

# Blue Sky Utility 2017 LLC (Winery Square - Fairfield)

Quarterly Report- Q3 07/1/2020 – 09/30/2020

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# 1 | Executive Summary

In Q3 2020, the portfolio performed (15.60)% below the predicted production model for the quarter, this amounts to (24,217.00) kWh. Year to date the portfolio performed (8.49)% below the predicted production for the period. This total amounts to (34,058.00) kWh. The reason for the below performance was the irradiance was lower than expected, and the Affornia wildfires contributed to heavy soiling.

In Q3 2020, the financial income was (22.69)% below the predicted financial model for the quarter, this amounts to (\$9,314.39) Year to date, the financial income was (1.49)% below the predicted financial model for the quarter, this amounts to (\$1,267.36) This asset is currently in the process of reallocation of credits and we are working with the utility company to speed this up.

### **Summary of Quarter by Month**

	PVSyst	Production Meter	Production Variance	Invoiced	Accrued Credits		Value Created		Projected Revenue		Revenue Variance
Month	kWh	kWh	kWh	\$		\$		\$		\$	\$
Jul	56,656	51,001	(5,655)	\$ 4,835.81	\$	7,120.23	\$	11,956.04	\$	15,827.70	\$ (3,871.66)
Aug	54,223	43,913	(10,310)	\$ 4,626.03	\$	5,766.39	\$	10,392.42	\$	13,813.27	\$ (3,420.85)
Sep	44,354	36,102	(8,252)	\$ 5,035.43	\$	4,357.82	\$	9,393.25	\$	11,415.13	\$ (2,021.88)
Total	155,233	131,016	(24,217)	\$ 14,497.27	\$	17,244.44	\$	31,741.71	\$	41,056.10	\$ (9,314.39)

#### **Summary by Quarter**

	PVSyst	Production Meter	Production Variance	Invoiced*		Accrued Credits		Value Created		Projected Revenue		Revenue Variance
Quarter	kWh	kWh	kWh		\$		\$		\$		\$	\$
20 - Q1	81,423	88,830	7,407	\$	3,933.15	\$	3,898.18	\$	7,831.33	\$	8,417.81	\$ (586.48)
20 – Q2	164,689	147,441	(17,248)	\$	8,633.51	\$	35,780.20	\$	44,413.71	\$	35,780.20	\$ 8,633.51
20 – Q3	155,233	131,016	(24,217)	\$	14,497.27	\$	17,244.44	\$	31,741.71	\$	41,056.10	\$ (9,314.39)
20 - Q4	-	-	-	\$	-	\$	-	\$	-	\$	-	\$ -
YTD Total	401,345	367,287	(34,058)	\$	27,063.93	\$	56,922.82	\$	83,986.75	\$	85,254.11	\$ (1,267.36)

<sup>\* &</sup>quot;The Quarterly Invoiced figures for Q1 and Q2 have been revised after a reconciliation with accounting records that found discrepancies."

### 2 | Portfolio Performance

The predicted energy output for the Blue Sky Utility 2017 LLC (Winery Square - Fairfield) project during Q3-2020 was 155,233.00 kWh. The actual energy output for the project during Q3-2020 was 131,016.00 kWh.

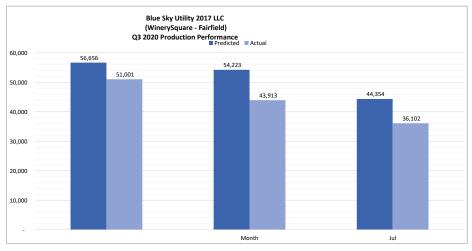
The reason for this performance:

The irradiance was lower than expected in July (-7%), August (-11%) ,September (-16%), and the California wildfires contributed to heavy soiling

The performance of the portfolio is evaluated by comparing the produced energy to two quantities: (1) the energy forecasted/modeled during pre-acquisition of each array (PVSyst model), to which the quantities are labeled as "predicted" will be associated, and (2) the energy expected using the same model as the forecast, but applied to the actual irradiance, temperature, and wind speed observed at the site during the reporting period. Quantities associated with the specific energy production are labeled as "actual".

### 3 | Forecasted vs. Actual Energy

The following graph shows performance (Actual-metered energy v. Predicted - PVSYST forecast) for Q3.



# 4 | Weather Adjusted Performance

Measured Avg Irradiance	Assumed Avg Irradiance	Measured Avg Temp	Assumed Avg Temp	Weather adjusted expected production variance
kWh/m^2	kWh/m^2	F	F	% Variance
215	230.4	71	63.39	-7%
197	221	76	65	-11%
149	178	74	60	-17%

### 5 | Operations & Maintenance

The following table details all operations/maintenance related issues and corrective actions for Q3-2020:

Operations:
No Issues during Q3
Cleaning:
Panels where cleaned in August 2020.

# 6 | Availability

The overall availability for this quarter was 100% and there were no outages.  $\label{eq:controller}$ 

# 7 | Billings & Collections

ı	Invoiced		Collected		Accrued Credit		Accrued Credit		umed Bad Debt	F	lecoverable Credits
\$	3,933.15	\$	-	\$	3,898.18	\$	-	\$	3,898.18		
\$	8,633.51	\$	5,873.36	\$	35,780.20	\$	-	\$	35,780.20		
\$	14,497.27	\$	8,260.68	\$	17,244.44	\$	3,503.69	\$	13,740.75		
\$	-	\$	-	\$	=	\$	-	\$	-		
Ś	27.063.93	Ś	14.134.04	Ś	56.922.82	Ś	3.503.69	Ś	53.419.13		

### Notes:

NCM\_Wine\_270 - Frank & Yuen - Client was visited and query was addreses - payment plan for 2 months to get up to date

(client part of program for 3 years).

