While working at OPG, I noticed trends in inventory data that I brought to attention to colleagues working on a large vendor contract, which helped to negotiate appropriate item pricing and shipment wait times with associated distributors.

I also screened pricing histories of individual vendors to check if any distributor or manufacturer increased their prices above 10% of original price within a single year time period, exceeding the agreed 10% annual limitation and, therefore, overcharging OPG.