

David L. Dilanchian

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WORK EXPERIENCE

HAYFINTECH | CO-FOUNDER

Montreal, Qc | Jan 2017 – Present

- Research, design, develop, and test blockchain technologies
- Maintain and extend current client- and server-side applications responsible for integration and business logic
- Be involved in the global blockchain community—work on implementing and integrating the latest improvement proposals

SHOW VIRAL | WEB ANALYST

Montreal, Qc | Dec 2015 – Present

- Produce reports for the Management team
- Plan, develop and manage web and mobile campaign and channel tracking
- Collaborate with sales and marketing teams

CAFE BABYLONIA | OWNER & MANAGER

Laval, Qc | Apr 2013 – Dec 2015

- Manage day-to-day operations of the cafe
- Hire & Train employees
- Nurture friendly relationships with customers to increase loyalty
- Coordinate with vendors and order supplies & maintain records

ACTION 500 PAINTBALL & KARTING | SALES REPRESENTATIVE

Laval, Qc | Mar 2012 – Apr 2013

- Promote & sell products and services while exceeding sales forecasts
- Establish, develop and maintain positive business and customer relationships
- Analyze the territory/market's potential, track sales and status reports
- Continuously improve through feedback

SAIL OUTDOOR EQUIPMENT STORE | SALES REPRESENTATIVE

Laval, Qc | Mar 2011 – Apr 2012

- Educate customers on how products or services can benefit them financially & professionally
- Maintaining positive business relationships to ensure future sales
- Supply management with reports on customer needs, problems, interests, competitive activities, and potential for new products
- Keep abreast of best practices and promotional trends

HARVEY'S | GRILL MASTER

Laval, Qc | Apr 2007 – Dec 2011

- Trained and managed a team of 3 prep-cooks and achieved significant improvements in their productivity
- Mastered point-of-service computer system for automated order taking
- Monitoring consistently the food quality and service quality of orders being served.
- Successfully handled opening and closing of establishment

EDUCATION

VANIER COLLEGE | DEC SOCIAL SCIENCE

Montreal, Qc | Sep 2009 - May 2012

SAINT-MAXIME | DES CONCENTRATION SCIENCE

Laval, Qc | Sep 2006 - Jun 2009

SKILLS

PROGRAMMING LANGUAGES
MICROSOFT OFFICE
LANGUAGES

Python/C++, nodeJS/Java/Typescript, HTML5/BootstrapAngular
Word, Excel, PowerPoint, Access, Publisher, MyAnalytics, Visio, SharePoint
English -Proficient C2, French -Proficient C2, Armenian -Intermediate B1

VOLUNTEER EXPERIENCE

SCAMA | WINDOWS 10/IOS/ANDROIDOS, GMAIL/YOUTUBE/GOOGLE

<https://github.com/david-dilan/SCAMA>

Teaching Senior Citizens how to start and use Computers/Social Media/Internet

LAVAL ELECTORAL CAMPAIGN 2017 | MARKET THE CANDIDATE BY PASSING OUT INFORMATIONAL FLYERS, PARTICIPATED IN DOOR-TO-DOOR CANVASSING EVENTS

Electoral Campaign Volunteer during the 2017 Laval municipal election

SCOUTS LEADER AT HOMENETMEN MONTREAL | LEADERSHIP, LIAISON WITH PARENTS/DISTRICTS, ENSURE THAT THE HEALTH & SAFETY OF ALL MEMBERS

Scout Leaders are primarily responsible for organizing the activities of the group, and training the youth members through the Scout program.

FORMATION

FIRST AID & CPR/AED CANADIAN RED CROSS | 2009 - 2022

Certification in Emergency First Aid, CPR Level C, and AED

CLASS 5 DRIVERS LICENCES SAAQ | 2006 - PRES.

A Class 5 licence authorizes its holder to drive an automobile, motor home, tool vehicle, service vehicle.