

David Hao

Bachelor of Commerce at Queen's University | david.hao@queensu.ca | (613) 698-1200

EDUCATION AND AWARDS

Bachelor of Commerce, Smith School of Business, Queen's University, Kingston, ON 2020

- 4.28 out of 4.3 GPA, awarded Jean C. Scace Memorial Scholarship for highest academic standing in year of 500 students, Rick Jackson Scholarship for academic excellence and community impact in anticipation of international exchange program, and Dean's Honor List with Distinction Scholarship
- Admitted with 99% admissions average, recipient of Leadership Award for Community Service

TOPS Program, Marc Garneau Collegiate Institute, Toronto, ON 2016

- One of 60 students out of 500+ applicants accepted to attend accelerated math and science magnet program
- Graduated with highest senior GPA of 99%, scored 2390/2400 on SAT (99.96 percentile)
- Recipient of Principal's Leadership Award, Overlea Alumni Scholarship, Finance, Economics, English Awards

EMPLOYMENT EXPERIENCE

Venture Capital Analyst, Plaza Ventures, Toronto, ON May 2017 – Present

- Conduct due diligence, facilitate deal flow, construct financial valuation models, engage in market/equity research, responsible for initial deal assessment and quarterly reporting to investors
- Returning during school year as part-time Analyst, previously Summer Analyst

Teaching Assistant, Queen's University, Kingston, ON Fall 2017

- COMM 251 Organizational Behaviour, under Professor Wenjue Knutsen

Researcher and Writer, Ingle International, Toronto, ON 2014 – Present

- Contribute research and database content to Travel Navigator, a global travel navigation and security mobile app currently available to 2.5 million users across Europe, Middle East, Africa
- Translator: On-call for English-Mandarin phone replies and written materials

Business Development Analyst, Educhain, Toronto, ON 2016 – 2017

- Educhain is an ed-tech startup that enables universities to issue official academic credentials digitally, and automate their verification by leveraging blockchain technology
- Contribute to business development through market analysis and proof-of-concept construction

EXTRACURRICULAR ACTIVITIES

Senior Analyst, Queen's Capital, Kingston, ON September 2016 – Present

- Manage a university-wide investment fund of ~\$100,000 in collective AUM of North American equities, spread across three strategically-distinct portfolios with a team of 30 Queen's students, focus on TMT sector

Venture Capital Analyst, Queen's Private Capital Group, Kingston, ON March 2017 – Present

- Assigned to the iNovia Capital team to perform client services in venture capital

Competitor, Queen's Case Competition Union, Kingston, ON March 2017 – Present

- Selected as one of six competitors from 116 applicants in the 2017 pool to represent the Smith School of Business at domestic and international case competitions

Technology Research Analyst, Queen's Technology and Media Association, Kingston, ON September 2016 – Present

- Contribute to internal software projects, create reports on industry research regarding innovation in technology

Editor-in-Chief, *The Reckoner* (Independent Student Newspaper), Toronto, ON 2012 – 2016

- Won title of "Best Ontario Student Newspaper", "Best Ontario Electronic Newspaper" from Toronto Star
- Led the development of Android mobile app, globally available on Google Play as "The Reckoner"

ADDITIONAL ACCOMPLISHMENTS AND INVOLVEMENT

- **National AP Scholar:** Top score on AP Psychology, AP Stats, AP Calculus, AP Chemistry, AP Micro/Macroecon
- **UWaterloo National Math Contests:** 2012 Gauss (99.7 percentile), 2013 Pascal (98.6), 2014 Cayley (99.7)
- **Programming Languages:** Experience with Python, Java, C++, basics of SQL - **Contributor** to *The Queen's Journal*
- **Bilingual:** Native fluency in English and Mandarin - **Interests:** Tech and startups, poker, investing, Muay Thai