David A Bloom

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ABOUT

In my last role I discovered a passion for analysis and data science. Since leaving Nasdaq, my family and I took advantage of an opportunity to live in India for a few years. When I wasn't taking care of my kids, I spent my time honing the skills (including Python, R, SQL, and statistics) necessary for a career that may leverage both my work experience in corporate finance with my passion for data analysis.

EXPERIENCE

Nasdaq, Inc. – *New York, NY*   *Jun-13 to Nov-14*
Specialist, Corporate Solutions
Thomson Reuters – *New York, NY*   *Nov-04 to Jun-13*
Director, Corporate Services (division acquired by Nasdaq in 2013 - link)
Led valuation and quantitative analysis for investor relations clients

- Developed products that helped clients better understand their company's valuation and risk profile.
- Directed valuation studies (using DCF, regression, and peer analysis) and presented to C-level and senior management teams.
- Prepared presentations and webinars that not only helped clients better understand current investment trends, but also helped drive revenue.
- Overhauled client data records resulting in an accurate, real-time analysis and revenue forecast; built Excel dashboard to quickly review P&L, identify expiring contracts, and allocating work.
- Modeled impact of new pricing structure on client base for senior management with goal of minimizing risk of client loss as well as impact to operations.
- Assessed business opportunities with business development and management teams.
- Cut costs of data acquisition by minimizing reliance on external data sources.

PanAmSat Corporation – *Wilton, CT*   *Mar-03 to Oct-03*
Senior Specialist, Corporate Development and Strategy, M&A
Targeted, analyzed, and facilitated strategic acquisitions and joint ventures

- Initiated acquisition of small company with significant assets resulting in expanding its terrestrial fiber optic network at low cost.
- Built valuation models to evaluate prospective acquisitions while working closely with general managers to assess strategic fit, profitability, and ease of integration.

Deutsche Bank – *New York, NY*   *Jul-00 to Aug-01*
Associate, Project Finance Telecom, Global Investment Banking – Americas
Structured transactions for US & Latin American telecommunications companies

- Built extensive financing models detailing *pro forma* cash flows, "waterfall" structures, debt amortization, and the impact of new financing on outstanding covenants.
- Analyzed credit metrics and cash flow sensitivity in order to structure transactions.
- Prepared and presented new financing proposals to credit risk management for approval.

Xerox Corporation – *Stamford, CT*   *Jun-99 to Jul-00*
Senior Business Development Analyst, Corporate Business Development (M&A)
Strategic acquisitions, divestitures, and equity investments
- Modeled merger consequences, LBO scenarios, and equity investments.
- Developed *pro forma* financial models and performed valuations of potential transactions using DCF, comparable company, and comparable transaction analyses.
- Coordinated project teams of operations managers, internal corporate staff and external financial advisors during due diligence, valuation, and negotiation phases of transactions.
- Prepared analyses, reports, and presentations to senior management detailing project status, consensus recommendations, as well as financial, tax, and legal issues.

Amphenol Corporation – *Melbourne, Australia*   *Summer 1998*
Summer Associate, Corporate Development and M&A
Divestiture of electronic display business from new acquisition
- Valued electronic display business using DCF and comparable company analysis.
- Conducted market / product research; interviewed sales staff, engineers, and customers.
- Drafted prospectus based on market research and interviews.
- Identified and engaged strategic investors, globally.
- Resulted in sale of electronic display business to local investor.

Skadden, Arps, Slate, Meagher & Flom LLP   *Jun-94 to Jul-97*
Assistant Economist, Antitrust and M&A – *New York, NY*
Legal Assistant, Corporate Finance – *Hong Kong*

EDUCATION

Yale School of Management – *New Haven, CT*   *1997 to 1999*
MBA, 1999. Concentration in Finance.

New York University, College of Arts and Science – *New York, NY*   *1990 to 1994*
BA in Economics, 1994. Minor in Japanese.

PROFESSIONAL DEVELOPMENT

Deep Learning Specialization   *2018*
A 5-course specialization by deeplearning.ai and Andrew Ng on Coursera.

Data Analysis and Interpretation   *2016*
A 5-course specialization by Wesleyan University on Coursera.

SKILLS

Data Science: RStudio, Jupyter Notebooks, and working knowledge of Tableau and Octave.

Programming: R, Python, SQL, PHP, and Visual Basic (including VBA for Excel).

Financial tools: Bloomberg, FactSet, TR Spreadsheet Link, First Call, Thomson ONE, T1 Banker, SDC Platinum.