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## Press release

Amazon Web Services Launches

March 14, 2006 at 3:00 AM EST



S3 Provides Application Programming Interface for Highly Scalable Reliable, Low-Latency **Storage at Very Low Costs** 

SEATTLE--(BUSINESS WIRE)--March 14, 2006-- Amazon Web Services today announced "Amazon S3(TM)," a simple storage service that offers software developers a highly scalable, reliable, and lowlatency data storage infrastructure at very low costs. Amazon S3 is available today at http://aws.amazon.com/s3.

Amazon S3 is storage for the Internet. It's designed to make web-scale computing easier for developers. Amazon S3 provides a simple web services interface that can be used to store and retrieve any amount of data, at any time, from anywhere on the web. It gives any developer access to the same highly scalable, reliable, fast, inexpensive data storage infrastructure that Amazon uses to run its own global network of web sites. The service aims to maximize benefits of scale and to pass those benefits on to developers.

Amazon S3 is intentionally built with a minimal feature set. The focus is on simplicity and robustness.

Amazon S3 Functionality

- Write, read, and delete objects containing from 1 byte to 5 gigabytes of data each. The number of objects that can be stored is unlimited.

Each object is stored and retrieved via a unique developer-assigned key.

- Objects can be made private or public, and rights can be assigned to specific users.
  - toolkit.

• Uses standards-based REST and SOAP interfaces designed to work with any Internet-development

adding nodes to the system.

- Amazon S3 Design Requirements Amazon built S3 to fulfill the following design requirements:
- Scalable: Amazon S3 can scale in terms of storage, request rate, and users to support an unlimited number of web-scale applications. It uses scale as an advantage: adding nodes to the system increases, not decreases, its availability, speed, throughput, capacity, and robustness.

• Reliable: Store data durably, with 99.99% availability. There can be no single points of failure. All

failures must be tolerated or repaired by the system without any downtime.

- Fast: Amazon S3 must be fast enough to support high-performance applications. Server-side latency must be insignificant relative to Internet latency. Any performance bottlenecks can be fixed by simply
- Inexpensive: Amazon S3 is built from inexpensive commodity hardware components. As a result, frequent node failure is the norm and must not affect the overall system. It must be hardwareagnostic, so that savings can be captured as Amazon continues to drive down infrastructure costs.
- Simple: Building highly scalable, reliable, fast, and inexpensive storage is difficult. Doing so in a way that makes it easy to use for any application anywhere is more difficult. Amazon S3 must do both.
- A forcing function for the design was that a single Amazon S3 distributed system must support the needs of both internal Amazon applications and external developers of any application. This means that it must be fast and reliable enough to run Amazon.com's web sites, while flexible enough that any

developer can use it for any data storage need. Amazon S3 Design Principles Amazon used the following principles of distributed system design to meet Amazon S3 requirements:

• Decentralization: Use fully decentralized techniques to remove scaling bottlenecks and single points

never the burden of its peers.

node-specific configuration to function.

of failure.

- Asynchrony: The system makes progress under all circumstances.
- Autonomy: The system is designed such that individual components can make decisions based on local information.
- Local responsibility: Each individual component is responsible for achieving its consistency; this is
- Controlled concurrency: Operations are designed such that no or limited concurrency control is required.
- Failure tolerant: The system considers the failure of components to be a normal mode of operation and continues operation with no or minimal interruption.
- Controlled parallelism: Abstractions used in the system are of such granularity that parallelism can be used to improve performance and robustness of recovery or the introduction of new nodes.
- does everything for everyone, but instead build small components that can be used as building blocks for other services.

• Decompose into small, well-understood building blocks: Do not try to provide a single service that

• Simplicity: The system should be made as simple as possible, but no simpler.

• Symmetry: Nodes in the system are identical in terms of functionality, and require no or minimal

Andy Jassy, vice president of Amazon Web Services. "It helps free developers from worrying about where they are going to store data, whether it will be safe and secure, if it will be available when they need it, the costs associated with server maintenance, or whether they have enough storage available. Amazon S3 enables developers to focus on innovating with data, rather than figuring out how to store it." S3 lets developers pay only for what they consume and there is no minimum fee. Developers pay just \$0.15 per gigabyte of storage per month and \$0.20 per gigabyte of data transferred.

"Amazon S3 is based on the idea that quality Internet-based storage should be taken for granted," said

University of California Berkeley "Stardust@Home" Team: The science team at the University of California Berkeley responsible for NASA's "Stardust@Home" project (http://stardustathome.ssl.berkeley.edu/) is using Amazon S3 to store and deliver the 60 million images that represent the data collected from their

dust particle aerogel experiment. These images will be delivered to 100,000 volunteers around the world who scan the images looking for dust particles from comet Wild2.

