ADEYINKA DAVID ONASANYA
(SFC™)

01618188722 | deyinkaonas@gmail.com
linkedin.com/in/adeyinkaonasanya
Manchester, United Kingdom

Professional Summary

A Seasoned Senior Product Professional adept at leading co-located and remote teams on daunting technology projects to deliver laudable results. I possess a proven track record of successfully building teams from scratch and effectively managing them. My hands-on approach to product development and deep understanding of web3 and cryptocurrency make me an ideal candidate for this position. I have leveraged my knowledge of *agile and waterfall methodologies garnered over two years* to deliver technology solutions that achieved key business objectives for many startups across Finance, Manufacturing, Edtech and Blockchain sectors.

Employment History

Lead Product Manager
Flincap Technologies

Jan. 2023 – Present (6 months+)

- Managed Flincap's Scrum team which delivers P2P Solutions for Businesses in Nigeria, Ghana, DRC, United Kingdom and United States.
- Introduced time management measures that fostered increased engagement, documentation and attendance of concerned stakeholders in daily stand-up.
- Performed other key functions of a Product manager and was promoted to a lead product manager in less than two months into launching an MVP whilst generating revenue.
- Achieved delivery of a key product feature on a P2P service in 50% less cycle time than similar enhancements previously implemented.

Program Manager Associate
AYA Holdings Inc., (Techstars'23), Delaware, USA

Sept. 2022 – April 2023 (8months)

- Led and managed the cross-functional teams through the delivery of Edtech projects for a startup piloting a web3 fellowship across Africa, which became instrumental in the organization's entry into Techstars.
- Led the project team through a daunting period of 6 months by adopting agile practices which helped improve the team's efficiency and reduce cycle time by 20%.
- Fostered application of agile values and principles through continuous improvement, flip learning, customer collaboration, team motivation, iterative delivery.
- Improved development and delivery launch in one of program's project of a cryptocurrency lending and staking platform (StakePro) by 50% increase in lead time in less than one month, which became the best project at the closing ceremony.

Assistant Project Manager
Parkwalk Properties, Lagos State, Nigeria.

Jan. 2022 – Sept. 2022 (9months)

- Achieved 40% increase in sprint velocity over a period of five months
- Documenting project files and tracking of progress on site through day-to-day monitoring of daily activities on site and live feed documenting of intakes and flow of materials.
- Scheduling and attending of technical and other proposed site meetings.
- Taking minutes of meetings as well as creating RFI from other stakeholders; Main contractor, sub-contractors, architects involved in the project.

Product /Quality Control Laboratory Support
Berger Paints Nigeria PLC.

Oct. 2020 – Oct. 2021 (1year)

- Ensured and monitored quality and quantity of raw materials fed in the production line conforms to standards.
- Provided routine measures to keep all workers in safety checks.
- Monitored the product in line and escalated to the respective quarters in case of defects.

Product Marketing Agent

Bentinit-IT Solutions Lagos State,Nigeria.

Aug. 2018 – Sept. 2020 (2years, 2months)

- Obtained highest client's satisfaction rating on over 70% of projects managed.
- Ensured business-to-business B2B communication line engagement and faster time-to market.
- Provided insights which helped organization achieve sales pitches to senior management of top manufacturing brands in the same ecosystem which fostered more collaborations and revenue increase of 20% year on year.
- Conducted market research and gathered customer feedback to drive product enhancements and prioritize features.

Skills

Agile Methodologies	ClickUp, Slack	A/B Testing	Team Building and Management
Scrum Master	SQL, SDK	Feature Prioritization	API Testing
Sound Communicator (written & oral)	Analytical Mindset	Wire-framing	MVP Development
Requirements Analysis	User Experience (UX)	Product Development	Product Launch
Market Research	Google Meet, Zoom,	Google Workspace	Risk identification,
Jira & Confluence	Azure Devops	Microsoft Tools	Assessment &
	Google Analytics	Skilled Negotiator	Mitigation

Education

(Associate Degree), Project Management: BUS402
 Saylor Academy, 2022.
(Bachelor's Degree), Chemical Engineering
Obafemi Awolowo University Ile-Ife, 2019.

Language

- English (Professional)
- French (Beginner)
- American Sign Language (Beginner)

Hobbies

- Reading
- Active listening
- Playing Musical Instrument

Licenses & Certifications

Product Management, Treford Academy Boot-camp

OCTOBER 2022 — PRESENT

Scrum Fundamentals Certified (SFC), ScrumStudy

DECEMBER 2022 — PRESENT

Focused on understanding the key concepts in Scrum, an agile framework. Obtained distinction

Data Analysis -Power BI and Tableau

Aquakel Engineering & Medea Foundation.

NOVEMBER 2021 — PRESENT

ISO 9001:2015 - Quality Management Systems

Alison,

MAY 2020 — PRESENT

Referees are available on request.

I accept that your company will store and process my private data in the recruitment processes.