The Oregon Secretary of State's Corporation Division is the place to register your Business Corporation, Nonprofit Corporation, Limited Liability Company, Limited Liability Partnership, Assumed Business Name, and Oregon Trademark or Service Mark. Forms are available at [www.filinginoregon.com/forms/business](http://www.filinginoregon.com/forms/business) or by calling (503) 986-2200.

## STEP 5 – UNDERSTANDING TAX OBLIGATIONS

Understanding your tax obligations is an important consideration for any business. You may wish to consult with a professional tax advisor or an accountant to help you understand your tax obligations.

Learn about requirements to report personal property to your county assessor's office. You will also want to check on other taxes that may apply to your business.

Most businesses will need to apply to the Internal Revenue Service for a federal employer identification number (EIN). See page 18 for more information on how to obtain a Federal EIN number.

Depending on your situation, such as hiring employees, you may also need a Business Identification Number (Oregon Tax Identification Number). This can be obtained by completing a Combined Employer's Registration form available from the Oregon Department of Revenue or the Oregon Employment Department. Please refer to the separate publication "Employer's Guide for Doing Business in Oregon".

All businesses are required to file a personal property report with the county assessor's office each year. The report should include all personal property on the business premises on the assessment date. If your business has personal property in more than one county, you must submit a separate return in each county. See page 16 for more information.

## STEP 6 – CHECK LICENSES

Many occupations and business activities require special licenses, permits, registrations, or certifications from state agencies or boards. Construction and landscape contractors need to register with the Construction and Landscape Contractors Boards; Refer to pages 21 - 24. Cities and counties may also require businesses to have a license or

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permit in order to operate. Please check with your city and county government to determine the license, permit, or zoning requirements for your area. Check Local License Requirements on page 13 for further information.

The State of Oregon now offers a searchable online License Directory, a comprehensive directory of over 1,100 licenses, permits, registrations and certifications at [www.licenseinfo.oregon.gov](http://www.licenseinfo.oregon.gov). Starting in 2006 the online License Directory began adding city, county, and special districts licensing information to the completed state licensing information as well. The Business Information Center also provides information on state license requirements at [www.filinginoregon.com/irl](http://www.filinginoregon.com/irl).

## **STEP 7 – OTHER REQUIREMENTS**

Check with the Department of Environmental Quality. Some business activities will require you to contact the Department of Environmental Quality. Refer to page 19.

Determine if you comply with the Americans with Disabilities Act (ADA). Many businesses are subject to this federal law that prohibits discrimination against disabled persons. Refer to page 20.

Learn about registering Patents, Copyrights, Trademarks, and Service Marks with the State of Oregon and the federal government. Refer to pages 35 - 38.

## **STEP 8 – HIRING EMPLOYEES**

The Business Information Center also publishes a separate guide to assist business when hiring employees. The Oregon Business Guide, “Employer’s Guide for Doing Business in Oregon” also provides a general checklist along with contact information and information on government requirements for Oregon’s employers. Review the Employer’s Guide for Doing Business in Oregon, at [www.filinginoregon.com/forms/pdf/business/1103.pdf](http://www.filinginoregon.com/forms/pdf/business/1103.pdf).

## **STEP 9 – ONGOING REGISTRATION REQUIREMENTS**

After you have established your business and fulfilled the initial requirements, you will want to make sure that you keep your reporting and registration obligations current. Businesses registered with the Secretary of State Corporation Division must file annual reports and renew their registration information. Payment coupons are mailed approximately 45 days prior to renewal due date. For more information, or to renew on-line, visit [www.filinginoregon.com/business/annual\\_reports.htm](http://www.filinginoregon.com/business/annual_reports.htm).

Many occupational or business licenses require annual renewal or recertification. Please visit [www.licenseinfo.oregon.gov](http://www.licenseinfo.oregon.gov) for specific requirements.

Nonprofit organizations that engage in charitable activities need to file annual reports with the Oregon Department of Justice (DOJ)’s Charitable Activities Section, and the Internal Revenue Service. For more information, visit: [www.filinginoregon.com/business/nonprofit\\_information.htm](http://www.filinginoregon.com/business/nonprofit_information.htm).

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# SELECT YOUR BUSINESS NAME & STRUCTURE

## Business Organization and Registration

You may operate a business by yourself (sole proprietorship), with another person (general partnership), or as a separate legal entity (corporation, limited liability company, limited liability partnership, or limited partnership). Each type of business structure has advantages and disadvantages. If you have questions on the form of business that is best for your particular business, a qualified tax consultant or attorney can advise you. Your local Small Business Development Center or library may also have literature or classes that will help you compare different types of business organizations. If you are a construction or landscape contractor, the Construction Contractors Board and Landscape Contractors Board can provide some information on the advantages and disadvantages of different business structures for those business activities.

This section provides information on types of business organization and the registration required for each. Forms are available at [www.filinginoregon.com/forms/business](http://www.filinginoregon.com/forms/business). Submit the completed form and a non-refundable \$50 processing fee (payable to: Corporation Division) to the following address or fax number:

Corporation Division  
Public Service Building, Suite 151  
255 Capitol Street NE  
Salem, OR 97310-1327  
Fax: 503-378-4381

**US Mail** Please allow one to two weeks for processing documents submitted by mail.

**Express Mail** Documents delivered to the Corporation Division at the above address by express delivery mail such as FedEx or UPS are processed within 24 hours of receipt.

***Please be aware that overnight service of the US Postal Service does not deliver directly to the Corporation Division; the US Postal Service delivers all state mail to a central location and documents received via that service are processed as regular mail.***

**Fax** Payment must accompany the document with a Visa or MasterCard credit card number. The number and expiration date must be included on a fax cover sheet. Faxed documents are processed in the order received usually within three business days. NOTE: The fax cover sheet with the credit card number is destroyed when the document is processed.

**In person** If you need to expedite the processing of a registration, documents brought to the Customer Service Counter of the Corporation Division are processed while you wait.

If you would like to check a name for availability prior to submitting an application, you may check our website at [www.filinginoregon.com/businessnamesearch](http://www.filinginoregon.com/businessnamesearch). However, a name availability check does not guarantee the name will still be available when the Corporation Division receives the application.

## “Real and True” Name

A “real and true” name means the first name, middle initial or name, and last name of each business owner. For corporations, limited liability companies and other business entities, the business name registered with the Corporation Division is the real and true name of the business.

## Sole Proprietorship

A sole proprietorship is the simplest form of business in which one individual conducts the business. The business owner is personally liable for the obligations of the business.

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A sole proprietor does not have to register with the Corporation Division unless he or she is using an assumed business name. If the name of the business does not include the “real and true” name of the business owner, registration as an assumed business name is required. Registration tells the public who is doing business under that business name. See “Assumed Business Name Registration” on page 10 for more information.

## General Partnership

A general partnership is an association of two or more persons doing business. All partners are personally liable for the obligations of the business. A general partnership does not have to be registered with the Corporation Division unless it uses an assumed business name. If the name of the business does not include the “real and true” name of each business owner, registration as an assumed business name is required. Registration tells the public who is doing business under that business name. See “Assumed Business Name Registration”, on page 10 for more information.

### Legal Reference

Uniform Partnership Law, ORS Chapter 68

## Corporation

A corporation is a legal entity created under Oregon law by submitting articles of incorporation to the Corporation Division. A corporation is owned by its shareholders, in whose names the shares are registered in the records of the corporation. The articles of incorporation must state how many shares the corporation has authority to issue.

A corporation acts as a single entity. It exists separately from its owners, and continues to exist even though the shareholders may change. As a separate entity, a corporation must file its tax returns. It may own property, sue, and be sued.

A corporation is managed by a board of directors. Except for the initial board, the shareholders generally select the directors. The number of directors is determined by the articles of incorporation or the bylaws. The directors must elect the president and secretary and adopt bylaws. The board may elect or appoint other officers, or the bylaws may prescribe how other officers are selected. The same person can hold two or more offices.

A corporation must have a registered agent in Oregon whose street address is the registered office. When a corporation is sued, the legal papers are served on the registered agent. Thus, it is necessary that the registered office have a street address. The registered office must be a physical street address, and cannot be a Post Office box or private mailbox (PMB) at a commercial mail-receiving agency. A registered agent can be an individual or a legal entity.

The three common types of corporations filed in Oregon are business corporations, nonprofit corporations, and professional corporations. Business and professional corporations are for-profit corporations. A nonprofit corporation is formed for any lawful purpose except for financial profit. A professional corporation is a for-profit corporation formed for the purpose of providing one or more specific types of professional service. All the shareholders of the professional corporation must be licensed to render one of the professional services.

Corporations formed under Oregon law are “domestic” corporations. Those formed under the laws of other states or countries, but transacting business in Oregon, are “foreign” corporations.

## Domestic Corporation

To form a domestic corporation in Oregon, articles of incorporation and a non-refundable \$50 processing fee must be submitted to the Corporation Division. Before articles of incorporation are filed, the name is checked for availability. The name must be distinguishable from other active names on the division’s database. Basically, a business name is “distinguishable” if it does not exactly copy a name already on record. If the name is distinguishable and the articles conform to Oregon law, the Corporation Division processes the document and returns an acknowledgment to the customer. Forms are available at [www.filinginoregon.com/forms/business](http://www.filinginoregon.com/forms/business).

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Once the existence of the corporation is established, an organizational meeting of the board of directors is generally held to adopt bylaws and elect officers. The bylaws of the corporation may contain any provisions to regulate and manage the affairs of the corporation consistent with statutes and the articles of incorporation.

NOTE: The Corporation Division does not have a separate filing for an S corporation. The S designation is a federal tax designation. A business corporation that meets the Internal Revenue Service (IRS) requirements for S corporation status can apply for federal tax status as an S corporation by filing Form 2553, "Election by a Small Business Corporation," with the IRS. Form 2553 and instructions can be obtained from your local IRS office or from the IRS forms line at 1-800-829-3676. IRS forms are available at [www.irs.gov/formspubs/index.html](http://www.irs.gov/formspubs/index.html).

## Foreign Corporation

A foreign corporation must obtain authority from the Corporation Division to transact business in Oregon. An application of authority, including the name and address of its Oregon registered agent and a non-refundable \$50 processing fee must be submitted to the Corporation Division. A certificate of existence or similar document from the jurisdiction of incorporation must be submitted with the application form. The certificate or similar document must be dated within 60 days of the date of the application. Before an application of authority is filed, the name is checked for availability. The name must be distinguishable from other active names on the division's database. Basically, a business name is "distinguishable" if it does not exactly copy a name already on record. If the name is distinguishable and the articles conform to Oregon law, the Corporation Division processes the document and returns an acknowledgment to the customer. Forms are available at [www.filinginoregon.com/forms/business](http://www.filinginoregon.com/forms/business).

### Legal Reference

Oregon Business Corporation Act, ORS Chapter 60

Oregon Nonprofit Corporation Act, ORS Chapter 65

Oregon Professional Corporation Act, ORS Chapter 58

## Limited Liability Company

A limited liability company (LLC) is an unincorporated association having one or more members. The LLC can be managed by managers or members. Managers can be but are not required to be members. It must be stated in the articles of organization if the limited liability company is to be managed by managers. Managers could be compared to the board of directors, and members are like the shareholders of a corporation or limited partners of a limited partnership. In order to be a member of a limited liability company, a contribution such as cash, property, or services rendered must be made.

The internal affairs of the LLC are governed by operating agreements that may be oral or written. These operating agreements are comparable to the bylaws of a corporation. The internal affairs are managed by the members, unless the articles of organization specifically state that they shall be managed by one or more managers. A limited liability company must have a registered agent in Oregon whose street address is the registered office. When a limited liability company is sued, the legal papers are served on the registered agent. Thus, it is necessary that the registered office have a street address. The registered office must be a physical street address, and cannot be a Post Office box or private mailbox (PMB) at a commercial mail-receiving agency. A registered agent can be an individual or a legal entity.

