



EXPO

Project Manager Exhibition stand construction

About us

C³ Expo is a medium-sized **family business** that operates in the field of **live marketing** with a focus on trade **fair construction**. The company has been active in the market since **1995**. Through **creative** new **approaches** and **methods**, we always have our finger on the pulse of the times and stage **brands** and their **products** in the space along current social **meta-themes** in such a way that all the senses feel a **lasting experience**.



For the field of **project management (m/f/d)** with a focus on **trade fair construction**, we are now looking for a **personality** who impresses with a lot of **dedication**, **determination**, **sophistication** and a good **demeanor**. Is the idea of **service** deeply rooted in your **DNA**? Do you always get the **best** for your **customers**? Do you **consult** your clients and bring all your **expertise** to bear to make their **project** a **success**? Then **YOU** are exactly the **right** person for us!

Your Challenge

- You are responsible for **consulting** and **developing** existing and new customers in conventional stand construction, taking **sustainability aspects** into account
- You **support** our customers during all **project phases**, i.e. from the **customer briefing** to the **preparation of offers**, **technical planning** and **awarding** of contracts to suppliers through to construction **supervision** including personal customer support **on site**
- You are **committed** to receiving customer **enquiries/tenders** and clarify the respective **specifications** in your briefings. Depending on the **project requirements**, you will then involve your colleagues from **design** and **construction** and prepare the **appropriate offer**
- You are **responsible** for the commercial **success** and **on-time** completion of individual **national** and **international** trade fair projects, including **invoicing**, **controlling** and **follow-up**
- You are responsible for clarifying **technical details** and **communicating** with the **trades involved** (production, media and lighting technology, graphics, etc.) and creating **specifications** and **tender documents**
- You use your **technical skills** to **support** colleagues in **drafting** the development of **concepts**
- You like to be in the **front row** at customer **presentations** and **present** a **concept** tailored to the customer's needs
- You always keep your **eyes** and **ears** open to land **further** projects with customers and are happy to **tap** into your network to do so



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Your Skills

- You do your job with absolute **dedication**
- You have a lot of **empathy**, understand **people** and **brands** and can respond to their **needs** in order to **consult** them
- Despite the **expertise** you have built up so far, your **nature** is characterized by a **thirst** for **knowledge**
- **Hands-on** is not just an **phrase** for you, but an unconditional **basic attitude**
- Your **motto** is "the **captain** is the last to leave the **ship**"
- You understand something about **architectural compositions** for **temporary structures** and know that there is no **Siemens air hook**
- You are able to read **construction plans** and **drawings**
- You are able to **lead people** from different **cultures** on site to make your **project** a **success**
- **German** is no **stranger** to you and you are **comfortable** negotiating in **English**
- You are able to **drive** a **car** yourself

Your Benefits

- Performance-related **pay**
- **Flexible** working hours
- Choice of **work locations** (offices in **Mannheim** or **Bernau near Berlin**)
- **Home office** options
- 30 days **vacation**
- Up-to-date **equipment** (cell phone / laptop / etc.)
- **Company car** after the probationary period
- **Expense** account

Appeals to you?

Then get in **touch** with us, we **look forward** to receiving your **detailed** application documents, which you are welcome to send **[here](#)**. Please let us know your **salary expectations** and your earliest possible **starting date**.