

Create your own SharePoint-based AI assistant with the lite experience of Copilot Studio in Microsoft 365 Copilot (formerly Copilot Studio agent builder)

Build an intelligent sales admin assistant that analyzes SharePoint data using code interpreter and image generation features in Copilot Studio Lite.

Lab Details

Level	Persona	Duration	Purpose
200	Intermediate Maker	20 minutes	After completing this lab, attendees will be able to create a Copilot agent that integrates SharePoint documents, uses code interpreter for data analysis, and generates visual content to support sales operations.

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Introduction

This lab builds on the Copilot Studio Lite experience by integrating SharePoint documents and enabling advanced AI capabilities. You'll create a Sales Admin Assistant that can analyze Excel data, reference policy documents, generate charts through code interpretation, and create visual content.

[!NOTE]

This lab assumes familiarity with the basic Copilot Studio lite concepts covered in the [web-based agent builder lab](#).

Prerequisites

- Access to Microsoft 365 Copilot or Copilot Chat
 - Access to a SharePoint site with sample sales data
 - Ability to create and configure Copilot agents
-

Summary of Targets

By the end of the lab, your Sales Admin Assistant will be able to:

- Access and analyze data from SharePoint Excel files

- Reference sales policies from SharePoint documents
- Generate dynamic charts and graphs using code interpreter
- Create visual content with image generation capabilities
- Provide insights on sales trends and performance metrics

Use Cases Covered

Step	Use Case	Value added	Effort
1	Access SharePoint documents	Establish data sources for the agent	5 min
2	Create your Sales Admin Assistant agent	Build an agent with SharePoint integration and advanced capabilities	10 min
3	Test advanced AI capabilities	Validate code interpreter, image generation, and data analysis features	5 min

Instructions by Use Case

Use Case #1: Access SharePoint documents

Prepare the SharePoint documents that will serve as knowledge sources for your Sales Admin Assistant.

Step-by-step instructions

Navigate to SharePoint

1. Navigate to your organization's SharePoint site
 - Go to the **Documents** tab

- Open the **Sales** folder

*[!!IMPORTANT] The URL of the SharePoint site is available in **Lab Resources** (specific per training).*

2. Locate the following sample files:

- **Sales Excel file:** A spreadsheet containing sales data with columns for dates, product lines, revenue, and quarters
- **Sales policy document:** A Word document containing sales policies, procedures, and guidelines

3. Open the **Excel file**. Look at the data structure:

- Ensure it contains sales data across multiple quarters/years
- Verify product line categorization

4. Open the **Word policy document** and review:

- Sales procedures and guidelines
- Policy information that might inform sales decisions
- Any specific requirements or compliance information

Use Case #2: Create your Sales Admin Assistant agent

Build a specialized agent with SharePoint integration and advanced AI capabilities.

Step-by-step instructions

Create the agent

1. Navigate to [Microsoft 365 Copilot Chat](#) ↗ and go to the **Chat** tab.
2. On the side pane, expand **Agents** and select **Create agent**.
3. When prompted to **describe the agent**, use this specific prompt:

You are a Sales Admin Assistant. Your job is to help sales managers track revenue and identify trends across product lines. You understand product hierarchies, time periods (e.g. quarters, fiscal years), and sales metrics. Users can ask questions like 'Graph the sales for the last 2 years with a breakdown per product line and quarter'. You always respond in a friendly and professional tone, aiming to be helpful and insightful.

4. **Confirm** the suggested agent name when prompted.
5. Go to the **Configure** tab
6. Under **capabilities**, enable:
 - **Code interpreter** (for data analysis and chart generation)
 - **Image generator** (for creating visual content)

Finalize configuration

6. Navigate to the **Configure** tab to review and refine:
 - Agent name and description
 - Instructions
 - Starter prompts

Configure knowledge sources

7. Now head over to the **Knowledge** section
 - Under **Knowledge**, select the **Search bar**
 - Go to the **Files** tab.
 - Select both the **Sales Policy Document** and **Sales** documents
 - You will see them being added as SharePoint documents

*[!TIP] - If you can't see the files you just opened, an alternative approach is to **paste** and **add** the SharePoint URL of the Sales folder. - Another alternative approach is to **download** the files locally and **upload** them to your agent.*

8. When satisfied with the configuration, select **Create**.
-

Use Case #3: Test advanced AI capabilities

Validate your agent's ability to work with SharePoint data and advanced AI features.