Limited liability companies organized under Oregon statute are "domestic" limited liability companies. Those formed under the laws of other states, but transacting business in Oregon, are "foreign" limited liability companies.

## Domestic Limited Liability Company

To form a domestic limited liability company in Oregon, articles of organization and a non-refundable \$50 processing fee must be submitted to the Corporation Division. Before articles of organization are filed, the name is checked for availability. The name must be distinguishable from other active names on the division's database. Basically, a business name is "distinguishable" if it does not exactly copy a name already on record. In addition, the name of the limited



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liability company must contain the words “limited liability company” or the abbreviation “L.L.C.” or “LLC”. If the name is distinguishable and the articles conform to Oregon statute, the Corporation Division processes the document and returns an acknowledgment to the customer. Forms are available at [www.filinginoregon.com/forms/business](http://www.filinginoregon.com/forms/business).

## **Foreign Limited Liability Company**

A foreign limited liability company must obtain authority to transact business in Oregon. An application of authority, including the name and address of its Oregon registered agent and a non-refundable \$50 processing fee must be submitted to the Corporation Division. A certificate of existence or similar document from the jurisdiction of organization must be submitted with the application form. The certificate or similar document must be dated within 60 days of the date of the application. Before an application of authority is filed, the name is checked for availability. The name must be distinguishable from other active names on the division’s database. Basically, a business name is “distinguishable” if it does not exactly copy a name already on record. If the name is distinguishable and the application conforms to Oregon statute, the Corporation Division processes the document and returns an acknowledgment to the customer. Forms are available at [www.filinginoregon.com/forms/business](http://www.filinginoregon.com/forms/business).

### **Legal Reference**

Oregon Limited Liability Company Act, ORS Chapter 63

## **Limited Partnership**

A limited partnership consists of at least one general partner and one limited partner. The general partners control the business and are liable for debts and obligations of the partnership. A limited partner is similar to a shareholder in a corporation because that person’s liability is generally limited to the amount of contribution to the partnership.

A limited partnership must have a registered agent in Oregon whose street address is the registered office. When a limited partnership is sued, the legal papers are served on the registered agent. Thus, it is necessary that the registered office have a street address. The registered office must be a physical street address, and cannot be a Post Office box or private mailbox (PMB) at a commercial mail-receiving agency. A registered agent can be an individual or legal entity.

Limited partnerships organized under Oregon law are “domestic” limited partnerships. Those formed under the laws of other states or countries, but transacting business in Oregon, are “foreign” limited partnerships.

## **Domestic Limited Partnership**

To form a domestic limited partnership, a certificate of limited partnership and a non-refundable \$50 processing fee must be submitted to the Corporation Division. Before a certificate of limited partnership is filed, the name is checked for availability. The name must be distinguishable from other active names on the division’s database. Basically, a business name is “distinguishable” if it does not exactly copy a name already on record. In addition, the name of the limited partnership must contain the words “limited partnership” without abbreviation. If the name is distinguishable and the certificate conforms to Oregon statute, the Corporation Division processes the document and returns an acknowledgment to the customer. Forms are available at [www.filinginoregon.com/forms/business](http://www.filinginoregon.com/forms/business).

## **Foreign Limited Partnership**

A foreign limited partnership must obtain authority from the Corporation Division to transact business in Oregon. An application for registration, including the name and address of its Oregon registered agent and a non-refundable \$50 processing fee must be submitted to the Corporation Division. A certificate of existence or similar document from the jurisdiction of organization must be submitted with the application form. The certificate or similar document must be dated within 60 days of the date of the application. Before a foreign limited partnership is filed, the name is checked for availability. The name must be distinguishable from other active names on the division’s database. A business name is “distinguishable” if it does not exactly copy a name already on record. If the name is

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distinguishable and the application conforms to Oregon statute, the Corporation Division processes the document and returns an acknowledgment to the customer. Forms are available at [www.filinginoregon.com/forms/business](http://www.filinginoregon.com/forms/business).

#### **Legal Reference**

Uniform Limited Partnership Act, ORS Chapter 70

### **Limited Liability Partnership**

A limited liability partnership is an association of two or more persons doing business. It is restricted to partnerships that render a professional service and include: Accountants, Architects, Attorneys, Chiropractors, Dentists, Landscape architects, Naturopaths, Nurse practitioners, Psychologists, Physicians, Podiatrists, Radiology technologists, Real estate appraisers, and other persons providing to the public types of personal services substantially similar that may be lawfully rendered only pursuant to a license, or partnerships that are affiliated with a limited liability partnership and render a complementary service or provide services or facilities to the limited liability partnership. Check with your professional licensing agency or board to be sure they recognize this form of business organization before you register with the Corporation Division.

Limited liability partnerships formed under Oregon statute are “domestic” limited liability partnerships. Limited liability partnerships formed under the laws of other states, but transacting business in Oregon, are “foreign” limited liability partnerships.

### **Domestic Limited Liability Partnership**

To form a domestic limited liability partnership, an application for registration and a non-refundable \$50 processing fee must be submitted to the Corporation Division. Before a limited liability partnership is filed, the name is checked for availability. The name must be distinguishable from other active names on the division’s database. Basically, a business name is “distinguishable” if it does not exactly copy a name already on record. In addition, the name of the limited liability partnership must contain the words “Limited Liability Partnership” or the abbreviation “L.L.P.” or “LLP” as the last words or letters of its name. If the name is distinguishable and the application conforms to Oregon law, the Corporation Division processes the document and returns an acknowledgment to the customer. Forms are available at [www.filinginoregon.com/forms/business](http://www.filinginoregon.com/forms/business).

### **Foreign Limited Liability Partnership**

A foreign limited liability partnership must obtain authority from the Corporation Division to transact business in Oregon. An application for authorization and a non-refundable \$50 processing fee must be submitted to the Corporation Division. A certificate of existence or similar document from the jurisdiction of organization must be submitted with the application form. The certificate or similar document must be dated within 60 days of the date of the application. Before an application for authorization is filed, the name is checked for availability. The name must be distinguishable from other active names on the division’s database. Basically, a business name is “distinguishable” if it does not exactly copy a name already on record. In addition, the name of the limited liability partnership must contain the words “Limited Liability Partnership” or the abbreviation “L.L.P.” or “LLP” as the last words or letters of its name. If the name is distinguishable and the application conforms to Oregon law, the Corporation Division processes the document and returns an acknowledgment to the customer. Forms are available at [www.filinginoregon.com/forms/business](http://www.filinginoregon.com/forms/business).

#### **Legal Reference**

Oregon Revised Partnership Act, ORS Chapter 67

### **Annual Reports**

Corporations, Limited Liability Companies, Limited Liability Partnerships, Limited Partnerships, and Nonprofit Corporations are required to file an annual report with the Secretary of State Corporation Division every year by the anniversary date of the registration. The Corporation Division will mail a full annual report (first annual report) or



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an annual report payment only coupon (subsequent annual report) to the business' mailing address, approximately forty-five days prior to the anniversary date. **NOTE:** Nonprofit corporations will receive a full annual report each year. Submit the annual report payment coupon or full annual report along with a non-refundable \$50 processing fee (payable to: Corporation Division) in the envelope provided.

Save time by renewing your business registration online. If your business registration is due for renewal and you wish to pay with a credit card, you can renew your business online at [www.filinginoregon.com/business/annual\\_reports.htm](http://www.filinginoregon.com/business/annual_reports.htm).

## Amended Annual Report

If names or addresses need to be updated at any time after the first annual report has been filed, an amendment to the annual report must be submitted to the Corporation Division. There is no processing fee for an amendment. Forms are available at [www.filinginoregon.com/forms/business](http://www.filinginoregon.com/forms/business).

## Reserving a Business Name

Any person intending to organize a corporation, limited liability company, limited liability partnership, or limited partnership may reserve a name by submitting an application for name reservation and a non-refundable \$50 processing fee to the Corporation Division. The name must be distinguishable from other active names on Business Registry records. If the name is distinguishable, the Corporation Division processes the document and reserves the name for 120 days.

## Assumed Business Names

*The main reason to register your business name is to tell the public (and other businesses) who is doing business under that name.*

A business name must be registered with the Corporation Division as an assumed business name if the “real and true” name of each person who is carrying on the business is not conspicuously disclosed to the public in the business name. Each person’s “real and true” name must include first name, middle initial and last name. Nicknames are not ‘real and true’ names and must be registered as assumed business names. If there are words that suggest additional owners, such as “company” or “associates”, the business name must be registered.

A business name that includes the “real and true” names of all owners’ may also be registered, but the registration is optional. A corporation, limited liability company, limited liability partnership or limited partnership does not need to register its name as an assumed business name, unless the entity wants to use the name without the entity type designation.

If a person transacts business with an **un**registered assumed business name, he or she may not have standing in court to pursue or defend legal actions, and may find it difficult to do business, for example, getting licenses, opening bank accounts, and entering into contracts.

## New Registration

To register an assumed business name, an assumed business name application and a non-refundable \$50 processing fee must be submitted to the Corporation Division. The name must be registered in at least one county. For your convenience, there is a map of Oregon counties in the appendix of this publication, see page 40. Before an assumed business name is filed the name is checked for availability. The name must be distinguishable from other active names on the division’s database. Basically, a business name is “distinguishable” if it does not exactly copy a name already on record. Since an assumed business name is registered by county, there may be identical names in the database but associated with different counties. If the name is distinguishable and the application conforms to Oregon law, the Corporation Division processes the document and returns an acknowledgment to the customer. Forms are available at [www.filinginoregon.com/forms/business](http://www.filinginoregon.com/forms/business).

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## Registration Renewal

Assumed business names must be renewed every two years, prior to the second anniversary date and each two-year anniversary thereafter. Approximately forty-five days prior to the anniversary date, the Corporation Division will mail an assumed business name registration renewal payment coupon to the business' mailing address. The assumed business name registration renewal must be received by the Corporation Division on or before the renewal due date to prevent cancellation of the assumed business name registration.

## Amended Registration

Whenever there is a change in owner/registrant names or addresses, an amendment to the assumed business name must be submitted to the Secretary of State Corporation Division. There is no processing fee for an amendment. **NOTE:** assumed business names cannot be changed or amended once registered; a new name registration is required to register a new or different assumed business name. Forms are available at [www.filinginoregon.com/forms/business](http://www.filinginoregon.com/forms/business).

## Renew Online

Save time by completing your assumed business name renewal online. If your business name is due for renewal and you wish to pay with a credit card, Renew online at [www.filinginoregon.com/renew](http://www.filinginoregon.com/renew)

### Legal Reference

Assumed Business Name Statute, ORS Chapter 648

## Sale of Securities "Blue Sky Laws"

The Corporate Securities Section of the Department of Consumer & Business Services regulates the sale of securities in Oregon. The most common types of securities are stocks, bonds, and limited partnership interests. However, any type of agreement that obligates you or your business to pay another person part of your profits or make interest payments probably involves a security. If you plan to finance your business with funds other than your own, you may be involved in the offer and sale of securities.

Oregon Securities Law, ORS Chapter 59, may require that you file an application to register your securities before you offer or sell them. Contact the Corporate Securities Section before you talk to anyone about helping to finance your business. The staff can explain the law, let you know what exemptions may be available, and provide copies of the securities law and forms required for registration. You can also find the securities law and registration forms on the Division of Finance & Corporate Securities' website. If you would like to stop by and talk to someone, call first to be certain a qualified staff member will be available to assist you.

