## ~Demo document~

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001/01 00:00:00
001/02 08:59:28 THE COURT: This brief demonstration will
001/03 08:59:30 allow you to try out the features of Bridge.
001/04 08:59:32 Let's take a look at a few examples.
001/05 08:59:35 First, use the yellow Beta button for
001/06 08:59:37 instructions on using the viewer.
001/07 08:59:39 Next, use the red Bug Report button to
001/08 08:59:42 submit feedback. This feedback can be positive
001/09 08:59:45 or negative. We are interested in hearing
001/10 08:59:47 about what users enjoy and what could use
001/11 08:59:49 improvement.
001/12 08:59:50 Use New Doc to join a new session, or to
001/13 08:59:53 manage existing saved files.
001/14 08:59:55 Use Search to find anything you need in
001/15 08:59:57 the document.
001/16 08:59:58 Use Tools to manage annotations and notes
001/17 09:00:01 or to access the interactive Word Index.
001/18 09:00:03 Select Keywords to keep a close eye on
001/19 09:00:05 important topics.
001/20 09:00:06 You can use the Login button to log in
001/21 09:00:09 with Google or Apple accounts to save and
001/22 09:00:11 manage your files.
001/23 09:00:12 Use the Settings button to adjust the look
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001/24 09:00:15 and feel of your Bridge experience.

001/25 09:00:16 We invite your feedback and welcome you to

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002/01 09:00:19 the new and improved Bridge!
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- 002/02 09:00:21 Peter Smith having been duly
- 002/03 09:00:23 sworn, testifies as follows:
- 002/04 09:00:25 Q (By Mr. Marshall) State your full legal
- 002/05 09:00:26 name, please?
- 002/06 09:00:27 A Peter Smith. You can just call me Pete.
- 002/07 09:00:29 Q Good morning, Mr. Smith.
- 002/08 09:00:30 (Discussion off the record)
- 002/09 09:00:32 Q Let me explain that your deposition is
- 002/10 09:00:34 being transcribed in realtime thanks to our skilled
- 002/11 09:00:37 court report. Since the attorneys are using a
- 002/12 09:00:39 special program called Bridge, their iPads, mobile
- 002/13 09:00:42 devices, or laptops are displaying an instant rough
- 002/14 09:00:45 draft of your deposition. This helps them follow
- 002/15 09:00:47 what you're saying, make notes, and prepare
- 002/16 09:00:50 questions that they will ask later.
- 002/17 09:00:51 A Very impressive. You call it Bridge?
- 002/18 09:00:54 Q Yes. It's quite helpful because I can
- 002/19 09:00:56 skim if I need to re-ask a question or ask a
- 002/20 09:00:58 question more clearly. At other times I may see
- 002/21 09:01:01 that I need to ask you to clarify an answer to make
- 002/22 09:01:03 sure we understand each other.
- 002/23 09:01:05 A That does sound helpful.
- 002/24 09:01:06 Q Sometimes you will see our reporter
- 002/25 09:01:08 tapping something on the computer. In big cases,

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003/01 09:01:11 there's even an assistant working with the reporter.
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- 003/02 09:01:13 For instance, I just noticed our reporter corrected
- 003/03 09:01:16 a few things when we stopped talking. Fortunately,
- 003/04 09:01:19 Bridge can show us all those corrections; but if you
- 003/05 09:01:22 don't mind spelling unusual names that come up, that
- 003/06 09:01:24 would be very helpful for both the reporter and the
- 003/07 09:01:27 attorneys who are present.
- 003/08 09:01:28 A I'll try to remember that.
- 003/09 09:01:30 Q Likewise, the reporter needs to hear us
- 003/10 09:01:32 clearly in order to write what we say. Let's do our
- 003/11 09:01:35 best to not interrupt each other --
- 003/12 09:01:37 A I'll try.
- 003/13 09:01:37 Q -- or talk over each other?
- 003/14 09:01:39 A Sorry. I didn't mean to cut you off.
- 003/15 09:01:41 Q No problem, it happens. We just want to
- 003/16 09:01:44 maintain orderly proceeding is to enable our
- 003/17 09:01:47 reporter to write everything we say so that it can
- 003/18 09:01:49 be seen on the Bridge screens.
- 003/19 09:01:51 A Makes sense.
- 003/20 09:01:52 MS. GLADNEY: Mr. Smith, I may need to
- 003/21 09:01:54 object to a question that has been asked. If
- 003/22 09:01:56 you'll just try to relax and maybe pause before
- 003/23 09:01:58 answering, that will enable me to insert my
- 003/24 09:02:01 objection without cutting you off. I'm sure
- 003/25 09:02:03 that a reporter will understand and appreciate

