

# David Dilanchian

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## Objective

Experienced Contractor with a demonstrated history of working in the computer and network security industry. Skilled in Negotiation, Analytical Skills, Microsoft Office, Fintech, OS Development, Product Knowledge, and Management. Strong professional & entrepreneurship studied at Université de Montréal.

## Experience

### Co-Founder at HayFinTech

*January 2017 – Present*

- Research, design, develop, and test blockchain technologies
- Maintain and extend current client- and server-side applications responsible for integration and business logic
- Be involved in the global blockchain community—work on implementing and integrating the latest improvement proposals

### Web Analyst at Show Viral

*December 2015 - Present*

- Produce reports for the Management team
- Plan, develop and manage web and mobile campaign and channel tracking
- Collaborate with sales and marketing teams

### Manager & Owner at Cafe Babylonia

*April 2013 - December 2015*

- My Coffee Shop
- Manage day-to-day operations of the coffee shop
- Hire & Train Employees
- Nurture friendly relationships with customers to increase loyalty

### Sales Representative at Action 500 Paintball & Karting

*March 2012 - April 2013*

Promote & sell products and services while exceeding sales forecasts Establish, develop and maintain positive business and customer relationships Analyze the territory/market's potential, track sales and status reports

### Sales Representative at SAIL Outdoor Equipment Store

*March 2011 - April 2012*

Educate customers on how products or services can benefit them financially & professionally Maintaining positive business relationships to ensure future sales Supply management with reports on customer needs, problems, interests, competitive activities, and potential for new products

## Grill Master at Harvey's

*April 2007 - December 2011*

Trained and managed a team of 3 prep-cooks and achieved significant improvements in their productivity. Monitoring consistently the food quality and service quality of orders being served. Successfully handled opening and closing of establishment.

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## Projects

### SCAMA

<https://github.com/david-dilan/SCAMA>

Teaching Senior Citizens how to start and use Computers/Social Media/Internet - Windows 10 / iOS / Android - Gmail / YouTube / Google

### Scouts Leader at Homenetmen Montreal

<https://www.homenetmenmontreal.com>

Scout Leaders are primarily responsible for organizing the activities of the group, and training the youth members through the Scout program. - Leadership - Liaison with Parents/Districts

### Laval Electoral Campaign 2017

<https://www.laval.ca/>

Electoral Campaign Volunteer during the 2017 Laval municipal election - Market the candidate - Participated in door-to-door canvassing events

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## Skills

Programming	Microsoft Office: Word /	Languages: English -C2
Languages: Python / C++	Excel / PowerPoint /	(Proficient) French -C2
/ nodeJS / Typescript	Access / Publisher /	(Proficient) Armenian -
HTML5 / Bootstrap 4 /	MyAnalytics / Visio /	B1(Intermediate)
Angular 2	SharePoint	

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## Education

### Vanier College

DEC in Social Science

*September 2009 - May 2012*

# Saint-Maxime

DES Concentrations Science

*September 2006 - June 2009*