Department of Consumer & Business Services  
Corporate Securities Section  
350 Winter Street NE, Room 410  
Salem, OR 97301-3881  
503-378-4140 (voice/TTY)  
866-814-9710 (Toll-free)  
[www.oregondfcs.org](http://www.oregondfcs.org)

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# DETERMINE EMPLOYER STATUS

## Who is an Employer?

Are you an employer responsible for filing and paying one or more payroll tax?

If you pay someone to work for you, you are in charge of the way the job is done, and have the right to direct and control the worker, the worker is probably your employee. Oregon law differs from federal law and from state agency to agency.

An employer may be an individual, corporation, partnership, estate, trust, association, joint venture, or other unincorporated organization. Religious, educational, charitable, and social organizations can also be employers, even though such organizations may be exempt from paying income tax.

If you are an employer, it is recommended that you review the companion publication, the “Employer’s Guide for Doing Business in Oregon” and contact the individual agency programs for further information. Review the Employer’s Guide for Doing Business in Oregon, at [www.filinginoregon.com/forms/pdf/business/1103.pdf](http://www.filinginoregon.com/forms/pdf/business/1103.pdf).

## Who is an Employee?

An employee is anyone who performs services for pay for another person or organization under the direction and control of the person or organization. Even when the employer gives the employee freedom of action, the person performing the service may still be considered an employee.

What really matters is that the employer has the legal right to control the method and the result of the services, even though the employer may not always exercise that right.

Corporate officers, whether a C Corporation or an S Corporation, who are paid for working for the corporation are considered by the Oregon Department of Revenue to be employees of the corporation and are subject to withholding tax requirement (ORS 316.162)

For worker’s compensation purposes, one must rely on general guidelines that have evolved in the courts to make the distinction between an “employee” and an “independent contractor”. If you have questions, contact the Workers’ Compensation Division Employer Compliance Unit at 503-947-7815.

## Who is an Independent Contractor?

In Oregon, workers may only be classified as independent contractors if they meet the provisions of laws and court decisions that define independent contractor and employer-employee relationships.

The provisions vary for some agencies, so you should review the Independent Contractor section in the companion publication “Employer’s Guide for Doing Business in Oregon” at [www.filinginoregon.com/forms/pdf/business/1103.pdf](http://www.filinginoregon.com/forms/pdf/business/1103.pdf) and check with agency representatives if you need more information.

For some agencies, independent contractors are defined in ORS 670.600 which includes that an independent contractor must be free from direction and control. For worker’s compensation purposes, an independent contractor must be free from direction and control and even free from another’s right to direct and control.

## BOLI and US Department of Labor Definition

The Bureau of Labor and Industries (BOLI), and the US Department of Labor, use criteria established through court cases, known as the “economic realities” test to make determinations on independent contractor status.

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## Internal Revenue Service Definition

The Internal Revenue Service (IRS) uses a 20-factor control test to determine employer control of the Independent Contractor or employee. Please refer to [www.irs.gov](http://www.irs.gov) for more information, or call 800-829-1040.

## OREGON'S MINIMUM WAGE

The **2007** minimum wage for Oregon is **\$7.80** per hour. Oregon's minimum wage is adjusted annually for inflation by the Bureau of Labor and Industries. For more information, contact the Bureau of Labor and Industries (BOLI) at 971-673-0824 or visit our website at [www.oregon.gov/BOLI](http://www.oregon.gov/BOLI).

## CHECK STATE LICENSE REQUIREMENTS

### License Requirements

The State of Oregon does not have a general business license. However, many occupations and business activities require special licenses, permits, or certifications from state agencies or boards. The State of Oregon now offers a searchable online License Directory, a comprehensive directory of over 1,100 licenses, permits, and certifications. In addition, the Business Information Center's Business Wizard provides information on state and local license requirements based on business activity, and location. These online services are available at:

#### License Directory

[www.licenseinfo.oregon.gov](http://www.licenseinfo.oregon.gov)

#### Business Wizard

[www.filinginoregon.com/businesswizard](http://www.filinginoregon.com/businesswizard)

## CHECK LOCAL LICENSE REQUIREMENTS

### Local Requirements

Cities and counties may require a license for businesses operating within their jurisdictions. If your business is located within the city limits, check with your city offices to see if a local business license is required. If there is no specific listing for business licenses in your directory, the city hall information number is an appropriate initial contact. Licensing offices for the following cities are:

Eugene Building & Permit Services      541-682-5379  
99 W 10<sup>th</sup> Avenue, Suite 240  
Eugene, OR 97401

Salem Permit Application Center      503-588-6256  
555 Liberty Street SE, Room 320  
Salem, OR 97301

Medford Finance Department      541-774-2030  
411 W 8<sup>th</sup> Street  
Medford, OR 97501

Portland Bureau of Licenses      503-823-5157  
111 SW Columbia St., Ste. 600  
Portland, OR 97201-5840  
[www.pdxbl.org](http://www.pdxbl.org)

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To check on business license requirements at the county level, contact your county administrative offices. The county planning department or county commissioner's office is an appropriate first contact. You may be able to find your city, county, and special district licensing requirements online at [www.licenseinfo.oregon.gov](http://www.licenseinfo.oregon.gov). As of January 2007, several cities and counties had entered their requirements, and more are being added all the time.

## CHECK ZONING FOR BUSINESS LOCATION

### Zoning Requirements

Be sure the location you choose for your business is properly zoned for your business activity. Other factors to consider include regulations on business signs and parking at the location.

If you are planning to operate a business from your home, you will need to determine if there are restrictions on home-based businesses in your area. Your local city or county planning offices will be able to provide you with this information.

## OBTAIN INCOME TAX INFORMATION

### Federal and State Income Taxes

All businesses must fulfill their tax obligations to the federal government and the state of Oregon. When you start a business, it is important to determine what kind of tax obligations you will have and when you will be required to pay your taxes.

This section identifies the federal and state tax forms that are filed by different types of business entities to meet their income tax obligations. However, for specific requirements and responsibilities, contact the Internal Revenue Service and the Oregon Department of Revenue.

The Internal Revenue Service (IRS) provides a free CD ROM "The Small Business Resource Guide" (Publication 3207) that contains extensive information for new businesses. This CD ROM can be obtained by calling the Forms Distribution Center at 1-800-829-3676.

#### For information on federal taxes, contact:

Internal Revenue Service  
1220 SW Third Avenue  
Portland, OR 97204

1-800-829-1040 in Oregon  
[www.irs.gov/business/index.html](http://www.irs.gov/business/index.html)

#### For information on Oregon taxes, contact:

Oregon Department of Revenue  
955 Center Street NE  
Salem, OR 97301-2555

503-378-4988  
1-800-356-4222 (Toll-free)  
[www.oregon.gov/DOR](http://www.oregon.gov/DOR)

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## **Income Tax for Sole Proprietors**

Sole proprietors must file tax Form 1040 with a Schedule C or Schedule C-EZ to meet their federal income tax obligations. A sole proprietor is probably liable for self-employment Social Security Tax which is filed on Schedule SE. To meet state obligations, a sole proprietor files state tax Form 40 with an attached copy of the federal Form 1040. A sole proprietor may be required to make estimated tax payments. See “Estimated income tax payments” on page 16. A non-resident sole proprietor files state tax Form 40N with an attached copy of the federal Form 1040.

## **Income Tax for Partnerships**

Federal tax law requires that a partnership (both general and limited) file tax Form 1065. To meet state tax obligations, a partnership files Form 65 with an attached copy of the federal filing.

Individual partners file tax Form 1040 for federal income taxes and may be liable for self-employment social security taxes filed on Schedule SE. For state income taxes, the individual partners file state Form 40 with an attached copy of the federal Form 1040. Partners may be required to make estimated tax payments. See “Estimated income tax payments” on the page 16. Non-resident partners should contact the Department of Revenue for instructions specific to their needs.

## **Income Tax for Limited Liability Companies**

Generally, a limited liability company (LLC) files the same tax forms as a partnership: federal Tax Form 1065 and state tax Form 65 with an attached copy of the federal filing. Write “LLC” on top of the state tax Form 65.

Individual members file tax Form 1040 for federal income taxes and may be liable for self-employment Social Security Taxes filed on Schedule SE. For state income taxes, the individual members file state Form 40 with an attached copy of the Federal Form 1040. Members may be required to make estimated tax payments. See “Estimated income tax payments” on page 16.

## **Income & Excise Tax for Oregon Corporations**

Corporations file federal taxes using Forms 1120 or 1120A. Corporations doing business in Oregon pay excise tax and file State Tax Form 20 with an attached copy of their federal tax forms. “Doing business” is defined as being engaged in any profit-seeking activity in this state that is not protected by federal Public Law 86-272. A taxpayer with one or more of the following in Oregon is clearly doing business here:

- A stock of goods.
- An office.
- A place of business (other than an office) where affairs of the corporation are regularly conducted.
- Employees or representatives providing services to customers as the primary business activity, such as accounting or personal service, or services incidental to the sale of tangible or intangible personal property, such as installation of a product or warranty work.

Generally, if you have an Oregon address you file a Form 20. There is a minimum excise tax as provided in ORS 317.090.

Corporations not doing business, but having income from an Oregon source, pay income tax and file Form 20-I with a copy of their federal tax forms. Income is from an Oregon source if it is derived from:

- Tangible or intangible property located in Oregon or
- Any activity carried on in Oregon, whether intrastate, interstate, or foreign commerce.

There is no minimum income tax.

Insurance companies, other than title insurers, file Oregon Form 20-INS. Title Insurers file Oregon Form 20.

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For information on state tax credits for corporations, contact the Oregon Department of Revenue by phone 503-378-4988, or on the web at [www.oregon.gov/DOR](http://www.oregon.gov/DOR).

## Income & Excise Tax for S Corporations

An S corporation files its federal tax return on Form 1120S. The state tax return is filed on Form 20S with a copy of the Federal Form 1120S attached. Shareholders of the S corporation should obtain information on their reporting requirements from the IRS and the Oregon Department of Revenue.

## Estimated Income Tax Payments (Individual)

A sole proprietor, partner, limited liability company member, or shareholder may be required to make quarterly estimated income tax payments. In most cases, if you expect to owe \$1,000 in federal taxes for the year after subtracting any withholding and tax credits, you must file Form 1040-ES each quarter with the IRS. Generally, if you expect to owe \$1,000 or more on the tax-to-pay line on your Oregon tax return, you are required to file Form 40ES each quarter with the Oregon Department of Revenue. Interest is assessed if payments are not made when they are due. Contact the IRS and the Oregon Department of Revenue for specific information.

## Estimated Income Tax Payments (Corporations)

A corporation that expects its tax to be \$500 or more at the federal level is required to make estimated tax payments to the IRS. A corporation that expects its tax to be \$500 or more at the state level must pay estimated tax payments to the Oregon Department of Revenue. The estimated tax payments may be made by Electronic Funds Transfer (EFT). If a corporation is required to use EFT to pay its federal estimated tax, it must also use EFT to pay its Oregon estimated tax. A corporation may pay Oregon estimated tax with **Form-20-ES** if it is not required to pay by EFT. Interest is assessed if the correct installment of the tax due is not paid by the due date.

More information about paying corporation estimated income and excise taxes by EFT is available at [www.oregon.gov/DOR/ESERV/eft.shtml](http://www.oregon.gov/DOR/ESERV/eft.shtml), or call the EFT message line at (503) 947-2017.

# PERSONAL PROPERTY TAX REPORT

## Personal Property

*All businesses are required to file a personal property report with the county assessor's office each year.* The report should include all personal property on the business premises on the assessment date. If your business has personal property in more than one county, you must submit a separate return in each county.

