

# Daniel Chavez

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39 Courland Bay, Winnipeg, mb

## Summary

I'm a goal and detail oriented Front-End Developer with years of experience with client work, and negotiating complex issues. I'm looking for a company that empowers and challenges its employees to be the best professionals they can be.

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## Experience

### Birchwood Credit Solutions

Special Finance Manager, Winnipeg, Manitoba

11/2018 - 07/2021

- \* Built strong client relationships and provided high value-adding services.
- \* Interviewed clients, verified Credit history and offered options based on their situation.
- \* Wrote, negotiated and finalized Sales Contracts
- \* Emphasized product features based on customer's needs

### Birchwood Nissan Brandon

Sales Consultant, Brandon, Manitoba

05/2015 - 11/2018

- \* Bronze Nissan Club Excellence Winner for 2016
- \* Highest closing ratio in the store for 2016-2018
- \* Identified and qualified client's needs, developed sales strategies and negotiated profitable projects with a high success rate.
- \* Provided repeat clients with exceptional care and attention.

### Combined Insurance

Insurance Sales Agent, Brandon, Manitoba

07/2014 - 04/2015

Combined Insurance

- Assisted potential clients with Insurance policies based on their needs
  - Maintained knowledge of current policies, payouts, and promotions of Insurance Policies in Manitoba.
  - Worked Alone and as a team and engaged with clients with a sincere and friendly manner.
  - Contributed to team success by providing a high closing ratio of policy sales. Manitoba.
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## Skills

Bilingual, HTML, SCSS (Sassy Cascading Style Sheets), CSS, Bootstrap, JavaScript, JQuery, Photoshop

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## Education

## **References**

### **Cierra Waddell-Hodgson**

General Sales Manager

Birchwood Nissan Brandon

Phone: 204-573-7460

### **Brady Sobering**

Sales Manager

Birchwood Nissan Brandon

Phone: 204-612-2497

### **Cory Creighton**

Finance Manager

Birchwood Nissan Brandon

204-724-7225