

September 27, 2012

TO: Speedway Partners and Select End Users

RE: Beta Test Agreement

Impinj occasionally makes available "Beta" versions of software used with Speedway products, including developers' kits, Speedway Connect, Multireader, Octane firmware and future software products designed to work with this product line. These files are clearly marked with the word "Beta" and are intended to allow our partners to test new features before release, and provide feedback on their experience including usability, quality, and additional features for consideration.

Partners who choose to work with a Beta version of Impinj software have entered into an agreement with Impinj, the terms of which are described here.

- 1) Impinj Beta software and firmware has not completed the entire set of regression tests and quality processes conducted on software made available for general release. As such, it is not available for sale and should not be distributed to end users without first obtaining written approval from Impinj.
- 2) Impinj retains all rights and protections to Beta software as would be provided with the final released version of software. Users are provided a license as described in the Speedway Beta Software End User License Agreement (EULA).
- 3) Beta software is intended for use with lab equipment and networks and should not be deployed in a live, production environment without first validating performance on test systems.
- 4) Partners needing technical support shall use the regular processes and systems for requesting technical support, but shall clearly indicate in the notes of the support ticket that a Beta version of software is being used.
- 5) By installing Beta software, the partner is committing to provide feedback to Impinj so that they may improve the product prior to release. Feedback should be written into an email to your Impinj Account Manager or to the Speedway Product Marketing Manager. Future options may include additional options for interactive Beta feedback communication.
- 6) Upon release of the final released version of software, the partner is to remove all Beta software and replace with the current release or earlier versions.

If you have any further questions about working with Impinj Beta software for Speedway products, please contact me and/or your Impinj representative.

Best regards,

Tracy Hillstrom

Sr. Product Marketing Manager Speedway Reader and Antennas

> Impinj, Inc. 701 N. 34<sup>th</sup> Street, Suite 300 Seattle, WA 98103

Tel (206) 517-5300 Fax (206) 517-5262

www.impinj.com