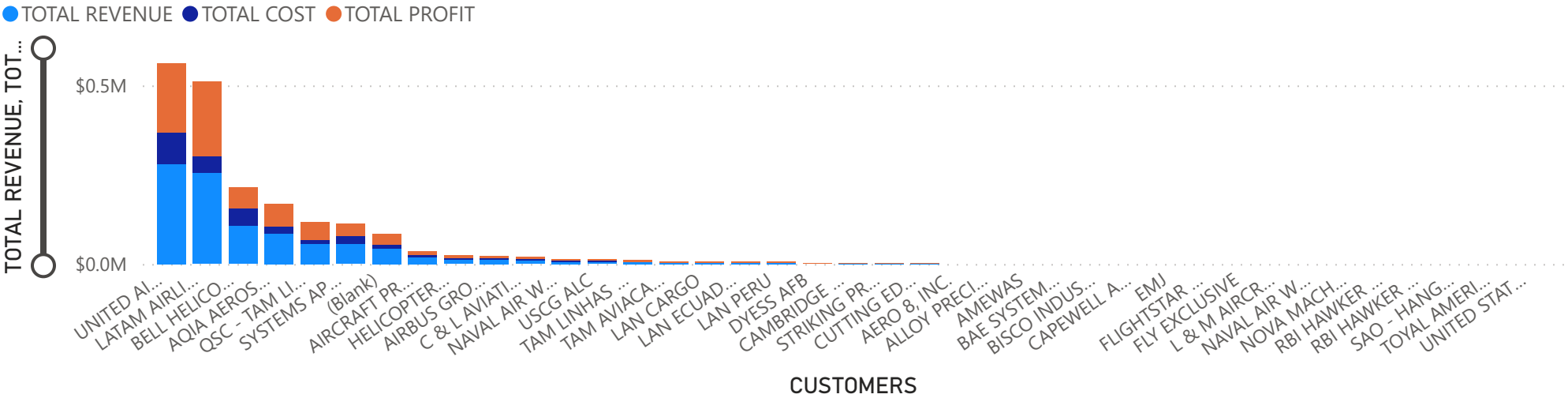


TOTAL REVENUE, TOTAL COST and TOTAL PROFIT by CUSTOMERS



22

Count of CUSTOMERS

CUSTOMERS	TOTAL REVENUE	TOTAL COST	TOTAL PROFIT	Profit %	Contribution on Full Profit	%GT TOTAL PROFIT
LATAM AIRLINES GROUP S.A.	\$255,801	\$46,180	\$209,621.0818	82.0%	1.17%	30.12%
UNITED AIRLINES	\$280,837	\$87,386	\$193,451.4373	68.9%	1.08%	27.80%
AQIA AEROSPACE	\$84,452	\$20,621	\$63,830.7506	75.6%	0.36%	9.17%
BELL HELICOPTER	\$107,943	\$49,015	\$58,927.696	54.6%	0.33%	8.47%
QSC - TAM LINHAS AEREAS S/A	\$58,216	\$8,855	\$49,360.6895	84.8%	0.28%	7.09%
SYSTEMS APPLICATION AND TECHNOLOGIES, INC.	\$57,011	\$22,158	\$34,852.7556	61.1%	0.19%	5.01%
	\$42,289	\$12,703	\$29,586.5101	70.0%	0.17%	4.25%
AIRCRAFT PROTOTYPE SYSTEMS DIV	\$18,185	\$7,227	\$10,958.3213	60.3%	0.06%	1.57%
HELICOPTEROS DO BRASIL SA	\$12,603	\$4,873	\$7,729.7485	61.3%	0.04%	1.11%
AIRBUS GROUP AUSTRALIA PACIFIC	\$11,758	\$5,699	\$6,058.5216	51.5%	0.03%	0.87%
C & L AVIATION SERVICES	\$10,504	\$5,188	\$5,315.632	50.6%	0.03%	0.76%
TAM LINHAS AEREAS S/A	\$5,599	\$464	\$5,134.7897	91.7%	0.03%	0.74%
NAVAL AIR WARFARE CENTER	\$6,871	\$2,766	\$4,104.5494	59.7%	0.02%	0.59%
USCG ALC	\$6,500	\$3,074	\$3,425.5232	52.7%	0.02%	0.49%
Total	\$975,551	\$279,690	\$695,861.2389	71.3%	3.89%	100.00%

Sales Person

- Aaron, D'Antonio
- Christiane, Lokure
- Demetrey, Paya
- James, Rodriguez
- Marc, Anytri



Qtr 1

Qtr 2

Qtr 3

☒ Qtr 4

2023

Qtr 1