Examples of taxable personal property include machinery, furniture, equipment, tools of the trade, non-inventory supplies, leased equipment, and libraries (such as repair manuals, sample books and law books). Any property not currently being used in the business or expensed on your federal income tax business return is considered taxable personal property and must be reported. Property placed in storage or held for sale is also taxable and must be reported.

You must report all property you own or had in your possession as of January 1 at 1:00 a.m. The report must be filed by March 1 with the county assessor in the county where the property is located. Penalties are assessed for failure to file a return and for late filings. The penalty can be as much as 50% of the tax owed.

Contact your county assessor's office for more information on what personal property is taxable and to obtain the forms for filing the report. See page 39 for a list of County Assessor's phone numbers.



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# SALES TAX INFORMATION

Oregon does **not** have a state sales tax.

## CHECK ON OTHER BUSINESS TAXES

### Federal Taxes

There are some federal taxes that apply to specific commodities, products, or services. To determine if there are other federal taxes that apply to your business activity, check with the Internal Revenue Service at 1-800-829-1040.

### State Taxes

Contact the Oregon Department of Revenue by phone at 503-378-4988, or on the internet at [www.oregon.gov/DOR](http://www.oregon.gov/DOR), for information on the following:

- 1) Amusement device tax - paid by owners of establishments with Oregon Lottery video poker machines. Contact the Oregon Department of Revenue at 503-945-8356.
- 2) Cigarette tax and tobacco products tax - paid by distributors, manufacturers, and consumers of cigarettes and tobacco products in Oregon. Contact the Oregon Department of Revenue at 503-945-8120.
- 3) Dry cleaning fee - paid by owners of dry cleaning businesses and “dry” stores. Contact DEQ at (503) 229-6240.
- 4) Dry cleaning solvent tax - paid by owners of dry cleaning businesses and distributors of dry cleaning solvents. Contact DEQ at 503-229-6240.
- 5) Emergency communications (9-1-1) tax - telephone and cellular companies providing telecommunication with access to the Oregon 9-1-1 Emergency Reporting System collect this tax from their customers. Contact the Oregon Department of Revenue at 503-945-8356.
- 6) Forest products harvest tax - paid on timber cut from any land in Oregon.
- 7) Hazardous substance fee - paid by possessors of non-petroleum hazardous substances. Contact the Oregon Department of Revenue at 503-945-8121.
- 8) Lane Transit District Self-Employment tax (LTDSE) - paid by business owners with business activity in the transit district.
- 9) Petroleum load fee - paid by sellers of petroleum products from Oregon bulk facilities and importers of petroleum products into Oregon. Contact the Oregon Department of Revenue at 503-945-8658.
- 10) Timber privilege tax - paid by timber owners on harvested timber’s value.
- 11) TriMet Self-Employment tax (TMSE) - paid by business owners with business activity in the transit district.
- 12) State lodging tax - collected by lodging providers, paid by guests. Contact the Oregon Department of Revenue at 503-945-8123 or 503-945-8356.

For taxes related to alcoholic beverages, contact the Oregon Liquor Control Commission at 503-872-5166 or toll-free in Oregon at 1-800-452-6522.

For information on gasoline taxes paid by persons licensed to operate as motor vehicle fuel dealers in Oregon, contact the Oregon Department of Transportation, Fuels Tax Group at 503-378-8150.

The Oregon Department of Transportation, Motor Carrier Transportation Program, at 503-378-6699, can provide information on weight-mile taxes paid by for-hire and private motor carriers operating into, within, and through the state of Oregon.

For information on the annual fee paid by railroads, call the Oregon Department of Transportation at 503-986-4125.

The Public Utility Commission at, 503-378-4373, provides information on the annual fee paid by investor-owned utilities operating within the state.



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## Local Taxes

Local governments in Oregon may collect other specific taxes, such as a hotel-motel tax. Contact the city and county in which your business is located for complete information on local taxes.

If you are self-employed and have business activity in the TriMet area (Portland) or Lane Transit District area (Eugene), you may be liable for the TriMet or Lane Transit District Self-Employment Tax. For more information, contact the Oregon Department of Revenue by phone 503-378-4988, or on the internet at [www.oregon.gov/DOR](http://www.oregon.gov/DOR). You may also direct your questions by e-mail to [tse.help.dor@state.or.us](mailto:tse.help.dor@state.or.us).

## FEDERAL TAX ID NUMBER (SS-4 Form)

### General Information

All businesses, except certain sole proprietors, are required to obtain a federal tax identification number which is also referred to as an employer identification number (EIN). Sole proprietors and certain limited liability companies must have an EIN if they:

- Pay wages to one or more employees, or
- Must file any pension or excise tax returns including those for alcohol, tobacco, or firearms, or
- Have a state requirement to have an EIN to obtain a business license.

If you have any questions regarding the federal tax identification number, contact your local IRS office or:

Internal Revenue Service  
1220 SW Third Avenue  
Portland, OR 97204  
1-800-829-1040  
[www.irs.gov/](http://www.irs.gov/)

### Application for Tax Identification Number

To obtain a Federal Tax Identification Number, you must complete an SS-4 Form. SS-4 Forms are available at all IRS offices or the IRS will send you a form if you call 1-800-829-3676. SS-4 Forms are often available at local banks. The application is also available on-line at [www.irs.gov/businesses/small/article/0,,id=98350,00.html](http://www.irs.gov/businesses/small/article/0,,id=98350,00.html).

You may either apply on-line, phone in, fax or mail the form to the IRS. Be sure you include a daytime phone number on the application in case additional information is required.

### Apply On-Line, Phone In, Fax or Mail Your SS-4 Application

**On-line:** [www.irs.gov/businesses/small/article/0,,id=98350,00.html](http://www.irs.gov/businesses/small/article/0,,id=98350,00.html)  
A provisional number will be assigned immediately when the form is submitted. A confirmation letter will be mailed two to three weeks after the form is processed confirming your EIN.

**Phone:** 800-829-4933  
You will need a completed SS-4 in hand.

**Fax:** 215-516-3990  
If you include your own fax number, you will be notified of your EIN by fax within one week. Otherwise, you will be notified by mail and should allow two weeks for a response.

**Mail:** Philadelphia IRS Center  
Attn: EIN Operation  
Philadelphia, PA 19255  
You will receive your EIN by mail in four to five weeks.

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# CHECK WITH OREGON DEQ

## DEQ Requirements

You should contact the Oregon Department of Environmental Quality (DEQ) for information on permits or regulations if your business activity involves any of the following:

- Putting waste water into rivers and streams.
- Disposal of wastes on land or into the ground.
- Storm water runoff associated with disturbing one or more acres of land with clearing, grading, excavation, or construction activities.
- Storm water runoff from industrial activity.
- Emitting air pollutants.
- Removal of asbestos-containing material.
- Operation of a landfill, transfer station, incinerator, material recovery facility, composting facility or septic lagoon for non-hazardous wastes.
- Storage, use or transportation of waste tires.
- Owning an underground storage tank.
- Contracting to work on an underground storage tank, including testing or cleaning up of petroleum-contaminated soil.
- Creation of any hazardous waste in quantities greater than 220 pounds per calendar month or 2.2 pounds of “acutely” hazardous waste per calendar month.
- Storage of hazardous waste in quantities greater than 2,200 pounds or greater than 2.2 pounds of acutely hazardous waste at any one time.
- Treatment, disposal or storage of any hazardous waste received off-site (from another facility).

For spills or emergency response, state statute require that when you have a release (spill) or a threat of release of oil hazardous materials, you must call the Oregon Emergency Response System at 1-800-452-0311, not DEQ.

For information about handling or storage of petroleum products above ground, contact the State Fire Marshal’s office at 503-378-3473, not DEQ.

## DEQ Handbook

For more complete information on DEQ permits and permit requirements, please see the DEQ Permits Handbook on DEQ’s website at [www.deq.state.or.us/pubs/permit.htm](http://www.deq.state.or.us/pubs/permit.htm).

Oregon Department of Environmental Quality  
811 SW Sixth Avenue  
Portland, OR 97204-1390

503-229-5696 (in Portland)  
800-452-4011 (toll-free in Oregon)  
503-229-6993 (TDD)

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# DETERMINE IF YOU COMPLY WITH AMERICANS WITH DISABILITIES ACT

## Background

The Americans with Disabilities Act (ADA) is a federal law that prohibits discrimination against disabled persons in the areas of employment, public accommodation, and public services.

Title III of the ADA requires that public accommodations make facilities and services accessible to the disabled. Many private businesses are considered public accommodations under this law. The ADA specifies twelve types of entities that, regardless of size, are public accommodations: places of lodging, exhibition or entertainment, public gathering, public display or collection, recreation, and exercise; private educational institutions; establishments serving food or drink; sales or rental establishments; service establishments; stations used for specific public transportation; and social service center establishments.

Title I of the ADA deals with private employment and prohibits discrimination against “any qualified individual with a disability” in all aspects of employment. Title I applies to employers who have 15 or more employees.

For General information on the ADA, contact:

Northwest ADA & Information                      1-800-949-4232 (Voice and TDD)  
Technology Center, CDRC/OHSU  
PO Box 574  
Portland, OR 97207

For information on Title III of the ADA (public accommodation issues), contact:

Office on ADA, Civil Rights Division	1-800-514-0301 (Voice)
U.S. Department of Justice	1-800-514-0383 (TDD)
950 Pennsylvania Ave. NW	
Disability Rights Section - NYAV	
Washington, DC 20530	
<a href="http://www.ada.gov">www.ada.gov</a>	

For additional information on Title I of the ADA (private employment issues), contact:

Equal Employment Opportunity Commission	1-800-669-4000 (Voice)
909 First Avenue, Suite 400	206-220-6882 (TDD)
Seattle, WA 98104-1061	

Employers with six or more employees are subject to the state disability law and should contact the Bureau of Labor and Industries for information at 503-731-4073.

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# DETERMINE IF YOU NEED TO BECOME LICENSED WITH THE CONSTRUCTION OR LANDSCAPE CONTRACTORS BOARD

## Who Should be Licensed with the Construction Contractors Board (CCB)?

Oregon's Construction Contractor License Act, ORS Chapter 701, requires you to become licensed with the Oregon Construction Contractors Board if you are engaged for compensation in any construction activity involving improvements to real estate.

Licensing is required for any individual or business entity which advertises, offers, bids, arranges to do, or actually does any construction, alteration, remodeling, or repair involving residential, commercial, industrial, or public works improvements. Inspection, tree service, and chimney sweep businesses are also required to be licensed. Violations can result in civil penalties of up to \$5,000 per offense.

Some categories of construction work are exempt from the license, according to ORS 701.010. If you have any question about whether you must be licensed, contact:

Construction Contractors Board (CCB)  
700 Summer Street NE, Suite 300 (to visit)  
P.O. Box 14140 (for mail)  
Salem, OR 97309-5052  
503-378-4621  
[www.hirelicensedcontractor.com](http://www.hirelicensedcontractor.com)

## Requirements

Contractors are required to have a bond and liability insurance. They are also required to complete a 16-hour education course and pass a state test before they are licensed. Contractors doing residential home inspections must also be certified by the CCB. Contractors doing lead-based paint activities must also be licensed by the Oregon Health Division (OHD). OHD may be reached at, 503-731-4500.

## Class of Independent Contractor

Contractors must choose an independent contractor license class, non-exempt (has employees and carries workers' compensation insurance), or exempt (does not have employees and does not carry workers' compensation insurance).