Early S3 Applications

"We quickly ran into challenges when we started the project using our own infrastructure," said Andrew Westphal, project director of Stardust@Home. "Using Amazon S3 has allowed us to proceed without having to worry about building out the massive storage infrastructure we realized that we needed to successfully complete the project. The fact that Amazon S3 is an Internet-connected storage service is particularly useful to us as we expect the data examination phase of the project to take only a few

CastingWords: Podcast transcription service provider CastingWords is already using Amazon S3.

CastingWords transcribes audio files into high-quality text at a rate of \$0.42 per minute of audio.

Another Amazon Web Services solution, Amazon Mechanical Turk (http://aws.amazon.com/mturk), lets

CastingWords access a network of humans to transcribe the podcasts inexpensively, quickly, and with

months. We can quickly ramp up and back down again without a huge investment."

high quality. CastingWords uses Amazon S3 to store and retrieve the original audio files and the transcribed texts. "Amazon S3 provides CastingWords with easy-to-use, reliable storage that allows us to concentrate on building our business and not worry about storage solutions. Its reliability and Internet accessibility mean that it's always there when and where we need it," said CastingWords founder Nathan McFarland. "It is simple to use and it works so well that it eliminated one of the many things we have to think about,

FilmmakerLIVE.com: Developer of storyboarding software for the motion picture industry,

FilmmakerLIVE.com is using Amazon S3 to store and share digital storyboard elements with its

customers around the world. After only a few weeks of using Amazon S3, the company realized it could also help other filmmakers and entrepreneurs take advantage of Amazon's economies of scale that Amazon S3 offers. FilmmakerLIVE.com's development manager Don Alvarez is currently building this new service, which he expects to announce this summer. "Building a data center that meets the needs of online filmmakers is serious business when you consider the redundant hardware, racks of hard drives, filtered power lines, 24x7 monitoring, and all the other

necessary components," said Alvarez. "With Amazon S3, we have instant access to a virtual data center

Amazon S3 lets us concentrate our resources on what we do best, building tools for filmmakers."

that was far beyond anything we could have hoped to build ourselves. The biggest benefit for us is that

Launched in July 2002, the Amazon Web Services platform exposes technology and product data from

Amazon and its affiliates, enabling developers to build innovative and entrepreneurial applications on their own. More than 150,000 developers have signed up to use Amazon Web Services since its inception. Applications built using Amazon Web Services range from podcast transcription services and

which is huge when starting a small business."

marketplaces for web site advertising space to enhanced sites that advertise Amazon products from Amazon sites and integrated solutions for retailers selling merchandise on Amazon sites. Developers make money by selling the applications they build, charging for the services they offer, or generating referral fees from the Associates sites they build. Amazon Web Services is a division of Amazon Digital Services, Inc. About Amazon.com, Inc. Amazon.com, Inc., (Nasdaq:AMZN), a Fortune 500 company based in Seattle, opened on the World Wide Web in July 1995 and today offers Earth's Biggest Selection. Amazon.com seeks to be Earth's most

customer-centric company, where customers can find and discover anything they might want to buy

online, and endeavors to offer its customers the lowest possible prices. Amazon.com and other sellers

offer millions of unique new, refurbished and used items in categories such as health and personal care, jewelry and watches, gourmet food, sports and outdoors, apparel and accessories, books, music, DVDs, electronics and office, toys and baby, and home and garden.

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Amazon and its affiliates operate websites, including www.amazon.com, www.amazon.co.uk, www.amazon.de, www.amazon.co.jp, www.amazon.fr, www.amazon.ca, and www.joyo.com. As used herein, "Amazon.com," "we," "our" and similar terms include Amazon.com, Inc., and its subsidiaries, unless the context indicates otherwise. Forward-Looking Statement This announcement contains forward-looking statements within the meaning of Section 27A of the

Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Actual results may differ

uncertainties that include, among others, risks related to competition, management of growth, potential

significantly from management's expectations. These forward-looking statements involve risks and

fluctuations in operating results, international expansion, outcomes of legal proceedings and claims,

fulfillment center optimization, seasonality, commercial agreements, acquisitions and strategic transactions, foreign exchange rates, system interruption, significant amount of indebtedness, inventory, limited operating history, government regulation and taxation, payments, fraud, consumer trends, and new business areas. More information about factors that potentially could affect Amazon.com's financial results is included in Amazon.com's filings with the Securities and Exchange Commission, including its Annual Report on Form 10-K for the year ended December 31, 2005, and all subsequent filings.

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