

DEREK CHOU

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EDUCATION

GEORGETOWN UNIVERSITY, McDonough School of Business

Washington, DC

Master of Business Administration

May 2026

- Georgetown MBA Merit Scholarship
- Involvement: Consulting Club, Technology Club, and Data Analytics Club

BAYLOR UNIVERSITY, Hankamer School of Business

Waco, TX

Bachelor of Business Administration, Management Information Systems and Sports Business

December 2019

- Dean's List, Study Abroad - Maastricht University (Maastricht, Netherlands)

EXPERIENCE

KAISER PERMANENTE

Oakland, CA

Senior Business Analyst, Supply Chain and Finance

July 2023 – July 2024

- **Strategic Planning:** Co-developed a strategic training roadmap, facilitating brainstorming sessions, which identified data training opportunities, created use cases and used prescriptive analytics.
- **Financial Analysis:** Developed an automated dashboard for supply chain and finance teams that highlighted budget variances, uncovering more than 10 potential cost-saving opportunities.
- **Data-Driven Strategy:** Extracted and delivered SQL data outputs to multiple business teams, supporting data-driven decisions that led to ~10% financial cost-savings.
- **Workflow Optimization:** Streamlined workflow processes using Microsoft Power Apps, achieving an 80% reduction in manual data entry and significantly improving data reporting accuracy.
- **Data Visualization & Reporting:** Collaborated with 10+ business stakeholders to develop ~20 functional reports and analytics dashboards leading to actionable insights for better decision making.

ERNST & YOUNG

San Antonio, TX

Consultant & Data Analyst, Financial Services

January 2020 - February 2022

- **Business Process Transformation:** Pioneered the development of data and reporting infrastructure for a manual reporting process, utilizing SQL and Power BI to track KPIs which reduced input time by ~5 hrs/week.
- **Stakeholder Engagement:** Collaborated with diverse business stakeholders to design a data governance framework, resulting in a ~30% improvement in data quality and enhanced compliance with data integrity standards.
- **Innovative Solutions:** Spearheaded data transformation initiatives using Python and Excel, reducing manual workload by ~10 hours per week and improving process efficiency.
- **Project Management:** Directed project with a Fortune 500 bank, incorporating client data into internal EY application, utilizing SQL for seamless integration and achieving a 20% faster data processing rate.
- **Team Leadership:** Co-lead diversity and inclusion internal initiatives, including organizing and moderating panels, providing opportunities for staff to discuss their experiences as Asian-Americans in the US.

STANFORD ATHLETICS

Stanford, CA

Business Strategy Analyst Internship

May 2018 - July 2018

- **Market Analysis:** Conducted an in-depth analysis of customer prospect data using marketing touchpoints, providing insights that increased lead sales conversion rates by ~15%.
- **Business Development Strategy:** Developed and launched sales campaigns in Salesforce, optimizing pipeline creation through Excel data manipulation, which reduced setup time by ~20% and increased campaign efficiency by ~10%.
- **Data Analytics:** Leveraged merchandise analytics to identify 500+ qualified leads, contributing to a strategic initiative that boosted quarterly sales by ~10%.

DISTINCTIONS

Technology skills

Excel, Power BI, Tableau, SQL, Python, Microsoft Suite, Databricks, Salesforce, SPSS, R.

Achievement

Athlete Built for Others Award (exceptional character and sportsmanship among 500 peers).

Leadership

Philanthropy Chair (Tau Kappa Epsilon), Team Captain (High School and Baylor Club Soccer), EY Internal Initiative Lead (Data & Analytics Talks), EY D&I ambassador (Pan-Asian affinity group).

Global Mindset

Gap Year (February 2022 - November 2022): Spent 10 months exploring countries in Europe, Asia, and Africa volunteering at hostels and teaching English. Lived in and visited over 40 countries.

Community

Alpha Phi Omega (Service Fraternity), Camp Counselor (Kick, Lead, Dream Soccer Camp for underserved children), Adopt a Highway, Tutoring English/Chess.

Interests

Travel, Sports, Food Fanatic, Gardening, Fantasy Sports, Golf, Cooking, Pickleball, Origami.