- **Nonexempt** sole proprietorships have employees. Nonexempt partnerships have employees, or have more than two individual partners, or have partners who are not family members. Nonexempt corporations and limited liability companies have employees and/or more than two working corporate officers or LLC members.
- **Exempt** sole proprietorships have no employees. Exempt partnerships have no employees, or they have two individual partners, or they have only family members as partners. Exempt corporations and limited liability companies have no employees with two or fewer working corporate officers who qualify as nonsubject workers under ORS 656.027(9), or they have no employees and all corporate officers are members of the same family (related by blood, marriage or adoption).

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If you are licensed as exempt and you hire one or more employees, you must immediately notify the CCB, supply the appropriate employer account numbers, and pay the \$20 change fee. If you wish to change from nonexempt to exempt, you must immediately notify the CCB and pay the \$20 change fee (ORS 701.080).

For information about sole proprietorships, general partnerships, corporations and limited liability companies, see pages 5 - 11.

## Employees or Subcontractors?

Oregon law, ORS 701.075, requires a business to qualify as an independent contractor in order to become licensed with the Construction Contractors Board.

All contractors licensed with the Construction Contractors Board have signed an independent contractor certificate stating they are independent businesses and not employees, as defined by statute. By operating their businesses according to the standards, they are recognized as independent businesses by the Department of Revenue, the Employment Department, and the Workers' Compensation Division, as well as the Construction Contractors Board.

The standards for independent contractor certification and operation are provided by ORS 670.600. Contractors need to be aware that hiring someone licensed as an independent contractor with the Construction Contractors Boards does not automatically free them from paying taxes and workers' compensation insurance on those individuals. Contractors can only avoid these responsibilities if the subcontractor meets the independent contractor definition. Please **NOTE:** Workers' compensation case law takes a more broad interpretation on independent contractor status than ORS 670.600. Workers' compensation questions should be directed to the Workers' Compensation Division at 503-947-7815.

## Applying for a License

There are two ways to get licensed. By mail, licensing takes about two weeks. In person, contractors can become licensed the same day if they come to the Construction Contractors Board's Salem office and have fulfilled all the requirements that are listed in the application form.

The Construction Contractors Board must have all of the following items before licensing can be completed:

- Completed application form
- Fee
- An original surety bond
- A Certificate of General Liability Insurance
- Proof of completion of 16 hours of education and passage of a state test
- Signed independent contractor certification form
- Assumed business name or other business entity filed with Corporation Division, if applicable
- Employer account information, if applicable, including state account (business identification number), workers' compensation, and federal IRS numbers.

## General Information

A business with employees must check with some additional agencies to determine its obligations as an employer. Since the definition of "employee" differs among Oregon state agencies, read the section under each agency and under each type of tax carefully to determine if you are considered an employer for that agency or tax. If you have any questions about whether you are considered an employer, call or write the agency at 503-378-4621.

You can also refer to "Employer's Guide for Doing Business in Oregon" at [www.filinginoregon.com/forms/pdf/business/1103.pdf](http://www.filinginoregon.com/forms/pdf/business/1103.pdf) for further information about whether you are considered an employer.

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## Who Should be Licensed with the Landscape Contractors Board (LCB)?

Oregon law, ORS Chapter 671, requires all businesses engaged in work as a landscape contracting business to be actively licensed with the LCB during all times the business performs landscape contracting work. Work as a landscape contracting business is defined by statute (ORS 671.520).

Licensing is required for any business entity which advertises, offers, bids, arranges to do, or actually does any landscape work. Landscape work includes the planning or the installation of lawns, trees, shrubs, vines and nursery stock; preparation of the property on which they are to be installed; the construction or repair of ornamental water features, drainage systems or irrigation systems for landscape plant material. The license also is required for the installation of fences, decks, arbors, driveways, walkways, patios, landscape edging and retaining walls.

Businesses which conduct landscape maintenance functions only, i.e. mowing, weeding, trimming and/or the upkeep of an already-installed landscape project are not restricted in the amount of landscape maintenance they perform but may only perform \$500 of “casual, minor or inconsequential” landscape work per calendar year on property where they already perform landscape maintenance work. “Casual, minor or inconsequential” is defined in OAR 808-002-0200. Landscape maintenance businesses are not allowed to install or repair irrigation or drainage systems.

To inquire about licensing requirements check the LCB website at [www.lcb.state.or.us](http://www.lcb.state.or.us) or you can mail the LCB at:

Landscape Contractors Board (LCB)  
235 Union Street NE  
Salem, Oregon 97301  
Phone: (503)986-6561  
Fax: (530)986-6582  
e-mail: [lcg.info@state.or.us](mailto:lcg.info@state.or.us)

If the landscaping business changes the form of business from one to another, e.g., proprietorship to LLC etc., the business must apply for a new license; pay a new license fee after which a new license number will be assigned.

For information about sole proprietorships, general partnerships, corporations and limited liability companies, see “[Select your Business name and Structure](#)” on pages 5 - 11.

## Requirements

Landscape businesses are required to have a surety bond and liability insurance plus carry workers’ compensation insurance if they have employees. The business must also employ at least one licensed individual contractor or have an owner who is a licensed individual contractor. In order to be a licensed individual the person must pass a series of examinations that qualify them for the phase of licensure and work they are allowed to perform.

## Class of Independent Contractor (Employer Accounts)

Landscape businesses may license as either nonexempt (has employees and carries workers’ compensation insurance), or exempt (no employees and does not carry workers’ compensation insurance).

- **Nonexempt.** Applies to sole proprietorships that have employees and partnerships that have employees, or have more than two individual partners, or have partners who are not family members. Nonexempt corporations and limited liability companies have employees and/or more than two working corporate officers or LLC members.

- **Exempt.** Applies to sole proprietorships that have no employees and partnerships that have no employees, or they have only two individual partners, or they have only family members as partners. Exempt corporations and limited liability companies have no employees with two or fewer working corporate officers, who qualify as non-subject workers under ORS 656.027(9), or they have no employees and all corporate officers are members of the same family (related by blood, marriage or adoption).

If the business is licensed as exempt and then hires one or more employees, the business must immediately notify the LCB and supply the appropriate employer account numbers and verify workers compensation coverage; then the status will be changed to nonexempt.

## Employees or Subcontractors?

Oregon Law, ORS 671.525, requires a business to qualify as an independent contractor under ORS 670.600 in order to become licensed with the LCB. All landscaping businesses licensed with the LCB have signed an independent contractor certificate stating they are independent businesses and not under the direction and control of another entity as defined by ORS 670.600. By operating their businesses according to these statutory standards, they are recognized as independent businesses by the Department of Revenue, the Employment Department and the Workers Compensation Division, as well as the LCB.

The standards for independent contractor certification and operation are provided by ORS 670.600 and OAR 808-003-0260. See the definition of independent contractor to determine what standards an individual or business entity must meet to be considered an independent contractor. Landscaping businesses need to be aware that hiring another business licensed as an independent contractor with the LCB does not automatically free them from paying employment taxes and workers compensation insurance on the individuals performing the landscape work. Landscaping businesses can only avoid these responsibilities if the subcontractor meets the independent contractor definition. **NOTE:** Workers' compensation case law takes a broader interpretation on independent contractor status than ORS 670-600. Workers' compensation questions should be directed to the Workers' Compensation Division at 503-947-7815.

## Completing the Licensing Process

The LCB must have all of the following items before licensing can be completed:

- A completed application form (can be found on the web at [www.lcb.state.or.us](http://www.lcb.state.or.us)).
- Payment of the correct fee.
- A Surety Bond (\$3,000, \$10,000 or \$15,000 depending on job charges).
- Certificate of Liability insurance (\$100,000 minimum).
- Proof of having a licensed individual landscape contractor as the owner or as an employee at the same phase level of licensure desired by the business.
- A signed independent contractor certification form.
- An assumed business name or other business entity filed with the Corporation Division, if applicable.
- Employer account information, if applicable, including state account (business identification number), workers' compensation, and federal IRS numbers.

## General Information

A business with employees must check with some additional agencies to determine its obligations as an employer. Since the definition of "employee" differs among Oregon state agencies, read the employment sections under each agency and under each type of tax carefully to determine if you are considered an employer for that agency or tax. If you have any questions about whether you are considered an employer, call the LCB at 503-986-6561 or write the LCB. You can also refer to the "Employer's Guide for Doing Business in Oregon" at [www.filinginoregon.com/forms/pdf/business/1103.pdf](http://www.filinginoregon.com/forms/pdf/business/1103.pdf) for further information about whether you are considered an employer.



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# BUSINESS ASSISTANCE PROGRAMS

The business assistance programs listed in this guide are divided into three broad categories: management and technical services, financial resources, and marketing and international trade assistance. However, some of the programs provide assistance in more than one area. Please NOTE that this is not a complete list of resources available in Oregon; this list is intended to give you some initial contacts for assistance in these areas.

## MANAGEMENT & TECHNICAL SERVICES

### Small Business Development Center (SBDC) Network

The Oregon Small Business Development Center Network provides a variety of services to the business community. Services include business counseling, training, and referrals, and are aimed at both new and ongoing businesses.

Small Business Development Centers (SBDCs) have classes that provide basic background information for individuals starting a business. SBDCs also offer publications and other resources that can be helpful. Additional assistance is available in the areas of international trade and technology transfer.

For more information on the services offered, call the SBDC Network Office or the SBDC in your area. There is an SBDC at each of Oregon's community colleges and at three other state educational institutions. Addresses are listed on the next page.

**Oregon SBDC Network Office**

99 W. Tenth Ave., Suite 390

Eugene, OR 97401

541-463-5250

541-345-6006 (fax)

[www.bizcenter.org](http://www.bizcenter.org)

*Bill Carter* ([carterb@lanecc.edu](mailto:carterb@lanecc.edu))

*Christine Krygier* ([krygierc@lanecc.edu](mailto:krygierc@lanecc.edu))

*Lisa Wald* ([waldl@lanecc.edu](mailto:waldl@lanecc.edu))



## Small Business Development Centers

<b>Albany</b> Linn-Benton Community College 6500 SW Pacific Blvd. Albany, OR 97321 541-917-4923	<b>Klamath Falls</b> Oregon Institute of Technology 3201 Campus Drive, Boivin Hall, #119 Klamath Falls, OR 97601 541-885-1760	<b>Portland</b> Portland Community College 2025 Lloyd Center Portland, OR 97232 503-978-5080
<b>Astoria</b> Clatsop Community College 1653 Jerome Avenue Astoria, OR 97103 503-738-3347	<b>LaGrande</b> Eastern Oregon University One University Blvd. LaGrande, OR 97850 541-962-1532	<b>Small Business International Trade Office (SBITO)</b> 121 SW Salmon St., #205 Portland, OR 97232 503-274-7482
<b>Bend</b> Central Oregon Community College 2600 NW College Way Bend, OR 97701 541-383-7290	<b>Lincoln City</b> Oregon Coast Community College 1206 SE 48th Street Lincoln City, OR 97367 541-994-4166 Newport - 541-574-7122	<b>Roseburg</b> Umpqua Community College 2555 NE Diamond Lake Blvd. Roseburg, OR 97470 541-672-2535
<b>CoosBay/North Bend</b> Southwestern Oregon Community College 2455 Maple Leaf Lane North Bend, OR 97459 541-756-6866	<b>Medford</b> Southern Oregon University- Medford 673 Market Street Medford, OR 97504 541-772-3478	<b>Salem</b> Chemeketa Community College 365 Ferry Street SE Salem, OR 97301 503-399-5088
<b>Eugene</b> Lane Community College 1445 Willamette Street, #1 Eugene, OR 97401-4087 541-463-5255	<b>Milwaukie</b> Clackamas Community College 7736 SE Harmony Road Milwaukie, OR 97222 503-656-4447	<b>The Dalles</b> Columbia Gorge Community College 400 E Scenic Drive, #258 The Dalles, OR 97058 541-506-6121
<b>Grants Pass</b> Rogue Community College 214 SW Fourth Street Grants Pass, OR 97526 541-956-7494	<b>Ontario</b> Treasure Valley Community College 650 College Blvd. Ontario, OR 97914 541-881-8822 Ext. 356	<b>Tillamook</b> Tillamook Bay Community College 2510 First Street Tillamook, OR 97141 503-842-8222 Ext. 101
<b>Gresham</b> Mt. Hood Community College 323 NE Roberts Street Gresham, OR 97030 503-491-7658	<b>Pendleton</b> Blue Mountain Community College P.O. Box 100 Pendleton, OR 97801 541-276-6233	

