# **AROOSH DAYAL**

# **Senior Product Manager**

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#### PROFESSIONAL SUMMARY

Results-driven Senior Product Manager with 9+ years of experience across enterprise SaaS, consumer mobile, gaming, and fintech. Proven track record of leading cross-functional teams, driving product strategy, and delivering user-centric solutions that scale. Expert in product discovery, market analysis, stakeholder management, and agile development methodologies.

#### PROFESSIONAL EXPERIENCE

## **Senior Product Manager**

Jan 2022 - Present

Eightfold AI, Hyderabad, India

⢠Led product strategy for Al-powered talent intelligence platform serving 300+ enterprise customers ⢠Managed end-to-end product lifecycle from discovery to launch, resulting in 40% increase in user engagement

⢠Collaborated with engineering, design, and data science teams to deliver ML-driven features

⢠Conducted user research and market analysis to identify product opportunities and feature prioritization

# **Product Manager**

Mar 2020 - Dec 2021

Zynga Inc., Bangalore, India

⢠Drove product strategy for mobile gaming titles with 10M+ monthly active users

⢠Implemented data-driven A/B testing framework, improving player retention by 25%

⢠Led cross-functional teams of 15+ members across design, engineering, and analytics

⢠Optimized in-app monetization strategies, increasing revenue per user by 30%

### **Associate Product Manager**

Jun 2018 - Feb 2020

Airtel Digital, Gurgaon, India

⢠Managed telecom and digital services products serving 400M+ customers

⢠Led product launches for mobile payment solutions and digital content platforms

⢠Coordinated with stakeholders across business, technology, and operations

#### **Business Analyst**

Jul 2016 - May 2018

American Express, Gurgaon, India

⢠Analyzed customer data and market trends to support product and business decisions

⢠Created comprehensive reports and dashboards for senior leadership

⢠Supported product development initiatives for financial services

#### **CORE COMPETENCIES**

#### **Product Management:**

Product Strategy ⢠Roadmap Planning ⢠User Research ⢠Market Analysis ⢠Feature Prioritization

#### **Technical Skills:**

SQL ⢠Python ⢠Analytics ⢠A/B Testing ⢠APIs ⢠Machine Learning ⢠Data Analysis

#### Leadership & Process:

Cross-functional Teams ⢠Agile/Scrum ⢠Stakeholder Management ⢠Go-to-Market Strategy

#### **Tools & Platforms:**

Jira ⢠Confluence ⢠Figma ⢠Amplitude ⢠Mixpanel ⢠Tableau ⢠Google Analytics