

LIVE WEBINAR

Operational Responsibilities for Racking System Planning, Implementation, and Maintenance



WED. FEBRUARY 23, 1:00 PM ET

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In this webinar, attendees will learn:

- What to look for when selecting a racking partner during the design and permitting of a new or existing warehouse space
- The responsibilities of a warehouse operator with respect to OHS requirements, Racking PM Inspection programs, Repairs, and Required Signage
- The value of Domestic supply partners over the service lifespan of the Racking system

Attendees will takeaway key information that will help to ensure all of their bases are covered when it comes to implementing one of the most important aspects of their business, their storage system. This is crucial knowledge that will assist in running a successful warehouse/storage operation.



MODERATOR:

Shaun Schwartz, *Director of Marketing & Sales Strategy, North American Steel*

With many years of experience in the marketing field, Shaun Schwartz is the Director of Marketing and Sales Strategy for North American Steel. Shaun has effectively developed, implemented, and executed North American Steel's core marketing structure & direction. In his short tenure, Shaun has been able to garner a strong digital marketing strategy for North American Steel, with focuses on branding and market exposure.



PRESENTERS:

Jonathan Hirst, *P.Eng, VP & General Manager North American Storage, VP Hi-Cube Storage Products*

For over a decade, Jonathan Hirst has maintained his role as a prominent figure at NAS as well as the Industrial Storage industry across Canada, while also extending his impact across the large NAS Group of Companies. With an extensive background in Structural Engineering, Sales and Management, Jonathan Hirst now oversees the Western Division of NAS, North American Storage, as VP and General Manager, as well as VP of NAS Sister Company Hi-Cube Storage Products Ltd.



Waleed Usman, *P. Eng, PMP – Project Manager, North American Steel*

With a background in both Structural Engineering and Project Management, Waleed Usman has quickly become one of the most knowledgeable and impactful members of the North American Steel Group of Companies, as well as across the Industrial Storage industry in Canada. Due to his extensive knowledge and understanding of this industry, Waleed has been able to secure some of the largest storage projects in the country, and is trusted by some of the largest corporations in North America, including Lowes, Kubota, and Hershey's, just to name a few.



Derik Gould, *Dealer Sales Representative, North American Steel*

Since joining North American Steel 5 Years Ago, Derik Gould has become a well respected partner to our network of Authorized Dealers. Overseeing some of the company's key accounts, Derik is highly trusted for his extensive knowledge and expertise in the industrial storage industry as a whole.

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