David Oh

(832) 866-2162   davidohyoung@gmail.com   Portfolio   LinkedIn   Github

Skills JavaScript, React.js, Redux.js, Ruby, Ruby on Rails, HTML, CSS, Git, PostgreSQL, jQuery

Projects

YouTwobe (JavaScript, jQuery, React / Redux, Ruby / Rails, HTML, CSS, PostgreSQL)   Live Site | Github
Full-stack clone of popular video sharing website, YouTube
- Assembled custom back and front end user authentication system with randomly generated session tokens, model-level validations, password encryption, and user-friendly login and signup error messages
- Employed mapStateToProps to pass slices of redux store to components in order to avoid additional AJAX queries
- Leveraged AWS S3 for media storage and organization while maintaining content security with AWS IAM, enabling users to upload videos, thumbnails and post comments
- Incorporated custom client-side form validations to avoid unnecessary AJAX and improve performance

SimpLoFi (JavaScript, HTML, CSS)   Live Site | Github
LoFi song maker that recommends notes based on musical key of selected background track
- Built interactive app through Vanilla DOM, where each keyboard key dynamically changes audio sources and CSS visualization based on global variables
- Leveraged JavaScript audio element to play simultaneous and consecutive audio files without audio library

Pantry Chef (JavaScript, React / Redux, HTML, CSS, Mongoose, MongoDB, NodeJS)   Live Site | Github
Recipe search app that returns recipes only available through filtered ingredients
- Collaborated with team of 3 engineers to create CRUD functionality for recipes and reviews, using React, Redux, and Axios
- Designed user-friendly front-end implementing CSS3 flexbox and React-Modal for compelling and flexible layout

Experience

Udemy
Account Executive   Mar 2021 - Jun 2021
- Tailored standard sales pitch to engineer-heavy teams upon evaluating learning needs of software companies
- Consulted with prospective B2B clients on competitive landscape of e-learning industry

Fora
Growth Lead   Sep 2020 - Mar 2021
- As employee #3, developed and tested user acquisition strategies to grow overall user base (1k users and counting)
- Recruited and trained business development college interns to develop and implement university-specific outreach

Remedly
Product Manager, Associate   Aug 2019- Jul 2020
- Led remote team of 6 engineers and worked with Technical PMs to decrease release delays by 20%
- Pivoted product strategy and redirected engineering team to focus on prioritized competitive advantages
- Coordinated data transfer process across data engineers, sales, customer success, and third-party data migration firms from start to finish, expediting average duration by 48%
- Drove product strategy forward by building and managing product roadmap
- Identified largest pain points of users through 60 interviews and decreased churn by 5%

Senior Account Executive   Aug 2017 - Aug 2019
- As employee #6 and top salesman, accounted for ~40% of company's annual revenue, helping secure Series A funding
- Conducted sales across entire deal life cycle: cold call, qualification, scripting, demo presentation, and negotiations

Education

App Academy   Jul 2021 - Oct 2021
Immersive software development course with focus on full stack web development.
University of Texas at Austin
Bachelor's in Business Administration, Management   Aug 2012 - May 2016