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# SCORE

The SCORE (Service Corps of Retired Executives/Counselors to America's Small Business) program is a volunteer organization whose professional members help small business owners, managers, and potential owners solve their operating problems through counseling and training. Counseling is also available to managers of successful firms who want to review their objectives and long-range plans for expansion and diversification. There are six SCORE Chapters serving Oregon. For more information, contact SCORE at 503-326-5211, visit the website at [www.score.org](http://www.score.org), or contact the SBA at:

U.S. Small Business Administration,  
501 S.W. Second Ave, Suite 950,  
Portland, OR 97204-3192,  
503-326-2682

## Oregon & SW Washington SCORE Chapters

<p>SCORE: Portland Oregon #11 601 S.W. Second Avenue, #950 Portland, OR 97204-3192 Phone: 503-326-3441 Fax: 503-326-2808 E-mail: <a href="mailto:scorepdx@wa-net.com">scorepdx@wa-net.com</a> Web: <a href="http://www.scorepdx.org">www.scorepdx.org</a>  North Coast (Seaside): 503-325-6876</p>	<p>SCORE: Central Oregon c/o Salem Chapter 460 PO Box 4024 Salem, OR 97302-1024 Phone: 503-370-2896 E-mail: <a href="mailto:score460@open.org">score460@open.org</a></p>
<p>SCORE: South Willamette Valley #416 c/o Eugene Chamber of Commerce 1401 Willamette Street Eugene, OR 97401 Phone: 541-465-6600 Fax: 541-484-4942 E-mail: <a href="mailto:score@eugenechamber.com">score@eugenechamber.com</a> Web: <a href="http://www.willamettescore.org">www.willamettescore.org</a>  Roseburg Branch: 541-672-2648 E-mail: <a href="mailto:fstellrecht@rosenet.net">fstellrecht@rosenet.net</a>  Florence Branch: 541-902-2229 E-mail: <a href="mailto:canlar@oregonfast.net">canlar@oregonfast.net</a></p>	<p>SCORE: North Willamette Valley #460 PO Box 4024 Salem, OR 97302-1024 503-370-2896 E-mail: <a href="mailto:score460@open.org">score460@open.org</a> Web: <a href="http://www.open.org/score460">www.open.org/score460</a></p>
<p>SCORE Chapter: Southern Oregon c/o Eugene Chamber of Commerce 1401 Willamette Street Eugene, OR 97401 Phone: 541-465-6600 Fax: 541-484-4942 E-mail: <a href="mailto:score@eugenechamber.com">score@eugenechamber.com</a>  South Coast 503-332-4003</p>	<p>SCORE Chapter: SW Washington #566 1704-1/2 Main Street Vancouver, WA 98660 Phone: 360-699-1079 Fax: 360-699-1079 E-mail: <a href="mailto:scorevan@iinet.com">scorevan@iinet.com</a> Web: <a href="http://www.scorevancouver.org/">www.scorevancouver.org/</a></p>

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# OREGON ECONOMIC & COMMUNITY DEVELOPMENT DEPARTMENT

The Oregon Economic & Community Development Department (OECDD) works in partnerships with Oregon communities and businesses to create better career options for Oregonians and to maintain the quality of life that makes each region in the state unique. Services include providing information on economic development services available to businesses starting up, expanding or locating in Oregon. These services reflect the global shift to an information, science and technology driven economy. “New Economy” businesses that rely on high-capacity telecommunications, science and research-driven manufacturing processes and knowledge transfer are critical to Oregon’s success in making this transition.

The department offers information and a directory of primarily public sector sources to help customers with business plans and ideas about where to start looking for help. Those interested in doing business in Oregon should investigate private sources of assistance as well.

Oregon Economic & Community Development Department  
775 Summer Street NE, Ste. 200  
Salem, OR 97301-1280  
503-986-0123 (voice/TTY)  
[www.econ.oregon.gov](http://www.econ.oregon.gov)

## Business Development Assistance

Business outreach services are a primary focus of the Oregon Economic & Community Development Department. This department works with private, non-profit and government sources to foster an environment that encourages growing companies from start-up to success as strong and competitive entities in our global economy. It primarily focuses on four strategic areas - networking and awareness, capital, education and public policy and taxes. For more information, call 503-986-0198, or visit [www.econ.oregon.gov](http://www.econ.oregon.gov).

## Small Business Assistance

The Oregon Economic & Community Development Department works with the Governor’s Council on Small Business, as well as with entrepreneurs and small businesses in Oregon to increase their potential for success. The department coordinates with venture funds, entrepreneurial organizations and service providers by helping them to access different sources of equity capital. It facilitates improved communications and linkages among various providers of services, including small business development centers, government contracts, marketing, minority business and other small business organizations. For information, call 503-986-0192, or visit [www.econ.oregon.gov](http://www.econ.oregon.gov).

## Business Retention Services

The Oregon Economic & Community Development Department provides professional consulting services for companies in transition to strengthen their operations and to save jobs. The department partners with financial institutions to invest, provide advisory services for staff and to provide advice on other public and private financing alternatives, including debt and equity options. For information call 503-986-0192, or visit [www.econ.oregon.gov](http://www.econ.oregon.gov).

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## Access to Markets

Linking Oregon companies with business opportunities here in Oregon, across state lines or around the world is done through a collaborative effort of economic development professionals in state and non-profit organizations. Important contacts for companies are:

- Exports of products and services: 503-229-5221.
- U.S. Government contracts: 541-736-1088.
- Oregon state government contact: 503-378-4642.
- Getting started in international trade: 503-274-7482.
- Exports of agricultural products: 503-872-6600.

## Access to Capital

Creative ways have been developed to enhance the potential financing from traditional financing sources. Fixed asset and working capital loans are available through regional and local economic development organizations, the Small Business Administration, the Economic & Community Development Department and other state agencies. For more information, please call:

- Small Business Administration loans and guarantees: 503-326-2682.
- Oregon business loans, guarantees, Revenue Bonds and referrals: 503-986-0172.

## Contact OECDD Regional Development Offices

<b>Clatsop, Columbia, Tillamook Counties</b> OECDD Astoria Office 800 Exchange Building, Suite 400 Astoria, OR 97103503-388-4473	<b>Marion, Polk, Yamhill Counties</b> c/o SEDCOR745 Commercial St. NE Salem, OR 97301 503-485-9806 Fax: 503-588-6240
<b>Wasco, Sherman, Wheeler, Gilliam, Clackamas, Hood River Counties</b> 9101 SE Sunnybrook Blvd. Clackamas, OR 97045 503-353-4411 Fax: 503-353-4272	<b>Lincoln, Benton, Linn, Lane Counties</b> 1401 Willamette Street 2nd Floor Eugene, OR 97401 541-242-2380 Fax: 541-686-2325
<b>Jefferson, Deschutes, Crook Counties</b> 20380 Halfway Rd, Ste C Bend, OR 97701 541-388-6266 Fax: 541-389-1391	<b>Lake, Klamath Counties</b> 409 Pine St., Ste 200 Klamath Falls, OR 97601 541-882-9600 Fax: 541-882-7648
<b>Baker, Union, Wallowa, Umatilla, Morrow Counties</b> PO Box 1092 409 Fir Street LaGrande, OR 97850 541-963-8676 Fax: 541-962-7089	<b>Grant, Harney, Malheur Counties</b> 50 East Main Street, Suite 102 John Day, OR 97845 541-575-1050 Fax: 541-575-1054

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## Contact OECDD Regional Development Offices (continued)

<b>Josephine, Jackson Counties</b> 332 West Sixth Street Medford, OR 97501 541-944-2920 Fax: 503-581-5115	<b>Regulatory &amp; Natural Resources Advisor</b> 775 Summer St, NE Ste 200 Salem, OR 97301 503-986-0158 Fax: 503-581-5115
<b>Douglas, Coos, Curry Counties</b> Port of Coos Bay 125 Central, Ste 300/PO Box 1215 Coos Bay, OR 97420 541-267-4651 Fax: 541-267-6704	<b>Business Development Assistance</b> 775 Summer St, NE, Ste 200 Salem, OR 97301 503-986-0198 Fax: 503-581-5115

### Other OECDD contacts:

**Business Finance** - 503-986-0172  
**International Trade** - 503-229-5221  
**Telecommunications** - 503-508-00178

## LABOR MARKET INFORMATION

The Oregon Employment Department, Workforce & Economic Research Division's team of economists, workforce analysts, and researchers collect and analyze statewide and regional labor market information and help businesses apply it. Through contact with business representatives, analysts provide concise, up-to-date information about the local and state economies and their effects on the workforce. Research staff study labor force and related topics, supply data and analysis to new and expanding firms, and analyze occupational supply and demand. Besides offering general information, staff is available to produce special reports on request. The research division also publishes and distributes such information, which is gathered through surveys sent to employers that spend valuable business time to provide the Oregon Employment Department with timely and accurate data. Businesses, in turn, use this labor market information to identify challenges and opportunities. Economic development planners, educators and training providers, job applicants, legislators, and the news media also regularly rely on this information to learn about workforce issues that affect Oregonians.

### Information on the Internet

The Oregon Employment Department maintains a nationally recognized Web site where employers can find local, regional, and statewide information about employment, unemployment rates, the Consumer Price Index, workplace skills, wages, industry and occupational projections of employment, and much more. Research staff is on hand to show businesses how to retrieve such data – and how to apply it directly to their venture. Visit the Oregon Labor Market Information System (OLMIS) site at [www.QualityInfo.org](http://www.QualityInfo.org).

### Labor Market Information Publications

Oregon Employment Department staff prepares and distribute thousands of publications to schools, businesses, planners, and the public. A complete list of labor market information publications is available at [www.QualityInfo.org](http://www.QualityInfo.org).

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## **Emerging Business Assistance Programs**

There are a number of organizations that offer assistance to small businesses with special emphasis on minority and women-owned businesses. They provide resources for technical assistance and promote targeted economic opportunities for these businesses around the state.

### **Oregon Association of Minority Entrepreneurs (OAME)**

The Oregon Association of Minority Entrepreneurs (OAME) is a non-profit organization that maintains a database of business opportunities which are matched with its membership. The association has several loan programs available to members. They maintain a business incubator and conference rooms for meetings or events. For more information, contact OAME, 4134 N Vancouver Avenue, Portland, OR 97217, 503-249-7744, [www.oame.org](http://www.oame.org).

### **Governor's Advocate for Minority, Women & Emerging Small Business (MWESB)**

The Advocate for Minority, Women and Emerging Small Business is responsible for advising the Governor on activities and initiatives that promote the economic integration of minorities, women and emerging small businesses into the business sector. The Advocate works as a liaison between government agencies and certified businesses to insure inclusion of MWESB owners in Oregon's economic marketplace. In addition, the Advocate works with small business owners in finding a resolution to contract issues that arise with state agencies. Through the Advocate's Office, the Clearinghouse provides bid and RFP notification to state certified minority, women and emerging small businesses. In addition, the office hosts an annual conference each fall to help vendors meet state and local government buyers and small business development staff from around the state. The address is MWESB Advocate, 155 Cottage Street NE, Salem, Oregon 97301-3966. Phone 503-378-3506, fax 503-378-3139, or visit [www.governor.oregon.gov/Gov/MWESB/index.shtml](http://www.governor.oregon.gov/Gov/MWESB/index.shtml).

