

## SUMMARY

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Bilingual American fluent in Mandarin Chinese recently graduated from Springboard's 800+ hour full-stack software engineering bootcamp. Previously worked as an International Sales Coordinator securing/ developing strategic relationships with high-level decision makers and managing communications between sales teams around the world.

## SKILLS

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**SOFTWARE DEVELOPMENT:** React JS, Node.js, Python, SQL, APIs, JavaScript, Data Structures & Algorithms, HTML, CSS

**BUSINESS DEVELOPMENT:** Mandarin Chinese, International Sales, Project Management, Cross-Cultural Communication

## PROJECTS

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### Crypto Crunch Web App (Javascript, Python & Flask)

Designed and built a cryptocurrency web app with a Python/Flask back-end and a JavaScript front-end. The app includes authentication and authorization, a live news feed and dynamic charts powered by the CryptoCompare API.

### Jobly App (React JS & Python)

Created a full-stack web app which allows users to explore and apply for jobs online. Built an API for companies with database tables for users and jobs with authentication and authorization in Python combined with an elegant React JS front-end.

### Music Mash App (React JS & Node.js)

Created a full-stack web app which helps expedite and expand the discovery of new music. Built with a React JS front-end and a Node.js back-end, the app allows users to search for music, create playlists and discover new tunes based on recommendations from Spotify's powerful web API.

## EMPLOYMENT

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### Springboard Software Engineering Career Track - Student

#### Remote

- Over 1000 hours spent studying hands-on course material with 1:1 industry expert mentor oversight.
- Mastered skills in both front-end and back-end web development, databases, data structures and algorithms.
- Completion of four in-depth portfolio projects.

### KICTeam USA

#### Asia & Americas Business Development Coordinator · Maine, USA

- Identified, developed and secured strategic business relationships with executive level decision makers in target markets.
- Managed communications between company headquarters in the USA and the company's sales teams based in Singapore, Australia and Brazil.
- Coordinated activities of salespeople from around the world, creating a cohesive means for the VP of Business Development to make decisions and increase sales.
- Gained the confidence of the VP of Business Development to travel to Asia, further create team building and present to customers directly in Singapore, Shanghai and Seoul.
- Met remotely with international salespeople on a weekly basis to provide training, guidance, gather information and report back to company headquarters.
- Tracked sales cycle progress and provided support to help move opportunities forward.

## EDUCATION

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Hainan University (China) · Sept. 2016 to May 2020

Bachelor of Arts Chinese Language & Literature 2020

University of Vermont (USA) · Sept. 2009 to May 2013

Bachelor of Arts Chinese Language 2013