

Work Experience

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| HayFintech | Montreal, Qc | <i>CO-Founder</i> | <i>Jan 2017 / Present</i> |
| <ul style="list-style-type: none">– Research, design, develop, and test blockchain technologies– Maintain and extend current client- and server-side applications responsible for integration and business logic– Be involved in the global blockchain community—work on implementing and integrating the latest improvement proposals | | | |
| Show Viral | Montreal, Qc | <i>Web Analyst</i> | <i>Dec 2015 / Present</i> |
| <ul style="list-style-type: none">– Produce reports for the Management team– Plan, develop and manage web and mobile campaign and channel tracking– Collaborate with sales and marketing teams | | | |
| Cafe Babylonia | Laval, Qc | <i>Owner & Manager</i> | <i>Apr 2013 / Dec 2015</i> |
| <ul style="list-style-type: none">– Manage day-to-day operations of the cafe– Hire & Train employees– Nurture friendly relationships with customers to increase loyalty– Coordinate with vendors and order supplies & maintain records | | | |
| Action 500 Paintball & Karting | Laval, Qc | <i>Sales Representative</i> | <i>Mar 2012 / Apr 2013</i> |
| <ul style="list-style-type: none">– Promote & sell products and services while exceeding sales forecasts– Establish, develop and maintain positive business and customer relationships– Analyze the territory/market's potential, track sales and status reports– Continuously improve through feedback | | | |
| SAIL Outdoor equipment store | Laval, Qc | <i>Sales Representative</i> | <i>Mar 2011 / Apr 2012</i> |
| <ul style="list-style-type: none">– Educate customers on how products or services can benefit them financially & professionally– Maintaining positive business relationships to ensure future sales– Supply management with reports on customer needs, problems, interests, competitive activities, and potential for new products– Keep abreast of best practices and promotional trends | | | |
| Harvey's | Laval, Qc | <i>GRILL MASTER</i> | <i>Apr 2007 / Dec 2011</i> |
| <ul style="list-style-type: none">– Trained and managed a team of 3 prep-cooks and achieved significant improvements in their productivity– Mastered point-of-service computer system for automated order taking– Monitoring consistently the food quality and service quality of orders being served.– Successfully handled opening and closing of establishment | | | |

Education

Vanier College
DEC Social Science

Montreal, Qc
Sep 2009 / May 2012

Saint-Maxime
DES Concentration Science

Laval, Qc
Sep 2006 / Jun 2009

Skills

Programming Languages Python/C++, nodeJS/Java/Typescript, HTML5/BootstrapAngular
Microsoft Office Word, Excel, PowerPoint, Access, Publisher, MyAnalytics, Visio, SharePoint
Languages English -Proficient C2, French -Proficient C2, Armenian -Intermediate B1

Volunteer Experience

SCAMA Windows 10/iOS/AndroidOS, Gmail/Youtube/Google
<https://github.com/david-dilan/SCAMA>
Teaching Senior Citizens how to start and use Computers/Social Media/Internet

Laval Electoral Campaign 2017 Market the candidate by passing out informational flyers,
Participated in door-to-door canvassing events
Electoral Campaign Volunteer during the 2017 Laval municipal election

Scouts Leader at Homenetmen Montreal Leadership, Liaison with Parents/Districts, Ensure that the health & safety of all members
Scout Leaders are primarily responsible for organizing the activities of the group, and training the youth members through the Scout program.

Formation

First Aid & CPR/AED 2009 - 2022 *Canadian Red Cross*
Certification in Emergency First Aid, CPR Level C, and AED

Class 5 Drivers Licences 2006 - Pres. *SAAQ*
A Class 5 licence authorizes its holder to drive an automobile, motor home, tool vehicle, service vehicle.