Step-by-step instructions

Test policy knowledge

1. Select **Go to agent** to start testing.
2. First, test the agent's **knowledge** of your sales policy:

What are the key guidelines in our sales policy regarding customer discounts?

3. Verify the agent references your SharePoint policy document and provides accurate information.

Test code interpreter with data analysis

4. **Start a new chat** and test the **code interpreter** capability with a data analysis request:

How are sales trending for home appliances?

5. *If* offered to get a visual chart of this breakdown, **confirm**.
-

Copilot Studio

My agents > Sales Tracker Assistant

Last updated July 1, 2025 at 3:16:05 PM

Update

Share

...

Describe

Configure

Knowledge

Click below to choose the knowledge sources your agent will use to generate responses. You can enter URLs, upload files, and use Microsoft SharePoint. [Learn more](#)

Search by name or enter a URL

Choose other data sources

ServiceNow Knowledge

SharePoint

Sales

...

Capabilities

Code interpreter

Image generator

Suggested prompts

Title

Message

Track Revenue

Can you show me the revenue for the last fiscal year?

...

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New chat

Analyze sales data for the last 2 years with a breakdown per product line and quarter. Use data from Sales.xlsx.

Sales Tracker Assistant

AI-generated content may be incorrect

Thanks for your request! I found the file you mentioned — [Sales.xlsx](#) — which contains detailed sales data by product line, quarter, and region for the past two years. Here's a breakdown and analysis based on that data:

Sales Analysis by Product Line and Quarter (Last 2 Years)

1. Product Lines Covered

Electronics

Home Appliances

2. Quarterly Sales Trends

Year

Quarter

Electronics Sales (USD)

Home Appliances Sales (USD)

2023

Q3

\$55,997.20

\$0 (partial data)

2024

Q3

\$59,997.00

\$47,812.50

2024

Q4

\$85,995.60

\$52,325.00

2025

Q1

\$58,497.10

\$41,365.00

2025

Q2

\$85,995.60

\$52,325.00

Observation:

Electronics consistently outperformed Home Appliances.

Type your message

alt text

Copilot Studio

My agents > Sales Tracker Assistant

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...

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New chat

Would you like a visual chart of this breakdown or a deeper dive into regional or rep-level performance?

1 reference

1

Sales

Yes please

Sales Tracker Assistant

AI-generated content may be incorrect

Here's the visual breakdown of quarterly sales by product line over the last two years:

Quarterly Sales by Product Line (Last 2 Years)

Electronics

Home Appliances

80000

60000

40000

20000

0

2023 Q3

2024 Q3

2024 Q4

2025 Q1

2025 Q2

Quarter

Highlights:

Type your message

alt text

6. **Observe** how the agent:

