David Emerson

Web Developer

Full-stack web developer who loves building quick and efficient solutions. My 12 years of sales and client service experience have made me skilled at identifying project needs and applying the appropriate technologies to meet them. As a recent boot camp graduate, I'm eager to reapply these existing skills to a new market.

Personal Info

Address

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Phone

913-568-3060

E-mail

david@david-emerson.com

LinkedIn

linkedin.com/in/djemerson/

Portfolio & Github

david-emerson.com

github.com/davidjemerson

Skills

Languages & Frameworks

Javascript
jQuery
React
mySQL and noSQL (Mongo)
Node.js and npm
Next.js
PHP
HTML
CSS

Systems/Software

WordPress
Photoshop
Visual Studio Code

Soft Skills

Project Management
Creative Problem Solving
Effective Collaboration

Experience

Director of Sales and Customer Service

TradeNet Publishing   *Feb 2016 - Aug 2018*

- Trained and supervised a staff of 15 Customer Service professionals
- Engaged with top distributors to learn about their clients' needs and built product solutions to meet them
- Organized and refined co-marketing strategies with clients to achieve growth in new products and markets

Director of Business Development

Allen Press   *May 2012 - Feb 2016*

- Identified new clients for publication printing, including startups
- Grew publications business through same client sales of additional titles and ancillary pieces
- Maintained year over year growth in assigned territory despite a declining market

Account Manager

Allen Press   *Oct 2006 - May 2012*

- Acted as primary point of contact for over 65 client accounts
- Oversaw production of over 150 print projects annually, coordinating inter-departmental production efforts to ensure on time delivery

Education

University of Kansas

Full-Stack Coding Boot Camp   *Jan 2018 - July 2018*

- Primarily focused on honing my Javascript and back-end development skills
- Created assigned projects on a weekly basis, ranging from simple front-end layouts to full-stack applications
- Worked within groups to concept and build larger projects

Pittsburg State University

BST in Commercial Graphics   *Sep 2000 - May 2004*

- Focus on desktop publishing, web design, and photography