### **Opportunity Register & Clearinghouse Project**

Established under Oregon Revised Statute 200.035, under the direction of, and in partnership with the Governor's Advocate for Minority, Women and Emerging Small Business, the Clearinghouse Project Manager assists the Advocate in developing business opportunities for MWESB owners. This position provides outreach, training, and development of programs to assist small businesses certified as Minority, Woman owned or Emerging Small Businesses. Contact 503-378-3583, or visit [www.governor.oregon.gov/Gov/MWESB/index.shtml](http://www.governor.oregon.gov/Gov/MWESB/index.shtml).

### **Office of Minority, Women & Emerging Small Business (OMWESB)**

The Office of Minority, Women and Emerging Small Business (OMWESB) administers the Disadvantaged, Minority and Women and Emerging Small Business Enterprise Certification Program. As the sole certification authority in Oregon for targeted government contracts for MWESB owners, OMWESB provides "one-stop" certification services. OMWESB, a unit within the Department of Consumer and Business Services is located at **OMWESB/DCBS, 350 Winter Street NE - Salem, Oregon 97301-3878**, 503-947-7922, or visit <http://egov.oregon.gov/DCBS/OMWESB/index.shtml>.

### **ONABEN - A Native American Business Network**

ONABEN is a non-profit public-benefit corporation created by Northwest Indian Tribes to increase the success of private businesses owned by Native Americans. It offers training and support focused on developing entrepreneurship in Native American communities and technical assistance in completing marketing plans. It also sponsors business services for Indian businesses and serves as a source of micro loans that can be combined with equity to acquire third-party financing. For more information, call 503-968-1500 or 800-854-8289, [www.onaben.org](http://www.onaben.org).



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## Downtown Development

The Oregon Downtown Development Association works to revitalize and maintain the heritage and economic health of Oregon's downtowns and older business districts. The association promotes comprehensive downtown management through local partners, professional services and specific expertise. For more information, contact 503-587-0574, [www.odda.org](http://www.odda.org).

## Telecommunication Assistance

The Oregon Economic & Community Development Department provides technical and training assistance, consulting, planning and financial assistance to rural and distressed communities to improve access to advanced services, route diversity and increased bandwidth. For more information, contact 503-986-0123, or visit [www.econ.oregon.gov](http://www.econ.oregon.gov).

## Employee Health Insurance Assistance

Through special benefits and reforms, the State of Oregon is making health insurance more available and affordable for employers, their employees, and employees' dependents.

## Office of Private Health Partnerships (OPHP)

This office administers several programs to increase the number of Oregonians and businesses with health insurance. They include:

- Family Health Insurance Assistance Program (FHIAP): This program helps income-eligible Oregonians pay the monthly premium for private health insurance.
- Small Employer Health Plans: These low-cost health insurance plans are designed by OPHP for small business. Two plans are available to eligible small businesses. One is a low-cost plan for adults; the other is a comprehensive plan for children only.
- Agent Referral Program: This program links small business owners with local health insurance agents who can help them find affordable health plans.
- Training: OPHP trains insurance producers and community partners on state programs available to help insure Oregonians.

For information, contact **OPHP at 250 Church St. SE, Ste. 200, Salem, OR 97301-3921**. Call 1-800-542-3104 or (503) 373-1692 in Salem. Visit [www.ophp.oregon.gov](http://www.ophp.oregon.gov).

## Small Employer Health Insurance (SEHI)

The Small Employer Health Insurance (SEHI) program offers accessible health insurance for businesses with 2 to 50 eligible employees. An eligible employee is one who works on a regularly scheduled basis of 17.5 or more hours per week. More information about the SEHI program is available at [www.cbs.state.or.us/external/ins/sehi/sehi.html](http://www.cbs.state.or.us/external/ins/sehi/sehi.html) or from the **Department of Consumer & Business Services, Insurance Division, 350 Winter St. NE, Room 440, Salem, OR 97301**, telephone 503-947-7983.

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## FINANCIAL RESOURCES

Federal, state, and local governments provide some financial assistance to small businesses in the form of loan programs. These loan programs generally do not provide funds for more than 30-50 percent of a business proposal and the loan applicants must demonstrate that they have sufficient capital, in addition to the loan, to fund the business. Loan applicants should demonstrate repayment ability, sufficient management expertise, and commitment to operate the business successfully.

Many Oregon cities and counties have economic development programs which include financial assistance. A business should contact the city and county in which they are located, or are interested in locating, for details of their programs.

The following is a list of some financial resources available to small businesses. Contact your local Small Business Development Center or local economic development agencies for additional information on financial assistance in your area.

### Local Revolving Loan Funds

There are many revolving loan funds for small business financing administered by local governments and development groups. In most cases, funding has been provided by the Department of Housing and Urban Development through the State of Oregon or by the federal Economic Development Administration. For additional information, contact the U.S. Economic Development Administration at 503-326-3078.

### Oregon contacts for revolving loan funds

<b>Portland Development Commission</b> 1900 SW Fourth Avenue, Suite 100 Portland, OR 97201 503-823-3201	<b>CCD Business Development Corporation</b> 744 SE Rose Street Roseburg, OR 97470 541-672-6728
<b>Mid-Willamette Valley Council of Governments</b> 105 High Street SE Salem, OR 97301 503-588-6177	<b>Southern Oregon Regional Economic Development Inc.</b> 332 West Sixth Street Medford, OR 97501 541-773-8946
<b>Mid-Columbia Economic Development District</b> 400 E Scenic Drive, Suite 420 The Dalles, OR 97058 541-296-2266	<b>Central Oregon Intergovernmental Council</b> 2363 SW Glacier Place (to visit) PO Box 575 (for mail) Redmond, OR 97756 541-548-8184
<b>Oregon Cascades West Council of Governments</b> 1400 Queen Avenue SE (to visit) PO Box 686 (for mail) Albany, OR 97321 541-967-8551	<b>NE Oregon Economic &amp; Community Development District</b> 105 Fir Street #321 La Grande, OR 97850 541-963-2399 Or 101 NE First Street, Suite 100 Enterprise, OR 97828 541-426-3598 or 1-800-645-9454



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## Oregon Business Loans, Guarantees, Revenue Bonds and Referrals

See the section on Oregon Economic & Community Development Department, Access to Capital on page 29.

## SBA Loan and Loan Guarantee Programs

The U.S. Small Business Administration (SBA) is a federal agency created by Congress to help small businesses. The SBA offers small firms financial assistance through guaranteed loan programs. To obtain information on the loan programs, contact the **U.S. Small Business Administration, 601 SW Second Ave, Suite 950, Portland, Oregon 97204-3192**, Call 503-326-2682, or visit [www.sba.gov/or](http://www.sba.gov/or).

The SBA also sponsors programs, which provide business counseling and assistance with business development, international trade, and obtaining government contracts. In addition, the SBA furnishes assistance for women and minorities in business.

# MARKETING & INTERNATIONAL TRADE

## Small Business International Trade Office

This statewide program helps small businesses become active in international trade. The program offers workshops, seminars, classes, counseling, referral and other services. As part of Oregon's Small Business Development Center Network, [www.bizcenter.org](http://www.bizcenter.org), the international trade office works closely with other centers affiliated with community colleges throughout Oregon. For more information contact the **Small Business International Trade Office, One World Trade Center, 121 SW Salmon, Suite 205, Portland, OR 97204**, or call 503-274-7482.

## Government Contract Assistance Program

The Government Contract Assistance Program (GCAP) is a procurement technical assistance center providing counseling and bid assistance training on doing business with government agencies. GCAP provides a computer matching service that automatically matches a business with related federal, state and local bidding opportunities on a daily basis. For example, if an Oregon business manufactures a product or provides a service, the GCAP bid-matching service would let the company know every time a contract opportunity comes up from any federal agency in the country. Matches are made to international, state, and local government agencies as well. The bid match service includes federal government electronic purchasing opportunities that are not available to the public without specific electronic software, which can cost in excess of \$1,000 per year.

Through computer searches, GCAP can locate every buying agency nationwide that would purchase the product or service of a particular company and then automatically generate forms to place that company on the agency's solicitation mailing list. This ensures that the business receives information about the procurement opportunities for its product or service. In addition, GCAP provides technical assistance, counseling, and training on every aspect of government contracting. For more information contact **GCAP, 1144 Gateway Loop, Suite 203, Springfield, OR 97477**, visit at the website at [www.gcap.org](http://www.gcap.org), or contact by phone:

Willamette/Springfield	541-736-1088 or 1-800-497-7551
Coos Bay	541-888-7006 or 1-800-970-4227
Portland	503-697-0614
Central/Eastern Oregon	541-548-5992

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## Agricultural Products Marketing

The Oregon Department of Agriculture works to promote, develop, and expand worldwide markets for Oregon's agricultural products. The staff works with producers, cooperatives, and processors; organizes overseas trade missions; and hosts incoming foreign business delegates. For more information contact the **Oregon Department of Agriculture, Agricultural Development and Marketing Division, 1207 NW Naito Parkway, Suite 104, Portland, OR 97209-2832**, call 503-872-6600, fax 503-872-6601, or e-mail: [Agmarket@oda.state.or.us](mailto:Agmarket@oda.state.or.us).

## U.S. Commercial Service/Export Assistance Center

The primary function of the U.S. Commercial Service is to provide free counseling to small and medium sized U.S. companies who are looking to develop their export markets. We help companies determine their market potential, provide comprehensive information regarding the business and economic conditions of those markets they are considering, assist in finding international partners, and help create market entry strategies. For more information, please visit [www.export.gov/cs](http://www.export.gov/cs).

The Export Assistance Center (EAC) in Portland is staffed by the U.S. Commercial Service and the Small Business Administration (SBA). The Economic Development Administration is also located within the EAC. All are agencies within the U.S. Department of Commerce. The EAC is designed to provide comprehensive services for those companies interested in exporting. For more information, please visit [www.buyusa.gov/oregon](http://www.buyusa.gov/oregon).

The SBA representative located in the Export Assistance Center provides export finance counseling and assistance regarding programs that exist to help exporters leverage their financial resources.

U.S. Department of Commerce  
One World Trade Center  
121 SW Salmon Street, Suite 242  
Portland OR 97204  
503-326-3001

## PATENTS, COPYRIGHTS & TRADEMARKS

Some businesses begin with a new idea, invention, innovative concept, or new process. If your business is dependent on such intellectual property, you may want to protect it by applying for a patent or copyright. If you use a trade or service mark to identify goods or services that you provide, you may choose to register the trade or service mark.

### U.S. Patents

A patent is an exclusive property right to an invention and is issued by the Commissioner of Patents and Trademarks, U.S. Department of Commerce. It gives an inventor the right to exclude others from making, using, or selling the invention in the United States, its territories, and possessions.

