# HARSH B. GUPTA

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### **EDUCATION**

The University of Texas at DallasMay 2019M.S., Business Analytics (Data Science)GPA 3.7University of Pune, IndiaMay 2013B.Eng., Electronics and TelecommunicationsGPA 3.5

#### **BUSINESS EXPERIENCE**

## Data Scientist Intern - IHS Markit - Houston

Jun 2018 - Aug 2018

- Machine Learning: Trained models in Python to automate manual data parsing process, achieved >96% accuracy rate by using random forest, MLP, DNN, hyperparameter tuning with grid search and cross-validation, resulting in time reduction by 88%
- Data Cleaning: Transformed and cleansed unstructured data using Python to conform to the business requirements
- BI Dashboards: Developed dynamic and interactive dashboards in Power BI to provide tracking of key performance indicators
- **Recommendations:** Conceptualized and presented Q&A upvoting dashboard idea to the CEO to improve employee engagement by up to 8 times

## Research Analyst - MarketsandMarkets - India

Aug 2013 - Jul 2017

- Forecasting: Estimated and forecasted the sales revenues and growth rates of MICRO and MACRO technology markets
- Business Intelligence: Authored 15+ business intelligence reports, generating over USD 5.8 million in revenue for clients
- **Data Collection:** Developed database to identify market economics, trends, new revenue sources, and growth opportunities using data from Hoovers, Factiva, Bloomberg, and Reuters databases and interviews with 100+ C-level executives
- Strategize: Performed competitor benchmarking analysis and strategized on new market entry and product enhancement

## **HACKATHONS AND COMPETITONS** (more at www.gupta-harsh.com)

#### **UNT 2019 Hackathon** – Sign Language Interpreter - **Winner** [YouTube]

- Implemented a sign language interpreter to help deaf people with their daily communication needs using Deep Learning
- Created a dataset of over 105k greyscale images of 44 gestures in American Sign Language using OpenCV library in Python
- Trained a convolutional neural network using Keras on the images, added 6 different convolutional and pooling layers, to predict ASL hand gestures in live video feed with an accuracy of 97%

## **UTA Analytics Competition – Product Sales Prediction – Winner**

- Analyzed 200k+ customer reviews of products using Natural Language Processing to understand the impact of customer sentiments on 37k+ Pier1 home décor products
- Designed a model to predict the success of product with an accuracy of 88%, using SVM, decision tree and random forest
- Visualized the product data in Tableau to analyze the impact of various attributes on sales and profits of the products

## Texas Instruments Challenge – Intern Survey Prediction – Second Runner Up

- Used logistic regression to build prediction model for conversion of interns based on the intern reviews for Texas Instruments
- Examined qualitative survey data using text and word frequency analysis techniques to diagnose top sentiments of interns
- Recommended 6 organizational and 3 survey level action points to increase full-time offer acceptance rate by 35%

## **SKILLS**

**Technical:** Python, R, SQL, SAS, Spark, Hive, Hadoop, Sqoop, SPSS, Power BI, Tableau, Spotfire, QlikView, ETL, AWS, Azure, GCP, Google Analytics, Advanced Excel (Pivot Table, VLOOKUP, Macros), TensorFlow, NumPy, pandas, scikit-learn, matplotlib, ggplot, HTML, Data Mining, Data Wrangling, Clustering, Statistical Modeling, Quantitative Analysis

**Relevant Coursework:** Statistics • Machine Learning • Econometrics • Predictive Analytics • Prescriptive Analytics • Big Data Business Data Warehousing • Business Analytics with R • Natural Language Processing NLP • Programming for Data Science

## **ORGANIZATIONS**

## **AWARDS**

- Data Consultant | Statistics without Borders
- Leader | JSOM Dean's Council
- Core Member | Data Science Club
- Blood Donor Ambassador | American Red Cross UTD
- Member | JSOM Tuesday Toastmaster

- Winner | UNT Hackathon | 2019
- Winner | UTA-Pier1 Analytics Challenge | 2019
- 2<sup>nd</sup> Prize | Intelligence Analytics Challenge | 2018
- 3<sup>rd</sup> Prize | Texas Instruments Analytics Challenge | 2017
- Star Employee Award | MarketsandMarkets | 2016