As approved 9/14/2015

Montavilla Neighborhood Association Board Minutes – Emergency Meeting, June 24, 2015 Held at the Karma Café on SE 82nd at Harrison Board Members Present: Fritz, Lew, Jennie, Mai

Guest present: Neil Mattson

This meeting was called for the purpose of reviewing and approving the budget for the 2015 Montavilla Jazz Festival. It was necessary to hold it as an emergency meeting because we had only been recently told that MNA was required to approve the Jazz Festival Budget and it had to be approved before the July Meeting so that planning could proceed.

The meeting was called to order at 6:39 PM

The attached budget and detail sheets (6 pages) were reviewed.

Neil explained the meaning of the columns on the budget spreadsheet; the left column (Budget Amount) is actual funds to be spent, the next column (Matching Resources) is the estimated value of goods and services to be donated, the third column is the total of both.

Neil reported that commitments have already been made for the items under "Matching Resources". Currently MJF has raised a total of about \$8,000 of the \$12,000 budgeted funds needed. Fundraising is continuing. The goal is to not have to dip into the surplus funds from last year's event and end up with about \$2,600 for next year's event plus about \$650 for a music fund for Montavilla schools.

Neil says that last year's expenses came out very close to the amount planned in the budget.

The lineup of bands as shown on the fourth attachment page is fixed and cannot be changed unless a band needs to drop out.

Mai pointed out that there was no item in the budget specifically for the fees charged to perform credit card transactions. Although this is a small amount, Neil offered to update the budget by the end of July and include this item at that time.

Lew moved that the budget be approved and Mai seconded the motion. The motion passed unanimously.

The meeting adjourned at 6:58 PM

Item	Budget Amount	Matching Resources	Total	Notes
Performers/bands	6,900			PJCE subsidizes cost of its ensemble in exchange for Partnership (see tab "performers-bands"
Space and equipment				
Venue rental	1,680	0	1,680	see tab "venue"
Porta-potties		0	0	
Piano, moving and 2 tunings	285	790	1,075	Piano moving and tuning
Other sound equipment			0	
Camera Rental	150	0	150	
Subtotal	2,115	790	2,905	
Materials				
Folders for sponsor-partner packets	100	0	100	Purchased in bulk; two purchase of \$50 each
Refreshments for volunteers, bands, director	0	500	500	
Thank-you cards for sponsors and partners	20	0	20	
Fans/Swamp Coolers			0	
Gaffer tape	50	0	50	
Subtotal	170	500	670	
Professional services				
Graphic design	0	2,500	2,500	donated by AaronDesign
Web design	0	2,500	2,500	donated by City Beautiful
Organizational development	0	3,000	3,000	donated by Mosaic Consulting
Printing				\$1,250 donated by Eastside Printing Company (represents \$1000 gift plus %20 non-profit disc
business cards for Festival directors	140	0	140	1000 cards
sponsor packets	100	0	100	400 sheets
posters :	0	250	250	500 posters
handbills	0	500	500	1000 handbills
banner	100	0	100	1 banner
festival passes	100	0	100	600 pre-cut attendee passes
programs	0	500	500	20-page program with staples (quantity 500)
posted signs	20	0	20	printed signs for box office, instrument check, green room, etc.
miscellaneous printing	50	0	50	day-of printing needs
lanyards & badges	0	0	C	using from 2014
t-shirts	300	0	300	48 shirts, 3 color front print (New Avenues Ink MNA t-shirts)
Documart print certs of appreciation	10	0	10	
Poster distribution services	150	0	150	
Sound technician			C	

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		0	
970	9,250	10,220	
0	0	0 \$430 is the cost of a 1/6th page in Downbeat	
		0	
45	0	45 \$	45 is the METBA non-profit rate
		0	
45	0	45	
0	500	500 S	Seeking for partners to contribute for this
15	0	15 C	On director credit card
0	100	100 d	lonated by City Beautiful Design
50	0	50 N	Nailing tax letters to sponsors and partners
50	0	50 T	o cool drinks for volunteers, bands, directors
550	0	550 s	ee tab "pop-up event"
665	600	1,265	
0	815	815 u	ises 7.50% as the SEUL admin rate to estimate donated value
0	0	0 N	Note: this is not an expense; we will retain these funds
0	0	0 N	Note: this is not an expense; we will retain these funds
0	0	0	
0	0	0 3	% of credit card sales
0	0	0 L	ikely not a cost for us, as we will have vendor(s) doing liquor
0	815	815	
1,087	0	1,087 1	10% of all direct costs
11,952	12,255	24,206	
	0 45 45 0 15 0 50 50 550 665	0 0 45 0 45 0 0 500 15 0 0 100 50 0 50 0 550 0 665 600 0 815 0 0 0 0 0 0 0 0 0 0 0 0 0 815 1,087 0	970 9,250 10,220 0 0 0 0 \$ 0 45 0 45 \$ 0 45 0 45 \$ 0 500 500 \$ 15 0 15 0 0 100 100 0 50 0 50 0 50 0 50 0

REVENUE		
Revenue Source	Amount	Notes
Sponsorships	12,500	
Food and alcohol service carts	400	Two food carts charged \$200 fee each; potential revenue from alcohol vendor pending proposal from this vendor
Ticket sales	3,221	Assuming same ticket revenue as last year
TOTAL REVENUE	16,121	
REVENUE COMPARED	TO EXPENS	SES
Revenue less expenses	3,290	
Hold for MJF 2016	2,632	80% of revenue
Remaining for Montavilla Schools Music Fund	658	

Band	# member [1]	Cost	Per member
Darrell Grant's ALL 4 NAUGHT	4	1,000.00	250.00
Joe Manis Trio	3	300.00	100.00
PJCE	12	900.00	75.00
George Colligan Quartet	4	400.00	100.00
Alan Jones Sextet	6	600.00	100.00
Ryan Meagher	4	400.00	100.00
Tim Wilcox's SUPERJAZZERS	4	400.00	100.00
David Friesen CIRCLE 3 TRIO	3	400.00	133.33
John Gross Trio	3	400.00	133.33
Rich Halley 4	4	400.00	100.00
Ed Bennet Quintet	5	500.00	100.00
Machete Order	6	600.00	100.00
Ian Christensen Quartet	4	300.00	75.00
AJAM Jam Session	3	300.00	100.00
TOTAL		\$6,900.00	

Venue #1 (Portland Metro Arts	Cost/Unit	Units	Total
Theater Use			
Load-in/out	15.00	4	60.00
Stage Set/Reset	15.00	2	30.00
Performance Block/120 seat	350.00	4	1,400.00
Front Desk Load-in	5.00	4	20.00
Front Desk During Performance	10.00	17	170.00
Parking Attendant	0.00	0	0.00
Total			\$1,680.00

	Retail cost estimate	Cost to MJF	Donated in-kind	Quantities	Part of Sponsor Packet y/n
business cards for Festival directors	140			1000	
Sponsor/Partner packets	100	0	100	400	
posters	250	0	250	250	
handbills	500	0	500	1000	
banner	100	0	100	1	
festival passes	75	0	75	600	
programs	500	0	500	500	
posted signs	0	0	0	0	
miscellaneous printing	100	100	0		
lanyards & badges	0	0	0		
folder for sponsor packet	100	100	0	100	Y
Sponsor Agreement				100	Υ
Music Fund Profile					Υ