

\$ Enduro Bike Co.

Region

Product Category

Product Name

Customer

Year | Qtr | Month

All

All

2019

Sales Overview Sales Detail Sales Decomposition

Customer Product Category Country Group Region

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Product	Sales Amt YTD	Sales Amt YTD PY	Growth	Transaction Count YTD	Transaction Count YTD PY		Growth	Avg Sales Amount YTD	Avg Sales Amount YTD PY	Growth
All-Purpose Bike Stand			-				-			-
AWC Logo Cap	13 956	9 470	47,37% 🛆	458	388		18,04%	30	24	24,85% 🛆
Bike Wash - Dissolver	6 816		-	238			-	29		-
Cable Lock	6 144	10 105	-39,20% 🔻	111	148	$\overline{}$	-25,00%	55	68	-18,93% 🔽
Chain	5 692		-	136			-	42		-
Classic Vest, L	457		-	6			-	76		-
Classic Vest, M	49 542		-	209			_	237		-
Classic Vest, S	82 799		-	266			-	311		-
Fender Set - Mountain			-				-			-
Front Brakes	31 620		-	146			-	217		-
Front Derailleur	26 940		-	138			-	195		-
Full-Finger Gloves, L	30 808	41 228	-25,27% ▼	178	183		-2,73%	173	225	-23,17% V
Full-Finger Gloves, M	20 507	28 213	-27,31% V	174	181	∇	-3,87%	118	156	-24,39% V
Full-Finger Gloves, S	4 239	6 997	-39,41% V	90	146		-38,36%	47	48	-1,72% ▼
Half-Finger Gloves, L	7 509	2 543	195,22% 🛆	134	57		135,09%	56	45	25,58% 🛆
Half-Finger Gloves, M	25 524	7 938	221,55%	322	143		125,17%	79	56	42,80% 🛆
Half-Finger Gloves, S	14 880	3 971	274,76% 🛆	229	76		201,32%	65	52	24,37% 🛆
Headlights - Dual-Beam			-				-			-
Headlights - Weatherproof			-				-			_
Hitch Rack - 4-Bike	94 925		-	260			-	365		-
HL Bottom Bracket	22 596		-	115			-	196		_
HL Crankset	87 266		-	115			-	759		-
HL Fork	23 545	37 525	-37,26% ▼	57	60	∇	-5,00%	413	625	-33,95% ▼
HL Headset	8 307	10 777	-22,92% ▼	50	60	∇	-16,67%	166	180	-7,50% ▼
HL Mountain Frame - Black, 38	208 035	148 173	40,40%	108	94		14,89%	1 926	1 576	22,20% 🛆
HL Mountain Frame - Black, 42	387 213	291 057	33,04% 🛆	192	162		18,52%	2 017	1 797	12,25% 🛆
HL Mountain Frame - Black, 44		6 478	-100,00% 🔻		6	∇	-100,00%		1 080	-100,00% =
HL Mountain Frame - Black, 46			-				-			-
HL Mountain Frame - Black, 48		48 586	-100,00% 🔻		36	$\overline{}$	-100,00%		1 350	-100,00% =

