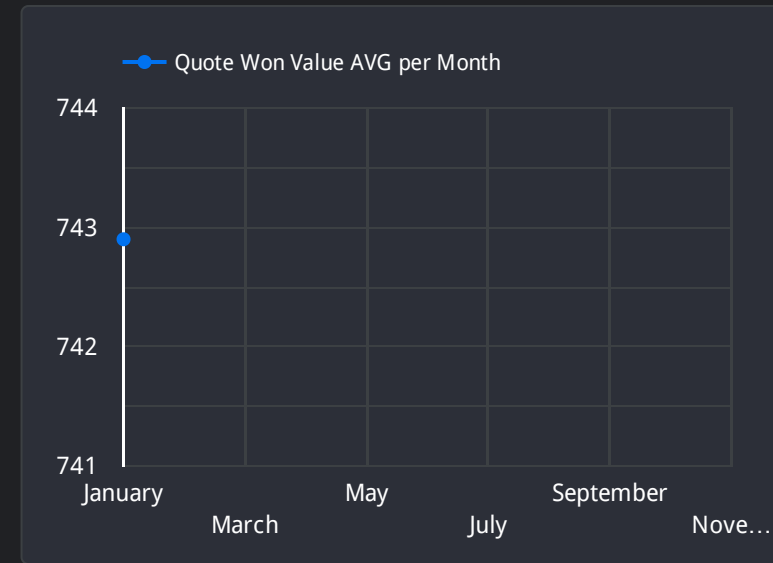


	Quote ...	Company Na...	Qu...	tags	Sterling Deal V...	Month ^
1.	202904	EEIC	lost	prospect	£21,216.06	January
2.	202907	IA Heating System...	lost	prospect	£507.33	January
3.	202909	Eaton Ltd	won	prospect	£742.9	January
4.	202912	PowerTech Supply	lost	prospect	£3,610.35	January
5.	202911	ICON Middle East	lost	prospect	£3,909.72	January
6.	202915	Castle Marketing ...	lost	prospect	£4,004.9	January
7.	202917	AxisTrade Inc	lost	prospect	£12,000.15	January
8.	202919	Total Mining (Pty) ...	lost	prospect	£2,170.33	January
9.	202913	M Two Three FZE	lost	prospect	£57,290.2	January
...	202914	Dawnthrive Ltd	lost	prospect	£57,497.66	January
...	202921	Sensemaster Ltd	lost	prospect	£447.1	January
...	202922	Oceanimpex Ltd	lost	prospect	£57,290.2	January
...	202929	DRIV	lost	prospect	£2,366.3	January
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Month ^	Sale Existing Custo...	Sale New Custom...	Record Count
January	£23,474.17	£0	19
February	£29,375.81	£0	21
March	£64,576.27	£0	20
April	£62,538.78	£0	14
May	£40,641.49	£0	9
June	£21,628.53	£0	19
July	£21,520.34	£0	25
August	£14,052.98	£0	19
September	£30,829.7	£0	17
October	£11,267.92	£0	14
November	£15,532.96	£0	13
December	£4,662.72	£0	10
Grand tot...	£340,101.67	£0	200

	S Number	Company Name	Invoice Number	Sterling Value
1.	S203180	Westcourt Instruments	CD203286	£142.88
2.	S203178	Electroserv (TC & S) Ltd	CD203285	£1,056.4
3.	S203117	RDM Industrial Services Ltd	CD203229	£706.55
4.	S203118	Additive Manufacturing Technolo...	CD203225	£684
5.	S203119	ERIKS UK (Redditch Branch)	CD203234	£463.96
6.	S203120	Westcourt Instruments	CD203227	£77.89
7.	S203121	Process Control Panels Ltd.	CD203241	£1,441.4
8.	S203122	CR Solutions	CD203239	£1,598.7
9.	S203123	Induced Energy Ltd	CD203230	£0
10.	S203124	Independent Glass Co Ltd	CD203232	£95.76
11.	S203125	Independent Glass Co Ltd	CD203237	£2,146.4
12.	S203126	RDM Industrial Services Ltd	CD203236	£1,399.7
13.	S203127	Westcourt Instruments	CD203231	£77.89
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