### **DAVID CASSIDY**

Email: dcass78@yahoo.com

Phone: 317-538-7790

### **PROFILE**

A personable and articulate individual with a proven experience in various roles from valuation analyst, real estate sales agent, a freelance subcontractor to president in different corporations. Effective communication and interpersonal skills enhancing the ability to work in a diverse environment. A keen and knowledgeable individual with a solid understanding of the industry and critical practical experience.

### **KEY ATTRIBUTES**

- Process Development
- Client Management
- Change Analysis
- Business Administration
- Business Development

- Records management
- Policy Analysis
- Report Development
- Scheduling

# **EDUCATION QUALIFICATION**

### **Indiana Real Estate Broker**

Jan-Dec 2010

Attained a Certification in Real Estate Sales

# PERSONAL ATTRIBUTES

- ✓ Reliable and Honest: Strong ethics and morals that ensure integrity, reliability, honesty, and ability to carry out tasks responsibly.
- ✓ Time Management: Effective prioritization and time management through task allocation and recording in daily to do lists and diaries.
- ✓ Effective Communication Skills: Articulate and responsive to diverse styles of communication as applicable to teams and clients.

# PROFESSIONAL EXPERIENCE

# **Paul Davis Restoration**

Sept 17- present

- Managed projects for insurance disaster restoration and remodeling
- Estimated, scheduled, coordinated, and assisted in completing all projects
- Hire and manage subcontractors
- Responsible for approving invoicing and account receivables
- Ensure all timelines are met
- Ensure projects are within budgets
- Order all materials for projects and ensure materials are onsite for subcontractors

# Valuations Analyst

- Managed Valuations department
- Overseeing and facilitating company's ordering and tendering processes
- Implementing various order and preparing exception reports
- Building QA logic within dynamic ordering system to accommodate various investor guidelines
- Resolving billing issues by reconciling data with past invoices
- Implementing various checkpoints to minimize risk
- Coaching various associates on proper ordering
- Working with various well-known investors on valuations issues
- Main point of contact for five external vendors, consisting of providing feedback for performance and quality
- Quality assurance on various valuation results to make sure proper data and documents are included per investor guidelines

# Highgarden Real Estate-Indianapolis, IN

Dec 10 - May 17

### **Real Estate Sales**

- Negotiated best possible deals for clients
- Communicated with title companies to facilitate property sales
- Analyzed and ensured HUD purchase statement was correct and all fees accounted for
- Analyze property condition and market trends to assure highest net proceeds for clients
- Handled incoming and outgoing expenses
- Completed BPO's (Broker Price Opinions) for mortgage banks and servicers
- Listed properties for clients
- Analyzed purchase contracts to make sure fiduciary duties were met for each client
- Showed homes to clients
- Performed open houses
- Qc'd BPOs to ensure all points of data were satisfied properly
- Set up home warranties for clients
- Reviewed inspection lists and negotiated with sellers
- Assisted other agents with inspection responses

### Newkirk Realty-Indianapolis, IN

Jan 08- Dec 10

### **Real Estate Sales**

- Facilitated liquidations of Real Estate for several mortgage banks and servicers
- Negotiated Real Estate Sales to achieve highest net proceeds for clients
- Communicated with title companies to facilitate property sales

# **DCC Enterprises INC-Carmel, IN**

Apr 02 — Apr 09

# President

- Supervised and assisted in completion of projects for multi-million-dollar new construction housing companies including warranty/service work
- Handled all aspects of operations along with business partner
- Estimated, scheduled, coordinated, and assisted in completing all projects
- Hired and managed subcontractors
- Performed risk management and quality control as needed
- Supervised invoicing and account receivables
- Oversaw payroll on a weekly basis
- Conducted weekly meetings with decision makers of various large homebuilders locally

# **Freelance Subcontractor**

- Completed pre-scheduled projects.
- Duties included gathering materials
- Remodeling of homes, and new home punch-out
- Performed risk management and quality control as needed
- Supervised invoicing and account receivables
- Conducted weekly company meetings
- Customer service
- Responsible for incoming and outgoing expenses