- 004/01 09:02:05 that.
- 004/02 09:02:05 A I understand.
- 004/03 09:02:06 (Discussion off the record)
- 004/04 09:02:08 Q Likewise guys, if we whisper or mumble,
- 004/05 09:02:11 the reporter will probably ask us to repeat what we
- 004/06 09:02:13 said or to speak up.
- 004/07 09:02:14 A I understand. Can I ask a question about
- 004/08 09:02:16 this realtime reporting stuff?
- 004/09 09:02:18 Q Sure.
- 004/10 09:02:19 A Is this something new? I've never heard
- 004/11 09:02:21 of it.
- 004/12 09:02:21 Q Well, I've been working with realtime
- 004/13 09:02:23 reporters for about 15 years now. It does take a
- 004/14 09:02:26 reporter with special skills and there is an extra
- 004/15 09:02:29 cost, but I think it has real value. For instance,
- 004/16 09:02:32 sometimes you'll see me make a note in the rough
- 004/17 09:02:35 draft on my screen or perhaps mark a spot as I'm
- 004/18 09:02:37 listening to it. Call it multitasking. Bridge
- 004/19 09:02:40 helps me capture my thoughts without losing sight of
- 004/20 09:02:42 what you're saying.
- 004/21 09:02:44 A How did you hear about Bridge?
- 004/22 09:02:45 Q My favorite reporter gave it to me, after
- 004/23 09:02:48 bragging about how I would be able to see all the
- 004/24 09:02:51 corrections and end up with a much more readable
- 004/25 09:02:53 rough draft.

- 005/01 09:02:54 A Sorry, I didn't mean to take away from
- 005/02 09:02:56 your questions.
- 005/03 09:02:56 Q That's alright.
- 005/04 09:02:58 (Exhibit 1 marked)
- 005/05 09:02:59 Q We are here to discuss the value of a
- 005/06 09:03:02 yacht called the Pride of the Seas. Please take a
- 005/07 09:03:05 look at the appraisal report from April. This is
- 005/08 09:03:07 dated April 1st, 2013, is that correct?
- 005/09 09:03:09 A 2013, right.
- 005/10 09:03:10 Q Sorry, I thought I said the 2013 report,
- 005/11 09:03:13 did I say 2014?
- 005/12 09:03:14 A I think I heard 2013.
- 005/13 09:03:16 Q Okay. The Pride of the Seas was appraised
- 005/14 09:03:19 on April 1st, 2013, right?
- 005/15 09:03:20 A April Fool's Day. Hard to forget.
- 005/16 09:03:22 Q Now, I believe it's currently in Costa
- 005/17 09:03:24 Rica, right?
- 005/18 09:03:25 A That's right, not far from the Four
- 005/19 09:03:27 Seasons resort on Papa Gallo.
- 005/20 09:03:29 Q My wife and I went there for our
- 005/21 09:03:32 honeymoon. Nice place.
- 005/22 09:03:32 A Pretty plush.
- 005/23 09:03:33 Q Now, I understand you purchased that yacht
- 005/24 09:03:36 in 1976?
- 005/25 09:03:37 A That's right,.

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006/01 09:03:38 Q According to the April report the value of
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006/02 09:03:40 the yacht should be around \$3 million today. How is

006/03 09:03:42 that you claim it's only worth the \$300,000 you paid

006/04 09:03:46 for it over 30 years?