If you decide to apply for a patent, professional assistance from a patent attorney or patent agent is recommended because the patent procedures are detailed and technical. However, if you are willing to spend the time, it is possible to perform a preliminary patent search to determine if your invention may qualify for a patent. By using the services of the Boley Law Library of the Northwestern School of Law at Lewis and Clark College in Portland, which has been designated as the Oregon Patent & Trademark Depository Library. Please **NOTE:** although staff will show you

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the process for performing a patent search, you will have to perform the search yourself. Be sure to call ahead for library hours. For more information contact:

Patent Specialist  
Northwestern School of Law Lewis and Clark College  
Boley Law Library  
10015 SW Terwilliger Blvd.  
Portland, OR 97219  
503-768-6676  
[www.law.lclark.edu/~lawlib/intproperty.html](http://www.law.lclark.edu/~lawlib/intproperty.html)

U.S. Patent information is also available on-line at [www.uspto.gov](http://www.uspto.gov). Information on the application process and forms for applying for a patent is available on-line at [www.uspto.gov/web/offices/pac/doc/general/index.html](http://www.uspto.gov/web/offices/pac/doc/general/index.html). Additional information is available from

US Patent and Trademark Office  
General Information Services Division  
Crystal Plaza 3, Room 2C02  
PO Box 1450  
Alexandria VA, 22313-1450  
1-800-786-9199

## **U.S. Copyrights**

A copyright protects literary, dramatic, musical, artistic, or other intellectual creations from unauthorized copying or exploitation. Items such as written materials, works of art, musical compositions, and computer programs are protected by copyright. No publication, registration, or other action in the Copyright Office is required to secure a copyright; the copyright is secured automatically when the work is created and fixed in a tangible form of expression. However, there are definite advantages to registering a copyright. Copyrights are registered with the U.S. Library of Congress. To obtain information on copyrights and copyright application forms, contact:

Library of Congress  
Copyright Office  
101 Independence Avenue SE  
Washington, DC 20559-6000  
202-707-3000 (General Information)  
[www.loc.gov/copyright](http://www.loc.gov/copyright)

## **Trademark and Service Mark**

A trade or service mark identifies goods or services made or sold by a person to distinguish them from goods or services made or sold by others. It can consist of words, names, symbols, devices, or any combination of these. The mark must be in use before it can be registered. The registration is optional.

The trade or service mark registration advises the public that the registrant believes he or she is the only person who has a right to use the mark in connection with those goods or services. It prevents the registration of an identical or similar mark, and also helps prove the date of first use.

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## Oregon Trademark and Service Mark Registration

It is the use of a trade or service mark in Oregon, rather than registration, which creates ownership. A trademark has been used in Oregon when goods are sold or distributed in the state and the mark is placed in any manner on the goods, containers, tags, labels, or displays associated with those goods. A service mark has been used in Oregon when the mark is used or displayed in the sale or advertising of services rendered in this state.

The Oregon trade and service mark registration form is available online at [www.filinginoregon.com/forms/business](http://www.filinginoregon.com/forms/business). Submit the completed form for processing to the following address or fax number:

Corporation Division  
Business Registry Section  
Public Service Building, Suite 151  
255 Capitol Street NE  
Salem, OR 97310-1327  
Fax: 503-378-4381

There is a non-refundable processing fee of \$50 for filing a trade or service mark application, and the mark must be renewed every 5 years.

Please allow one to two weeks for processing documents submitted by mail. If submitted by fax, payment must accompany the document with a Visa or MasterCard credit card number. The number and expiration date must be included on the fax cover sheet. Faxed documents are processed in the order received, usually within three business days. If the mark does not resemble an active mark already registered and the application conforms to Oregon statute, the Corporation Division processes the document and returns a copy to the customer. The fax cover sheet with the credit card number is destroyed when the document is processed.

**NOTE:** Businesses are encouraged to check for conflicts with federally registered trade or service marks before registering a trade or service mark in Oregon. Since trade and service mark rights arise from the use of the mark, a current federal registration may indicate prior use of the mark by another person. Federal trademark information is available at the United States Patent and Trademark

Depository Library, located at Paul L.Boley Law Library, Northwestern School of Law of Lewis & Clark College, in Portland, Oregon. The library receives periodic updates on both current and pending federal trademark registrations. For further information, call 503-768-6676. Please note that although staff will show you the process for performing a trademark search, you will have to perform the search yourself. Be sure to call ahead for library hours. Trademark searches may also be done online at [www.uspto.gov](http://www.uspto.gov).

## Federal Trade or Service Mark Registration

A Trade or Service Mark may be registered with the U.S. Patent and Trademark Office if the mark has been used on goods or associated with services which have been rendered in commerce. An applicant who has not yet used the mark may apply based on a bona fide intention to use the mark in commerce. The term of federal trademark registration is 10 years, with 10 year renewal terms. However, the registrant must submit an affidavit stating that the mark is currently in use between the fifth and sixth year after registration or the registration is cancelled. Trademark rights can last indefinitely if the owner continues to use the mark to identify the goods or services.

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Federal Trade or Service Mark Registration information is also available on-line at [www.uspto.gov](http://www.uspto.gov). Information on the application process and forms for registering a Trade or Service Mark is available on-line at [www.uspto.gov/web/offices/tac/doc/basic](http://www.uspto.gov/web/offices/tac/doc/basic). Additional information is available from:

U.S. Patent and Trademark Office  
General Information Services Division  
Crystal Plaza 3, Room 2C02  
PO Box 1450  
Alexandria VA, 22313-1450  
1-800-786-9199\*

\*This is an automated information line. You can reach an operator by choosing “1” (patent and trademark information) on the first menu and then selecting “1” on the second menu.

## **BUYING WHOLESALE FOR YOUR BUSINESS**

If you attempt to make wholesale purchases for your business, you will probably be asked for your wholesale or resale license number. Oregon does not have either a wholesale or resale license. The number generally accepted for use as a wholesale or resale number in Oregon is the eight-digit business registry number that is assigned when you register an assumed business name or a business entity with the Corporation Division. See pages 8-15 of this publication for information on filing with the Corporation Division.

## **IF YOU USE MUSIC IN YOUR BUSINESS**

U.S. Copyright Law gives copyright owners the exclusive right to publicly perform or authorize performance of their works. Most music is protected by a copyright. The proprietor of a business in which copyrighted music is performed is liable for infringement of copyrighted music in his or her place of business. If you use music in your business in any way, including as background music or on your phone system, you should be aware of your liability for using the music.

Three organizations license performance rights for most of the music copyright holders in the United States. You can obtain more specific information on how to comply with the Copyright Law regarding music use by contacting an attorney or one of these organizations.

American Society of Composers, Authors and  
Publishers (ASCAP)  
One Lincoln Plaza  
New York, NY 10023  
212-621-6000  
[www.ascap.com](http://www.ascap.com)

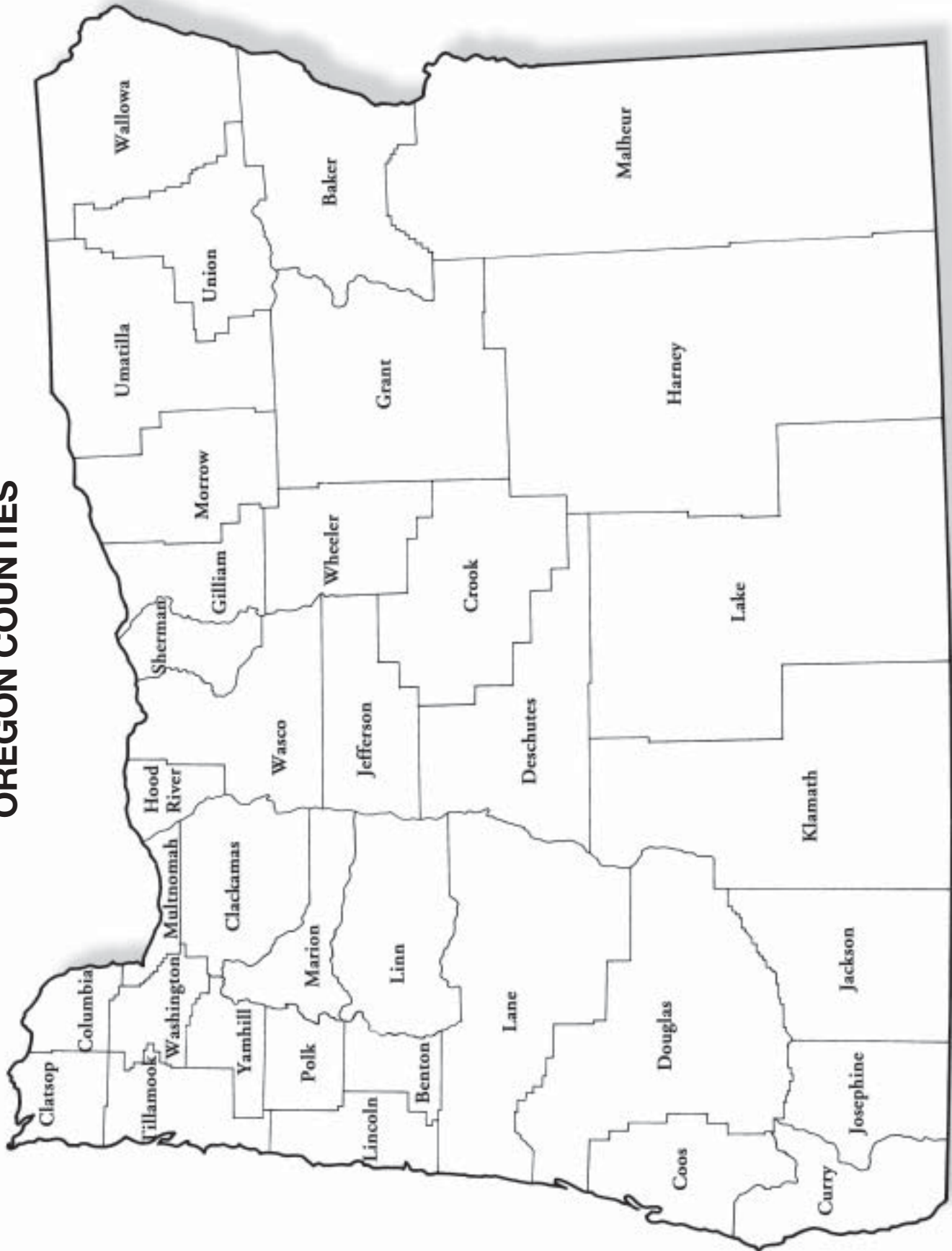
SESAC, Inc.  
55 Music Square East  
Nashville, TN 37203  
615-320-0055 or 1-800-826-9996  
[www.sesac.com](http://www.sesac.com)

Broadcast Music, Inc. (BMI)  
10 Music Square East  
Nashville, TN 37203  
615-401-2000 or 1-800-925-8451  
[www.bmi.com](http://www.bmi.com)

## OREGON COUNTY ASSESSOR PHONE NUMBERS

County	Phone	County	Phone
Baker	541-523-8203	Lake	541-947-6000
Benton	541-766-6855	Lane	541-682-6798
Clackamas	503-655-8671	Lincoln	541-265-4102
Clatsop	503-325-8522	Linn	541-967-3808
Columbia	503-397-2240	Malheur	541-473-5117
Coos	541-396-3121 x 268	Marion	503-588-5144
Crook	541-447-4133 x 226	Morrow	541-676-5607
Curry	541-247-3294	Multnomah	503-988-3367
Deschutes	541-388-6508	Polk	503-623-8391
Douglas	541-440-4225	Sherman	541-565-3505
Gilliam	541-384-3781	Tillamook	503-842-3400
Grant	541-575-0107	Umatilla	541-272-7111
Harney	541-573-2246	Union	541-963-1002
Hood River	541-386-4522	Wallowa	541-426-4543 x 38
Jackson	541-774-6059	Wasco	541-506-2510
Jefferson	541-475-2443	Washington	503-846-8741
Josephine	541-474-5260	Wheeler	541-723-4266
Klamath	541-883-5111	Yamhill	503-434-7521

# OREGON COUNTIES





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**Corporation Division  
Office of the Secretary of State**

**Business Information Center**  
Public Service Building, Suite 151  
255 Capitol Street NE  
Salem, OR 97310-1327  
(503) 986-2200

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