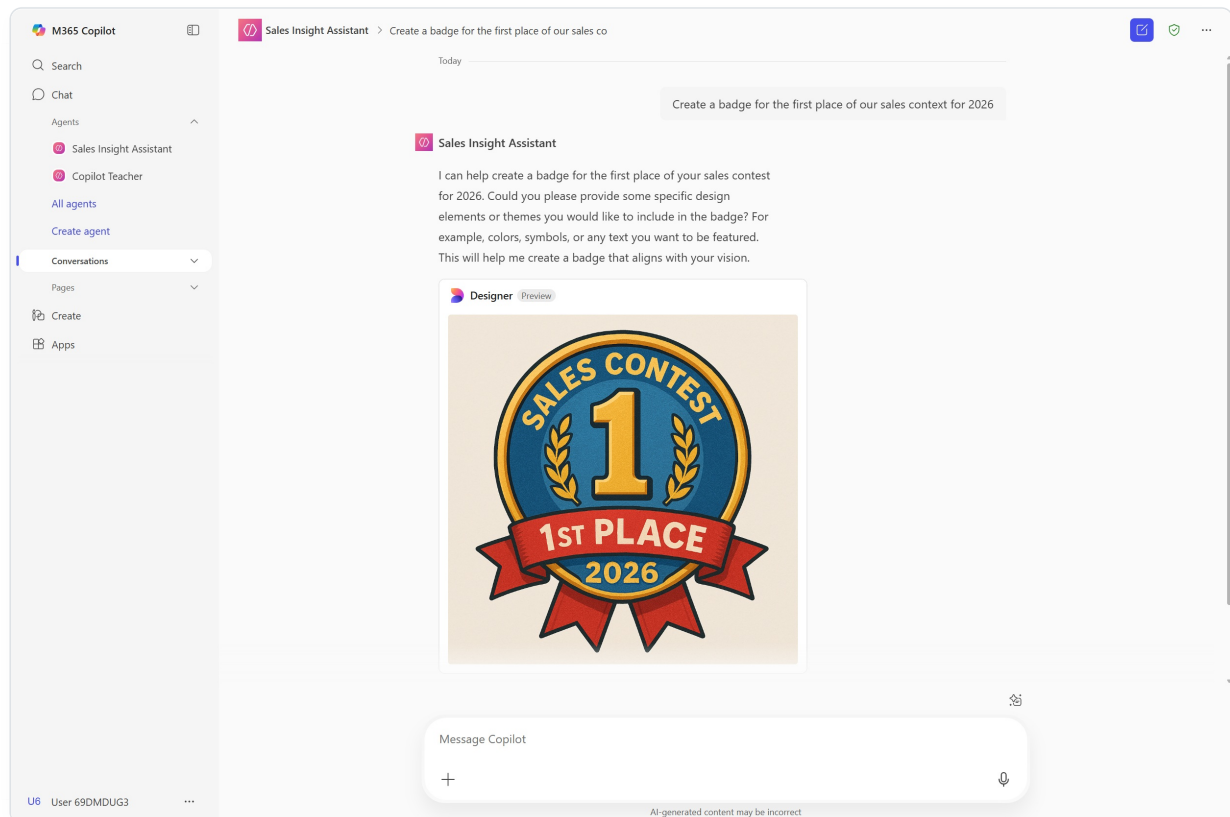
- Accesses your Excel data

- Uses code interpreter to process the data
- Generates dynamic charts and visualizations
- Provides insights based on the analysis

Test image generation

7. **Start a new chat** and test the **image generation** capability with a relevant request:

Design a professional badge for the first place winner of our 2026 sales contest. It should look modern and premium, with gold colors, the text '1st Place – Sales Contest 2026', and a ribbon or trophy element.



alt text

*[!TIP] Notice how you can also invoke a specific agent by using @** in the standard Chat** area.*

Update your agents and explore additional capabilities

8. Select ... next to your agent name in the side bar navigation, and choose **Edit**

9. Select the Sales agent you created
10. In the **Configure** tab, explore additional **knowledge** capabilities:
- All **Websites** (or specific websites)
 - All **SharePoint** data (or specific files or sites)
 - All **Teams** data (or data from specific group chats, meetings, or channels)
 - Your **Emails**
 - Knowledge sources enabled by your organization at the tenant level, through **Copilot Connectors** (e.g., ServiceNow)

Congratulations! You've created an advanced SharePoint-integrated Copilot agent!

Summary of Learnings

Key achievements and insights from this lab:

Technical Capabilities Mastered

- **SharePoint Integration** – Connected agent to organizational documents and data sources
- **Code Interpreter** – Enabled dynamic data analysis and chart generation.
- **Image Generation** – Created relevant visual content for business presentations

Business Value Delivered

- **Data-Driven Insights** – Transform raw sales data into actionable intelligence
- **Policy Compliance** – Ensure sales activities align with organizational guidelines
- **Professional Presentations** – Generate presentation-ready visuals and charts
- **Operational Efficiency** – Streamline sales reporting and analysis workflows

Best Practices Applied

- **Specific Instructions** – Tailored agent behavior to sales management needs

- **Relevant Knowledge Sources** – Grounded responses in actual business documents
 - **Advanced Features** – Leveraged code interpreter and image generation appropriately
 - **Professional Tone** – Maintained business-appropriate communication style
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