006/05 09:03:48 A Well, there are things that must be taken

006/06 09:03:50 into consideration.

006/07 09:03:51 O Such as?

006/08 09:03:52 A Well, the yacht class expects a level of

006/09 09:03:55 comfort the Pride of the Seas was just not designed

006/10 09:03:58 to offer.

006/11 09:03:58 Q What do you mean?

006/12 09:03:59 A For instance, the galley is small by

006/13 09:04:01 today's standards.

006/14 09:04:03 Q What else?

006/15 09:04:03 A And it's not equipped the way a chef would

006/16 09:04:06 expect on today's yachts.

006/17 09:04:07 Q Can't new equipment be installed?

006/18 09:04:09 A Sure but the square footage is a real

006/19 09:04:11 limiting factor.

006/20 09:04:12 Q What else?

006/21 09:04:12 A If the Pride of the Seas was being built

006/22 09:04:15 today, you'd expect it to accommodate more

006/23 09:04:18 passengers. I mean, it only has one stateroom and a

006/24 09:04:20 couple of small guest quarters.

006/25 09:04:22 Q Kind of hard to add those afterward?

- 007/01 09:04:24 A You got it.
- 007/02 09:04:25 Q Still, don't you thing the yacht should
- 007/03 09:04:27 have appreciated in value over all these years?
- 007/04 09:04:29 A Haven't you heard the old saying the two
- 007/05 09:04:31 happiest days in a man's life are when he buys a
- 007/06 09:04:34 boat and then the day he sells that same boat.
- 007/07 09:04:36 Q Yeah, I think I have heard that one.
- 007/08 09:04:39 A I'm living proof of it, except I can't
- 007/09 09:04:41 sell the Pride of the Seas. Nobody really wants it,
- 007/10 09:04:44 given its reputation.
- 007/11 09:04:45 Q What do you mean?
- 007/12 09:04:46 A You must know. I see you have a newspaper
- 007/13 09:04:49 clipping right in front of you.
- 007/14 09:04:50 (Exhibit 2 marked)
- 007/15 09:04:52 Q Mr. Smith, what is this newspaper clipping
- 007/16 09:04:54 that I'm showing you now?
- 007/17 09:04:55 A My future ex-brother-in-law borrowed the
- 007/18 09:04:59 boat a few years ago. Little did I know he was
- 007/19 09:05:01 transporting toxic chemicals to some researcher that
- 007/20 09:05:05 he had hired to work on some breakthrough product.
- 007/21 09:05:07 Some of that stuff leaked out, the press got wind of
- 007/22 09:05:10 it and now the Pride of the Seas is no longer, by
- 007/23 09:05:13 any means, luxury. Instead it comes with an
- 007/24 09:05:16 environmental nightmare.
- 007/25 09:05:17 Q Still, I think you are exaggerating. Read

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008/01 09:05:20 what the 2013 appraisal says.
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008/02 09:05:22 (Reading)

008/03 09:05:23 I believe the environmental

008/04 09:05:24 concerns regarding the subject

008/05 09:05:26 property, although real, should

008/06 09:05:28 not unduly impact market value.

008/07 09:05:30 To claim that the Pride of the

008/08 09:05:31 Seas is worth no more than it

008/09 09:05:34 was in 1976 is unreasonable.

008/10 09:05:36 Even if we allowed the most

008/11 09:05:37 liberal assessment of reduction

008/12 09:05:39 in value, it would not impose a

008/13 09:05:41 more than 50 percent decrease.

008/14 09:05:43 MS. GLADNEY: An off the record please.

008/15 09:05:44 (Recess taken 10:34 to 10:45)

008/16 09:05:48 MR. MARSHALL: Mr. Smith, we appreciate

008/17 09:05:49 the time you and your attorney have given us

008/18 09:05:51 today. And on behalf of my client, I thank you

008/19 09:05:54 for the agreement that has been reached in our

008/20 09:05:57 off the record discussion.

008/21 09:05:58 THE COURT: This concludes our Bridge

008/22 09:05:59 demonstration.

## ANNOTATION REPORT ~ Demo document