NCM\_Wine\_022-1 - Anytime Fitness M2 - Client did was not aware of 2nd PGE meter - client visited and query was addressed - payment plan for 3 months (Client 1st meter being part of program for 3 years).

NCM\_CAM1\_1 - Landlords was visited to address concerns - back invoices will take place in Q4 to recoup credits.

#### Assumed Bad Debt Details:

NCM_Wine_40 - La Michoacana - Transfer of ownership - may not recover NCM Wine 210 - Fairfield Cleaners - closed down - may not recover	\$ \$	589.26 240.56
NCM_Wine_120-3 - CC Studios - closed down - may not recover	\$	33.21
NCM_Wine_110-2 - Max Beauty - Covid Assistance	\$	501.54
NCM-Wine_270 - Frank & Yuen - Loyalty Bonus	\$	2,139.12

Sales are working with the Property Mangers to sign-up new tenants to reallocate.

Re-allocation submital in process to include Walgreens.

### 8 | Financials

Financials are attached below or sent in separate document.

# Blue Sky Utility 2017 LLC (WINERY) Balance Sheet

As of September 30, 2020

	Sep 30, 20
ASSETS	
Current Assets	
Other Current Assets 11150 · Billed Accounts Receivable 13000 · Other Current Assets	19,343.41
13100 · DFC - Current Portion	1,406.25
Total 13000 · Other Current Assets	1,406.25
Total Other Current Assets	20,749.66
Total Current Assets	20,749.66
Fixed Assets	
14000 · Property, Plant & Equipment	
14100 · Plant Equipment	1,013,668.00
14500 · Capitalized Interest	27,000.00
14900 · Accumulated Depreciation	-84,445.77
Total 14000 · Property, Plant & Equipment	956,222.23
Total Fixed Assets	956,222.23
Other Assets	
16000 · Other Assets	
16100 · Restricted Cash - O&M Reserve	7,489.92
16200 · Restricted Cash - Pmt Reserve	15,233.33
16300 · Restricted Cash - Inv. Reserve	9,749.53
16500 · Deferred Financing Costs	10,781.25
Total 16000 · Other Assets	43,254.03
18000 · Intercompany Receivables	
18300 Due from Esplanade	27,000.00
18400 · Due from San Dimas	28,000.00
Total 18000 · Intercompany Receivables	55,000.00
18200 · Due from Clovis	6,000.00
Total Other Assets	104,254.03
TOTAL ASSETS	1,081,225.92

# Blue Sky Utility 2017 LLC (WINERY) Balance Sheet

As of September 30, 2020

	Sep 30, 20
LIABILITIES & EQUITY Liabilities Current Liabilities Accounts Payable 20000 · Accounts Payable	
20200 · Accounts Payable - Other	1,318.66
Total 20000 · Accounts Payable	1,318.66
Total Accounts Payable	1,318.66
Other Current Liabilities 22000 · Taxes Payable 22200 · Commission Taxes Payable	975.91
Total 22000 · Taxes Payable	975.91
23000 · LT Debt - Current Portion 25000 · Other Current Liabilities 25100 · Interest Payable 25150 · Interest Payable - DSA 25200 · Rent Payable	33,489.90 11,726.53 4,558.44 67,631.25
Total 25000 · Other Current Liabilities	83,916.22
<b>Total Other Current Liabilities</b>	118,382.03
Total Current Liabilities	119,700.69
Long Term Liabilities 27000 · Due to Deferred Dev. Fee BSU 28000 · Long-term Debt 28100 · Loan 4001180-10	82,877.00 439,969.86
Total 28000 · Long-term Debt	439,969.86
29000 · Other LT Liabilities 29200 · Due to Colusa	5,700.00
Total 29000 · Other LT Liabilities	5,700.00
Total Long Term Liabilities	528,546.86
Total Liabilities	648,247.55

5:20 PM 10/02/20 Accrual Basis

# Blue Sky Utility 2017 LLC (WINERY) Balance Sheet

As of September 30, 2020

	Sep 30, 20
Equity 32100 · BSU Portfolio 1 Equity Interest 33000 · Retained Earnings Net Income	601,719.05 -125,155.85 -43,584.83
Total Equity	432,978.37
TOTAL LIABILITIES & EQUITY	1,081,225.92

# Blue Sky Utility 2017 LLC (WINERY) Profit & Loss

January through September 2020

	Jan - Sep 20
Ordinary Income/Expense Income	
40000 · Revenue 41000 · Tenant Sales 43000 · Sales Discount	27,010.54 -1,378.90
Total 40000 · Revenue	25,631.64
Total Income	25,631.64
Gross Profit	25,631.64
Expense 60000 · Operating Expenses 61700 · Bank Service Charges 64000 · Facilities Expense 64300 · Rent Expense 64400 · Utilities	63.40 17,028.00 1,375.55
Total 64000 · Facilities Expense	18,403.55
Total 60000 · Operating Expenses	18,466.95
63000 · Depreciation Expense	22,353.21
Total Expense	40,820.16
Net Ordinary Income	-15,188.52
Other Income/Expense Other Income 71000 · Interest Income	9.94
Total Other Income	9.94
Other Expense 72000 · Interest Expense 72100 · Amortization of DFC 72200 · Interest Expense	1,406.25 27,000.00
Total 72000 · Interest Expense	28,406.25
Total Other Expense	28,406.25
Net Other Income	-28,396.31
Net Income	-43,584.83