
DANIEL CHAVEZ

Winnipeg, MB R2P2X1 ♦ 204-721-2248 ♦ dchavez3395@gmail.com

PROFESSIONAL SUMMARY

Goal oriented, I enjoy working individually as much as working as a team in order to achieve the goal on and off the job.

I'm motivated to work in fast paced environments and I'm not afraid to step up to a challenge.

SKILLS

- Fluent in both English and Spanish
- HTML
- CSS
- JavaScript
- jQuery
- Data entry
- Problem Solving skills
- Critical thinking skills

WORK HISTORY

Special Finance Manager, 11/2018 to 07/2021

Birchwood Credit – Winnipeg, MB

- * Built strong client relationships and provided high value-adding services.
- * Interviewed clients, verified Credit history and offered options based on their situation.
- * Wrote, negotiated and finalized Sales Contracts
- * Emphasized product features based on customer's needs

Sales Consultant, 05/2015 to 11/2018

Birchwood Nissan Brandon – Brandon, MB

- * Bronze Nissan Club Excellence Winner for 2016
- * Highest closing ratio in the store for 2016-2018
- * Identified and qualified client's needs, developed sales strategies and negotiated profitable projects with a high success rate.
- * Provided repeat clients with exceptional care and attention.

Insurance Sales Agent, 07/2014 to 04/2015

Combined Insurance – Brandon, MB

Assisted potential clients with Insurance policies based on their needs

Maintained knowledge of current policies, payouts, and promotions of Insurance Policies in Manitoba.

Worked Alone and as a team and engaged with clients with a sincere and friendly manner.

Contributed to team success by providing a high closing ratio of policy sales.

EDUCATION

High School Diploma: 07/2013

Crocus Plains Regional Secondary - Brandon, MB

REFERENCES

Cierra Waddell-Hodgson

General Sales Manager

Birchwood Nissan Brandon

Phone: 204-573-7460

Brady Sobering

Sales Manager

Birchwood Nissan Brandon

Phone: 204-612-2497

Cory Creighton

Finance Manager

Birchwood Nissan Brandon

204-724-7225