

DAVID L. DILANCHIAN

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WORK EXPERIENCE

HayFintech

CO-Founder

Jan 2017 – Present

Montreal, Qc

- Research, design, develop, and test blockchain technologies
- Maintain and extend current client- and server-side applications responsible for integration and business logic
- Be involved in the global blockchain community—work on implementing and integrating the latest improvement proposals

Show Viral

Web Analyst

Dec 2015 – Present

Montreal, Qc

- Produce reports for the Management team
- Plan, develop and manage web and mobile campaign and channel tracking
- Collaborate with sales and marketing teams

Cafe Babylonia

Owner & Manager

Apr 2013 – Dec 2015

Laval, Qc

- Manage day-to-day operations of the cafe
- Hire & Train employees
- Nurture friendly relationships with customers to increase loyalty
- Coordinate with vendors and order supplies & maintain records

Action 500 Paintball & Karting

Sales Representative

Mar 2012 – Apr 2013

Laval, Qc

- Promote & sell products and services while exceeding sales forecasts
- Establish, develop and maintain positive business and customer relationships
- Analyze the territory/market's potential, track sales and status reports
- Continuously improve through feedback

SAIL Outdoor equipment store

Sales Representative

Mar 2011 – Apr 2012

Laval, Qc

- Educate customers on how products or services can benefit them financially & professionally
- Maintaining positive business relationships to ensure future sales
- Supply management with reports on customer needs, problems, interests, competitive activities, and potential for new products
- Keep abreast of best practices and promotional trends

Harvey's

GRILL MASTER

Apr 2007 – Dec 2011

Laval, Qc

- Trained and managed a team of 3 prep-cooks and achieved significant improvements in their productivity

- Mastered point-of-service computer system for automated order taking
- Monitoring consistently the food quality and service quality of orders being served.
- Successfully handled opening and closing of establishment

EDUCATION

Vanier College

DEC Social Science

Sep 2009 – May 2012

Montreal, Qc

Saint-Maxime

DES Concentration Science

Sep 2006 – Jun 2009

Laval, Qc

SKILLS

- Programming Languages: Python/C++, nodeJS/Java/Typescript, HTML5/BootstrapAngular
- Microsoft Office: Word, Excel, PowerPoint, Access, Publisher, MyAnalytics, Visio, SharePoint
- Languages: English -Proficient C2, French -Proficient C2, Armenian -Intermediate B1

VOLUNTEER EXPERIENCE

SCAMA Windows 10/iOS/AndroidOS, Gmail/Youtube/Google <https://github.com/david-dilan/SCAMA>
Teaching Senior Citizens how to start and use Computers/Social Media/Internet

Laval Electoral Campaign 2017 Market the candidate by passing out informational flyers,
Participated in door-to-door canvassing events
Electoral Campaign Volunteer during the 2017 Laval municipal election

Scouts Leader at Homenetmen Montreal Leadership, Liaison with Parents/Districts, Ensure
that the health & safety of all members
Scout Leaders are primarily responsible for organizing the activities of the group, and training the youth
members through the Scout program.

FORMATION

First Aid & CPR/AED

Certification in Emergency First Aid, CPR Level C, and AED

2009 - 2022
Canadian Red Cross **Class 5 Drivers**

Licences

A Class 5 licence authorizes its holder to drive an automobile, motor home, tool vehicle, service vehicle.
SAAQ

2006 - Pres.