

David L. Dilanchian

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Work Experience

HayFintech

CO-FOUNDER

Montreal, Qc

Jan 2017 – Present

- Research, design, develop, and test blockchain technologies
- Maintain and extend current client- and server-side applications responsible for integration and business logic
- Be involved in the global blockchain community—work on implementing and integrating the latest improvement proposals

Show Viral

WEB ANALYST

Montreal, Qc

Dec 2015 – Present

- Produce reports for the Management team
- Plan, develop and manage web and mobile campaign and channel tracking
- Collaborate with sales and marketing teams

Cafe Babylonia

OWNER & MANAGER

Laval, Qc

Apr 2013 – Dec 2015

- Manage day-to-day operations of the cafe
- Hire & Train employees
- Nurture friendly relationships with customers to increase loyalty
- Coordinate with vendors and order supplies & maintain records

Action 500 Paintball & Karting

SALES REPRESENTATIVE

Laval, Qc

Mar 2012 – Apr 2013

- Promote & sell products and services while exceeding sales forecasts
- Establish, develop and maintain positive business and customer relationships
- Analyze the territory/market's potential, track sales and status reports
- Continuously improve through feedback

SAIL Outdoor equipment store

SALES REPRESENTATIVE

Laval, Qc

Mar 2011 – Apr 2012

- Educate customers on how products or services can benefit them financially & professionally
- Maintaining positive business relationships to ensure future sales
- Supply management with reports on customer needs, problems, interests, competitive activities, and potential for new products
- Keep abreast of best practices and promotional trends

Harvey's

GRILL MASTER

Laval, Qc

Apr 2007 – Dec 2011

- Trained and managed a team of 3 prep-cooks and achieved significant improvements in their productivity
- Mastered point-of-service computer system for automated order taking
- Monitoring consistently the food quality and service quality of orders being served.
- Successfully handled opening and closing of establishment

Education

Vanier College

DEC IN SOCIAL SCIENCE

Montreal, Qc

Sep 2009 – May 2012

Saint-Maxime

DES IN CONCENTRATION SCIENCE

Laval, Qc

Sep 2006 – Jun 2009

Skills

Programming Languages: Python/C++, nodeJS/Java/Typescript, HTML5/BootstrapAngular

Microsoft Office: Word, Excel, PowerPoint, Access, Publisher, MyAnalytics, Visio, SharePoint

Languages: English -Proficient C2, French -Proficient C2, Armenian -Intermediate B1

Volunteer Experience

SCAMA

TEACHING SENIOR CITIZENS HOW TO START AND USE COMPUTERS/SOCIAL MEDIA/INTERNET

*Windows 10/iOS/AndroidOS,
Gmail/Youtube/Google
<https://github.com/david-dilan/SCAMA>*

Laval Electoral Campaign 2017

ELECTORAL CAMPAIGN VOLUNTEER DURING THE 2017 LAVAL MUNICIPAL ELECTION

*Market the candidate by passing out
informational flyers, Participated in
door-to-door canvassing events*

Scouts Leader at Homenetmen Montreal

SCOUT LEADERS ARE PRIMARILY RESPONSIBLE FOR ORGANIZING THE ACTIVITIES OF THE GROUP, AND TRAINING THE YOUTH MEMBERS THROUGH THE SCOUT PROGRAM.

*Leadership, Liaison with
Parents/Districts, Ensure that the
health & safety of all members*

Formation

2009 - 2022 **First Aid & CPR/AED**, Certification in Emergency First Aid, CPR Level C, and AED

Canadian Red Cross

2006 - Pres. **Class 5 Drivers Licences**, A Class 5 licence authorizes its holder to drive an automobile, motor home, tool vehicle, service vehicle.

SAAQ