

David Garber



1630 SW Clay St. #10D Portland, OR 97201
Phone: (310) 429-6205 E-Mail: davidgarber@gmail.com

Focus

Obtain an entry-level position in IT commensurate with my recent technical education skills combined with my communication skills developed from over a decade in customer facing roles in sales, politics and hospitality.

Skills

• HTML • CSS • Bootstrap • JavaScript • JQuery • AJAX • Ruby • Rails • SQL • Git • Pair Programming • Test Driven Development

Professional Experience

WORKFROM, Portland, OR

August 2015 – Present

Website designed to connect communities of digital nomads

Intern, wrote JavaScript and AJAX for search functionality. Did Quality Assurance for upcoming release. Verified new locations for the site. Hosted Portland International Co-Working Week.

VERIZON WIRELESS, Santa Monica, CA

December 2013 – March 2015

Largest cellular provider in the U.S.

Solutions Specialist, exceeded sales quotas for new lines, renewals and accessories by 25%. Facilitated wireless workshops, which lead to greater sales and less churn. Achieved consistently high national promoter scores, often 100%. Built a loyal following of customers who required patience.

CODA INDUSTRIES, Los Angeles, CA

April 2013 – December 2013

Furniture manufacturer

Inside Sales Representative, managed accounts for Overstock, Bobby Berk and One Kings Lane. Oversaw production and quality control ensuring a near error-free process. Represented Bobby Berk at the Las Vegas Market with \$50,000 in sales.

ORGANIZING FOR AMERICA, Las Vegas, NV

June 2012 – November 2012

Presidential Campaign

Field Organizer, organized communities in Central Las Vegas, the most important region in the state to actively participate in the political process. Trained trainers and volunteers to host house parties, register votes, phone bank and enter data. Motivated individuals to achieve more than they ever expected.

O'BRIEN'S IRISH PUB, Santa Monica, CA

May 2005 – April 2012

Multi-million dollar bar, restaurant and club.

Manager, in charge of operations for two entities: O'Brien's Irish Pub and Main on Main. Responsible for cost accounting and inventory management. Programmed POS the point of sale system to reflect changes in pricing and reconciled financial transactions.

Bartender, increased sales 20% year over year. Operated in a high-pressure environment while maintaining a great sense of humor. Worked directly with customers ensure satisfaction and repeat business. Built and maintained relationships with hundreds of customers.



Education

Epicodus

2015

Certificate of Completion, Intensive Web Development Course

Fifteen-week, eight hours per day boot camp: Ruby, JavaScript, Rails track. Pair programming, solo code reviews, group projects involving Git and Test Driven Development.

University of California at Los Angeles

2004 - 2006

Masters of Fine Arts in Screenwriting

University of California at San Diego

1988 - 1992

Bachelor of Arts in Sociology