

Short description of the team

Services we offer

### 1. Data Strategy & Governance

Data strategy development  
Data governance frameworks  
Data privacy & compliance  
Master data management (MDM)  
Data quality assessment & improvement

### 2. Data Engineering

Data architecture design  
ETL/ELT pipeline development  
Data warehouse & data lake setup  
Real-time data streaming  
Data integration across systems

### 3. Business Intelligence & Reporting

Dashboard development (e.g. Power BI, Tableau, Looker)  
Automated reporting systems  
KPI definition and monitoring  
Self-service analytics enablement  
Executive dashboards and operational reports

### 4. Data Science & Advanced Analytics

Predictive modeling & forecasting  
Statistical analysis & hypothesis testing  
Customer segmentation & clustering  
A/B testing and experimentation  
Time series analysis  
Recommendation systems

### 5. Machine Learning & AI

ML model development & deployment (MLOps)  
  
Natural language processing (NLP)  
  
Computer vision applications  
Anomaly detection systems  
AI model explainability & fairness audits  
RAG/ChatBot solutions

### 6. Data Infrastructure & Cloud Solutions

Cloud migration  
Data platform setup  
Serverless data processing

### 8. Industry-Specific Analytics

Financial & risk analytics  
Fleet management analytics  
Project monitoring analytics  
Manufacturing & IoT analytics  
Marketing attribution and campaign performance

### 9. Training & Enablement

Data literacy programs  
Tool-specific training (Power BI, Python, SQL)  
Custom workshops for analytics teams  
Executive briefings and data-driven decision-making coaching

### 10. R&D / Innovation

Proof-of-concept (PoC) projects  
Innovation labs for data products  
Prototyping AI applications  
Tech stack evaluations

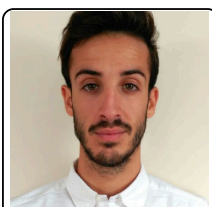
Team Composition



Tobias Lehtinen



Vadim Gerasimov



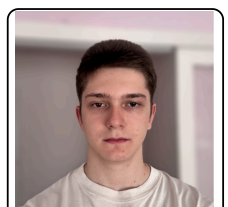
Jaime Munoz



Vlad Stetsko



Julian Posa



Daniil Klimenko

**Tobias Lahtinen**  
Data Scientist @  
Volvo Group

**Vadim Cosman**  
Data Scientist @  
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**Jaime Munoz**  
Data Scientist @  
Generali

**Vlad Stratila**  
Back-End Developer  
@ CITCO

**Iulian Fosa**  
Data + Soft Engineer  
@ CITCO

**Daniil Klimenko**  
Full-Stack Developer  
@ CITCO

The core values.

We would like to build partnerships. It doesn't mean we want to stay with you forever, but we want to be there when you need us.

We do our job so that it satisfies you and everyone moves its own way.

Yes, we charge per hour, but we charge per effective hour (aka: the hour that we brought value to your company).

Gen AI is a bubble, we don't want to make use of it to make money - we want to try to help you use it such that you don't make a hole in the budget and still get the best value out of it

