

# DAVID BROIDA

## FULL-STACK SOFTWARE ENGINEER

### Summary

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Bilingual American fluent in Mandarin Chinese recently graduated from Springboard's 800+ hour full-stack software engineering bootcamp. Previously worked as an International Sales Coordinator securing/developing strategic relationships with high-level decision makers and managing communications between sales teams around the world.

### Employment

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#### Springboard Software Engineering Career Track - Student Remote

800+ hours of hands-on course material, with 1:1 industry expert mentor oversight, and completion of 4 in-depth portfolio projects. Mastered skills in front-end web development, back-end web development, databases, data structures and algorithms. Capstone #1- Crypto Crunch Web application. Developed a cryptocurrency web designed to give users an overview of the market, create a favorites list and view detailed market statistics. Project was written with HTML, CSS, JavaScript, Python, Flask and the Crypto Compare API.

#### KICTeam USA Maine, USA Asia & Americas Business Development Coordinator

- Identified, developed and secured strategic business relationships with executive level decision makers in target markets.
- Managed communications between company headquarters in the USA and the company's sales teams based in Singapore, Australia and Brazil.
- Coordinated activities of salespeople from around the world, creating a cohesive means for the VP of Business Development to make decisions and increase sales.
- Met remotely with international salespeople on a weekly basis to provide training, guidance, gather information and report back to company headquarters.
- Tracked sales cycle progress and provided support to help move opportunities forward.
- Gained the confidence of the VP of Business Development to travel to Asia, further create team building and present to customers directly in Singapore, Shanghai and Seoul.

### Projects

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#### Capstone 1 - Crypto Crunch Web Application

### Contact

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📍 Portland, ME USA

### Education

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#### Hainan University Sept. 2016 to May 2020

Bachelor of Arts Chinese Language & Literature 2020

#### University of Vermont Sept. 2009 to May 2013

Bachelor of Arts Chinese Language 2013

### Skills

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**MANDARIN CHINESE, CROSS-CULTURAL COMMUNICATION, JAVASCRIPT, HTML, CSS, PYTHON, NODE.JS, REACTJS, REDUX, SQL, APIS, DATA STRUCTURES, ALGORITHMS**