

DAVID GARBER

EXPERIENCE

SOLUTIONS SPECIALIST, VERIZON WIRELESS, SANTA MONICA, CA DECEMBER 2013 -

- Exceed monthly sales quotas for new lines, renewals and accessories.
- Facilitate wireless workshops leading to greater sales and less churn.
- Consistent high National Promoter Scores.

INSIDE SALES REPRESENTATIVE, CODA INDUSTRIES, LOS ANGELES, CA APRIL 2013 -

- Receive purchase orders, create invoices and confirm with customers.
- Oversee production and quality control ensuring zero an error-free process.
- Arrange shipping and follow up with customers for future sales.

FIELD ORGANIZER, ORGANIZING FOR AMERICA, LAS VEGAS, NV JULY 2012 - NOVEMBER 2012

- Organize communities to actively participate in the political process.
- Train trainers and volunteers to host house meetings, register voters, phone bank and enter data.
- Motivate individuals to achieve more than they ever expected.

MANAGER, O'BRIEN'S IRISH PUB, SANTA MONICA, CA AUGUST 2008 - APRIL 2012

- Manage and support operations for two entities: O'Brien's Irish Pub and Main on Main.
- Responsible for cost accounting and inventory management.
- Reconcile financial transactions.

BARTENDER, O'BRIEN'S IRISH PUB, SANTA MONICA, CA MAY 2005 - APRIL 2012

- Operate in a high pressure environment while maintaining a sense of humor.
- Present a welcoming environment for diverse groups.
- Work directly with customers to ensure satisfaction and ensure repeat business.
- Build and maintain customer relationships with thousands of customers.
- Increase sales 20% year over year.

EDUCATION

University of California at Los Angeles 2004 - 2006

Masters of Fine Arts in Screenwriting

University of California at San Diego 1988 - 1992

Bachelor of Arts in Sociology

SKILLS

Ability to maintain lasting client relationships.

Excellent communicator and team player.

Extremely reliable, hardworking and adaptable to any situation.

Proficient with Mac, PC, Word, Excel, Powerpoint.