

Experiment

Team name _____

date _____

Hypothesis

We believe that... _____

Test

We will do/make... _____

Evidence

We will know the hypothesis is valid if by _____

date _____

we get... _____

quantitative
measurable outcomes

qualitative
observable outcome



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Writing kick-ass hypotheses: Lean UX Meetup, Las Vegas : July

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Kate Rutter, Strategic Sketcher at Intellecto

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Published on Jul 10, 2013

The Lean UX Meetup in Las Vegas is gaining momentum. This is the deck
for the

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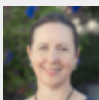
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[Julie \(jb\) Booth](#), User Experience Principal - UX Practice Lead at Fiserv

Thank you!

2 years ago

[Lane Goldstone](#), Co-founder, Brooklyn Copper Cookware at Brooklyn Copper Cookware, Ltd.

Kate, this is a great resource, thanks for sharing!

3 years ago

Writing kick-ass hypotheses: Lean UX Meetup, Las Vegas : July

1. Writing kick-ass hypotheses @ RASTER MEDIA • JULY 10, 2013 Lean UX Vegas Style

[2. LUXR.CO JULY 2013 Needs](#) 1. I need... 2. I want... 3. My goal is... Uses Mary can... Features Users Sketches, prototypes, wireframes, pixels Your vision & ideas go here why what how Interfaces & flows Prototypes User stories This Week UX Stack BUILD MEASURE LEARN

3. LUXR.CO JULY 2013 Lean Learning in 4 parts The belief you want to test. The testable “thing.” An indicator of the outcome. “We believe people like [customer type] have a need for (or problem doing) [need/action/behavior].” “The smallest thing we can do to prove that need is [experiment].” “We will know we have succeeded when [quantitative/measurable outcome] or [qualitative/observable outcome].” Hypothesis Experiment Evidence Something accepted as true without proof. “People need our product.” Assumption Sounds like... Definition...
4. LUXR.CO JULY 2013 A good hypothesis is... ✓ Simple & clear ✓ Written as a statement ✓ Establishes • participants (who) • variables (what’s involved) • prediction of an outcome (evidence) ✓ Testable
5. LUXR.CO JULY 2013 What assumptions about your customers do you have that, if you are wrong, your product will fail? Write down 3. {Hands-on}
6. LUXR.CO JULY 2013 {Hands-on} State the assumption as a hypothesis. we believe that _____ Experiment template: <http://slideshare.com/luxrco>
7. LUXR.CO JULY 2013 {back at the office} Iterate through ideas as you gather evidence <http://leanstartupmachine.com/validationboard/> WSD: Write stuff down. Validate with intent. AFAP: As fast as possible.
8. <http://luxr.co> @luxrco © 2013 The Molecule people problem solution have addresses use Company or team name date / /
9. <http://luxr.co> @luxrco © 2013 Assumptions 1 Riskiest Assumption Testing now Later Team name date / / 2 3 Next up
10. <http://luxr.co> @luxrco © 2013 Experiment We believe that... We will do/make... We will know the hypothesis is valid if by we get... Hypothesis date quantitative measurable outcomes Test Evidence qualitative observable outcome Team name date / /